

ILLINOIS COMMERCE COMMISSION

ICC DOCKET NO. 07-0585 (CONS.)

REBUTTAL TESTIMONY

OF

ANDREW R. WICHMANN

Submitted On Behalf

Of

**CENTRAL ILLINOIS LIGHT COMPANY d/b/a AmerenCILCO,
CENTRAL ILLINOIS PUBLIC SERVICE COMPANY d/b/a AmerenCIPS, and
ILLINOIS POWER COMPANY d/b/a AmerenIP
(The Ameren Illinois Utilities)**

April 14, 2008

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I. INTRODUCTION

A. Witness Identification

Q. Please state your name.

A. My name is Andrew R. Wichmann.

Q. Are you the same Andrew R. Wichmann who submitted pre-filed direct testimony on behalf of the Ameren Illinois Utilities?

A. Yes.

B. Purpose and Scope

Q. What is the purpose of your rebuttal testimony in this proceeding?

A. The purpose of my testimony is to respond to and discuss proposals submitted in the direct testimony of other parties. Specifically, I respond to the direct testimony of Theresa Ebrey, Mary H. Everson, and Dennis L. Anderson for the

23 Staff of the Illinois Commerce Commission (“Staff”); Michael Gorman for
24 Illinois Industrial Energy Consumers (“IIEC”) and David Efron for the Attorney
25 General of Illinois (“AG”) and the Citizens Utility Board (“CUB”).

26 **Q. Please summarize the conclusions of your rebuttal testimony.**

27 **A.** As detailed below, I conclude the following:

- 28 • I present the Ameren Illinois Utilities’ rebuttal revenue requirement for
29 gas distribution service and accept and reject certain of Staff’s and
30 AG/CUB’s proposed adjustments.
- 31 • Staff’s adjustment disallowing wage increases for management employees
32 that have already gone into effect (as of April 1, 2008) is unreasonable and
33 should be rejected. The existing increases are obviously known and
34 measurable.
- 35 • Staff’s reasons for adjusting rate case expense are generally incorrect. The
36 proposed 2-year amortization period is valid and appropriate. All rate case
37 expenses and estimates have been supported and additional invoices and
38 amounts have been provided since Staff’s direct testimony filing.
- 39 • Staff’s proposed normalization adjusting injuries and damages improperly
40 combines two distinct methods to produce an unfair result. The Ameren
41 Illinois Utilities’ proposed 5-year normalization method is reasonable and
42 should be approved.
- 43 • I present my calculations of percentage breakdowns of incentive
44 compensation payout allocations by “financial-based” and “performance-
45 based” amounts, as described in Ms. Bauer’s testimony.
- 46 • As discussed in the testimony of Mr. Stephen Underwood, Staff’s
47 proposed reclassification of accounting for gas loss is improper and should
48 be rejected.

49 **C. Identification of Exhibits**

50 **Q. Will you be sponsoring any Exhibits with your rebuttal testimony?**

51 **A.** Yes, I am attaching and sponsoring the following exhibits:

- 52 • Ameren Exhibit 20.1 AmerenCILCO Gas – Rebuttal Revenue Requirement

- 53 • Ameren Exhibit 20.2 AmerenCIPS Gas – Rebuttal Revenue Requirement
54 • Ameren Exhibit 20.3 AmerenIP Gas – Rebuttal Revenue Requirement

55 Each of these exhibits includes multiple schedules summarizing the development
56 of Operating Income and Rate Base and presents the Ameren Illinois Utilities’
57 rebuttal revenue requirement. Ameren Illinois Utilities’ witness Mr. Ronald
58 Stafford will sponsor similar exhibits presenting the rebuttal revenue requirement
59 for the Ameren Illinois Electric Utilities. In addition, schedules are provided to
60 reconcile Staff’s Direct Filing position to that of the Ameren Illinois Utilities on
61 rebuttal. (Ameren Exhibits 20.1, 20.2 and 20.3)

62 For the electric utilities and with only the exception of AmerenCILCO gas, as
63 explained below in my testimony, these numbers correspond to the numbers
64 presented in ICC Staff Exhibit 1.0. My rebuttal testimony describes the
65 corrections needed to ICC Staff Exhibit 1.0 to agree to the AmerenCILCO Gas
66 Revenue Requirement, as presented in direct testimony.

67 **Q. Please identify the additional exhibits you will be sponsoring.**

68 **A. I am attaching and sponsoring the following additional exhibits:**

- 69 • Ameren Ex. 20.4 Incentive Compensation
70 • Ameren Ex. 20.5 Labor Adjustment
71 • Ameren Ex. 20.6 Rate Case Expense
72 • Ameren Ex. 20.7 Injuries and Damages
73 • Ameren Ex. 20.8 Materials & Supplies and Gas in Storage
74 • Ameren Ex. 20.9 Collateral and Prepayments

75 • Ameren Ex. 20.10 Staff Response to Ameren DR 9.02

76 **II. REVENUE REQUIREMENT AND RATE BASE**

77 **Q. What is the overall level of Rebuttal Revenue Requirement being proposed**
78 **by the Ameren Illinois Utilities?**

79 **A.** As shown on Ameren Exhibit. 20.1, AmerenCILCO Gas Rebuttal Revenue
80 Requirement is \$78,028,000. As shown on Ameren Ex. 20.2, AmerenCIPS Gas
81 Rebuttal Revenue Requirement is \$76,428,000. As shown on Ameren Ex. 20.3,
82 AmerenIP Gas Rebuttal Revenue Requirement is \$184,088,000.

