

DIRECT TESTIMONY

OF

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Accountant

Accounting Department

Financial Analysis Division

Illinois Commerce Commission

Northern Illinois Gas Company  
d/b/a Nicor Gas Company

Proposed General Increase in Gas Rates

Docket No. 08-0363

August 27, 2008

TABLE OF CONTENTS

Witness Identification	1
Purpose of Testimony	1
Schedule Identification	2
Pension Asset Adjustment	3
Uncollectibles Expense Adjustment	10
Incentive Compensation Adjustment	11
Invested Capital Taxes Adjustment	19
Recommendations Regarding Nicor Gas' Rider 30 QIP-Qualifying Infrastructure Plant	20
Recommendations Regarding Nicor Gas' Rider 26 UEA-Uncollectible Expense Adjustment	26
Recommendations Regarding Nicor Gas' Rider 27 CUA-Company Use Adjustment	29
Recommendations Regarding Revisions to Nicor Gas' Rider 2 FCA-Franchise Cost Adjustment	32
Recommendations Regarding Nicor Gas' Accounting for Storage Gas Losses	33
Staff Recommendation for Reporting of Affiliated Interest Transactions	35
Conclusion	36

**SCHEDULES**

Schedule 2.01	Pension Asset Adjustment
Schedule 2.02	Incentive Compensation Adjustment
Schedule 2.03	Uncollectibles Expense Adjustment
Schedule 2.04	Invested Capital Taxes Adjustment

**ATTACHMENTS**

Attachment A	Company response to Staff Data Request DLH-9.12
Attachment B	Company responses to Staff Data Requests DLH-15.03 and DLH-21.04, and Page 1 of Company Schedule C-16
Attachment C	Company responses to Staff Data Requests DLH-4.05, DLH-5.12, and DLH-5.06
Attachment D	Company partial response to Staff Data Request SK-2.03

1        **Witness Identification**

2        Q.     Please state your name and business address.

3        A.     My name is Dianna Hathhorn. My business address is 527 East Capitol  
4           Avenue, Springfield, Illinois 62701.

5

6        Q.     By whom are you employed and in what capacity?

7        A.     I am currently employed as an Accountant in the Accounting Department of  
8           the Financial Analysis Division of the Illinois Commerce Commission (“ICC”  
9           or “Commission”).

10

11       Q.     Please describe your professional background and affiliations.

12       A.     I am a licensed Certified Public Accountant. I earned a B.S. in Accounting  
13           from Illinois State University in 1993. Prior to joining the Commission Staff  
14           (“Staff”) in 1998, I worked as an internal auditor for another Illinois state  
15           agency for approximately 3.5 years. I also have roughly 1.5 years  
16           experience in public accounting for a national firm.

17

18       Q.     Have you previously testified before a regulatory body?

19       A.     Yes. I have testified on several occasions before the Commission.

20

21       **Purpose of Testimony**

22 Q. What is the purpose of your testimony in this proceeding?

23 A. The purpose of my testimony is to review Northern Illinois Gas Company's  
24 ("Nicor Gas" or "Company") filings for a proposed general increase in rates  
25 to propose adjustments regarding the pension asset, incentive  
26 compensation expense, uncollectibles expense, and invested capital taxes. I  
27 also make recommendations concerning four of the Company's proposed  
28 riders- Rider 30: Qualifying Infrastructure Plant ("QIP"), Rider 26:  
29 Uncollectibles Expense Adjustment ("UEA"), Rider 27: Company Use  
30 Adjustment ("CUA"), and Rider 2: Franchise Cost Adjustment ("FCA").  
31 Finally, I make recommendations concerning Nicor Gas' accounting of its  
32 gas losses.

33

34 **Schedule Identification**

35 Q. Are you sponsoring any schedules with your testimony?

36 A. Yes. I prepared the following schedules that show data as of, or for the test  
37 year ending December 31, 2009:

38 Schedule 2.01 Pension Asset Adjustment

39 Schedule 2.02 Uncollectibles Expense Adjustment

40 Schedule 2.03 Incentive Compensation Adjustment

41 Schedule 2.04 Invested Capital Taxes Adjustment

42

43 Q. Are you including any attachments as part of ICC Staff Exhibit 2.0?

44 A. I have included the following attachments that present information provided  
45 by the Company in response to ICC Staff Data Requests and its Part 285  
46 data.

47 Attachment A Company partial response to Staff Data Request DLH-  
48 9.12

49 Attachment B Company responses to Staff Data Request DLH-15.03  
50 and DLH-21.04 and Page 1 of Company Schedule C-16

51 Attachment C Company responses to Staff Data Requests DLH-4.05,  
52 DLH-5.12, and DLH-5.06

53 Attachment D Company partial response to Staff Data Request SK-  
54 2.03  
55

56 **Pension Asset Adjustment**

57 Q. Please describe Schedule 2.01 Pension Asset Adjustment.

58 A. Schedule 2.01 presents my adjustment to reduce rate base by a net  
59 \$144.687 million to exclude the Company's pension asset since it was  
60 funded by ratepayers, as established by the Commission in Nicor Gas' last  
61 two rate cases. The Company has presented no new evidence to support  
62 including the pension asset in rate base; thus, there is no rationale to  
63 support the Company's position that shareholders are entitled to a return on  
64 the pension asset.

65

66 Q. Does the Company acknowledge that the Commission has rejected the  
67 Company's request to include its pension asset in rate base in its last two  
68 rate cases?

69 A. Yes, the Company acknowledges that the Commission has already twice

70 rejected its request. (Co. Ex. 11.0, p. 17) However, the Company's  
71 description of the pension asset in this case does not comport with the  
72 Commission's orders in Docket Nos. 04-0779 and 95-0219. The Company  
73 discusses the pension asset as if it were funded by shareholders. (Co. Ex.  
74 11.0, p. 16) However, the Commission has already rejected these same  
75 arguments based on the same facts as the Company presents here. In  
76 Docket No. 95-0219, the Commission found:

77 [T]he Commission finds that the proposal to eliminate the  
78 net Pension Asset from rate base is consistent with past  
79 Commission orders which found that the overfunded  
80 pension asset was created from ratepayer supplied funds...  
81 (Order, April 3, 1996, p. 9)  
82

83 In Docket No. 04-0779, the Commission found:

84 Nicor has not presented any additional evidence since the  
85 1996 Order to show why the Commission should arrive at a  
86 different conclusion [about the pension asset] now. **It**  
87 **remains true that the pension asset was created by**  
88 **ratepayer-supplied funds, not by shareholder-supplied**  
89 **funds...**Therefore, the Commission finds no reason to  
90 change the treatment of the pension asset. (Order, Sept. 20,  
91 2005, p. 23) (emphasis added)  
92

93 Q. Is the pension asset that the Company proposes to be allowed in rate base a  
94 distinct asset from the pension asset that the Commission reviewed in the  
95 prior rate cases?

96 A. No. The pension asset is a cumulative balance from many past years. The  
97 pension asset that Nicor Gas seeks to include in rate base in this case

98 includes the cumulative transactions taking place since the pension plan  
99 began. The Company makes the same assertions it did in the last two  
100 cases and presents no new evidence that the funds contributed in the past  
101 were not provided by ratepayers. There have been no additional  
102 contributions since 1995, (Co. Resp. to Staff DR DLH 9.16), well before  
103 Nicor Gas' last rate case, and nothing has changed about how the pension  
104 was funded previously. As noted above, the Commission has twice  
105 analyzed the pension asset funding and found it to be supplied by  
106 ratepayers. Yet the Company persists in its request to allow the pension  
107 asset into rate base.

108

109 Q. What is the amount of, and the Company's position on, the pension asset?

110 A. The Company adds the cumulative pension obligation, calculated according  
111 to Generally Accepted Accounting Principles ("GAAP"), of \$108,268,736, to  
112 the cumulative contributions to the Pension Trust, \$136,112,646 to arrive at  
113 a total credit balance, i.e., asset, of \$244,381,382. See Att. A-Co. Resp. to  
114 Staff DR DLH-9.12. The Company states that shareholders contributed the  
115 \$244,381,382 with "funds derived from general capital resources (debt and  
116 equity), as with other investments in utility assets." (Co. Resp. to Staff DR  
117 DLH 1.02) Thus, the Company asserts that it should be included in rate  
118 base to provide shareholders a return on the pension asset.

119

120 Q. Do you agree?

121 A. I agree that the Company has a pension asset but not that it should be  
122 included in rate base. As stated in the prior Commission Orders quoted  
123 above, the pension asset was funded by ratepayers. During the years 1954  
124 through 1995, the period of the contributions, ratepayers paid the Company  
125 cash through rates in order for the Company to make the contributions.  
126 This is confirmed by the Company's analysis, which shows no evidence that  
127 the contributions were provided by shareholders. See Column C of Att. A-  
128 Co. Resp. to Staff DR DLH 9.12. The Company provided copies of past work  
129 papers or tax returns showing that the contributions were made. However,  
130 this documentation shows only that the contributions were made, not that the  
131 contributions were shareholder funded. The Company issued no bonds or  
132 other forms of indebtedness to fund the pension and no special equity  
133 offerings to fund the pension. In the absence of an alternative source of  
134 capital, the Company could only have used income from ratepayers to fund  
135 the pension.

136 It appears that the Company mistakenly believes that since it was the entity  
137 that sent the cash to the pension trust, that it and the shareholders actually  
138 funded the contribution. The Company's position was made clear in its  
139 response to Staff DR DLH 9.14, "Like all cash disbursements, such amounts  
140 [the \$136.1 million contribution] are paid from assets of the Company, all of  
141 which are funded by liabilities and equity of the Company." It is clear why

142 the Commission twice rejected this theory; every year between 1954 and  
143 1995, ratepayers paid Nicor Gas cash for pension expense, and every year  
144 during that period the Company contributed the cash to the pension trust  
145 fund. There was never a contribution by shareholders. Therefore, the  
146 pension asset should not be included in rate base; ratepayers should not be  
147 required to pay a return on an investment that they funded.

148

149 Q. Please discuss the Company's analysis of the (\$108) million cumulative  
150 pension obligation that the Company claims reduced operating expense  
151 from 1954-2009. See Column B of Att. A-Co. Resp. to Staff DR DLH 9.12.

152 A. The analysis equates the cumulative net pension credit or obligation to a  
153 GAAP Expense (Benefit). There are two fundamental flaws in this  
154 assumption. First, while the Commission generally follows GAAP for  
155 determining rate recovery of pension expense, the Commission is allowed  
156 to, and at times does, determine a different pension expense for recovery in  
157 a test year revenue requirement than the pension expense reflected on the  
158 financial statements presented in accordance with GAAP.

159

160 Second, and more importantly, even if the Commission never strayed from  
161 GAAP to determine the amount included in rates for pension expense, in  
162 order for the cumulative pension obligation to actually result in \$108 million  
163 of operating expense credits to ratepayers, the Company would have had to

164 file a rate case each and every year since 1954 to update its rates for the  
165 current pension expense or credit. This did not happen, thus the cumulative  
166 credit for ratemaking purposes is not \$108 million. In order to calculate the  
167 actual credit, Commission rates and orders back to 1954 would need to be  
168 analyzed.

