

# **Attachment E**

## **Managerial Requirements**

### **Chris Childress – President Managing Partner**

#### Education

Waubonsee Community College  
DePaul University  
Advanced Executive Program Northwestern University

#### Registration and Affiliation

Past VIP Easter Seals – Aurora Illinois  
Campaign Chairperson – United Way  
Association of Energy Engineers

#### Professional Summary

Mr. Childress began his career with Northern Illinois Gas/Nicor in 1980. He has over 27 years experience in the natural gas industry having held a number of positions in Operations, Customer Service, Marketing, Natural Gas Supplier Relationships and New Business Development. While with Nicor Gas, he worked on projects as diverse as automated meter reading, Customer Service improvement projects, and the Customer Select project on the residential level. Mr. Childress joined the unregulated affiliate subsidiary group in 1994 working with Nicor Energy Services. Mr. Childress was promoted to director of all Nicor Retail Platform Companies (Nicor Services, Nicor Home Services and Nicor Solutions in 2001 and had profit and loss responsibilities for all Nicor Retail platform companies. Mr. Childress was promoted to President in 2004. As President Mr. Childress assumed responsibility for Prairie Point Energy (Illinois AGS) at its inception, and was tasked with leading the effort to provide commodity services to small residential and commercial customers within Illinois. Mr. Childress has extensive experience in marketing and risk management in the natural gas industry.

Mr. Childress has over four years demonstrated experience in a management position with enterprise financial and administration responsibilities including profit and loss responsibilities sufficient to meet the requirements of Subsection 551.100. In addition, Mr. Childress also has over four years of natural gas sales experience sufficient to meet the requirements of Subsection 551.100

### **Arnold J Schramel**

#### Education

B.S. Accounting - St. Johns University  
M.B.A. Finance – University of Chicago  
CPA State of Illinois 1991

## Professional Summary

Mr. Schramel began his career with Northern Illinois Gas/Nicor in 1990. He has over 17 years experience in the natural gas industry having held a number of positions in Operations, Accounting, Information Technologies, Customer Service, Natural Gas Supplier Relationships and New Business Development. While with Nicor Gas, he worked on projects as diverse as, Customer Service improvement projects, and Mergers and Acquisitions. . Mr. Schramel joined the unregulated affiliate subsidiary group in 2001 working with Nicor Energy Services. Mr. Schramel as Chief Operating Officer assumed responsibility for Prairie Point Energy (Illinois AGS) risk management, accounting, and natural gas supplier relationships at its inception, and was tasked with leading the effort to provide commodity services to small residential and commercial customers within Illinois. Mr. Schramel also was a key leader in the product development and management of the Fixed Bill and other energy billing options for natural gas.

Mr. Schramel has over four years demonstrated experience in a management position with enterprise financial and administration responsibilities including profit and loss responsibilities sufficient to meet the requirements of Subsection 551.100. In addition, Mr. Schramel also has over four years of natural gas sales experience sufficient to meet the requirements of Subsection 551.100

## **William Wyatt**

### Education

M.F.A., Communications-University of Wisconsin-Superior

B.A., Communications- University of Wisconsin-Superior

## Professional Summary

Mr. Wyatt is currently an **Elected Official–Kane County Board** Responsible for representing over 15,000 citizens on a variety of issues including transportation needs and upgrades, residential growth and development, zoning decisions, and major capital projects. **Mr. Wyatt** also responsible for allocating funds and overseeing an annual budget of \$225 million, developing relationships with other elected officials, department heads, and staff personnel to assure success. Communicate objectives and develop workable strategies that result in a savings of time and effort. Prior experience also includes working as Senior Marketing Representative-Patrick Engineering Inc. responsible for all marketing efforts of multi-discipline engineering company with annual revenues of \$42 million, including writing, editing, and layout for bi-annual newsletter, development of client/project fact sheets including photography, research, writing and layout. Mr. Wyatt is also responsible for press releases, award submittals, proposals and responsible for sister companies marketing efforts in the areas of concrete construction and excavation. Mr. Wyatt also is Owner/Operator Bill

Wyatt Productions, Inc (founded in 1989) This company is a multi-media marketing, advertising and public relations company specializing in video production and print media. Mr. Wyatt is responsible for all aspects of business especially the concept, writing, design and production of marketing materials.

Mr. Wyatt has over four years demonstrated experience in a management position with enterprise financial and administration responsibilities including profit and loss responsibilities sufficient to meet the requirements of Subsection 55 1.100.

KIRAN AHUJA

Education

Course Work focusing on Sales and Management- Northern Illinois University

Course Work focusing on Management- University Nevada Las Vegas

Professional Summary

Mr. Ahuja worked for Nicor from 1995-2006. He has over 11 years experience in the natural gas industry, service industry and HVAC industry having held a number of positions while at Nicor. Positions Mr. Ahuja held include Call Center Manager (sales), Operations, Customer Service, Call Center Sales Trainer, Quality Assurance Supervisor and Service Network Manager. While with Nicor, he worked on special projects including the launch of Fixed Bill in 2002. . Mr. Ahuja is also a seasoned sales representative with a proven track record. Prior work experience includes Director of Regional Sales, Superior Barbeque Company and District Sales Manager, at Centel Cable.

Mr. Ahuja also has over four years of natural gas sales experience sufficient to meet the requirements of Subsection 55 1.100