83 **Q. What is the overall level of Rate Base being proposed by the Ameren Illinois**
84 **Utilities?**

85 **A.** As shown on Ameren Ex. 20.1, AmerenCILCO Gas Rebuttal Rate Base is
86 \$194,700,000. As shown on Ameren Ex. 20.2, AmerenCIPS Gas Rebuttal Rate
87 Base is \$191,559,000. As shown on Ameren Ex. 20.3, AmerenIP Gas Rebuttal
88 Rate Base is \$541,169,000.

89 **A. Staff Adjustments Accepted**

90 **Q. Have the Ameren Illinois Utilities accepted any Staff adjustments, reflected**
91 **in the calculation of rebuttal revenue requirement?**

92 **A.** Yes. A number of Staff's proposed adjustments have been reflected in the
93 calculation of Rebuttal Revenue Requirement. Without necessarily conceding the
94 arguments in support of the positions taken, the Ameren Illinois Utilities accept
95 Staff's adjustment to Employee Benefits Expense, Customer Deposit Interest,
96 Advertising Expense, and Industry Association Dues.

97 **Q. Have you reviewed the expense levels on Staff witness Mr. Kahle's Cash**
98 **Working Capital calculation?**

99 **A.** Yes. The expense levels are found in Staff Exhibit 3.0, Schedule 3.01, page 2 for
100 each of the Ameren Illinois Utilities.

101 **Q. Do you agree with Mr. Kahle's proposed expense levels?**

102 **A.** Generally yes, except for any changes Mr. Michael Adams has made in his
103 rebuttal testimony. However, most of Mr. Kahle's cash working capital expense
104 levels will change based upon changes in the Ameren Illinois Utilities' rebuttal
105 revenue requirement.

106 **B. Miscellaneous Reconciliation Between Ameren Exhibit 20.1, Schedule**
107 **6, and ICC Staff Exhibit 1.0, Schedule 1.01, CILCO G.**

108 **Q. Please explain the above-referenced reconciliation.**

109 **A.** Ameren Exhibit 20.1, Schedule 6 reflects a reconciliation between ICC Staff
110 Exhibit 1.0, Schedule 1.01, CILCO G, based on the Ameren Illinois Utilities'
111 correction of CILCO gas schedule C-1 eliminating the environmental rider
112 revenue (by errata filing on February 1, 2008). I understand that Staff chose to
113 rely upon the originally filed Schedule C-1 to create the schedule in question,
114 based on Staff's response to Ameren Data Request 9.02 (attached as Ameren
115 Exhibit 20.10).

116 **C. Customer Deposit Interest**

117 **Q. Ms. Everson recommends an adjustment to revise the Ameren Illinois**
118 **Utilities' calculation of interest on customer deposits, due to a Commission-**
119 **ordered new customer deposit interest rate (subsequent to the Ameren**

120 **Illinois Utilities' initiation of these proceedings). (ICC Staff Ex. 2.0, p. 6.) Do**
121 **you agree with this recommendation?**

122 **A.** Yes.

123 **Q. Do you believe Staff has accounted correctly for this adjustment?**

124 **A.** No. In the Ameren Illinois Utilities direct case filing this adjustment modified the
125 Customer Accounts portion of O&M expenses. Staff has this adjustment in the
126 Administrative and General portion of O&M expenses. The Customer Accounts
127 group of accounts more closely relates to Customer Deposit interest. Ameren
128 Exhibits 20.1, 20.2 and 20.3 correctly reflects accounting for this adjustment.

129 **D. Materials and Supplies and Gas in Storage**

130 **Q. Please describe Staff witness Ms. Everson's proposal to reduce rate base by**
131 **the amount of accounts payable associated with materials & supplies**
132 **inventory and gas in storage inventory? (ICC Staff Exhibit 2.0, page 4, lines**
133 **74-87).**

134 **A.** Ms. Everson's adjustment reduces rate base by the amount of accounts payable
135 associated with the purchase of materials and supplies as well as gas in storage
136 inventory, based on her rationale that shareholders have not incurred any cost
137 when the materials and supplies and the gas in storage were purchased on account
138 with a vendor.