169

170 Q. Please discuss “the Company’s position ... that between 1954 and 2009  
171 ratepayers have not been (will not be) charged pension expense on a  
172 cumulative basis...” (Co. Resp. to Staff DR DLH 9.15)

173 A. The fact that ratepayers have been credited pension expense for some  
174 years now has no relevance as to whether the related pension asset should  
175 be included in rate base. Ratepayers have received pension expense  
176 credits because pension assets currently exceed pension liabilities. Pension  
177 assets exceed pension liabilities due to many factors, primarily, the returns  
178 earned in the pension trust and the assumptions used in the actuarial  
179 calculation of the pension expense. The Company has not been required to  
180 make a contribution since 1995. The Company is not out any money due to  
181 the credits charged to ratepayers.

182

183 Q. Do you agree with Mr. Gorenz (Co. Ex. 11.0, p. 17) that a court decision in  
184 the pending Commonwealth Edison Company (“ComEd”) appeal of its rate  
185 case, Docket No. 05-0597, will resolve the issue regarding Nicor Gas’

186 proposal to include its pension asset in rate base?

187 A. No, the facts pertaining to the pension issue in the ComEd rate case are not  
188 similar at all to the facts regarding the pension asset requested by Nicor Gas  
189 in this proceeding. In contrast to Nicor Gas, ComEd's pension plan received  
190 a major contribution from its parent company, Exelon. It was a major issue  
191 of disagreement whether a pension asset even existed. Ultimately, the  
192 Commission allowed ComEd a debt return on this contribution to the pension  
193 plan. Order on Rehearing, Dec. 20, 2006, p. 28:

194 The record evidence shows that recovery based on ComEd's cost of  
195 debt as proposed in Alternative 3 is proper. Alternative 3 is based on  
196 what ComEd's actual cost of long-term debt would have been had  
197 ComEd, instead of Exelon, issued long-term debt in June 2005 to  
198 finance the \$803 million contribution.  
199

200 In this case, the controversy is not whether or not Nicor Gas has a pension  
201 asset, but rather that the pension asset was funded by ratepayers. There is  
202 no contribution in the test year from a parent company or any other party to  
203 debate. Thus, there is no basis to allow Nicor Gas to recover what its cost of  
204 debt would have been. There is no similarity between the two cases.

205

206 Q. Please summarize your position on the Company's proposal to include its  
207 pension asset in rate base.

208 A. The Company's proposal conflicts with Commission findings in the  
209 Company's two prior rate orders. Inclusion of the pension asset in rate base

210 is inappropriate since no contributions were provided by the shareholders.  
211 No change in the Commission's conclusion in this case is warranted since  
212 no new contributions have been made to Nicor Gas' pension fund in over a  
213 decade. The negative pension expense that ratepayers have experienced  
214 for a number of years now is a result of the assumptions of the plan and the  
215 pension plan being overfunded by ratepayer supplied funds. The ComEd  
216 appeal should have no effect on the pension asset issue in this proceeding  
217 because ComEd's contribution circumstance is an entirely different fact set  
218 than Nicor Gas'. In summary, Nicor Gas presents no new evidence on the  
219 past contributions or projections of contributions for the future test year  
220 2009. Ratepayers, not shareholders, have provided funding of the pension  
221 asset; therefore there is no reason to include it in rate base.

222

223 **Uncollectibles Expense Adjustment**

224 Q. Please describe Schedule 2.02 Uncollectibles Expense Adjustment.

225 A. Schedule 2.02 presents my adjustment to operating expense to lower the  
226 projected test year uncollectibles expense percentage from 2.25% proposed  
227 by the Company to 2.02%, the actual 2007 historical uncollectibles rate  
228 experienced by the Company<sup>1</sup>, since this rate is more consistent with the  
229 seven-month projected and five-month actual percentage for 2008, i.e.,

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<sup>1</sup> Co. Ex. 2.0, p. 8, line 161 and Attachment B, Co. Sch. C-16

230 2.00%, and the Company's most recent uncollectibles expense forecast as  
231 of July 3, 2008, which remains at 2.00%. (Att. B-Co. Resps. to Staff DRs  
232 DLH 15.03 and DLH 21.04 and p. 1 of Co. Sch. C-16) The 2.02% rate is  
233 appropriate to address the Company's concerns regarding economic  
234 uncertainty and gas markets<sup>2</sup> since it is nearly identical to the 2008 rate  
235 which includes a provision to increase gross-charge offs, which directly  
236 affect uncollectibles expense, for a contingency factor due to the weakened  
237 economy and higher cost of natural gas. (Co. Resp. to Staff DRs DLH 15.01  
238 and DLH 21.02) Further, it provides the necessary relief for the Company  
239 from the 1.4% rate presently included in base rates.<sup>3</sup>

240

241 **Incentive Compensation Adjustment**

242 Q. Please describe Schedule 2.03 Incentive Compensation Adjustment.

243 A. Schedule 2.03 reflects my proposed adjustment to reduce the Company's  
244 operating expenses and rate base for incentive compensation expenses for  
245 amounts which are driven by shareholder-oriented goals, and incentive  
246 compensation expenses unlikely to be incurred. The adjustment is  
247 comprised of the following three subparts, reflected on Schedule 2.03, pages  
248 2, 3 and 4, and summarized on page 1 of Schedule 2.03:

249 1) Disallowance of consolidated pool charges for plan costs related to

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<sup>2</sup> Id. lines 163-174

<sup>3</sup> Id. line 161 and Att. B, Co. Sch. C-16

- 250 shareholder-oriented goals;
- 251 2) Disallowance of the Incentive Compensation Units (“ICU”) plan costs  
252 related to shareholder-oriented goals; and
- 253 3) Disallowance of costs related to one performance goal unlikely to be  
254 achieved in the Manager Incentive Plan and Officer Bonus Plan.

255

256 Q. Please provide the rationale for your recommended disallowance of the  
257 Company’s consolidated pool charges for plan costs related to shareholder-  
258 oriented goals, as reflected on Schedule 2.03, page 2.

259 A. The Company states it excluded all costs of the Long Term Incentive Plan  
260 that focuses on achieving shareholder value in order to limit the scope of  
261 issues before the Commission. (Co. Ex. 7.0, p. 9 and Co. Sch. C-2.8)  
262 However, the consolidated pool charges allocated from Nicor, Inc. for the  
263 test year still include costs from the Company’s Long Term Incentive Plan  
264 (Co. Resps. to Staff DRs DLH 2.05 and DLH 12.03) for the following  
265 components:

- 266 • Stock Appreciation Rights (“SAR”). The SAR is based on an assumed  
267 \$2.50 increase in Nicor, Inc.’s stock price during 2009. (Co. Resp. to  
268 Staff DR DLH 12.03) Consistent with prior Commission orders, since  
269 ratepayers will receive no direct benefit due to Nicor, Inc.’s stock price  
270 increase, the cost should not be included in rates.

- 271                   • Restricted Stock Plan and Long-Term Plan-Performance Units.  
272                    These goals focus on generating shareholder value (Co. Resps. to  
273                    Staff DRs DLH 16.03, Ex. 2 and 4), as acknowledged by the  
274                    Company, and therefore the cost should not be included in rates.<sup>4</sup>  
275                   • Annual Bonus Plan (“ABP”). The APB goals are not related to the  
276                    Company’s utility operations (Co. Resp. to Staff DR DLH 16.03, Ex.  
277                    3), therefore the cost should not be included in rates.

278

279       Q.     Please provide the rationale for your recommended disallowance of the  
280             Company’s ICU plan costs related to shareholder-oriented goals, as  
281             reflected on Schedule 2.03, page 3.

282       A.     First, the ICU plan’s test year costs are associated with the remaining  
283             participants of the plan, all of whom are former employees; i.e., there are no  
284             ICU plan participants actively employed with the Company. (Co. Resp. to  
285             Staff DR DLH 20.02) The test year payments are per unit dividend  
286             equivalent amounts that mirror the per share dividends received by common  
287             stockholders of Nicor, Inc. The payment of dividend equivalents under the  
288             ICU plan is triggered whenever the Nicor, Inc. Board of Directors declares a  
289             common dividend. (Co. Resp. to Staff DR DLH 20.03) There is no evidence  
290             that the test year ICU plan expense will benefit ratepayers; therefore, it

---

<sup>4</sup> The Company’s response to Staff DR DLH 1.06, Exhibit 1-Q, states that the payout is based on a measure of relative total shareholder return, measured as the change in share price over the three-

291 should be disallowed from rates.

292

293 Q. Please provide the rationale for your recommended disallowance of costs  
294 related to one performance goal unlikely to be achieved in the Manager  
295 Incentive Plan and Officer Bonus Plan, as reflected on Schedule 2.02, page  
296 4.

297 A. The costs relate to the goal for the at-fault hit ratio per 1,000 locates. The  
298 Company's test year costs are based upon the assumption the Company will  
299 achieve the target performance required for payment.<sup>5</sup> However, the  
300 Company did not achieve the target for this goal in the years 2004 through  
301 2007. (Co. Resp. to Staff DRs DLH 1.06, Ex. 1-H and DLH 18.05)  
302 Therefore, there is no basis to assume the Company will meet this target in  
303 2009 and the future. Without accomplishment of the target, the cost results  
304 in no benefit to ratepayers, and as such the cost must be disallowed from  
305 rates.

306

307 Q. How did the Commission rule on incentive compensation in the Company's  
308 last rate case, Docket No. 04-0779?

309 A. In the most recent Nicor Gas rate case, Docket No. 04-0779, the  
310 Commission concluded that incentive compensation costs are

(..continued)  
year period plus dividends granted over that period.

311 recoverable in rates only if the utility demonstrates tangible benefits to  
312 ratepayers:

313 Costs related to incentive compensation are recoverable in  
314 rates only if the utility demonstrates tangible benefits to  
315 ratepayers. (See, e.g., 03-0403 at 15 (“[T]o recover  
316 incentive compensation, the plan must confer upon  
317 ratepayers specific dollar savings or other tangible benefits.  
318 Furthermore, the degree of benefit that accrues directly to  
319 ratepayers, rather than to other stakeholders, is a significant  
320 factor in determining whether incentive compensation should  
321 be recovered in rates.”); 01-0696 at 10 (requiring evidence  
322 of “specific dollar savings or any other tangible benefit for  
323 the ratepayers”); 01-0432 (Mar. 28, 2002) at 42-43 (“the  
324 Commission has generally disallowed such expenses except  
325 where the utility has demonstrated that its incentive  
326 compensation plan has reduced expenses and created  
327 greater efficiencies in operations. ... [I]f a utility is seeking to  
328 recover such projected expenses from ratepayers, the utility  
329 should demonstrate that its plan can reasonably be  
330 expected to provide net benefits to ratepayers.”) The utility  
331 bears the burden to establish that such tangible benefits  
332 accrue to ratepayers, in order to prove that the recovery of  
333 incentive compensation costs is just and reasonable. (See  
334 220 ILCS 9-201(c).) (Order, Docket No. 04-0779,  
335 September 20, 2005, p. 44)

336 Q. Has the Commission accepted adjustments for incentive compensation in  
337 prior Orders other than Docket No. 04-0779?

