

**STATE OF ILLINOIS**  
**ILLINOIS COMMERCE COMMISSION**

NORTH SHORE GAS COMPANY	:	
	:	
Proposed General Increase In Rates For Gas Service.	:	Nos. 09-0166, 09-0167 Cons.
	:	
THE PEOPLES GAS LIGHT AND COKE COMPANY	:	
	:	
	:	
Proposed General Increase In Rates For Gas Service.	:	
	:	

Surrebuttal Testimony of

**JOHN MCKENDRY**

Integrys Business Support, LLC

On Behalf of  
North Shore Gas Company and  
The Peoples Gas Light and Coke Company

August 17, 2009

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1 **INTRODUCTION AND BACKGROUND**

2 **A. Identification of Witness**

3 Q. Please state your name.

4 A. My name is John McKendry.

5 Q. Are you the same John McKendry who submitted pre-filed Rebuttal Testimony on behalf  
6 of The Peoples Gas Light and Coke Company (“Peoples Gas”) and North Shore Gas  
7 Company (“North Shore”) (together, “the Utilities”) in this consolidated Docket?

8 A. Yes.

9 **B. Purpose of Testimony**

10 Q. What is the purpose of your testimony?

11 A. The purpose of my testimony is to respond, in part, to the rebuttal testimonies of Retail  
12 Gas Suppliers (“RGS”) witness James L. Crist; and Constellation NewEnergy - Gas  
13 Division, LLC (“CNE-Gas”) witness Lisa A. Rozumialski. In their respective surrebuttal  
14 testimonies, the Utilities’ witnesses Richard Dobson and Valerie Grace will also address  
15 these witnesses’ testimony.

16 **C. Summary of Conclusions**

17 Q. Please summarize your conclusions.

18 A. In brief, the conclusions of my surrebuttal testimony are as follows:

19 (1) The Utilities plan to continue their current practice for handling upstream cuts.  
20 There is no need to explain this practice with added tariff language. The practice is  
21 performed in the later cycles to correct originally nominated volumes entered during the  
22 timely cycle. It is not considered a “late nomination.”

23 (2) The Utilities find the proposal of having the third party supplier responsible for  
24 determining super pooling effects insufficient. The Utilities ultimately are responsible  
25 for making and implementing those determinations. Because of the existing demand on  
26 staff and the need to maintain the billing schedule (timeliness of billing), the Utilities  
27 would need to consider automating this process, which would be a very extensive  
28 undertaking.

29 (3) The Utilities disagree with the notion that we do not allow accounts that come off  
30 the Utilities' budget billing plan to be billed under Rider SBO. Accounts with budget  
31 billing can participate under Rider SBO and suppliers who want a customer off budget  
32 billing can simply coordinate with customers to plan for payment of their remaining  
33 balance to remain on Rider SBO.

34 (4) Terms and conditions for Rider SBO do not address collection activity for the  
35 Utilities' arrearages.

36 (5) The Utilities do not have anything in place to allow for credit transfers from  
37 customer accounts to suppliers. Before considering system changes to allow this, we  
38 need to consider what effect this change would have on customers and the potential  
39 confusion it can create.

40 (6) The Utilities' current 19 day rescind process is in the interest of the customer and  
41 changing it to a customer-specific calculation that includes the two business days plus the  
42 10 business days period provided by law results in a difference that is too insignificant to  
43 demand system changes. The current process does not drive supply choices toward  
44 system supply and away from alternative suppliers.

45 (7) The Utilities have established PEGASys as the main tool for suppliers to manage  
46 their accounts in Choices For You<sup>sm</sup> (“CFY”). It is a very user-friendly system that  
47 suppliers are familiar with and information, including the information RGS seeks, can be  
48 retrieved simply and quickly.

49 (8) There are logical reasons behind requiring a customer account to be established  
50 with the utility before allowing the account to enroll in CFY. It allows the enrollment  
51 and billing processes to run smoothly, avoiding related issues surrounding “brand new”  
52 accounts that both the supplier and Utilities would need to resolve if this process were  
53 changed.

54 **II. LARGE VOLUME TRANSPORTATION PROGRAMS**

55 **A. Intra-Day Nomination Rights**

56 Q. CNE-Gas witness Ms. Rozumialski testified that the Utilities currently permit a late  
57 nomination in response to an upstream supplier cut (CNE-Gas Ex. 2.0, p. 4). Please  
58 describe the situation that Ms. Rozumialski is referencing.