139 **Q. Do you agree with this proposed adjustment?**

140 **A.** I do not disagree with Ms. Everson's rationale. However, the Ameren Illinois
141 Utilities disagree with the value of the gas in storage used in this calculation, as

142 discussed in the rebuttal testimony of Ameren Illinois Utilities' witness Mr. Scott
143 Glaeser. Ameren's Exhibit 20.8 presents my calculation of this proposed
144 adjustment based upon the new gas in storage value. Ameren Exhibit 20.8 also
145 presents the Ameren Illinois Utilities' rebuttal adjustment to materials and
146 supplies, based on Mr. Glaeser's testimony.

147 **E. Collateral and Prepayments**

148 **Q. Please describe Mr. Effron's proposed adjustment to collateral and**
149 **prepayments on the Ameren Illinois Utilities.**

150 **A.** Ameren Illinois Utilities' witness Mr. Timothy I. Moloney testifies regarding Mr.
151 Effron's proposal as it concerns the Ameren Illinois Utilities' diminished and
152 limited access to unsecured credit resulting from a reduction in the credit ratings
153 of the Ameren Illinois Utilities after the December 31, 2006 test year. While it is
154 not clear from Mr. Effron's testimony, his workpapers show that the proposed
155 adjustment modifies the Ameren Illinois Utilities' original adjustment based upon
156 updated information and data the Ameren Illinois Utilities provided after their
157 direct case was filed, in response to AG DR 4.13-REV.

158 **Q. Do you agree with Mr. Effron's proposal to adjust Collateral and**
159 **Prepayments?**

160 **A.** The Ameren Illinois Utilities disagree with Mr. Effron's proposal, as discussed in
161 Mr. Moloney's rebuttal testimony. However, I have adjusted the Ameren Illinois
162 Utilities' rebuttal revenue requirement to reflect the additional and updated data
163 that was provided in response to AG DR 4.13-REV. Ameren Exhibit 20.9

164 presents the value of the updated calculation compared to the originally filed
165 amount.

166 **III. LABOR EXPENSE**

167 **Q. Please describe Staff's adjustment to annualized labor expense.**

168 **A.** Staff witness Ms. Ebrey recommends adjusting annualized labor expense to
169 reflect a 3% wage increase effective July 1, 2007, based on her assessment of
170 actual wage increases approved in December 2007. (ICC Staff Ex. 1.0, p. 11.)

171 **Q. Do you agree with this adjustment?**

172 **A.** Yes.

173 **Q. Ms. Ebrey also recommends disallowing wage increases for management**
174 **employees projected for April 1, 2008, because she claims that they are**
175 **estimates and not "known and measurable." (ICC Staff Ex. 1.0, p. 12.)**
176 **Please respond.**

177 **A.** The wages have already increased to slightly beyond the estimated levels as of the
178 time of the filing of this rebuttal testimony, thus the increases are known and
179 measurable. Further, the Ameren Illinois Utilities' direct testimony supported a
180 conclusion that the increases were reasonably likely to occur within 12 months.
181 (AmerenCILCO, AmerenIP, and AmerenCIPS Exhibits 3.0G, p. 10.) Staff was
182 provided with workpapers for direct testimony showing estimated wage increases
183 of 3.47%. In response to Staff DR 12.07, Ms. Ebrey stated she had "no opinion"
184 whether this increase was unreasonable. Ameren Exhibit 20.5 reflects the 2008
185 actual wage increase for management employees of 3.73%. I would disagree with

186 the complete disallowance of these wage increases in any event, because the
187 proposed pro forma adjustments amounts at time of direct testimony filing were
188 determinable and reasonably expected to occur within 12 months. But, at this
189 point in time, the wage increases are actual, proven, and in effect. Staff's
190 adjustment thus has no basis and should be rejected.

191 **Q. Should Ms. Ebrey's recommended change to employer FICA tax thus also be**
192 **adjusted?**

193 **A.** Yes. Ameren Exhibit 20.5 illustrates the correct FICA tax adjustment based upon
194 the adjustment to 2008 management employee labor expense.

195 **IV. RATE CASE EXPENSE**

196 **Q. Please describe Staff's proposed adjustment to rate case expense.**

197 **A.** Staff witness Ms. Ebrey adjusts the Ameren Illinois Utilities' proposed rate case
198 expense recovery based on the following claims: (1) the amortization period is
199 too short; (2) the timeframe for amortization is incorrect; (3) the amount for prior
200 rate case expense is incorrect; and (4) certain expenses have not been supported.

201 **Q. What is your response?**

202 **A.** Ms. Ebrey's claims are generally incorrect. The proposed amortization period is
203 valid and appropriate as explained below. As shown below, all rate case expenses
204 have been supported and additional invoices and amounts have been provided
205 since Staff filed testimony.

