

STATE OF ILLINOIS  
ILLINOIS COMMERCE COMMISSION

COMMONWEALTH EDISON COMPANY  Approval of the Energy Efficiency and Demand Response Plan	)	Docket No. 07-0540
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Testimony and Exhibits of  
Geoffrey C. Crandall

On Behalf of

The Environmental Law & Policy Center

December 14, 2007

STATE OF ILLINOIS  
ILLINOIS COMMERCE COMMISSION  
Docket No. 07-0540  
ELPC  
Date 11/4/08

1 **Q. What is your name and business address?**

2 A. My name is Geoffrey C. Crandall. My business address is MSB Energy Associates, Inc.,  
3 7507 Hubbard Avenue Suite 200, Middleton, Wisconsin 53562.  
4

5 **Q. On whose behalf are you testifying today?**

6 A. I am testifying on behalf of The Environmental Law & Policy Center (ELPC).  
7

8 **Q. Please describe your background and experience in the field of electric utility  
9 regulation.**

10 A. I am a principal and the Vice President of MSB Energy Associates, Inc. I have over 33  
11 years of experience dealing with utility regulatory issues, including energy efficiency  
12 resource development, resource planning, restructuring, fuel and purchase power  
13 planning, cost recovery and other issues. I have provided expert testimony before more  
14 than a dozen public utility regulatory bodies throughout the United States. I have  
15 provided expert testimony before the United States Congress on several occasions. I  
16 have testified previously on energy efficiency and resource planning before the Illinois  
17 Commerce Commission.  
18

19 My experience includes over 15 years of service on the Staff of the Michigan Public  
20 Service Commission (MPSC). During my tenure at the MPSC, I served as an analyst in  
21 the Electric Division (Rates and Tariff section) and was involved in general rate case as  
22 well as fuel and purchase power proceedings. I served as the Technical Assistant to the  
23 Chief of Staff, supervisor of the energy conservation section (involving residential and  
24 commercial energy efficiency programs) and as the Division Director of the Industrial,  
25 Commercial and Institutional Division. In that capacity, I was Director of the Division  
26 that had responsibility for the energy efficiency and conservation program design,  
27 funding, and implementation of Michigan utilities as well as DOE-funded programs  
28 involving Industrial, Commercial and Institutional gas and electric customers throughout  
29 Michigan.  
30

31 In 1990, I became employed by MSB Energy Associates, Inc. and have served clients  
32 throughout the United States on projects related to energy efficiency resource  
33 development, system planning, fuel and purchase power assessments, electric  
34 restructuring and other issues. My vita is attached as Exhibit 1.1.

35  
36 **Q. What is the purpose of your testimony?**

37 A. To provide suggestions and recommendations intended to improve the development and  
38 implementation of energy efficiency resources in Illinois. I have several specific  
39 recommendations regarding Ameren's proposed programs.

40  
41  
42 **Q. Do you believe that Com Ed's proposed programs in this proceeding are  
43 appropriate and should be approved as proposed?**

44 A. I give Com Ed credit for the way in which it responded to its new responsibilities under  
45 the Public Utilities Act. Having said that, I do not believe it would be in the public  
46 interest for the Commission to approve the programs exactly as Com Ed has proposed.  
47 Section 12-103(f) of the Public Utilities Act places the responsibility on Com Ed to offer  
48 and operate effective, results oriented energy efficiency programs. It requires that the  
49 programs become operational in a short period of time. The law imposes responsibilities  
50 on Com Ed including the design, development, oversight and submission of a proposed  
51 energy efficiency and demand response plan to the Commission. The Commission has an  
52 obligation and duty to seek public input and to review, modify, approve or reject the  
53 proposals within 90 days of the filing of the plan with the Commission. In addition,  
54 legislation requires that the filings satisfy annual energy savings and peak demand  
55 reduction levels and that programs be coordinated with the Department of Commerce  
56 and Economic Opportunity.

57  
58 **Q. Has the applicant developed and set forth programs in this application that are in  
59 compliance with the Legislative mandate and requirements in 220 ILCS 5/12-103?**

61 A. I have reviewed the application, testimony, exhibits and responses to discovery questions  
62 and other relevant materials in conjunction with this application. I believe that Com Ed's  
63 proposed programs are a positive and constructive first step in formulating cost effective  
64 energy efficiency and demand response programs. However, I have specific concerns  
65 and suggestions regarding the proposed programs. I believe after incorporating my  
66 suggested modifications the proposed programs would be in the public interest and  
67 should be approved by the Commission. The applicant should make a good faith effort to  
68 effectively implement this initiative and assist its customers to achieve significant energy  
69 efficiency and usage reduction as a means to mitigate adverse environmental impacts,  
70 enhance system reliability and minimize costs to its customers.

71

72 **Q. Have other electric utilities been providing energy efficiency and usage reduction**  
73 **services to their customers?**

74 A. Yes. Com Ed wisely sought outside expertise to take advantage of the lessons learned by  
75 others who have implemented extensive energy efficiency programs. Positive program  
76 elements from other utilities who have implemented effective energy efficiency services  
77 and demand response efforts have been incorporated into the proposed programs.