338 A. Yes, most recently in Illinois-American Water Company’s (“IAWC”) general  
339 rate case. The Commission Conclusion in the IAWC Order begins with a  
340 summary of the Commission’s policy on incentive compensation:

(..continued)

<sup>5</sup> Co. Ex. 7.0, p. 10, lines 214-215.

341 The Commission has consistently disallowed recovery of  
342 payouts that are tied to overall company financial goals. As  
343 is apparent from previous rate orders, the Commission has  
344 generally disallowed such expenses except where the utility  
345 has demonstrated that its incentive compensation plan has  
346 reduced expenses and created greater efficiencies in  
347 operations which provide net benefits to ratepayers. In this  
348 case, no such showing has been made by IAWC. (Order,  
349 Docket No. 07-0507, July 30, 2008, p. 25)

350 The order denied rate recovery of 100% of IAWC's annual incentive plan  
351 which was dependent on IAWC's corporate parent reaching its financial  
352 earnings goals. Id., p. 26.

353

354 In Docket No. 93-0183 concerning Illinois Power Company, the Commission  
355 concluded that, since financial goals benefit shareholders, ratepayers should  
356 not have to bear the costs of incentive compensation plans tied to financial  
357 goals:

358 Two of the goals, earnings per share and reduced O & M  
359 expenses are goals that benefit shareholders. If the  
360 shareholders are the ones to benefit, they should be the  
361 ones who foot the bill. (Order, Docket No. 93-0183, April 6,  
362 1994, p. 52)

363 And, in Docket No. 99-0534 concerning MidAmerican Energy Company, the  
364 Commission reached a similar conclusion regarding ratepayer benefit from  
365 incentive compensation based on financial goals:

366 The Commission is not convinced that the ratepayers are  
367 protected in the event that the targeted return on capital  
368 investment is not achieved. Ratepayers would still fund the

369 projected levels of incentive compensation even if that level  
370 is not achieved. (Order, Docket No. 99-0534, July 11, 2000,  
371 p. 9)

372 In Docket No. 01-0432, Illinois Power Residential DST (Order, March 28,  
373 2002, p. 42), the Commission concluded that Illinois Power should not be  
374 allowed to recover from ratepayers the expenses associated with its  
375 incentive compensation plan because the Company did not demonstrate that  
376 the plan provides net benefits to ratepayers.

377

378 The Commission's policy to disallow incentive compensation plan costs  
379 when the plans do not provide a ratepayer benefit is further demonstrated in  
380 Docket No.00-0802 (AmerenCIPS/AmerenUE DST, Order, December 11,  
381 2001, pp. 18-19):

382 First, as Staff has argued, the Commission has generally  
383 disallowed such expenses except where the utility has  
384 demonstrated that its incentive compensation plan has  
385 reduced expenses and created greater efficiencies in  
386 operations. For example, in its Order in the CILCO  
387 proceeding in Dockets 99-0199/99-0131 (Cons.), the  
388 Commission disallowed such expenses, and in doing so  
389 stated on pages 37-38, "The Commission remains  
390 convinced that such expenses are not recoverable in the  
391 absence of any evidence that the . . . Plan benefits  
392 ratepayers." In the limited number of cases in which such  
393 expenses were allowed, those companies had historical  
394 patterns of paying incentive compensation and were able to  
395 demonstrate that the incentive compensation payments  
396 provided benefits to ratepayers. Generally speaking, the  
397 Commission believes that if a utility is seeking to recover  
398 such projected expenses from ratepayers, the utility should  
399 demonstrate that its plan can reasonably be expected to

400 provide net benefits to ratepayers. In the instant case, while  
401 Ameren has provided test year amounts for the expenses  
402 purportedly associated with its incentive compensation plan,  
403 as discussed below, it has not demonstrated that its plan  
404 has provided or will provide net benefits to ratepayers. ....

405 ...Accordingly, while the Commission believes that incentive  
406 compensation plans have the potential to provide benefits in  
407 terms of improving performance and reducing costs, and  
408 that the recovery of expenses associated with incentive  
409 compensation plans may be appropriate in some  
410 circumstances, the Commission concludes, for the reasons  
411 set forth above, that Ameren should not be allowed to  
412 recover from ratepayers the expenses associated with its  
413 current incentive compensation plan as requested in this  
414 docket. (Order, Docket No. 00-0802, December 11, 2001, p.  
415 19)

416 The Commission has also expressed concern that incentive compensation  
417 expenses are discretionary in nature and may be discontinued or reversed  
418 by the Company at any time in the future. This concern is evident in its  
419 Orders in the following dockets:

420 [T]he Commission is concerned that ratepayers are not  
421 protected if IP fails to achieve the financial goals and  
422 incentive compensation payments are not made. Under that  
423 scenario, ratepayers would still pay for the incentive  
424 compensation plan if IP's position were adopted. (Order,  
425 Docket Nos. 99-0120/99-0134 (Cons.), August 25, 1999, p.  
426 44)

427  
428 [T]he Commission is not persuaded that ratepayers are  
429 protected in the event that the targeted return on capital  
430 investment is not achieved. Under CILCO's proposal,  
431 ratepayers would still fund the test year level of incentive  
432 payments even if that level is not achieved. While failure to  
433 achieve the efficiencies that would result in the projected

434 level of incentive payments may penalize individual  
435 managers, ratepayers receive no benefit from this “penalty.”  
436 Shareholders, on the other hand, would benefit. (Order,  
437 Docket Nos. 99-0119/99-0131 (Cons.), August 25, 1999, p.  
438 38)

439 Also, in its Order dated November 21, 2006, in Docket Nos. 06-0070/06-  
440 0071/06-0072 (Consolidated), Ameren DST proceeding, the Commission  
441 stated as follows in denying the recovery of incentive compensation  
442 expenses:

443 For the Commission to include **any** portion of incentive  
444 compensation costs in approved operating expenses,  
445 Ameren must demonstrate that the plan confers upon  
446 ratepayers specific dollar savings or other tangible benefits.  
447 As Staff notes, the Commission has generally disallowed  
448 recovery of incentive compensation costs except where the  
449 utility has demonstrated that its ICP has reduced expenses  
450 and created greater efficiencies in operations, as was done  
451 in Dockets No. 05-0597, 03-0403, 97-0351 and 95-0219.  
452 Consistent with those decisions, we are disallowing funding  
453 measures that primarily depend on meeting financial goals.  
454 In this case all three funding measures rely on earnings per  
455 share (“EPS”) targets and therefore all operational goals are  
456 dependent upon meeting the EPS target first. (Docket Nos.  
457 06-0070/0071/0072 (Consolidated), Order, November 21,  
458 2006, p. 72) (emphasis added)

459 **Invested Capital Taxes Adjustment**

460 Q. Please describe Schedule 2.04 Invested Capital Taxes Adjustment.

461 A. Schedule 2.04 presents my adjustment to include in operating expenses the  
462 incremental increase in invested capital taxes (“ICT”) that will result from the  
463 increased operating income approved in this case. My adjustment will need

464 to be updated to reflect the final Commission approved rate of return and  
465 rate base approved in this case. I further recommend that ICT taxes not be  
466 reflected in the calculation of the Gross Revenue Conversion Factor  
467 (“GRCF”). My methodology is consistent with the Commission order in  
468 Docket Nos. 07-0241/07-0242 (Cons.) on this issue and is appropriate since  
469 the Company does not anticipate any changes in its proposed test year  
470 capital structure. (Co. Resp. to Staff DR DLH 11.01) The purpose of the  
471 GRCF is to reflect the increase in revenues necessary, adjusted for  
472 uncollectibles expense, for the Company to pay State and Federal income  
473 taxes. ICT can be approximated via the operating income calculation;  
474 however, the ITC is primarily a tax on invested capital, and therefore it would  
475 be inappropriate to adjust the GRCF for ICT. Further, the GRCF is an input  
476 to the Company’s proposed Rider QIP. Including ICT in the GRCF would  
477 complicate the Rider QIP in that invested capital taxes would need to be  
478 added to the tariff and included in the annual reconciliation that I recommend  
479 below.

480

481 **Recommendations Regarding Nicor Gas’ Rider 30 QIP-Qualifying**  
482 **Infrastructure Plant**

483 Q. Do you have recommendations with respect to the Company’s proposed  
484 Rider QIP, Co. Ex. 14.2, pp. 144-148, Original Sheet Nos. 83-83.4?

485 A. Yes, although I am not opining about whether Rider QIP should be adopted,  
486 I have four recommendations for the Rider in the event it is allowed by the  
487 Commission. My recommendations address: 1) the need for an annual  
488 docketed reconciliation proceeding and to include a Factor O for  
489 Commission ordered adjustments in the tariff formula, 2) the need for a  
490 prudence and reasonableness of costs determination in such reconciliation  
491 proceeding, 3) the need for an annual internal audit with specific tests, and  
492 4) the need to exclude uncollectibles expense from the calculation of the  
493 Gross Revenue Conversion Factor.

494

495 Q. What is your recommendation regarding the annual reconciliation for Rider  
496 QIP?

497 A. I recommend that the rider be changed to require Nicor Gas to annually file a  
498 petition to initiate a docketed annual reconciliation proceeding. Further,  
499 such petition should be supported by Nicor Gas testimony concerning the  
500 reasonableness and prudence of the costs. Nicor Gas has indicated that it  
501 does not believe an automatic annual reconciliation proceeding is  
502 necessary; Nicor Gas states that the information is simple and straight  
503 forward, and that Staff will have the information necessary to determine if a  
504 reconciliation proceeding is necessary. See Attachment C-Co. Resp. to  
505 Staff DR DLH 4.05. However, as I explain below, an automatic annual  
506 reconciliation is appropriate. In addition, a Factor O, defined as any

507 Commission ordered adjustment resulting from a reconciliation proceeding,  
508 should be added to the tariff and included in the tariff formulas. The  
509 Company agrees that including a Factor O in the tariff formulas would be  
510 appropriate if the Commission were to adopt Rider QIP and require an  
511 annual reconciliation proceeding for the rider. (Co. Resp. to Staff DR DLH  
512 22.01)

513

514 Q. Why is it necessary for the Rider to include an automatic reconciliation  
515 proceeding rather than just providing that a reconciliation proceeding may be  
516 initiated?

517 A. First, a reconciliation docket would allow parties other than Staff to  
518 participate. Under the Company's proposal, other parties would have to  
519 petition the Commission in order to initiate a docket. Parties may disagree  
520 with Staff about whether or not a reconciliation docket is needed. A  
521 requirement for the parties to file a petition would be an unnecessary burden  
522 on these parties. Next, it would cause an unnecessary administrative  
523 burden on Staff as well to potentially annually write a Staff report in order to  
524 initiate a reconciliation docket. Further, without an annual reconciliation  
525 proceeding and order, there would be no record of the reconciled balances  
526 charged or credited under the rider. This could cause problems in the future,  
527 if reconciliation dockets were not conducted for several years. Annual

528 docketed reconciliations would ensure there is a public record of all costs  
529 charged and credited under the proposed rider.