206 **A. Rate Case Amortization Period**

207 **Q. Is a 5-year and 3-year amortization period reasonable for the Ameren Illinois**
208 **Utilities to recover the costs of gas and electric rate cases, respectively?**

209 **A.** No. None of the Ameren Illinois Utilities is or has been on a 5-year filing
210 schedule. The Ameren Illinois Utilities filed their last electric delivery service
211 rate cases which were docketed in 2006. Moreover, facts and issues have
212 changed for both gas and electric delivery systems since the last rate cases were
213 filed. Costs and other rate inputs have become volatile. The Ameren Illinois
214 Utilities have committed to increasing improvements to the electric distribution
215 system infrastructure. These issues alone will fuel the need to file rate cases on a
216 more frequent basis. Additionally, Ms. Ebrey argues that even if a longer
217 amortization period is used and the utility continues to file rate cases in a shorter
218 time frame, then the utility would still recover its costs. Even if true, the utility
219 would not be afforded the opportunity to recover such costs in a timely manner or
220 in a time frame matching the current and explicitly described rate case cycle.

221 **Q. Why have the Ameren Illinois Utilities proposed a 2-year amortization**
222 **period for rate case expense?**

223 **A.** The Ameren Illinois Utilities reasonably expect to file gas and electric distribution
224 rate cases at least every two years due to a number of reasons. As Mr. Nelson
225 explains in his direct testimony, that there are several factors influencing our
226 authorized return as well as system improvements that will continue into the
227 future. The Ameren Illinois Utilities' recent rate case filing history supports
228 approval of a 2-year amortization period.

229 **Q. Please describe the Ameren Illinois Utilities’ rebuttal position on this issue.**

230 **A.** The Ameren Illinois Utilities continue to believe that a 2-year amortization period
231 for both gas and electric rate case expenses is reasonable under current and
232 expected circumstances.

233 **B. Unamortized Rate Case Expense**

234 **Q. Please describe Ms. Ebrey’s adjustment to unamortized rate case expense.**

235 **A.** Ms. Ebrey testifies that she has adjusted the unamortized prior rate case expense
236 to reflect amortization through October 2008. This is the approximate date the
237 rates from the current proceedings will go into effect.

238 **Q. Do you agree with this adjustment?**

239 **A.** Yes.

240 **Q. Please respond to Mr. Effron’s adjustment to disallow the actual costs of the**
241 **prior electric rate case.**

242 **A.** Mr. Effron essentially requests that the Commission reverse its prior order
243 approving the amortization of costs incurred in association with prior rate cases,
244 Docket Nos. 06-0070, 06-0071, and 06-0072 (cons.). This is obviously
245 inappropriate. Such an adjustment would deny the Ameren Illinois Utilities the
246 opportunity to recover their Commission-approved, prudently incurred costs. As
247 Staff witness Ms. Ebrey stated: “The reason for including the unamortized
248 balances in these cases is that the Commission approved amortization period for
249 such costs has not expired. It would be contrary to the plain language of the prior
250 orders to disallow such costs.” (ICC Staff Exhibit 1.0, lines 418-422.)

251 **C. Pending Rate Case Expense**

252 **Q. What is your response to Ms. Ebrey's proposed adjustment to the Ameren**
253 **Illinois Utilities' rate case expenses associated with services from Gannett**
254 **Fleming Inc., Navigant Consulting, and Concentric Energy Associates?**

255 **A.** As shown below, this adjustment should be rejected. The Ameren Illinois
256 Utilities have supported these costs, they are reasonable, and thus they should be
257 allowed.

258 **1. Gannett-Fleming**

259 **Q. Are the costs of services from Gannett Fleming known, measurable, and**
260 **reasonably likely to occur?**

261 **A.** Yes. Ms. Ebrey's claim that the Ameren Illinois Utilities have overestimated the
262 costs of services from Gannett Fleming is demonstrably incorrect. Actual costs
263 have been supported and are consistent with estimates, showing those estimates to
264 be reasonable. Invoices to date supplied to Staff for the gas depreciation study
265 equal \$82,000 compared to the estimated amount of \$78,000. The electric
266 depreciation study costs to date (at only the rebuttal phase) have been \$29,000,
267 compared to the total estimated amount of \$42,000. It is evident in the rebuttal
268 phase that depreciation remains a contested issue in this case – thus eliminating
269 any basis for Ms. Ebrey's theory. Based upon actual amounts, the Gannett
270 Fleming depreciation study estimates for gas should increase by \$1,000 per
271 utility, and for electric should decrease by \$4,000 per utility, as shown in Ameren
272 Exhibit 20.6.

273 Additionally, Staff (apparently arbitrarily) disallowed an amount (60% of

274 electric and 50% of gas) of the additional projection allocated for Gannett
275 Fleming post-filing support. These are prudent expenditures, and are known,
276 measurable, and reasonably likely to occur. The Ameren Illinois Utilities have
277 shown that actual costs are tracking estimates from Gannett-Fleming; further, the
278 electric depreciation study remains a contested issue in this case. The Ameren
279 Illinois Utilities have shown it is reasonably likely that actual costs of Gannett-
280 Fleming's services in this case will include the entire estimated \$25,000 of post
281 filing support. (Ameren Exhibit 20.6)

282 **2. Navigant Consulting/Concentric Energy Advisors Costs**

283 **Q. Are the costs of services invoiced from Navigant Consulting ("Navigant")**
284 **supported and reasonable?**

285 **A.** Yes. Staff has accepted all expenses invoiced by Navigant.