78

79 **Q. Do you believe the scope and magnitude of cost-effective energy efficiency and**  
80 **demand management programs proposed by Com Ed are reasonably achievable?**

81 A. Yes I do. Com Ed has proposed a 247 million dollar program (for the first three years).  
82 This equates to less than 0.5% of its gross operating revenue. ACEEE has completed a  
83 study entitled *Five Years In: An Examination of the First Half-Decade of Public Benefits*  
84 *Energy Efficiency Policies*<sup>1</sup>. Utilities in a number of states have implemented energy  
85 efficiency and demand response programs at a higher relative level of funding than what  
86 Com Ed is proposing.

87

88 **Q. Do you believe that a stakeholder input/collaborative process would be useful in**  
89 **developing, implementing and evaluating these energy efficiency and demand**  
90 **response programs?**

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<sup>1</sup> Available at <http://aceee.org/pubs/u041.pdf>

91 A. Yes. Com Ed has indicated that it is interested in such an approach. It identifies a  
92 process that has been in place to assist in the development of the programs. However, I  
93 believe the stakeholder input/collaborative process needs to be handled in a manner  
94 different than what is suggested by Com Ed.

95

96 **Q. How should an ongoing stakeholder input/collaborative process operate and who**  
97 **should participate?**

98 A. I have been involved in a number of collaborative working groups. In my experience,  
99 ongoing stakeholder involvement is critical in the development, implementation,  
100 monitoring, evaluation and revision to or elimination of energy efficiency programs. I  
101 think it is particularly important since the two investor-owned utilities in Illinois have  
102 indicated that they have little experience in running programs of this nature and  
103 magnitude. Periodic meetings and presentations to large groups of stakeholders (such as  
104 was done prior to filing of the energy efficiency plans) are not adequate. I believe that  
105 Com Ed should use a process similar to one proposed by NRDC in this case (see  
106 attachment A of their comments in this case). In this collaborative process the facilitator  
107 should report to the working group and provide technical expertise to the working group,  
108 as needed. An additional technical working group/advisory board should also be  
109 established consisting of energy efficiency and program implementation experts. This  
110 board would meet in person, hold conference calls and review documents to offer  
111 recommendations on program designs and implementation strategies. The purpose of this  
112 technical group would be to provide an opportunity for program implementers to  
113 brainstorm, address a myriad of issues and questions that arise in the process of  
114 implementing programs e.g., initial program results, backlogs, unanticipated demand,  
115 marketing and outreach strategies, etc.

116

117 Recommendations from the technical advisory board or evaluation, measurement and  
118 verification (EM&V) group would be non-binding on the utility with the exception that  
119 the designated stakeholder group must agree prior to a dismissal of an EM&V contractor.

120

121 **Q. Do you have concerns regarding the financial controls and accounting system which**  
122 **needs to be in place to ensure proper tracking and use of ratepayer funded**  
123 **activities?**

124 A. Yes. Com Ed has not explained their plans specifically for internal financial controls and  
125 fund tracking. These are unfamiliar activities and tens of millions of dollars will be  
126 flowing from ratepayers to the utilities, then out to program contractors, vendors, retail  
127 stores and consumers. The utilities need to take the appropriate steps to ensure proper  
128 tracking and control of these funds. The ICC staff needs to ensure that Com Ed is setting  
129 up its accounting systems appropriately so that tracking and allocations include only the  
130 legitimate costs from the new incremental activities. The Commission should direct the  
131 Staff to conduct meetings with ComEd, if necessary, and provide specific instructions  
132 and guidance as to the proper accounting treatment for these new programs. At the end  
133 of the first program year, the ICC staff should conduct a compliance audit or an  
134 independent audit should be conducted at the direction of the ICC Staff.

135

136 **Q. Com Ed is seeking authorization to reallocate funds among the programs. as**  
137 **needed. Does this cause you concern?**

138 A. Yes. In the proposed plan, Com Ed proposes to allocate specified dollars (and kwh/KW  
139 savings) to specific programs. It is appropriate to consider that the amounts assigned to  
140 each program be considered an operational budget. If a particular program performs  
141 better or worse than anticipated, then more or fewer dollars should be able to be allocated  
142 to that program, provided that the TRC for the program receiving additional funding  
143 continues to be greater than 1.0. Alternatively, if a program is getting a larger or smaller  
144 market response than anticipated, the utility should be able to adjust the incentive levels  
145 up or down as appropriate, again under the condition that the program still must meet the  
146 TRC test.

147

148 However, it is important that the relative share of funds assigned to specific sectors  
149 (residential, commercial, industrial) remain approximately proportionate to the proposed  
150 levels in the plan.

151

152 **Q. Do you have suggestions regarding contract specifications and potential program**  
153 **impacts resulting from reliance on third party implementers?**

154 A. Witness Jensen made some excellent points in his identification of eleven common  
155 elements found in successful best practice programs. In addition to his suggestions, I  
156 have a number of concerns and suggestions that should be addressed in developing and  
157 implementing the programs.

158 First, trade ally coordination, training and relationship building will be crucial to the  
159 success of these programs and needs to be given high priority. Second, since Illinois  
160 customers have limited experience with rebate and incentive programs for energy  
161 efficiency technologies, Com Ed may need to be a bit more generous initially with  
162 customer incentive levels to help jumpstart the programs and build customer awareness.  
163 Third, program delivery (e.g., rebate redemption) will need to be streamlined to minimize  
164 customer hassle, customer confusion and barriers to their participation.