530 Staff also recommends that the Company provide the Commission's  
531 Accounting Department supporting invoices and any additional supporting  
532 documentation or workpapers affecting the information presented in the  
533 Company's reconciliation upon the filing of its reconciliation report. Nicor  
534 Gas appears to object to this provision but states it "as always, would  
535 respond promptly to any inquiry made by the Commission Staff with respect  
536 to the reconciliation of Rider QIP." (Co. Resp. to Staff DR DLH 4.06) Staff is  
537 unsure how such inquiries would be accommodated if there is no docketed  
538 proceeding, and further how other parties would have access to this  
539 information if the review was informal rather than pursuant to an annual  
540 reconciliation proceeding.

541 In summary, Staff recommends that if the Commission approves Rider QIP,  
542 that it require annual docketed reconciliations, initiated by a petition and  
543 testimony from Nicor Gas, with supporting documentation provided to Staff  
544 at the time the Company files its reconciliation.

545

546 Q. Is there another reason why the annual reconciliation should occur  
547 automatically in a docketed proceeding?

548 A. Yes. The Company stated in response to Staff DR DLH 4.04 that

549 [i]f the Commission approves Rider QIP as proposed by the  
550 Company, **it would be approving the prudence of the accelerated**  
551 **replacement program for cast iron main and copper services.**  
552 This issue would, therefore, not be relitigated in future reconciliation  
553 proceedings. However, if the Commission determines that a  
554 reconciliation proceeding is necessary, a prudence review of the costs  
555 incurred for the investment in the qualified infrastructure plant would  
556 be part of its review. (emphasis added)

557 Therefore, under the Company's proposal, prudence of QIP investments  
558 would only be reviewed in a reconciliation proceeding. This emphasizes the  
559 need for an annual, formal docketed reconciliation proceeding initiated by  
560 the Company.

561

562 Q. Do you recommend the language of Rider QIP be revised to address the  
563 prudence and reasonableness of costs, and the need for an annual  
564 reconciliation?

565 A. Yes. I also recommend the reconciliation, petition, and testimony be  
566 required as of a specific date rather than the Company's proposed "after  
567 each Effective Period." Therefore, I recommend the following changes to  
568 Section G-Reconciliation and Section H-Commission Review to  
569 accommodate all my above recommendations:

570 Section G- Annual Reconciliation.

571

572 After each Effective Period On or before March 31, the Company shall file a  
573 petition with the Chief Clerk to initiate the annual docketed reconciliation  
574 process. The petition shall be supported by testimony as to the prudence  
575 and reasonableness of the costs charged under Rider QIP. Further, the  
576 petition shall make include a reconciliation which that will compare actual  
577 cost recovery under this rider with the costs that were intended to be  
578 recovered under this rider during such Effective Period. Supporting invoices

579 and any additional supporting documentation or workpapers affecting the  
580 information presented in the Company's reconciliation shall be provided to  
581 the Commission's Accounting Staff at the time of the filing of the  
582 reconciliation, petition, and testimony. The reconciliation amount will be  
583 adjusted for interest charged at the rate established by the Commission  
584 under 83 Ill. Adm. Code 280.70(e)(1) from the end of such Effective Period  
585 to the beginning of the following Effective Period.

586  
587 Section H-Commission Review.

588  
589 Upon review of the petition, testimony, and report reconciliation filed by the  
590 Company under Section G, the Commission may, ~~by order,~~ require a hearing  
591 to receive from the Company such evidence as the Commission requires  
592 regarding any aspect of determining the charges under this rider. If the  
593 Commission finds, after hearing, that any amounts were not prudent or  
594 reasonable, or were incorrectly debited or credited to the rider during the  
595 Effective Period, the Commission may by order require that the rider be  
596 adjusted by appropriate credits or debits thereto. Any adjustments so  
597 ordered shall be reflected in the QIP charges through Factor O over a  
598 succeeding Effective Period.

599  
600 Q. Does Rider QIP require an annual internal audit?

601 A. No. However, Nicor Gas stated it would not oppose this recommendation.

602 (Co. Resp. to Staff DR DLH 4.03) Therefore, I recommend a new section be  
603 included in Rider QIP as follows:

604 Section I- Annual Internal Audit

605  
606 The Company shall submit an annual internal audit report to the Manager of  
607 the Commission's Accounting Department on or before March 20 of each  
608 year. The audit shall include at least the following tests: 1) test that costs  
609 recovered through Rider QIP are not recovered through other approved  
610 tariffs; 2) test customer bills that all Rider QIP Adjustments are being  
611 properly billed to customers in the correct time periods; 3) test that Rider  
612 QIP revenues are properly stated; and 4) test that actual costs are being  
613 identified and recorded properly to be reflected in the calculation of the rates  
614 and reconciliation. The Company shall make the workpapers of such audit  
615 reports available to the Commission Staff.

616

617 Q. Do you have any concerns with the use of the Gross Revenue Conversion  
618 Factor (“GRCF”) in Rider QIP?

619 A. Yes. If the Commission were to approve Rider QIP and Rider UEA and  
620 allow the GRCF to include a provision for uncollectibles expense, then  
621 uncollectibles expense would be recovered in base rates, Rider UEA, and  
622 also in Rider QIP. This would make it administratively burdensome to  
623 determine if the Company has exceeded the dead band zone for Rider UEA  
624 and if so, what the additional charges should be. Therefore, I recommend,  
625 for purposes of Rider QIP, that the GRCF be defined as follows:

626

627 Section E-Qualifying Infrastructure Plant Costs.

628 \*\*\*

629 Where:

630 GRCF= Gross Revenue Conversion Factor, calculated as follows:

631

632 
$$\frac{1}{(1-\text{Illinois State Income Tax Rate in Effect at Time of Filing})(1-\text{Federal Income Tax Rate in Effect at Time of Filing})}$$

633

634

635 **Recommendations Regarding Nicor Gas’ Rider 26 UEA-Uncollectible**

636 **Expense Adjustment**

637 Q. Do you have recommendations with respect to the Company’s proposed  
638 Rider UEA, Co. Ex. 14.2, pp. 128--131, Original Sheet Nos. 79-79.3?

639 A. Yes, although I am not opining about whether Rider UEA should be  
640 adopted, I have four recommendations for the Rider in the event it is allowed  
641 by the Commission. My recommendations address: 1) the need for an

642 annual docketed reconciliation proceeding and to include a Factor O for  
643 Commission ordered adjustments in the tariff formula, 2) the need for a  
644 prudence and reasonableness of costs determination in such reconciliation  
645 proceeding, 3) the need for an annual internal audit with specific tests, and  
646 4) the need to better define the calculation of uncollectibles expense for the  
647 purpose of Rider UEA.

648

649 Q. What is your understanding of Nicor Gas' position regarding an annual  
650 docketed reconciliation for Rider UEA?

651 A. It appears to be the same as that proposed for Rider QIP that I discussed  
652 above. See Att. C-Co. Resp. to Staff DR DLH 5.12.

653

654 Q. Do you believe that an automatic annual docketed reconciliation proceeding  
655 is necessary for Rider UEA?

656 A. Yes, primarily for the same reasons I discussed for Rider QIP.

657

658 Q. What are your recommended language changes to Sections C and D of  
659 Rider UEA?

660 A. I recommend the following changes to Section C-Reconciliation and D-  
661 Commission Review:

662 Section C- Annual Reconciliation.

663

664 ~~After each Effective Period~~ On or before March 31, the Company shall file a  
665 petition with the Chief Clerk to initiate the annual docketed reconciliation  
666 process. The petition shall be supported by testimony as to the prudence  
667 and reasonableness of the costs charged under Rider UEA. Further, the  
668 petition shall ~~make~~ include a reconciliation which ~~that~~ will compare actual  
669 cost recovery under this Rider with the costs that were intended to be  
670 recovered under this Rider during such Effective Period. Supporting  
671 invoices and any additional supporting documentation or workpapers  
672 affecting the information presented in the Company's reconciliation shall be  
673 provided to the Commission's Accounting Staff at the time of the filing of the  
674 reconciliation, petition, and testimony. The reconciliation amount will be  
675 adjusted for interest charged at the rate established by the Commission  
676 under 83 Ill. Adm. Code 280.70(e)(1) from the end of such Effective Period  
677 to the beginning of the following Effective Period.  
678

679 Section D-Commission Review.

680  
681 Upon review of the annual petition, testimony, and reconciliation report filed  
682 by the Company under Section C, the Commission may, ~~by order~~, require a  
683 hearing to receive from the Company such evidence as the Commission  
684 requires regarding any aspect of determining the charges under this rider. If  
685 the Commission finds, after hearing, that any amounts were not prudent or  
686 reasonable, or were incorrectly debited or credited to the rider during the  
687 Effective Period, the Commission may by order require that the rider be  
688 adjusted by appropriate credits or debits thereto. Any adjustments so  
689 ordered shall be reflected in the TUEA and SUEA through Factor O over a  
690 succeeding Effective Period.  
691

692 Q. Does Rider UEA require an annual internal audit?

693 A. No. However, Nicor Gas stated it would not oppose this recommendation.

694 (Co. Resp. to Staff DR DLH 5.13) Therefore, I recommend a new section be  
695 included in Rider UEA as follows:

696 Section E- Annual Internal Audit

697  
698 The Company shall submit an annual internal audit report to the Manager of  
699 the Commission's Accounting Department on or before March 20 of each  
700 year. The audit shall include at least the following tests: 1) test that costs

701 recovered through Rider UEA are not recovered through other approved  
702 tariffs; 2) test customer bills that all Rider UEA Adjustments are being  
703 properly billed to customers in the correct time periods; 3) test that Rider  
704 UEA revenues are properly stated; and 4) test that actual costs are being  
705 identified and recorded properly to be reflected in the calculation of the rates  
706 and reconciliation. The Company shall make the workpapers of such audit  
707 reports available to the Commission Staff.  
708

709 Q. Do you have any concerns with the definition of uncollectible expense as it is  
710 used in Rider UEA?

711 A. Yes. Presently, the definition simply is defined as the amount charged to  
712 Account 904, with no further description of how this amount will be  
713 calculated for purposes of calculating charges or credits under Rider UEA.  
714 Therefore, in order to avoid ambiguity I recommend the following language  
715 change to Section B of Rider UEA:

716 Section B-Determination of Adjustments.

717 \*\*\*

718 AUE = The actual uncollectible expense in Account 904 for the calendar  
719 year immediately preceding the Effective Period. Uncollectibles expense in  
720 Account 904 is calculated based upon a number of factors including  
721 historical information, such as actual gross charge-offs and recoveries as a  
722 percentage of applicable revenues and amount of changes in past due  
723 accounts receivable, the current economic environment, monitoring of these  
724 factors throughout the year by the Company, and conformance with  
725 Generally Accepted Accounting Principles.  
726

727 **Recommendations Regarding Nicor Gas' Rider 27 CUA-Company Use**  
728 **Adjustment**

729 Q. Do you have recommendations with respect to the Company's proposed  
730 Rider CUA, Co. Ex. 14.2, pp. 132-135, Original Sheet Nos. 80-80.3?

731 A. Yes, although I am not opining about whether Rider CUA should be  
732 adopted, I have four recommendations for the Rider in the event it is allowed  
733 by the Commission. My recommendations address: 1) the need for an  
734 annual docketed reconciliation proceeding and to include a Factor O for  
735 Commission ordered adjustments in the tariff formula, 2) the need for a  
736 prudence and reasonableness of costs determination in such reconciliation  
737 proceeding, 3) the need for an annual internal audit with specific tests, and  
738 4) certain corrections to the tariff proposed by Nicor.