286 **Q. Have the Ameren Illinois Utilities provided additional support for their**
287 **ongoing costs?**

288 **A.** Yes. On April 8, 2008, I provided additional invoices and costs to Staff for
289 services through March 2008 that track and support the estimate provided in
290 WPC-10 of the minimum filing requirement.

291 **Q. Staff witness Ms. Ebrey questions the level of the Navigant and Concentric**
292 **Energy advisors("CEA") costs leading up to the Ameren Illinois Utilities'**
293 **rate case filing. Have these costs been supported?**

294 **A.** As of this date, I have provided Staff with actual invoices for services through
295 March 2008. The invoices describe the rate case services performed. Staff has

296 not indicated that these invoices are somehow insufficient. These invoices
297 support all Navigant and CEA costs up until the filing date.

298 **Q. Please respond to Ms. Ebrey's individual concerns regarding the Navigant**
299 **and CEA invoices for work performed prior to the Companies' filings on**
300 **November 2, 2007.**

301 **A.** Ms Ebrey states that invoices supporting identified pre-filing tasks fall short of the
302 amounts proposed in the Ameren Illinois Utilities' rate case expense proposals.
303 But, as previously noted, the Ameren Illinois Utilities have provided invoices for
304 services through March 2008 and have fully substantiated these costs. Staff has
305 not indicated that the invoices are in any way insufficient.

306 **Q. Please address Ms. Ebrey's concerns regarding a paid Navigant invoice**
307 **marked "Do Not Bill". (ICC Staff Ex. 1.0, p. 18.)**

308 **A.** Ameren Illinois Utilities and Navigant have investigated the "Do Not Bill"
309 invoice and determined that Navigant had an error on the invoice by including the
310 words "Do Not Bill". The amount billed and paid was examined and determined
311 to be correct. There should be no remaining question that such costs have been
312 supported and should be allowed.

313 **Q. Please respond to Ms. Ebrey's individual concerns regarding the Navigant**
314 **and CEA invoices supporting the minimum filing requirements.**

315 **A.** At the time of Staff's direct testimony filing, Ms Ebrey asserted invoices had only
316 been provided to date totaling \$512, 200. As of this rebuttal filing date, invoices
317 have been provided to Staff supporting the minimum filing requirements totaling

318 \$600,000, compared to the original budgeted amount of \$650,000. These are the
319 actual costs of the minimum filing requirement – demonstrating that estimates
320 were reasonable and are tracking actual costs. The difference between the two
321 amounts – \$8,000 for each gas and electric utility – has been applied to the
322 updated rate case expense schedule. (Ameren Exhibit 20.6).

323 **Q. Ms Ebrey reduces rate case expense because, she claims, “certain costs were**
324 **contracted with CEA that would not have been incurred had Ameren not**
325 **switched consulting firms in the middle of case preparation.” (ICC Staff Ex.**
326 **1.0, p. 19.) How do you respond?**

327 **A.** Staff has no basis for this claim. In fact, this speculation is incorrect. In no way
328 did the Ameren Illinois Utilities incur additional costs by continuing to work with
329 their expert witness, Mr. Adams, after he began work for a different consulting
330 firm on July 1, 2007. Estimated costs of post-filing services increased in October
331 2007, several months after Mr. Adams switched to CEA, and for entirely different
332 reasons than Ms. Ebrey suggests. At that time, the Ameren Illinois Utilities
333 reexamined the scope of work requested from Mr. Adams, and determined that
334 the Ameren Illinois Utilities would need significantly more post-filing assistance
335 from Mr. Adams than previously anticipated. The Ameren Illinois Utilities asked
336 Mr. Adams to prepare a revised estimate reflecting the decision to increase the
337 scope of Mr. Adams’ work on these rate cases. Notably, Ms. Ebrey concedes an
338 increased level of complexity in these rate case filings (at lines 403-404). Given
339 these circumstances, it is incorrect to assume that there was a resulting increase of
340 costs from Mr. Adams’ decision to work for another firm. Even if there had been

341 transition costs resulting from this type of circumstance – and there were not –
342 such costs would not have been imprudent. Staff’s hypothesis fails to take into
343 account the fact that if the Ameren Illinois Utilities had continued to use Navigant
344 after Mr. Adams had switched firms, they would have been forced to switch their
345 chosen expert witness, who has been retained for his experience and knowledge,
346 has been retained by the Ameren Illinois Utilities on many occasions and is
347 intimately familiar with their operations and business. Staff’s theory also falsely
348 assumes that no transition costs would have been incurred by choosing a far more
349 difficult transition – choosing another expert witness at Navigant who would have
350 needed to be brought up to speed. Such costs of remaining with Navigant would
351 have been exacerbated by the fact that another lead consultant also switched from
352 Navigant to CEA at the same time as Mr. Adams. Notably, Ms. Ebrey makes no
353 claim that the Ameren Illinois Utilities’ choice of expert was imprudent.