165 Finally, in reviewing the proposed plan, I am concerned that no accommodation has been  
166 made to program interruptions (caused, for example, by depletion of available funds or  
167 products).. I suggest that this be addressed in the program planning and within the  
168 contracts with third party implementers.

169

170 **Q. Do you agree with the concept of creating a uniform energy efficiency program that**  
171 **is easily identifiable to customers throughout the state?**

172 A. Yes. Branding is an important part of the long-term success of this program. Programs  
173 such as Wisconsin's Focus on Energy or California's Flex Your Power campaign  
174 enhance consumer awareness of both specific program offerings and the opportunities for  
175 energy efficiency in general. Although there are three separate entities running programs  
176 in the state (Com Ed, Ameren and DCEO), I believe that the programs would be  
177 enhanced by a unified brand and marketing campaign supported by all three. The utilities  
178 also may want to consider a shared website and call center to provide information on  
179 these programs. However, while the specific programs by the two utilities will be  
180 similar, I don't believe that they need to have uniform incentive levels since market  
181 conditions vary across the state and each utility should have the flexibility to respond to  
182 those differences.

183 **Q. Do you believe that customer education and awareness is necessary for this program**  
184 **effort?**

185 A. Yes. There is a definite need to build customer awareness of energy efficiency options  
186 and the financial savings that result from conservation and energy efficiency. General  
187 background information using mass media can complement the specific program  
188 offerings. Customers need to be aware of both the energy impact of appliance purchase  
189 decisions and opportunities to save energy through simple lifestyle changes such as  
190 adjusting thermostat settings.

191  
192 For example, a recent study by Ecos Consulting<sup>2</sup> concluded that large-screen plasma  
193 televisions use up to six times the amount of energy of an older-style CRT television. Put  
194 another way, average energy consumption from a large plasma tv is roughly equivalent to  
195 a refrigerator, the single largest energy-consuming appliance in most households.  
196 Growth in sales of these appliances could offset residential energy savings elsewhere if  
197 steps are not taken at the outset to make sure this does not happen.

198 Moreover, customers are often times not aware of common everyday opportunities such  
199 as reduction in hot water temperatures in homes,, using programmable thermostats, use of  
200 flow restrictors, outlet gaskets, etc. These aspects of efficiency should not be overlooked.  
201 The use of public service announcements involving celebrities and well known  
202 personalities should be utilized particularly in the beginning phases of this new program.  
203 This in combination with customer incentives and program promotions will help to build  
204 public awareness and ultimately improve participation levels. This should be a  
205 coordinated effort involving ComEd, Ameren, DCEO and the collaborative working  
206 group with proper safeguards to ensure that the focus is on energy efficiency and not  
207 image building for the utilities.

208

209 **Q. Do you have concerns regarding the implementation schedule for the programs?**

210 A. Yes. I believe that the residential lighting and appliance program as well as the  
211 residential new HVAC incentive programs should be ready to launch as soon as the

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<sup>2</sup> Available at

[http://www.energystar.gov/ia/partners/prod\\_development/revisions/downloads/tv\\_vcr/Ecos\\_Presentation.pdf](http://www.energystar.gov/ia/partners/prod_development/revisions/downloads/tv_vcr/Ecos_Presentation.pdf)

212 Commission files a final order in this case. . Programs similar to these have been long  
213 established and I see no credible reason that their implementation should be delayed, as is  
214 described in the proposed plan.

215

216 **Q. Understanding that there was a very short timeframe available to develop this**  
217 **energy efficiency and demand response plan, do you believe there is a need to have**  
218 **an energy efficiency and load management potential study done in Com Ed's service**  
219 **territory at some point in the future?**

220 A. Yes. This is a very important assessment that provides energy efficiency resource  
221 planners a better understanding of the magnitude and location of energy efficiency  
222 potential in Illinois. Such a study would allow a targeted and more precise approach in  
223 efforts to obtain cost effective energy efficiency resources. The last such study done in  
224 Illinois was done in 2002 for the Midwest Energy Efficiency Alliance and covered the  
225 residential sector only<sup>3</sup>. I suggest that Com Ed conduct a series of statewide studies  
226 preferably in conjunction with a university or other organization, Ameren and DCEO.  
227 Exhibit 1.2 is the 2007 Georgia Power Company Technical Potential and is an example  
228 of the type of study that I am referring to In addition, a survey needs to be done in Illinois  
229 to aid in developing and fine tuning energy efficiency resource programs in the future.  
230 Exhibit 1.3 is an example of a statewide appliance saturation survey done in another state.