59 A. The Utilities’ response to an upstream supplier cut is merely to make a correction to  
60 match the supplier’s nomination with the pipeline’s flowed volume. This should not be  
61 confused with allowing late nominations. For example, Supplier A submits its  
62 nomination for 100 dekatherms (“dth”). The pipeline confirms with the utility at only 75  
63 dth. In order to correct this upstream supplier cut, the utility must edit the nomination to  
64 match the pipeline’s volume of 75 dth.

65 Q. Do the Utilities plan to continue this practice?

66 A. Yes, upstream supplier cuts will continue to be handled this way.

67 Q. Do the Utilities accept Ms. Rozumialski's request that this practice be described in the  
68 tariff?

69 A. No, this process for correcting the upstream supplier cut should not be considered a "late  
70 nomination." Instead, it is actually a cut to the original volume that that was nominated  
71 on the Timely cycle.

72 **B. Super Pooling**

73 Q. Do you agree that, under Ms. Rozumialski's proposal in this proceeding and unlike her  
74 proposal in the Utilities' last rate case, the Utilities need not calculate and apply super  
75 pooling and, therefore, need not automate any process (CNE-Gas Ex. 2.0, p. 7)?

76 A. No, I disagree. Ms. Rozumialski suggests the Utilities do not have to "calculate and  
77 apply super pooling as in the prior rate case. ... In the current proposal, the responsibility  
78 for super pooling determination on critical and supply surplus days rests with the third  
79 party supplier." (CNE-Gas Ex, 2.0, p. 6) The Utilities ultimately have the responsibility  
80 to review, adjust balancing and bill accordingly. Because of the effect on labor and our  
81 billing schedule (timeliness of billing), automating the process (which would be a very  
82 extensive undertaking) would have to be strongly considered.

83 Q. Do you agree with Ms. Rozumialski that the administrative burden is on the supplier and  
84 not the Utilities?

85 A. No, the burden is largely on the Utilities. The suppliers would submit a request for a  
86 credit and, presumably, provide support for the request. We, however, must then review  
87 the accuracy of the request and, if it conforms to the applicable super pooling  
88 requirements, balance the contracts and bill based on the outcome of that day's balancing.

89           Regardless of what is provided, calculated or created by the third party we are still  
90           ultimately responsible for completing such a process. The third party would be just a  
91           participant in the process. The Utilities would have to perform this aggregated final  
92           review, perform adjustments and prepare for billing.

93    Q.     Do you have any concerns about implementing super pooling, as it is described on the  
94           Nicor Gas tariff sheet that Ms. Rozumialski included with her rebuttal testimony (CNE-  
95           Gas Ex. 2.1)?

96    A.     Yes. Ms. Rozumialski has not specified or given an example of what the third party  
97           would submit and how it would work. We could receive from 30 or so suppliers their  
98           own interpretation of super pooling and related calculations and supporting material.  
99           Again this leaves it up to the Utilities to review and verify if super pooling warrants a  
100          waiver of penalties.

101    **III. CHOICES FOR YOU<sup>sm</sup> TRANSPORTATION PROGRAM**

102   Q.     RGS witness Mr. Crist argues that the Commission should direct the Utilities to remove  
103          the restriction on customers with arrearages receiving bills under Rider SBO. One  
104          concern he raises is the supplier's removal of a customer from utility budget billing (RGS  
105          Ex. 2.0, pp. 16-19). Does Rider SBO prevent a customer from having budget billing?

106   A.     No, a customer who is participating in the Utilities' budget billing plan is allowed to  
107          participate on Rider SBO.

108   Q.     Does removal from budget billing mean that a customer cannot receive Rider SBO  
109          billing?

110 A. No, not necessarily. If removed from budget billing the customer would immediately  
111 owe the remaining budget balance, if any. If paid, the customer continues to participate  
112 on Rider SBO billing. If the remaining balance is not paid prior to the rendering of the  
113 customer's next bill, the billing option changes from Rider SBO to dual billing  
114 immediately after the rendering of that next bill. Suppliers, knowing this, can simply  
115 coordinate with their customer to have the remaining budget balance paid off to avoid  
116 removal from Rider SBO billing. Also, this situation arises only if a customer owes the  
117 Utilities a balance upon leaving the budget program.