739

740 Q. What is your understanding of Nicor Gas' position regarding an annual  
741 docketed reconciliation for Rider CUA?

742 A. It appears to be the same as that proposed for Rider QIP that I discussed  
743 above. See Att. C-Co. Resp. to Staff DR DLH 5.06.

744

745 Q. Do you believe that an automatic annual docketed reconciliation proceeding  
746 is necessary for Rider CUA?

747 A. Yes, primarily for the same reasons I discussed for Rider QIP.

748

749 Q. What are your recommended language changes to Sections C and D of  
750 Rider CUA?

751 A. I recommend the following changes to Section C-Reconciliation and D-  
752 Commission Review:

753 Section C- Annual Reconciliation.

754 ~~After each Effective Period~~ On or before March 31, the Company shall file a  
755 petition with the Chief Clerk to initiate the annual docketed reconciliation  
756 process. The petition shall be supported by testimony as to the prudence  
757 and reasonableness of the costs charged under Rider CUA. Further, the  
758 petition shall ~~make~~ include a reconciliation ~~which~~ that will compare actual  
759 cost recovery under this Rider with the costs that were intended to be  
760 recovered under this Rider during such Effective Period. Supporting  
761 invoices and any additional supporting documentation or workpapers  
762 affecting the information presented in the Company's reconciliation shall be  
763 provided to the Commission's Accounting Staff at the time of the filing of the  
764 reconciliation, petition, and testimony. The reconciliation amount will be  
765 adjusted for interest charged at the rate established by the Commission  
766 under 83 Ill. Adm. Code 280.70(e)(1) from the end of such Effective Period  
767 to the beginning of the following Effective Period.  
768  
769

770 Section D-Commission Review.

771  
772 Upon review of the annual petition, testimony, and ~~report~~ reconciliation filed  
773 by the Company under Section C, the Commission may, ~~by order~~, require a  
774 hearing to receive from the Company such evidence as the Commission  
775 requires regarding any aspect of determining the charges under this rider. If  
776 the Commission finds, after hearing, that any amounts were not prudent or  
777 reasonable, or were incorrectly debited or credited to the rider during the  
778 Effective Period, the Commission may by order require that the rider be  
779 adjusted by appropriate credits or debits thereto. Any adjustments so  
780 ordered shall be reflected in the TCUA and SCUA through Factor O over a  
781 succeeding Effective Period.  
782

783 Q. Does Rider CUA require an annual internal audit?

784 A. No. However, Nicor Gas stated it would not oppose this recommendation.

785 (Co. Resp. to Staff DR DLH 5.05) Therefore, I recommend a new section be  
786 included in Rider CUA as follows:

787 Section E- Annual Internal Audit  
788

789 The Company shall submit an annual internal audit report to the Manager of  
790 the Commission's Accounting Department on or before March 20 of each  
791 year. The audit shall include at least the following tests: 1) test that costs  
792 recovered through Rider CUA are not recovered through other approved  
793 tariffs; 2) test customer bills that all Rider CUA Adjustments are being  
794 properly billed to customers in the correct time periods; 3) test that Rider  
795 CUA revenues are properly stated; and 4) test that actual costs are being  
796 identified and recorded properly to be reflected in the calculation of the rates  
797 and reconciliation. The Company shall make the workpapers of such audit  
798 reports available to the Commission Staff.  
799

800 Q. Has Nicor Gas suggested revisions to Rider CUA, Co. Ex. 14.2, pp. 132-135,  
801 Original Sheet Nos. 80-80.3, since filing its direct testimony?

802 A. Yes. Attachment D reflects the Co. Resp. to Staff DR SK 2.03, in which the  
803 Company corrected its tariff references from Account 824 to Account 823. It  
804 also made minor clarifications to definitions to clarify that only the relevant  
805 portions of Company Use terms would be used in the tariff. If the  
806 Commission adopts Rider CUA, I have no objections to the corrections  
807 proposed by the Company.

808

809 **Recommendations Regarding Revisions to Nicor Gas' Rider 2 FCA-Franchise**  
810 **Cost Adjustment**

811 Q. Do you have recommendations with respect to the Company's proposed  
812 revisions to Rider FCA, Co. Ex. 14.2, pp. 79-86, 1<sup>st</sup> Revised Sheet Nos.  
813 55.51-55.57?

814 A. Yes. Although, I am not opining about whether Rider FCA should be  
815 adopted, in the event it is allowed by the Commission, I do recommend a

816 revision to the proposed Rider. The rider does not include a provision to  
817 provide the Commission with workpapers supporting its annual informational  
818 filing. These workpapers are necessary to verify the calculations presented  
819 by the Company for rate recovery. Therefore, I recommend the following  
820 language addition to the end of the Franchise Cost Adjustment section:

821 Such informational sheet must include work papers documenting that the  
822 computations of the Franchise Cost Adjustments are made in accordance  
823 with the applicable equation provided in this Franchise Cost Adjustment  
824 subsection.  
825

826 **Recommendations Regarding Nicor Gas' Accounting for Storage Gas Losses**

827 Q. Please explain the accounting treatment which is appropriate for physical  
828 gas losses.

829 A. The cost of storage gas volumes associated with gas losses should be  
830 classified based on whether the gas loss is the result of a specific cause or  
831 incident. As Mr. Anderson explains in Staff Ex. 9.0, gas losses that occur as  
832 a result of a specific cause or incident can be characterized as "physical  
833 losses." These types of losses result from damage to gas lines, elimination  
834 of gas in lines for repairs or maintenance and represent gas lost to the  
835 atmosphere. Since this type of loss represents gas which is lost to  
836 atmosphere, this type of physical loss should be classified as a current  
837 operating expense and recorded in Account 823 Gas losses.

838 According to Mr. Anderson, losses that are not attributable to a specific  
839 cause or incident can be characterized as storage field performance  
840 variations. This gas, which is not expected to be recovered, should be  
841 classified as “non-recoverable base gas” and recorded in Account 352.3  
842 Nonrecoverable natural gas. Account 352.3 represents nonrecoverable gas  
843 that cannot be physically recovered when the field is abandoned and,  
844 therefore, amounts related to this gas loss should be capitalized and  
845 depreciated. The Uniform System of Accounts for Gas Utilities Operating in  
846 Illinois, 83 Ill. Adm. Code 505 (“USOA”) describes the proper inclusions in  
847 Account 352.3 Nonrecoverable natural gas as follows: “This account shall  
848 include the cost of gas in underground reservoirs, including depleted gas or  
849 oil fields and other underground caverns or reservoirs used for the storage of  
850 gas which will not be recoverable.”

851

852 Q. Do you have a recommendation for future accounting treatment of gas  
853 losses?

854 A. Yes. In the future, Nicor Gas should record gas losses according to the  
855 nature of the loss. Thus, physical losses should be expensed in the period  
856 incurred in Account 823, and adjustments for underground storage field  
857 performance variations should be recorded in Account 352.3 and should be  
858 subject to depreciation.

859

860 Q. Do you agree with Mr. Anderson's recommendation for a written policy to be  
861 formulated regarding underground storage adjustments or corrections?

862 A. Yes. I concur with Mr. Anderson's recommendation and also recommend  
863 that the written policy specify the proper accounting treatment based on the  
864 type of gas losses.

865

866 **Staff Recommendation for Reporting of Affiliated Interest Transactions**

867 Q. Do you have any recommendations concerning Nicor Gas' reporting of  
868 affiliated interest transactions?

869 A. Yes. While Nicor Gas provides some affiliate transaction information during  
870 a general rate case through its submittal of Schedule C-13 of the Part 285  
871 Filing Requirements, this data is difficult to track and follow all the affiliate  
872 transactions and related costs within the abbreviated time frame of a rate  
873 case. Annual submittal of information on services Nicor Gas provides to and  
874 receives from affiliates would be helpful for Staff to receive prior to the  
875 constrained timing of rate proceedings, and could possibly aid Staff in other  
876 Nicor Gas proceedings as well. Therefore, I recommend Nicor Gas report  
877 the amount paid each year to each affiliate and the amount received each  
878 year from each affiliate. The report should also provide a description of the  
879 services provided or received, and a description of the method used to  
880 determine the amount of the charges, i.e. fully distributed costs, market, etc.

881                    This should be filed as a Supplemental Schedule to Form 21 ILCC filed on  
882                    or before May 1<sup>st</sup>.

883

884                    **Conclusion**

885                    Q.     Does this question end your prepared direct testimony?

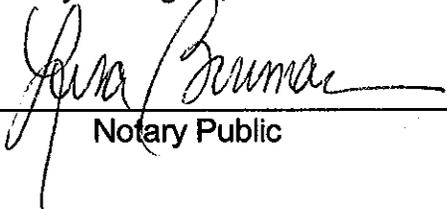
886                    A.     Yes.

**VERIFICATION**

I, Dianna Hathhorn, being first duly sworn, depose and state that I am an Accountant in the Accounting Department of the Financial Analysis Division of the Illinois Commerce Commission; that I sponsor the foregoing Direct Testimony of Dianna Hathhorn; that I have personal knowledge of the information stated in the foregoing Direct Testimony; and that such information is true and correct to the best of my knowledge, information and belief.

  
Dianna Hathhorn  
Illinois Commerce Commission

Subscribed and sworn to before me  
this 27th day of August, 2008.

  
\_\_\_\_\_  
Notary Public



**Nicor Gas Company**  
**Pension Asset Adjustment**  
 For the Test Year Ending December 31, 2009  
 (In Thousands)

Line No.	Description (a)	Amount (b)	Source (c)
1	Pension Asset per Staff	\$ -	
2	Pension Asset per Company	<u>236,011</u>	Nicor Gas Ex. 11.0, p. 16 & Sch. B-1.2
3	Staff Proposed Adjustment to Rate Base	<u><u>(236,011)</u></u>	Line 1 - line 2
4	Accumulated Deferred Income Taxes per Staff	\$ -	
5	Accumulated Deferred Income Taxes per Company	<u>(91,324)</u>	Nicor Gas Ex. 11.0, p. 16 & Sch. B-1.2
6	Staff Proposed Adjustment to Rate Base	<u><u>91,324</u></u>	Line 4 - line 5
7	Net Rate Base Adjustment per Staff	<u><u>(144,687)</u></u>	Line 3 + line 6

**Nicor Gas Company**  
**Uncollectibles Expense Adjustment**  
 For the Test Year Ending December 31, 2009  
 (In Thousands)

Line No.	Description (a)	Amount (b)	Source (c)
1	Uncollectibles Expense per Staff	\$ 61,330	Line 6
2	Uncollectibles Expense per Company	<u>68,311</u>	Schedule C-16, col. (J), line 5
3	Staff Proposed Adjustment to Uncollectibles Expense	<u><u>\$ (6,981)</u></u>	Line 1 - line 2
4	Revenue Used in Calculation	\$ 3,036,130	Schedule C-16, col. (I), line 5
5	Uncollectibles Expense Percent per Staff	<u>2.02%</u>	
6	Uncollectibles Expense per Staff	<u><u>\$ 61,330</u></u>	Line 4 x line 5