231

232 **Q. The utility plans are based on technologies using the California Database for Energy**  
233 **Efficiency Resources (DEER data base) savings and performance standards,**  
234 **adjusted for Illinois. Is this adequate?**

235 A. Because Illinois has not had extensive utility-sponsored energy efficiency programs  
236 before, there is pent up demand for all of these programs. However, since local labor and  
237 equipment costs would be very helpful to obtain for program planning purposes, I believe  
238 that the utilities need to commission a revised technology database (Illinois DEER  
239 equivalent) to better understand the costs and operating characteristics of various energy  
240 efficiency technology and program elements. This need not be done prior to initiating

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<sup>3</sup> Midwest Energy Efficiency Alliance, *Illinois Residential Market Analysis*, May 12, 2003. Available at [www.mwalliance.org](http://www.mwalliance.org)

241 these programs but should be conducted over the next year to enhance planning for  
242 subsequent plan years.

243

244 **Q. Does this complete your testimony?**

245 **A. Yes.**

**STATE OF ILLINOIS  
ILLINOIS COMMERCE COMMISSION**

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	)	
<b>Approval of the Energy Efficiency and Demand Response Plan</b>	)	<b>Docket No. 07-0540</b>
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**Exhibit 1.3 of  
Geoffrey C. Crandall**

**On Behalf of**

**The Environmental Law & Policy Center**

December 14, 2007

**CALIFORNIA STATEWIDE  
RESIDENTIAL APPLIANCE  
SATURATION STUDY**

**FINAL REPORT  
EXECUTIVE SUMMARY**

**Consultant Report**

**Prepared for:  
California Energy Commission**

**Prepared by:  
KEMA-XENERGY  
Itron  
RoperASW**

June 2004  
400-04-009

**Prepared by:**  
KEMA-XENERGY  
Itron  
RoperASW

Contract No. 400-04-009

**Prepared for:**  
**California Energy Commission**

**Contract Manager: Glen Sharp**

**Sponsors:**  
Pacific Gas and Electric (PG&E)  
San Diego Gas and Electric (SDG&E)  
Southern California Edison (SCE)  
Southern California Gas Company (SoCalGas)  
Los Angeles Department of Water and Power  
(LADWP)

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## 1.1 Report Overview

This report highlights key findings from the California Energy Commission's 2003 Statewide Residential Appliance Saturation Study (RASS). This executive summary provides an overview of the results from the study including energy use and equipment saturations throughout the State of California.

The executive summary is a companion document to a comprehensive methodology and results report that includes energy consumption tables from the conditional demand analysis along with a series of "cross tabs" which display the RASS results in a comprehensive format.

The sections of this summary report include:

2. **Study Background.** An overview of the project approach.
3. **Unit Energy Consumption and Appliance Saturation Summaries.** Results from the Conditional Demand Analysis (CDA) that was performed on the RASS data. Results are provided for both electric and natural gas end uses.
4. **Fuel Shares.** Gas continued to be the predominant space heating and water heating fuel in the California marketplace. These tables show how the share of gas and electric appliances and equipment vary.
5. **Air Conditioning.** Air conditioning is the primary driver of peak energy demand in California and the saturation of central air conditioning systems is increasing.
6. **New Dwellings.** Newer dwellings (built after 1996) are larger, have a slightly higher average number of residents, and have higher average incomes than older dwellings. New dwelling electricity use has a corresponding increase although it is counteracted by higher incidences of energy efficient equipment.
7. **Income Effects.** Income strongly correlates to energy use because of the resulting larger dwellings and prevalence of more energy consuming equipment. However, this section also demonstrates that all income groups have customers who use above average amounts of energy.
8. **Energy Efficiency Actions.** The use of energy efficiency equipment and conservation actions continue to grow as evidenced by the increase in these items in new dwellings. However, there is still a large market segment that is not adopting these products and practices.
9. **Technology.** The prevalence of technology in the dwelling is increasing as more people work at home, have more equipment, and use their technology to do a wide range of activities. This information is important from the standpoints of energy use and future customer relations and communication vehicles.
10. **Data Comparisons.** The study results provide a reasonable match to Census data. The section also provides information on the effect the non-respondent study had on the final results.

## 1.2 Study Background

For the first time in California, the large Investor Owned Utilities (IOUs) pooled resources and performed a RASS and Unit Energy Consumption (UEC) Study as a team. The project was administered by the California Energy Commission and sponsored by Pacific Gas and Electric (PG&E), San Diego Gas and Electric (SDG&E), Southern California Edison (SCE), Southern California Gas Company (SoCalGas), and Los Angeles Department of Water and Power (LADWP). KEMA-XENERGY was the prime consultant. Itron provided data cleaning and performed the Conditional Demand Analysis. RoperASW fielded the non-response follow-up.

The RASS effort has resulted in a research product that provides both statewide and utility-specific results. The study was designed to allow comparison of results across utility service territories, climate zones and other variables of interest (i.e. dwelling type, dwelling vintage, and income). The study includes results for 21,920 residential customers that are weighted to the population represented by the sponsoring utilities. The saturation results capture both individual and master metered dwellings. This rich set of customer data includes information on all appliances, equipment, and general usage habits. The study also includes a detailed conditional demand analysis that calculates unit energy consumption (UEC) values for all individually metered customers.

The study was initiated in late 2002 and the sampling plans and survey implementation occurred throughout 2003. The data was collected using a two stage direct mail survey targeted to a representative sample of California residential customers. The survey requested customers to provide details on their energy equipment and behaviors. A non-response follow-up survey was implemented at the end of the double mailing phase to a sub-sample of non-respondents. The non-response follow-up included telephone and in-person interviews in an effort to minimize non-response bias by using alternative surveying techniques.