354 **Q. Has the increased cost estimate been shown to be reasonable?**

355 **A.** Yes. The increased estimate from CEA has been shown to be reasonable, as the
356 actual post-filing estimates and costs incurred are proving to be in line with the
357 October 2007 estimate from CEA.

358 **Q. Please respond to Ms. Ebrey’s individual concerns regarding the Navigant
359 and CEA invoices supporting the lead lag study and AMS market study.**

360 **A.** As of this rebuttal filing date, the Ameren Illinois Utilities have provided invoices
361 supporting the lead lag study totaling \$100,000, compared with the original
362 budgeted amount of \$130,000. These are the actual costs of the lead lag study

363 and the difference between the two amounts results in a decrease of the original
364 budgeted amount of only \$5,000 for each gas and electric utility (as reflected in
365 Ameren Exhibit 20.6). Thus, actual costs are in line with estimates. As of this
366 rebuttal filing date, the Ameren Illinois Utilities have provided invoices
367 supporting the AMS market study totaling \$653,000 compared to the original
368 budgeted amount of \$750,000. This difference between the two amounts results
369 in a decrease of the original budgeted amount of \$16,000 for each gas and electric
370 utility. These changes have been applied to the updated rate case expense
371 schedule (Ameren Exhibit 20.6).

372 **Q. Please respond to Ms. Ebrey's individual concerns regarding the overall level**
373 **of increase for post-filing support.**

374 **A.** While Ms. Ebrey concedes the increased level of complexity in these rate filings
375 (ICC Staff Exhibit 1.0, lines 403-404) she does not fully appreciate that with
376 increased complexity come increased costs. The post-filing support estimate was
377 increased with the expectation that CEA would need to budget for a significantly
378 increase in time and expense due to the higher level of complexity in the rate
379 filing and testimony provided with the filing. And CEA has, in fact, had to
380 provide substantial additional support for unanticipated issues, including the plant
381 addition disallowances. Further, the discovery process in the rate cases has been
382 far more exhaustive than in the last delivery service rate cases. Costs for CEA
383 post-filing support totaling \$253,000, through January 2008 have been
384 substantiated by invoices provided to Staff. This amount is only \$5,000 less than
385 the costs Ms. Ebrey allowed in her direct testimony for the *entire* post-filing

386 support. Staff's recommendation on this issue would thus not allow the Ameren
387 Illinois Utilities to recover their prudently incurred costs. The facts support a
388 conclusion that the pro forma amounts are in line with the actual costs to date, and
389 thus supports the Ameren Illinois Utilities' proposal.

390 **Q. Please describe Ms. Ebrey's adjustment to the Energy Efficiency rate case**
391 **expense.**

392 **A.** Ms. Ebrey has disallowed the entire cost, based on her belief (expressed in
393 Ameren/Staff DR 9.01) that the expert witness was hired to provide testimony
394 that does not relate to this rate case. The Ameren Illinois Utilities disagree with
395 this adjustment. Mr. Craig Nelson explains the need for Mr. Philip Hanser's
396 expertise and testimony in these proceedings.

397 **V. INJURIES AND DAMAGES**

398 **Q. Please describe Ms. Ebrey's recommendation regarding injuries and**
399 **damages expense.**

400 **A.** Ms. Ebrey purports to use the same methodology to normalize injuries and
401 damages expense that was approved by the Commission in Docket Nos. 06-
402 0700/06-0071/06-0072 (Cons.) and 07-0241/07-0242 (Cons.).

403 **Q. Is Ms. Ebrey's methodology the same as the Commission approved in those**
404 **dockets?**

405 **A.** No. In Docket Nos. 06-0700/06-0071/06-0072 (Cons.), the Commission
406 approved a five-year average of the Ameren Illinois Utilities' injuries and
407 damages expenses. In Docket Nos. 07-0241/07-0242 (Cons.), the Commission

408 approved the utilities' actual test-year expenses, adjusted for a highly unusual
409 credit recorded in a prior year. In this case, Staff combines these two entirely
410 different methodologies to an unfair result, by *both* normalizing *and* removing
411 costs she has deemed to be "outliers."

412 **Q. Is this approach reasonable?**

413 **A.** No. The entire point of normalizing is to flatten out the peaks and valleys of a
414 volatile cost component, by averaging actual costs over a reasonable time period.
415 Staff has subjectively chosen to remove certain costs from this average, which
416 does not result in an accurate "normal" calculation. The Ameren Illinois Utilities'
417 proposed cost level averages actual costs over a 5-year period, which is a
418 reasonable period of time over which to account for the highs and the lows.
419 Notably, Ms. Ebrey does not claim that the Ameren Illinois Utilities' proposed
420 injuries and damages expense level is unreasonable or does not reflect a "normal"
421 amount.