**Nicor Gas Company**  
**Incentive Compensation Adjustment**  
 For the Test Year Ending December 31, 2009  
 (In Thousands)

Line No.	Description (a)	Amount (b)	Source (c)
Summary:			
1	Incentive Compensation Expense per Staff	\$ -	
2	Incentive Compensation Expense per Company	<u>2,824</u>	Staff Ex. 2.0, Sum of Sch. 2.03, p. 2 lines 2, 5, 8, 11; Sch. 2.03, p. 3, line 3 and Sch. 2.03, p. 4, line 7
3	Staff Proposed Adjustment to Admin. & General Expense	<u>\$ (2,824)</u>	Line 1 - line 2
4	Payroll Taxes on Incentive Compensation Expense per Staff	\$ -	
5	Payroll Taxes on Incentive Compensation Expense per Company	<u>216</u>	Line 2 x 7.65%
6	Staff Proposed Adjustment to Taxes Other Than Income	<u>\$ (216)</u>	Line 4 - line 5
7	Capitalized Incentive Compensation per Staff	\$ -	
8	Capitalized Incentive Compensation per Company	<u>31</u>	Staff Ex. 2.0, Sch. 2.03, p. 4, line 6
9	Staff Proposed Adjustment to Gross Utility Plant in Service	<u>\$ (31)</u>	Line 7 - line 8

**Nicor Gas Company**  
**Incentive Compensation Adjustment**  
 For the Test Year Ending December 31, 2009  
 (In Thousands)

Line No.	Description (a)	Amount (b)	Source (c)
Consolidated Pool Charges:			
1	Stock Appreciation Rights Expense per Staff	\$ -	
2	Stock Appreciation Rights Expense per Company	<u>117</u>	Company response to Staff data request DLH-12.03
3	Staff Proposed Adjustment to Admin. & General Expense	<u><u>\$ (117)</u></u>	Line 1 - line 2
4	Restricted Stock Expense per Staff	\$ -	
5	Restricted Stock Expense per Company	<u>996</u>	Company response to Staff data request DLH-16.03
6	Staff Proposed Adjustment to Admin. & General Expense	<u><u>\$ (996)</u></u>	Line 4 - line 5
7	Annual Bonus Plan Expense per Staff	\$ -	
8	Annual Bonus Plan Expense per Company	<u>448</u>	Company response to Staff data request DLH-16.03
9	Staff Proposed Adjustment to Admin. & General Expense	<u><u>\$ (448)</u></u>	Line 7 - line 8
10	Long-Term Plan-Performance Units Expense per Staff	\$ -	
11	Long-Term Plan-Performance Units Expense per Company	<u>832</u>	Company response to Staff data request DLH-16.03
12	Staff Proposed Adjustment to Admin. & General Expense	<u><u>\$ (832)</u></u>	Line 10 - line 11

**Nicor Gas Company**  
**Incentive Compensation Adjustment**  
 For the Test Year Ending December 31, 2009  
 (In Thousands)

Line No.	Description (a)	Amount (b)	Source (c)
	Incentive Compensation Units ("ICU") Plan		
1	ICU Expense per Staff	\$ -	
2	ICU Expense per Company	<u>325</u>	Company response to Staff data request DLH-13.02
3	Staff Proposed Adjustment to Admin. & General Expense	<u><u>(325)</u></u>	Line 1 - line 2

**Nicor Gas Company**  
**Incentive Compensation Adjustment**  
 For the Test Year Ending December 31, 2009  
 (In Thousands)

Line No.	Description (a)	Amount (b)	Source (c)
	At-fault hit ratio per 1,000 locates goal:		
1	Target Amount for Officer Bonus Plan	\$ 15	Company response to Staff data request DLH-9.10, Exhibit 1
2	Target Amount for Manager Incentive Plan	131	Company response to Staff data request DLH-9.10, Exhibit 1
3	Total for Goal	<u>\$ 146</u>	Line 1 + line 2
4	Amount Charged to Affiliates (Line 3 x 6%)	<u>9</u>	Company response to Staff data request DLH-16.02
5	Sub-Total	<u>\$ 137</u>	
6	Amount Capitalized (Line 3 x 21%)	<u>31</u>	Company response to Staff data request DLH-16.02
7	Net Amount Charged to Expense	<u><u>\$ 107</u></u>	Line 3 - line 4 - line 6

Northern Illinois Gas Company  
 Invested Capital Tax Adjustment  
 For the Test Year Ending December 31, 2009  
 (In Thousands)

Line No.	Description (a)	Amount (b)	Source (c)
1	Rate Base	\$ 1,317,679	Staff Ex. 1.0, Schedule 1.01, col. i, line 24
2	Rate of Return	<u>7.58%</u>	Staff Ex. 1.0, Schedule 1.01, col. i, line 25
3	Operating Income Required	\$ 99,880	Line 1 x Line 2
4	Pro forma operating income at present rates adjusted before ICT adjustment	<u>63,558</u>	Staff Ex. 1.0, Schedule 1.01, col. d line 23 - Staff Ex. 1.0, Schedule 1.02, page 1, col. e line 16
5	Operating Income Additional Allowed	\$ 36,322	Line 3 - Line 4
6	Invested Capital Tax Rate	<u>0.80%</u>	Co. Ex. 11.1, p 6
7	Incremental Invested Capital Tax Impact per Staff	<u>\$ 291</u>	Line 5 x Line 6

**Northern Illinois Gas Company d/b/a Nicor Gas Company**  
**Response to: Illinois Commerce Commission**  
**Ill.C.C. Docket No. 08-0363**  
**DLH Ninth Set of Data Requests**

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DLH 9.12 Q. Referring to the Company's response to Staff data request DLH-1.02, provide all supporting workpapers, calculations, assumptions, cites to prior rate orders, journal entries, and any other documentation supporting the Company's position that it has cumulative net pension credits that reduced operating expense from 1954-2009 of \$108,269,000.

DLH 9.12 A. Column B of the attached Exhibit 1 shows the accumulation of the Company's pension expense (benefit) as determined under Generally Accepted Accounting Principles ("GAAP") from the time of the Company's formation in 1954 through the 2009 test year, totaling \$108,269,000 in net pension benefits (or credits). For ratemaking purposes, to the best of our knowledge, the Commission has always used the Company's GAAP pension expense (benefit) in determining its revenue requirement.

The individual historical GAAP expense (benefit) amounts were derived from the Company's tax work papers and tax returns, excerpts of which are shown in the attached Exhibit 2. We did not provide the individual journal entries because the December 31, 2007 pension asset balance, computed on the exhibit using the GAAP expenses (benefits) and the pension trust contributions, reconciles to the Company's general ledger.

*Witness:* James M. Gorenz

**NICOR GAS**  
**PENSION & RETIREMENT PLANS**

DLH 9.12  
 Exhibit 1

Page 1 of 1

Column A Year	Column B GAAP Expense (Benefit)	Column C Payments to Pension Trust	Column D Pension Asset (Liability) Beg. Bal. + Col C - Col B	Source Document (copy attached as Exhibit 2)
1954	\$ 752,000	\$ 752,000		(a) Existing tax return or work paper
1955	968,000	968,000		(a) Existing tax return or work paper
1956	1,107,000	1,107,000		(a) Existing tax return or work paper
1957	1,195,000	1,195,000		(a) Existing tax return or work paper
1958	1,338,000	1,338,000		(a) Existing tax return or work paper
1959	1,616,000	1,616,000		(a) Existing tax return or work paper
1960	1,712,000	1,712,000		(a) Existing tax return or work paper
1961	1,761,000	1,761,000		(a) Existing tax return or work paper
1962	1,819,000	1,819,000		(a) Existing tax return or work paper
1963	2,950,000	2,950,000		(a) Existing tax return or work paper
1964	3,550,524	3,550,524		(a) Existing tax return or work paper
1965	3,650,000	3,650,000		(a) Existing tax return or work paper
1966	3,480,000	3,480,000		(a) Existing tax return or work paper
1967	3,900,000	3,900,000		(a) Existing tax return or work paper
1968	3,500,000	3,500,000		(a) Existing tax return or work paper
1969	3,500,000	3,500,000		(a) Existing tax return or work paper
1970	3,500,000	3,500,000		(a) Existing tax return or work paper
1971	4,000,000	4,000,000		(a) Existing tax return or work paper
1972	4,350,000	4,350,000		(a) Existing tax return or work paper
1973	4,250,000	4,250,000		(a) Existing tax return or work paper
1974	6,000,000	6,000,000		(a) Existing tax return or work paper
1975	4,900,000	4,900,000		(a) Existing tax return or work paper
1976	5,800,000	5,800,000		(a) Existing tax return or work paper
1977	6,200,000	6,200,000		(a) Existing tax return or work paper
1978	6,550,000	6,550,000		(a) Existing tax return or work paper
Subtotal ('54-'78)	<u>82,348,524</u>	<u>82,348,524</u>	\$ -	(a)
1979	7,700,000	6,632,741	(1,067,259)	Existing tax return or work paper
1980	8,000,000	7,010,519	(2,056,740)	Existing tax return or work paper
1981	8,200,000	8,971,068	(1,285,672)	Existing tax return or work paper
1982	7,400,000	7,500,000	(1,185,672)	Existing tax return or work paper
1983	7,407,000	7,200,000	(1,392,671)	Existing tax return or work paper
1984	6,420,000	4,024,768	(3,787,903)	Existing tax return or work paper
1985	1,700,000	10,023,477	4,535,574	Existing tax return or work paper
1986	2,100,000	0	2,435,574	Existing tax return or work paper
1987	2,525,000	1,346,848	1,257,422	Existing tax return or work paper
Subtotal ('54-'87)	<u>133,800,524</u>	<u>135,057,946</u>	<u>1,257,422</u>	
1988	3,900,000	0	(2,642,578)	Existing tax return or work paper
1989	3,187,000	0	(5,829,578)	Existing tax return or work paper
1990	(1,279,000)	0	(4,550,578)	Existing tax return or work paper
1991	(7,931,000)	0	3,380,422	Existing tax return or work paper
1992	(14,269,000)	0	17,649,422	Existing tax return or work paper
1993	(11,758,000)	0	29,407,422	Existing tax return or work paper
1994	(11,806,000)	0	41,213,422	Existing tax return or work paper
1995	(9,765,000)	1,054,700	52,033,122	Existing tax return or work paper
1996	(8,697,000)	0	60,730,122	Existing tax return or work paper
1997	(13,271,000)	0	74,001,122	Existing tax return or work paper
1998	(21,196,000)	0	95,197,122	Existing tax return or work paper
1999	(10,171,000)	0	105,368,122	Existing tax return or work paper
2000	(26,923,000)	0	132,291,122	Existing tax return or work paper
2001	(32,035,678)	0	164,326,800	Existing tax return or work paper
2002	(12,739,195)	0	177,065,995	Existing tax return or work paper
2003	(47,413)	0	177,113,408	Existing tax return or work paper
2004	(4,387,733)	0	181,501,141	Existing tax return or work paper
2005	(6,115,708)	0	187,616,849	Existing tax return or work paper
2006	(9,849,408)	0	197,466,257	(b) Existing tax return or work paper
2007	(11,297,125)	0	208,763,382	(b) General ledger
Balance 12-31-07	(72,650,736)	136,112,646	208,763,382	(b)
2008 forecast	<u>(18,875,000)</u>	<u>0</u>	<u>18,875,000</u>	= WP (B-1.2)1
Balance 12-31-08	(91,525,736)	136,112,646	227,638,382	(b)
2009 forecast	<u>(16,743,000)</u>	<u>0</u>	<u>16,743,000</u>	= WP (B-1.2)2
Balance 12-31-09	<u>\$ (108,268,736)</u>	<u>\$ 136,112,646</u>	<u>\$ 244,381,382</u>	(b) = Schedule B-1.2

(a) - For these periods, notes in past tax workpapers indicate that pension expense was equal to the pension contributions deducted for that tax year.