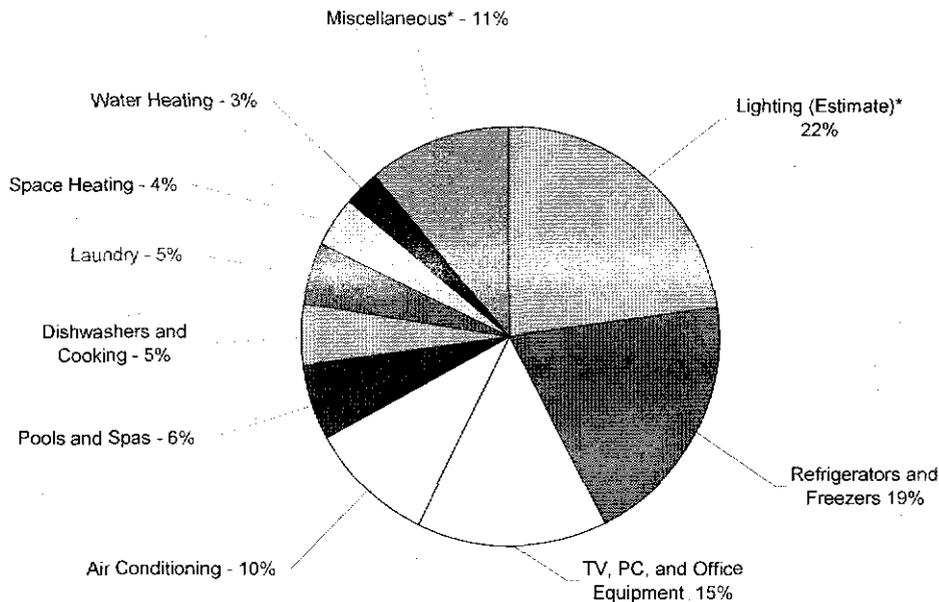
The results from the RASS study were used to develop a CDA model. This analytical method uses a combination of customer energy use with the responses from the customer survey to model end uses and develop unit energy consumption results for those end uses. The results of the CDA are included in summary form along with the general study results in this executive summary and are provided in further detail in the methodology section of the report.

The study also includes onsite metering for a sample of 180 RASS participants. The onsite metering sample was designed to over-sample air conditioning use, with the meters gathering both a whole-house and central air conditioning usage at each dwelling. The onsite meters are in the field at the time of publication and the final results from that portion of the project will be delivered as whole house and air conditioning load shapes after the 2004 cooling season has ended.

### 1.3 End Use Energy and Appliance Saturation Summaries

Using utility billing data from 2002 and normalized weather data for each climate zone in the state, the CDA was used to determine UEC values for end uses. This UEC section includes the individually metered customers only. As shown in Figure 1, annual electrical energy use in California is 5,914 kWh per household.

**Figure 1**  
**Statewide Electricity Use per Household**  
**5,914 kWh per Household**



\*Note: An estimate of 1,200 kWh per household (20% of the total use) has been designated as interior lighting and was shifted from Miscellaneous to Lighting where it is combined with exterior lighting usage. This number comes from other lighting studies<sup>1</sup> that are better able to pinpoint this estimate than a conditional demand model as was used for the RASS.

The CDA model produced several results that varied from previous studies. The most notable are electric space heating and air conditioning, which are both lower than previous studies.<sup>2</sup> This is likely a result of the statewide electricity price increases and statewide 20/20 Program in effect during 2001 and 2002.<sup>3</sup> These two simultaneous effects combined to provide customers with a strong incentive to reduce their consumption. In the peak summer months, energy use dropped significantly, with roughly 30% of customers in PG&E's territory participating in the program.<sup>4</sup> While 2002 consumption was higher than that achieved in 2001, almost 50% of the conservation observed in 2001 persisted in 2002.<sup>5</sup> The CDA used 2002 billing data in the modeling process and thus was impacted by these effects.

The UECs presented in Table 1 and 2 show the full CDA results displayed first by utility and then by dwelling type.