422 **Q. What do you recommend?**

423 **A.** In my calculation, I have agreed with Ms. Ebrey's approach of normalizing costs
424 over a five-year period, but I have modified this approach to include all of the
425 AmerenIP electric 2005 actual payments in the injuries and damages expense
426 calculation. This result is fair, consistent with methodology previously approved
427 by the Commission, and results in a "normal" expense level. My calculation is
428 consistent with the Ameren Illinois Utilities' original proposed amount, and is
429 reflected in Ameren Exhibit 20.7.

430 **Q. Do you agree with Ms. Ebrey’s Injuries and Damages expense adjustment to**
431 **the other Ameren Illinois Utilities?**

432 **A.** Yes – I agree to the gas adjustments to AmerenIP, AmerenCILCO and
433 AmerenCIPS and to the electric adjustments to AmerenCILCO and AmerenCIPS.

434 **VI. INCENTIVE COMPENSATION**

435 **Q. Please describe Ameren Exhibit 20.4, related to incentive compensation.**

436 **A.** Ameren Exhibit 20.4 was prepared in support of Ameren Illinois Utilities’ witness
437 Ms. Krista Bauer’s rebuttal testimony. Ameren Exhibit 20.4 shows my
438 calculations of percentage breakdowns of 2008 payout allocations by “financial-
439 based” and “performance-based” amounts, as described in Ms. Bauer’s testimony.

440 **Q. How did you determine the percentage breakdowns shown in 20.4?**

441 **A.** Using the Ameren Illinois Utilities’ 2008 budgeted amounts of incentive
442 compensation plan payouts, I applied the 2007 AMS labor allocator to the AMS
443 portion of the incentive compensation plan payouts to allocate AMS between the
444 utilities, allocated the target budget between gas and electric, and then between
445 O&M and capitalized.

446 **Q. Please describe the expected (budgeted) payout breakdowns shown in**
447 **Ameren Exhibit 20.4.**

448 **A.** The first portion, labeled 2008 Incentive Compensation Plan – 2008 Budgeted
449 Amounts, represents the amounts of the new incentive compensation plan based
450 upon 2008 budgeted amounts. It is broken down into two pieces: O&M related
451 incentive compensation and capitalized incentive compensation. Each piece is

452 further divided into performance based and financial based incentive
453 compensation. These amounts are used to develop the percentage of performance
454 based and financial based incentive compensation. The second portion, labeled
455 2006 Incentive Compensation Plan – 2008 Budget Amount Allocation, was
456 developed by using the amount of Staff’s incentive compensation adjustment
457 (ICC Staff Ex. 1.0, Schedule 1.07) and multiplying it by the appropriate
458 percentage developed in the first section.

459 **VII. ACCOUNTING FOR GAS LOSSES**

460 **Q. What is Staff’s position regarding accounting for gas losses?**

461 **A.** Staff witness Everson proposes reclassifying gas losses according to the nature of
462 the gas losses. In particular, she asserts, based on the testimony of Staff witness
463 Mr. Daniel Anderson, that gas losses that occur as a result of a specific cause or
464 incident can be characterized as “physical losses” and this type of physical loss
465 should be classified as a current operating expense and recorded in Account 823,
466 “Gas losses”. She further asserts that losses that are not attributable to a specific
467 cause or incident can be characterized as storage field performance variations, and
468 this gas should be classified as “non-recoverable base gas” and recorded in
469 Account 352.3, “Nonrecoverable natural gas.” .

470 **Q. Why does Ms. Everson’s believe it is necessary to reclassify gas losses?**

471 **A.** As discussed by Ameren witness Stephen Underwood, she believes that, based on
472 Mr. Anderson’s analysis of the nature of the losses experienced in recent years,
473 that some of Ameren’s gas field performance variations should have been
474 recorded in Account 352.3. In reliance on Mr. Anderson’s testimony, Ms.

475 Everson re-categorized almost all unidentified gas losses as performance
476 variations, and thus added inventory to Account 352.3.

477 **Q. Do you agree with the conclusions of Staff regarding accounting of gas**
478 **losses?**

479 **A.** No. As I discuss below, and based upon the rebuttal testimony of Ameren witness
480 Stephen D. Underwood, it is not appropriate to treat performance variations
481 separately from physical losses for the purposes of accounting for lost gas.
482 According to Ameren witness Underwood, the gas described by Mr. Anderson as
483 a “performance variation” is lost gas properly included in Account 823 (“Gas
484 losses”).

485 **Q. How does the Uniform System of Accounts for Gas Utilities address gas**
486 **losses?**

487 **A.** Account 823 covers gas losses, and states as follows:

488 This Account shall include the amounts of inventory
489 adjustments representing the cost of gas lost or
490 unaccounted for in underground storage operations due to
491 cumulative inaccuracies of gas measurements or other
492 causes. (See Paragraph G of Account 117, Gas stored
493 underground – Noncurrent.) If, however, any adjustment is
494 substantial, the utility may, with approval of the
495 Commission, amortize the amount of the adjustment to this
496 Account over future operating periods.