(b) - Balance is presented on the basis of FASB Stmt. No. 87.

**Northern Illinois Gas Company d/b/a Nicor Gas Company**  
**Response to: Illinois Commerce Commission**  
**Ill.C.C. Docket No. 08-0363**  
**DLH Fifteenth Set of Data Requests**

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DLH 15.03 Q. Referring to the Company's Schedule C-16, provide updated amounts for line 4, 2008, using five months of actual data from 2008 and the remaining seven months based on any 2008 projection different than the original budget. Provide an explanation of the changes in assumptions from the original to projected budget.

DLH 15.03 A. See attached Exhibit 1 which provides five months of actual results and seven months based on an updated 2008 forecast as of June 3, 2008.

The updated forecast presents the company's uncollectible expense and net charge-offs based on an estimated \$3.7B in revenue for 2008. The increase in revenues from those originally budgeted is primarily due to the dramatic rise in the price of natural gas. Increased revenues had a proportional impact on uncollectible expense which is still estimated to be 2.00% of revenue. The increase in net charge-off is based on actual net charge-off for the first five months of 2008, projected net charge-off for the remaining seven months which are based on historical experience, and the company's current collection activities.

Please note the company updates its forecasts throughout the year as factors impacting our estimates change and is in the process of such an update of its forecast for the remainder of 2008. The company anticipates that revenues and uncollectible expense will be higher than those presented on the attached exhibit given the continued increase in the price of natural gas.

*Witness:* James M. Gorenz

**Nicor Gas Company  
 Uncollectible Expense  
 5 months actual, 7 months forecasted - 2008**

	Balance Sheet Activity in Allowance for Bad Debts					Income Statement Activity in Uncollectible Expense		
	Balance Beginning of Year (B)	Actual / Forecasted Reserve Accrual (C)	Actual / Forecasted Net Charge-offs * (D) + (E)	Miscellaneous Adjustments (F)	Balance End of Year (H)	Actual / Forecasted Revenue (1) (I)	Uncollectible Expense (J)	Uncoll Exp. as Percent of Revenue (K)
5 months actual data		\$37,978,000	(\$16,859,080)	\$26,480		\$1,903,547,054	\$37,978,000	2.00%
7 months forecasted		35,780,400	(50,700,000)	-		1,789,020,000	\$35,780,400	2.00%
Total 2008	<u>\$32,821,951</u>	<u>\$73,758,400</u>	<u>(\$67,559,080)</u>	<u>\$26,480</u>	<u>\$39,047,751</u>	<u>\$3,692,567,054</u>	<u>\$73,758,400</u>	2.00%
Original budget		<u>\$57,940,000</u>	<u>(\$61,276,250)</u>					

\* Represents charge-off, net of recoveries.

(1) Revenue is projected to be higher than previously anticipated due to the dramatic rise in price of natural gas.

**Northern Illinois Gas Company d/b/a Nicor Gas Company**  
**Response to: Illinois Commerce Commission**  
**Ill.C.C. Docket No. 08-0363**  
**DLH Twenty-first Set of Data Requests**

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DLH 21.04 Q. Referring to the Company's response to Staff data request DLH-15.03, when does the Company expect to complete its update of its forecast for the remainder of 2008? Provide a copy with any new or changed assumptions explained, once completed.

DLH 21.04 A. Nicor Gas completed its most recent forecast of revenues and bad debt expense as of July 3, 2008. Based upon this forecast, 2008 revenues and bad debt expense are forecast to be (in thousands):

Revenues	\$3,854,600.0
Bad debt expense	\$77,092.0

*Witness:* James M. Gorenz

**SECTION 285.3165  
 SCHEDULE C-16  
 UNCOLLECTIBLE EXPENSE**

Utility: Northern Illinois Gas Company  
 d/b/a Nicor Gas Company

Test Year: 12 Months Ended 12/31/09

**Section 285.3165 (a) and (b)**

Line No.	Year (A)	Balance Beg. Of Year (B)	Reserve Accrual (C)	Activity in Allowance for Bad Debts			Explanation of Adjustment (G)	(B)+(C)-(D)+(E)+(F) Balance End of Year (H)	Percent of Revenue Method is Used (See Note 2)			Outside Collection Agency Expense (See Note 3) (L)
				Charge-Offs (D)	Recoveries (E)	Adjustments (F)			Revenue Used in Calculation (I)	Uncollectible Expense (J)	(J)/(I) Uncoll. Exp. as Percent of Revenue (K)	
1	2006	\$ 30,095,086	\$ 38,058,000	\$ 46,615,157	\$ 9,116,986	\$ 255,700	misc.	\$ 30,910,615	\$ 2,452,316,905	\$ 38,058,000	1.55%	\$ 1,449,119
2	2007	30,910,615	52,973,824	66,719,395	13,424,815	2,232,092	(See Note 1)	32,821,951	2,627,495,000	52,973,824	2.02%	1,274,078
4	2008	32,821,951	57,940,000	83,876,250	22,600,000	-	-	29,485,701	2,896,979,000	57,940,000	2.00%	1,357,917
5	2009	29,485,701	68,311,000	90,937,500	22,000,000	-	-	28,859,201	3,036,130,000	68,311,000	2.25%	1,371,404

NOTES:

- (1) 2007 includes the sale of previously charged-off receivables.
- (2) The company uses the percent-of-revenue method for determining the amount of uncollectible expense for budget purposes. For recording actual expense, the company uses a percent-of-revenue method monthly and then records adjustments each quarter-end, as needed, such that the ending balance in the allowance account equals management's best estimate of loss.
- (3) Outside collection agency fees are included in O&M and are charged to Prime Account 903, Customer Records and Collection Expenses.

**Northern Illinois Gas Company d/b/a Nicor Gas Company**  
**Response to: Illinois Commerce Commission**  
**Ill.C.C. Docket No. 08-XXXX**  
**DLH Fourth Set of Data Requests**

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DLH 4.05 Q. Referring to Nicor Gas Ex. 14.2, Rider QIP, Section G-Reconciliation and Section H-Commission Review, does the Company agree to file its reconciliation with the Chief Clerk and include in such reconciliation filing:

- 1) A petition to initiate the annual reconciliation process; and
- 2) Testimony as to the reasonableness and prudence of its costs?

If the Company does not agree, provide all reasons for the disagreement. If the Company agrees, provide the date by which the Company proposes to file its annual reconciliation, petition, and testimony with the ICC Chief Clerk.

DLH 4.05 A. Proposed Rider QIP provides for a reconciliation of the amount to be recovered from customers with the actual amount recovered for the past effective period. (Ex. 14.1 page 147) Nicor Gas would not oppose a modification to this provision so that the results of the reconciliation analysis are included with the Company's filing for a Rider QIP factor on or before March 20 of each year. Both the reconciliation of the past effective period and new Rider QIP factor would be filed with the Chief Clerk.

Nicor Gas does not believe it is necessary for it to initiate a reconciliation proceeding before the Commission each year. Nicor Gas' proposal is specific to the recovery of only the incremental investment in cast iron main replacement and copper service replacements. This information is simple and straight forward. As already provided by the proposed Rider QIP, Nicor Gas would provide Staff with all the information necessary for Staff to determine if Nicor Gas' calculations and charges for the effective period were determined in accordance with the provisions of Rider QIP. (Ex. 14.1 page 143). As stated above, Nicor Gas would not oppose a modification to the proposed Rider QIP to require the filing of the reconciliation analysis with the Chief Clerk. After review of this information for a particular effective period, Staff should be able to determine whether it is warranted to initiate a reconciliation proceeding before the Commission for that effective period.

*Witness:* Gerald P. O'Connor

**Northern Illinois Gas Company d/b/a Nicor Gas Company**  
**Response to: Illinois Commerce Commission**  
**Ill.C.C. Docket No. 08-XXXX**  
**DLH Fifth Set of Data Requests**

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DLH 5.12 Q. Referring to Nicor Gas Ex. 14.2, page 131 Rider UEA, Section C-Reconciliation and Section D-Commission Review, does the Company agree to file its reconciliation with the Chief Clerk and include in such reconciliation filing:

- 1) A petition to initiate the annual reconciliation process; and
- 2) Testimony as to the reasonableness of its costs?

If the Company does not agree, provide all reasons for the disagreement. If the Company agrees, provide the date by which the Company proposes to file its annual reconciliation, petition, and testimony with the ICC Chief Clerk.

DLH 5.12 A. Nicor Gas does not believe it is necessary for it to initiate a reconciliation proceeding before the Commission each year. Nicor Gas' proposal is specific to the recovery of only the incremental change in actual Uncollectible Expense versus the rate case benchmark and outside the proposed "deadband". This information is simple and straight forward. Nicor Gas would provide Staff with all the information necessary for it to determine if Nicor Gas' calculations and charges were determined in accordance with the provision of Rider UEA or if a reconciliation proceeding before the Commission is warranted. Moreover, the data used to determine the charges would be that already reported to the Commission in the Company's Form 21.

*Witness:* Gerald P. O'Connor

**Northern Illinois Gas Company d/b/a Nicor Gas Company**  
**Response to: Illinois Commerce Commission**  
**Ill.C.C. Docket No. 08-XXXX**  
**DLH Fifth Set of Data Requests**

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DLH 5.06 Q. Referring to Nicor Gas Ex. 14.2, page 135 Rider CUA, Section C-Reconciliation and Section D-Commission Review, does the Company agree to file its reconciliation with the Chief Clerk and include in such reconciliation filing:

- 1) A petition to initiate the annual reconciliation process; and
- 2) Testimony as to the reasonableness of its costs?

If the Company does not agree, provide all reasons for the disagreement. If the Company agrees, provide the date by which the Company proposes to file its annual reconciliation, petition, and testimony with the ICC Chief Clerk.

DLH 5.06 A. Proposed Rider CUA provides for a reconciliation of the amount to be recovered from customers with the actual amount recovered for the past effective period. (Ex. 14.1 page 134) Nicor Gas would not oppose a modification to this provision so that the results of the reconciliation analysis are included with the Company's filing for Rider CUA charges or credits on or before March 20 of each year. Both the reconciliation of the past effective period and new Rider CUA charges or credits would be filed with the Chief Clerk.

Nicor Gas does not believe it is necessary for it to initiate a reconciliation proceeding before the Commission each year. Nicor Gas' proposal is specific to the recovery of only the price change impact on Company Use Gas costs. This information is simple and straight forward. Nicor Gas would provide Staff with all the information necessary for it to determine if Nicor Gas' calculations and charges were determined in accordance with the provision of Rider CUA or if a reconciliation proceeding before the Commission would be warranted. Moreover, the data used to determine the charges would be that already reported to the Commission in the Company's Form 21.