**Table 1**  
**Electric UEC and Appliance Saturation Summaries by Utility**

	PG&E		SDG&E		SCE		DWP	
	UEC	Sat.	UEC	Sat.	UEC	Sat.	UEC	Sat.
All Households	6,265		5,445		6,102		4,071	
Primary Conventional Space Heating	1,113	10%	581	13%	734	6%	542	9%
Primary Heat Pump Space Heating	799	2%	458	3%	555	1%	201	3%
Auxiliary Space Heating	331	26%	156	24%	192	23%	103	17%
Furnace Fan (Gas Heat)	180	58%	91	60%	115	56%	71	26%
Attic Fan	102	12%	60	7%	159	10%	243	5%
Central Air Conditioning	1,108	39%	644	35%	1,494	48%	1,075	29%
Room Air Conditioning	181	14%	63	9%	202	20%	158	25%
Evaporative Cooling	469	5%	277	1%	797	5%	372	2%
Water Heating	2,585	9%	2,151	6%	2,342	5%	1,387	5%
Solar Water Heating	1,193	0%	1,501	1%	1,508	0%	0	0%
Dryer	652	45%	648	26%	717	18%	474	7%
Clothes Washer	97	78%	75	77%	129	77%	125	36%
Dish Washer	77	67%	69	71%	80	60%	73	27%
First Refrigerator	788	100%	780	100%	801	100%	754	100%
Additional Refrigerator	1,201	19%	1,054	19%	1,210	19%	933	6%
Freezer	928	23%	841	17%	983	15%	880	5%
Pool Pump	2,580	8%	2,557	12%	2,772	10%	3,096	2%
Spa	428	8%	445	12%	495	10%	423	2%
Outdoor Lighting	260	56%	268	53%	276	55%	218	42%
Range/Oven	268	61%	241	49%	271	27%	200	17%
Television	474	95%	446	94%	520	96%	479	94%
Spa Electric Heat	1,346	5%	903	6%	2,514	4%	895	1%
Microwave	131	95%	119	96%	139	96%	140	89%
Home Office Equipment	152	20%	159	19%	141	16%	134	18%
Personal Computer	602	72%	614	78%	515	66%	516	55%
Water Bed	787	2%	925	1%	818	2%	848	0%
Well Pump	829	8%	831	1%	952	2%	890	1%
Interior Lighting and Miscellaneous	1,840	100%	1,746	100%	1,896	100%	1,483	100%
<i>Ave. Dwelling Size</i>	<i>1,525</i>		<i>1,614</i>		<i>1,506</i>		<i>1,017</i>	
<i>Ave. Residents</i>	<i>2.89</i>		<i>2.75</i>		<i>3.12</i>		<i>2.86</i>	
<i>Percent Single Family</i>	<i>62.0%</i>		<i>59.4%</i>		<i>62.0%</i>		<i>25.6%</i>	
<i>Percent of Population</i>	<i>41.1%</i>		<i>11.5%</i>		<i>38.8%</i>		<i>8.6%</i>	

One important note on the results is that the LADWP population frame that was originally supplied for the study appears to have excluded a portion of the LADWP service area. It appears that the missing customers were predominantly single family homes which is part of the reason that the percentage of single family homes is so

low for LADWP. The "missing" customers make up less than two percent of the total statewide population. However, the LADWP results need to take this into consideration when viewed individually.

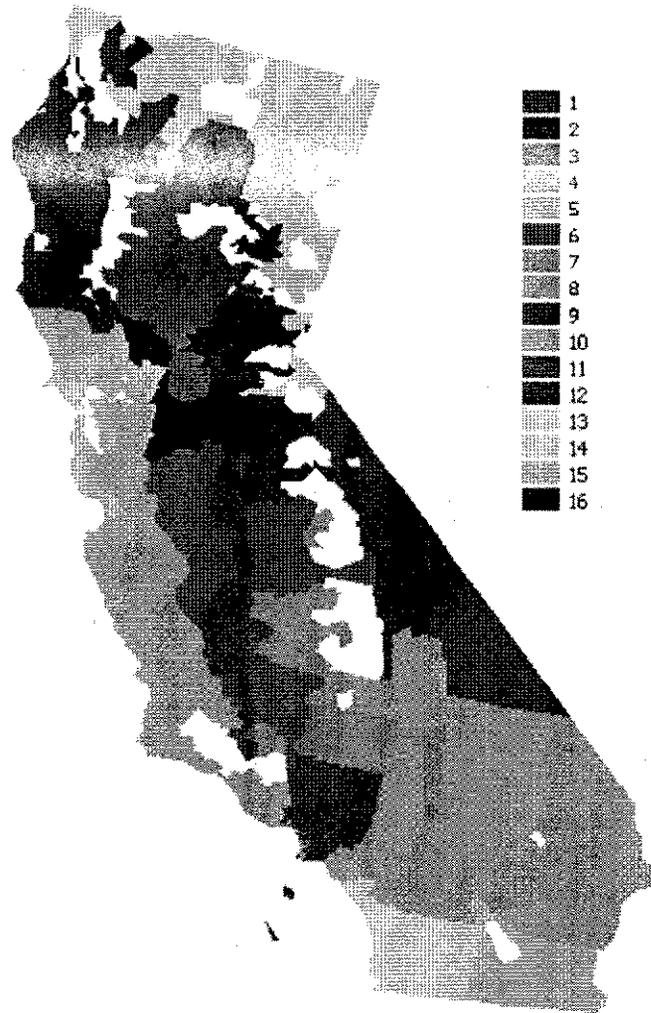
**Table 2**  
**Electric UEC and Appliance Saturation Summaries by Dwelling Type**