497 Mr. Anderson, in lines 127 – 135 of his testimony, admits that significant
498 “performance variations” result from: (i) errors introduced over long periods of
499 time through engineering calculations, (ii) numerous gas losses that occur that are
500 not estimated because they are unknown or of small magnitude, and (iii)

501 accumulated clerical and accounting errors, metering inaccuracies, and other
502 operational/maintenance losses. These types of “performance variations” that Mr.
503 Anderson refers to appear to be the exact “cumulative inaccuracies of gas
504 measurements” that must be recorded in Account 823. As a result, the language
505 of Account 823 makes clear there is no basis to shift performance variations to
506 Account 352.3.

507 **Q. Do you agree with the recommendation that the gas identified by the Ameren**
508 **Illinois Utilities as lost be classified as non-recoverable base gas?**

509 **A.** The Ameren Illinois Utilities disagree with the recommendation, as discussed in
510 Mr. Underwood’s testimony. As I discussed above, the language of Account 823
511 makes clear that gas losses, including performance variations described by Mr.
512 Lounsberry, are properly included in Account 823. In his testimony, Mr.
513 Underwood states that reservoirs cannot hold an infinite volume of gas, and that,
514 in its present form, the recommendation to continually transfer performance
515 variations to non-recoverable base gas does not take into account the ability of the
516 reservoir to physically hold these volumes of gas. Thus, Staff’s recommendation
517 to continually transfer performance variations to Account 352.3, as non-
518 recoverable base gas, would eventually exceed the capacity of the reservoir to
519 hold gas and would cause rate base related to the gas storage field to increase
520 substantially over time.

521 **Q. Does the language of Account 352.3 address lost gas?**

522 **A.** No, it does not. Account 352.3, Nonrecoverable natural gas, states:

523 A. This account shall include the cost of gas in
524 underground reservoirs, including depleted gas or oil fields
525 and other underground caverns or reservoirs used for the
526 storage of gas which will not be recoverable.

527 B. Such nonrecoverable gas shall be priced at the
528 acquisition cost of native gas or, when acquired for storage
529 by purchase or presumed to be supplied from the utility's
530 own production, priced as outlined in Paragraph B of
531 Account 117, Gas stored underground – Noncurrent. After
532 devotion to storage, the cost of the gas shall not be restated
533 to effect subsequent price changes in purchased gas or
534 changes in the cost of gas produced by the utility. When the
535 utility has followed the practice of adjusting
536 nonrecoverable gas to the weighted average cost of gas
537 purchased or supplied from its own production, cost shall
538 be the weighted average cost of such gas at the effective
539 date of this Account.

540 Account 352.3 does not refer to the calculation or recording of gas losses.

541 Account 352.3 refers to gas in the reservoir, so it is not an appropriate account to
542 record lost gas. As discussed above and in the rebuttal testimony of Mr.
543 Underwood, Mr. Anderson's performance variations are lost gas, and as such
544 should be recorded in Account 823.

545 **Q. Do you agree with Ms. Everson's recommendation that the Ameren Illinois**
546 **Utilities should in future record gas losses according to the nature of the loss,**
547 **with physical losses expensed in Account 823; and adjustments for**
548 **underground storage field performance variations recorded in Account**
549 **352.3?**

550 **A.** No. Based on Mr. Underwood's testimony and for the reasons I discuss above, it
551 is not appropriate to record what Staff describes as "performance variations" in a

552 separate account, and it is not appropriate to record the performance variations as
553 unrecoverable gas.

554 **Q. If the Staff's recommendation were to be adopted, do you agree with the**
555 **method used to calculate the change in nonrecoverable gas costs?**

556 **A.** No. Staff's recommendation does not treat gas consistently from year to year.
557 Staff suggests capitalizing certain gas losses for 2006, thus reducing the Ameren
558 Illinois Utilities' test year expense and increasing rate base. But if Staff's
559 recommendation is followed, then like gas losses should be evaluated and
560 capitalized as well, and become a part of rate base. In the testimony presented by
561 Ms. Everson in Schedule 2.04-CILCO G (Page 2 of 2), Schedule 2.04 – CIPS G
562 (Page 2 of 2), and Schedule 2.04 – IP G (Page 2 of 2), the dollar and volume of
563 gas losses switched from Account 823 to Account 352.3 were only for the gas
564 losses identified in 2006. To properly adjust in this manner, gas losses identified
565 as performance variations in other years would also need to be adjusted from
566 Account 823 to Account 352.3. Mr. Underwood summarizes the impact to rate
567 base associated with transferring "performance variation" gas losses into rate base
568 over the last ten years.

569 **VIII. CONCLUSION**

570 **Q. Does this conclude your testimony?**

571 **A.** Yes, it does.