*Witness:* Gerald P. O'Connor

**Northern Illinois Gas Company d/b/a Nicor Gas Company**  
**Response to: Illinois Commerce Commission**  
**Ill.C.C. Docket No. 08-0363**  
**SK Second Set of Data Requests**

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SK 2.03 Q. Please provide the revenue and operating income the Company would have realized in each of the past ten years (1998 through 2007) had the Company's proposed rider CUA been effective. Please include calculations supporting your response and the major assumptions made during each relevant period.

SK 2.03 A. Please see the attached Exhibit 1.

As previously noted in the Company's response to DLH 5.03, the Company's proposed Rider CUA makes reference to Account 824 when the reference should have been to Account 823. The Company has also realized that minor clarifications are needed within parts (ii) of the definitions of terms "RCCUT" and "RCTSCT" to clarify that only the relevant portions of actual Company Use terms would be used in part (ii) which also correspond to the Accounts cited in part (i) of the definitions. Attached as Exhibit 2 is a redline of the Rider CUA tariff language to show these corrections.

*Witness:* Robert R. Mudra

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**Rider 27  
Company Use Adjustment**

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**Applicable to all Rates Except Rates 17, 19 and 21**

**Applicability.**

This rider is applicable to all customers except those customers served under contract service rates, Rates 17, 19, and 21. The purpose of this rider is to recover or refund the difference between the actual cost incurred by the Company in a calendar year to purchase a specified quantity of gas for certain operational uses as compared to the cost included in the computation of the Company's base rates in its most recent rate case for the purchase of gas for those operational uses.

The price of natural gas to be used in determining the applicable charges or credits for an Effective Period (as that term is defined below) shall be determined by dividing (i) the total costs that are classified for the immediately preceding calendar year as Company Use expenses in Illinois Commerce Commission Account 819 - Compressor Station Fuel and Power, Account 823 - Other Expenses, and that portion of Account 932 related to gas costs for Company facilities by (ii) the actual amount of gas purchased for Company Use, in therms, in that calendar year.

Deleted: 4

The natural gas price as determined above shall then be multiplied by the amount of Company Use gas, in therms, used in the computation of base rates in the Company's most recent rate case. The difference between this dollar amount and the dollar amount used in the computation of base rates in the Company's most recent rate case shall be recovered from, or refunded to, customers through the application of this rider.

On or before the 20th day of March of each year, the Company shall file with the Commission an information sheet specifying the charges or credits to be effective for service rendered during the period of April 1 through December 31 of such year. Such filing shall include a statement showing the determination of such charges and credits under Section B, (including the reconciliation under Section C), and such determination shall be accompanied by data in explanation thereof.

**Section A - Definitions.**

As used in this rider, the terms below shall have the following meaning:

**Company Use** - Gas used by the Company in operations, the costs of which are recorded in Account 819 and in Account 823 of the Commission's Uniform System of Accounts, and that portion of gas used by the Company for operations of facilities owned or leased by the Company, the costs of which are recorded in Account 932 of the Commission's Uniform System of Accounts.

Deleted: 4

**Company Use Adjustment – Sales Customers (SCUA)** - For an Effective Period, the per therm charge or credit during such Effective Period to all customers subject to this rider who receive sales service from the Company, determined pursuant to Section B.

**Company Use Adjustment – Transportation Customers (TCUA)** - For an Effective Period, the per therm charge or credit during such Effective Period to all customers subject to this rider who do not receive sales service from the Company, determined pursuant to Section B.

**Effective Period** – A period of time from April 1 of a calendar year through December 31 of such year.

**SCUA Intended Amount** – For an Effective Period, the amount that the Company would have charged or credited to customers under this rider who receive sales service from the Company for the portion of SCUA that does not include TCUA had the actual deliveries to such customers during such Effective Period equaled the forecasted deliveries to such customers for such Effective Period that were used in the computation of SCUA under Section B of this rider.

(Continued On Sheet No. 80.1)

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**Rider 27  
Company Use Adjustment**

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(Continued From Sheet No. 80)

**Section A – Definitions.** (continued)

**TCUA Intended Amount** – For an Effective Period, the amount that the Company would have charged or credited to customers under this rider for TCUA (including the portion of TCUA that is recovered as a part of SCUA) had the actual deliveries (excluding deliveries under Rates 17, 19 and 21) during such Effective Period equaled the forecasted deliveries (excluding deliveries under Rates 17, 19 and 21) for such Effective Period that were used in the computation of TCUA under Section B of this rider.

**Section B – Determination of Adjustments.**

- a) Annually, the Company shall determine under this section the SCUA and the TCUA to be placed into effect for bills issued during the applicable Effective Period.
- b) The TCUA and the SCUA for an Effective Period shall be determined, respectively, in accordance with the following formulas:

$$\text{TCUA} = [((\text{ACUC}/\text{ACUT} \times \text{RCCUT}) - \text{RCCUC}) + \text{ARA}] / (\text{T}) \times 100$$

and

$$\text{SCUA} = \text{TCUA} + [(((\text{ACUC}/\text{ACUT} \times \text{RCTSCT}) - \text{RCTSCC}) + \text{SARA}) / (\text{ST}) \times 100]$$

Where:

- ACUC** = The actual cost of Company Use for the previous calendar year.
- ACUT** = The actual amount of Company Use, measured in therms, purchased in the previous calendar year.
- RCCUT** = The lesser of (i) the amount of Company Use that would be included in Account 819 and Account 932, measured in therms, and that is used in the computation of base rates in the Company's most recent rate case, or (ii) the portion of ACUT that is included in Account 819 and Account 932.
- RCCUC** = The cost of Company Use that would be recorded in Account 819 and Account 932 and that is used in the computation of base rates in the Company's most recent rate case.
- ARA** = The annual reconciliation adjustment determined pursuant to Section C below for the difference between (x) the TCUA Intended Amount for the immediately preceding Effective Period and (y) the amount actually charged or credited to customers under this rider during such immediately preceding Effective Period for TCUA (including the portion of TCUA that is recovered as a part of SCUA). ARA shall be a positive amount in the formulas specified above if either (A) Company Use expense actually charged to customers during the immediately preceding Effective Period under this rider for TCUA (including the portion of TCUA that is recovered as a part of SCUA) was less than the TCUA Intended Amount for such immediately preceding Effective Period, or (B) Company Use expense actually credited to customers during the immediately preceding Effective Period pursuant to this rider for TCUA (including the portion of TCUA that is recovered as a part of SCUA) was greater than the TCUA Intended Amount for such Effective Period.

(Continued On Sheet No. 80.2)

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**Northern Illinois Gas Company  
d/b/a Nicor Gas Company**

Ill.C.C. No. 16 – Gas  
Original Sheet No. 80.2

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**Rider 27  
Company Use Adjustment**

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(Continued From Sheet No. 80.1)

**Section B – Determination of Adjustments.** (continued)

ARA (cont.) ARA shall be a negative amount in the formula specified above if either (A) Company Use expense actually charged to customers during the immediately preceding Effective Period pursuant to this rider for TCUA (including the portion of TCUA that is recovered as a part of SCUA) was greater than the TCUA Intended Amount for such immediately preceding Effective Period, or (B) Company Use expense actually credited to customers during the immediately preceding Effective Period for TCUA (including the portion of TCUA that is recovered as a part of SCUA) was less than the TCUA Intended Amount for such Effective Period.

T = The forecasted deliveries (excluding deliveries under Rates 17, 19 and 21) for the Effective Period.

RCTSCT = The lesser of (i) the amount of Company Use that would be included in Account ~~823~~, measured in terms, and that is used in the computation of base rates in the Company's most recent rate case, or (ii) the portion of ACUT that is included in Account ~~823~~.

Deleted: 824

Deleted: .

RCTSCC = The cost of Company Use that would be recorded in Account ~~823~~ and that is used in the computation of base rates in the Company's most recent rate case.

Deleted: 4

SARA = The annual reconciliation adjustment determined pursuant to Section C below for the difference between (x) the SCUA Intended Amount for the immediately preceding Effective Period and (y) the amount actually charged or credited to customers under this rider who received sale service from the Company during such immediately preceding Effective Period for the portion of SCUA that does not include TCUA. SARA shall be a positive amount in the formula specified above if either (A) the expense actually charged to sales customers pursuant to this rider for the portion of SCUA that does not include TCUA during the immediately preceding Effective Period was less than the SCUA Intended Amount for such immediately preceding Effective Period, or (B) the expense actually credited to sales customers pursuant to this rider for the portion of SCUA that does not include TCUA during the immediately preceding Effective Period was greater than the SCUA Intended Amount for such immediately preceding Effective Period. SARA shall be a negative amount in the formula specified above if either (A) the expense actually charged to sales customers pursuant to this rider for the portion of SCUA that does not include TCUA during the immediately preceding Effective Period was greater than the SCUA Intended Amount for such immediately preceding Effective Period, or (B) the expense actually charged to sales customers pursuant to this rider for the portion of SCUA that does not include TCUA during the immediately preceding Effective Period was less than the SCUA Intended Amount for such Effective Period.

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(Continued On Sheet No. 80.3)

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Effective June 13, 2008  
Issued by – Gerald P. O'Connor  
Senior Vice President  
Post Office Box 190

**Northern Illinois Gas Company  
d/b/a Nicor Gas Company**Ill.C.C. No. 16 – Gas  
Original Sheet No. 80.3

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**Rider 27  
Company Use Adjustment**

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(Continued From Sheet No. 80.2)

**Section B – Determination of Adjustments.** (continued)

ST = The forecasted deliveries for the Effective Period to customers subject to this rider who receive sales service from the Company.

The TCUA and SCUA shall be measured in cents per therm rounded to the nearest 0.01 cents; any fraction of 0.01 cents shall be dropped if less than 0.005 cents; or, if 0.005 cents or more, shall be rounded up to the next full 0.01 cents. If the TCUA and the SCUA for an Effective Period are positive numbers, then they shall represent charges to customers for that Effective Period. If the TCUA and the SCUA for an Effective Period are negative numbers, then they shall represent credits to customers for that Effective Period.

As applicable, the TCUA or the SCUA, as determined above for an Effective Period, shall be applied to the amount of gas delivered by the Company to a customer during each billing period ending during such Effective Period to determine the amount of charge or credit to such customer on each such bill.

**Section C – Reconciliation.**

After each Effective Period, the Company shall make a reconciliation which will compare actual cost recovery under this Rider with the costs to be recovered under this Rider during such Effective Period. The reconciliation amount will be adjusted for interest charged at the rate established by the Commission under 83 Ill. Adm. Code 280.70(e)(1) from the end of such Effective Period to the beginning of the following Effective Period.

**Section D – Commission Review.**

Upon review of the annual report filed by the Company under Section C, the Commission may, by order, require a hearing to receive from the Company such evidence as the Commission requires regarding any aspect of determining the charges and credits under this Rider. If the Commission finds, after hearing, that any amounts were incorrectly debited or credited to this rider during an Effective Period, the Commission may by order require that the rider be adjusted by appropriate credits or debits thereto. Any adjustments so ordered shall be reflected in the TCUA and SCUA charges or credits over a succeeding Effective Period.