	All		Single Family		Multi Family		Mobile Home	
	UEC	Sat.	UEC	Sat.	UEC	Sat.	UEC	Sat.
All Households	5,914		7,105		3,953		5,662	
Primary Conventional Space Heating	871	9%	1,494	4%	646	17%	1,150	10%
Primary Heat Pump Space Heating	588	2%	1,077	1%	335	3%	1,031	3%
Auxiliary Space Heating	244	24%	296	28%	87	16%	298	31%
Furnace Fan (Gas Heat)	139	55%	162	68%	62	33%	118	58%
Central Air Conditioning	1,236	41%	1,423	46%	803	32%	1,143	39%
Room Air Conditioning	181	17%	227	15%	114	19%	227	34%
Evaporative Cooling	622	4%	688	5%	430	2%	537	27%
Water Heating	2,389	7%	3,079	5%	1,607	9%	3,258	17%
Solar Water Heating	1,345	0%	1,708	0%	344	0%	0	0%
Dryer	663	29%	713	34%	535	20%	549	42%
Clothes Washer	108	74%	127	95%	45	39%	11	86%
Dish Washer	77	61%	84	70%	62	48%	47	55%
First Refrigerator	789	100%	824	100%	731	100%	809	100%
Additional Refrigerator	1,178	18%	1,245	25%	673	6%	1,143	13%
Freezer	935	18%	937	24%	917	6%	951	30%
Pool Pump	2,671	9%	2,671	14%	0	0%	0	0%
Spa	460	8%	467	13%	270	1%	180	3%
Outdoor Lighting	264	54%	284	67%	201	33%	232	56%
Range/Oven	263	42%	301	41%	209	46%	208	27%
Television	490	95%	519	96%	442	94%	457	93%
Spa Electric Heat	1,704	4%	1,719	7%	694	0%	3,550	2%
Microwave	133	95%	140	97%	124	91%	113	96%
Home Office Equipment	148	18%	148	20%	148	16%	121	13%
Personal Computer	565	69%	578	75%	542	59%	458	45%
Water Bed	817	2%	840	2%	750	1%	773	3%
Well Pump	849	4%	862	5%	862	1%	724	18%
Interior Lighting and Miscellaneous	1,832	100%	2,146	100%	1,332	100%	1,463	100%
<i>Ave. Dwelling Size</i>	<i>1,541</i>		<i>1,787</i>		<i>997</i>		<i>1,167</i>	
<i>Ave. Residents</i>	<i>2.96</i>		<i>3.21</i>		<i>2.60</i>		<i>2.26</i>	
<i>Percent of Population</i>	<i>100%</i>		<i>59%</i>		<i>37%</i>		<i>4%</i>	

Figure 2 is a map of the Energy Commission forecast climate zones. These zones were used in the CDA modeling and provide regional summaries by climate. (A black and white version of this graph is available at the end of the report.)

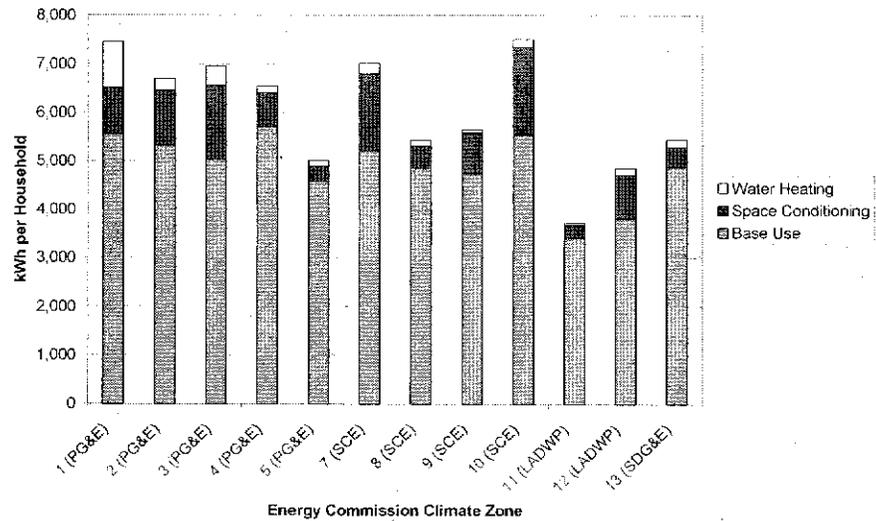
Zones 1-5 are served by PG&E (Zones 3 and 4 have some SoCalGas overlap)  
Zone 6 is served by SMUD and not included in the results  
Zones 7-10 are served by SCE/SoCalGas  
Zones 11-12 are served by LADWP/SoCalGas  
Zone 13 is served by SDG&E (some SoCalGas overlap)  
Zones 14-16 are served by other electric utilities and not included in the results

**Figure 2**  
**California Energy Commission Forecast Climate Zones**



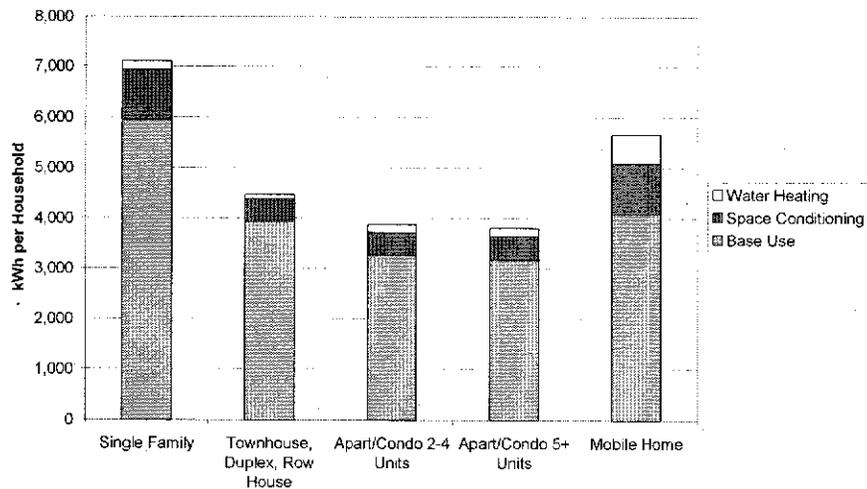
Both base energy use and space conditioning (heating and cooling) vary by climate zone (Figure 3). Climate Zone One has the lowest availability of gas, which is why its water heating UEC is so high.