118 Q. Do you agree with Mr. Crist's reasoning that Rider SBO includes terms and conditions  
119 that address concerns you raised about collections (RGS Ex. 2.0, pp. 18-19)?

120 A. No, Mr. Crist cites Page 3, Section D, paragraph 4 of Rider SBO where it states "other  
121 information provided by the Company." Mr. Crist is making an unsupported assumption  
122 pointing at that term and condition as a requirement for collection. This section of the  
123 rider does not specifically address collection activity requirements.

124 Q. Mr. Crist testified that the Utilities should follow the customer's explicit instructions  
125 concerning credit transfers to a gas supplier (RGS Ex. 2.0, pp. 19-21). If a customer  
126 requested the Utilities to transfer a credit balance to a supplier, would the Utilities  
127 implement that request?

128 A. No, currently our system does not allow credit balances to transfer from our systems to  
129 suppliers. Providing for this would require significant programming changes to both our  
130 customer billing system and PEGASys.

131 Q. If a supplier makes the request on the customer's behalf, why do the Utilities have  
132 concerns about implementing that request?

133 A. The Utilities are concerned with the confusion it can create over time with customers.  
134 This practice may increase customer complaints. Customers may not even realize a  
135 credit existed on the Utilities' side. The costs involved to make the system programming  
136 changes need to be considered. The Utilities estimate more than 500 hours would be  
137 needed to implement system programming changes. It is not the costs alone that should  
138 be considered, but the risks involved as I stated with potential customer confusion. The  
139 Utilities and the suppliers should consider such changes based on the interest of the  
140 customer. Moreover, the Utilities have no reasonable way to determine if a customer's  
141 contract provides for express consent for the transfer.

142 Q. Mr. Crist stated that your example supporting a 19-day period before switching the  
143 customer is based on a "solitary and unique" example (RGS Ex. 2.0, p. 21). Did your  
144 example result in an unnecessarily long waiting period?

145 A. No, in fact look at any example for any month in the year and the differences in waiting  
146 periods are zero or very insignificant. Many months include a holiday. Many switch  
147 requests will likely occur in the middle or end of the week. Any 12-business day period  
148 (the two business days the utility has to send notice to the customer and the 10 business  
149 days the customer has to rescind the switch) necessarily includes two weekends. The  
150 Utilities calculate the range of days will decrease by 1-3 days at most. Again, this is  
151 another example where changing a process results in a differing result that is insignificant  
152 for both suppliers and customers.

153 Q. Mr. Crist testified that the Utilities are refusing to make certain storage information  
154 available in a “user-friendly” manner (RGS Ex. 2.0, p. 23). Please describe how the  
155 Utilities make the requested information available to suppliers.

156 A. The Utilities provide various data and reports for suppliers who participate in the CFY  
157 program. PEGASys provides the Storage Balance and Storage Adjustment Cumulative in  
158 two separate reports that can be printed, saved or exported as needed. The billing invoice  
159 is related to the charges for a particular month and includes the Deposit Balance and  
160 Carry Forward. Suppliers manage their program having the ability to retrieve data via  
161 PEGASys. It is a very user-friendly system and retrieving such reports for this data is  
162 simple and quick. Suppliers are familiar with PEGASys and know where the pertinent  
163 data can be retrieved.

164 Q. Do you feel your reasoning regarding the need for new customers to establish service  
165 with the Utilities is an “excuse” (RGS Ex. 2.0, p. 22)?

166 A. No, this was not an excuse. The purpose of the Utilities’ practice has logic behind it.  
167 Requiring a customer’s account to be active prior to enrolling that customer on CFY  
168 makes sense. As I explained in my rebuttal testimony, this practice of establishing the  
169 customer account from pending status to active is in the best interest of all parties and  
170 prevents administrative and billing problems from arising when an account does not  
171 move to active for various reasons. The existing practice does not drive supply choices  
172 toward system supply and away from alternative suppliers. Also, the requirements of  
173 Senate Bill 171 establish a utility notice and waiting period that the Utilities must honor.

174 Q. Does this conclude your surrebuttal testimony?

175 A. Yes.