**Figure 3**  
**Electric UECs by Climate Zone**



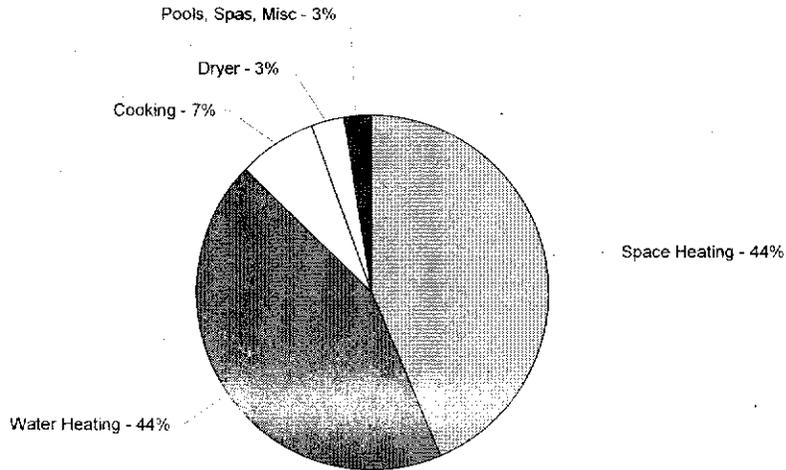
The mix of housing stock explains much of the difference in the base use shown in the climate zone table. Single family dwellings have the highest per dwelling electric use (Figure 4).

**Figure 4**  
**Electric UECs by Dwelling Type**



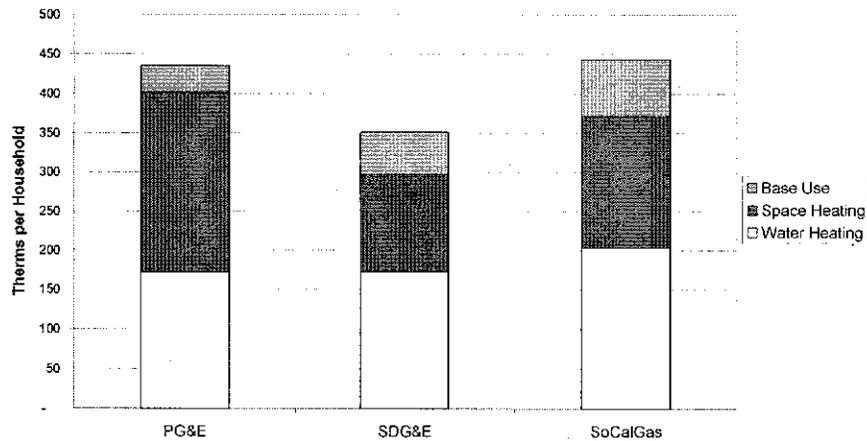
The annual energy consumption of the customers for whom we have gas bills (76% of the population) is 431 therms per household. Overall, 82% of the customers from the electrically based population were provided with gas UECs because they stated that they had a gas appliance. Figure 5 provides the gas consumption breakdown by end use.

**Figure 5  
Statewide Gas Energy Use**



PG&E has the highest natural gas use with the biggest difference across utilities occurring in the heating end uses (Figure 6).

**Figure 6  
Gas UECs by Utility**



**Utility** - Results include those customers who have a gas bill from the designated utility. 24% of the total electric based population does not have a gas account and is excluded from this table.

Natural gas end uses are listed in Table 3 and 4 for all homes with a gas account. For the combined gas and electric utilities as well as the statewide total, the final row in each table represents the total gas household consumption across the electrically based population. Because the sample was electrically based, this result is not fully representative of statewide gas use because of overlapping gas and electric service territories.

**Table 3**  
**Natural Gas UEC and Appliance Saturation Summaries by Utility**

Homes with Gas Accounts	All		PG&E		SDG&E		SoCalGas	
	UEC	Saturation of Homes with Gas Account	UEC	Saturation of Homes with Gas Account	UEC	Saturation of Homes with Gas Account	UEC	Saturation of Homes with Gas Account
All Households	431		436		351		443	
Space Heating	202	93%	244	94%	135	92%	181	93%
Water Heating	201	94%	183	94%	181	96%	219	93%
Dryer	30	43%	25	28%	23	54%	33	53%
Range/Oven	43	72%	37	53%	35	71%	48	86%
Pool Heating	222	3%	225	2%	217	4%	222	3%
Spa Heating	81	5%	76	3%	86	7%	83	6%
Miscellaneous	2	100%	1	100%	2	100%	2	100%
Gas Use Across Electrically Based Utility Population	356		343		279		Not Applicable	

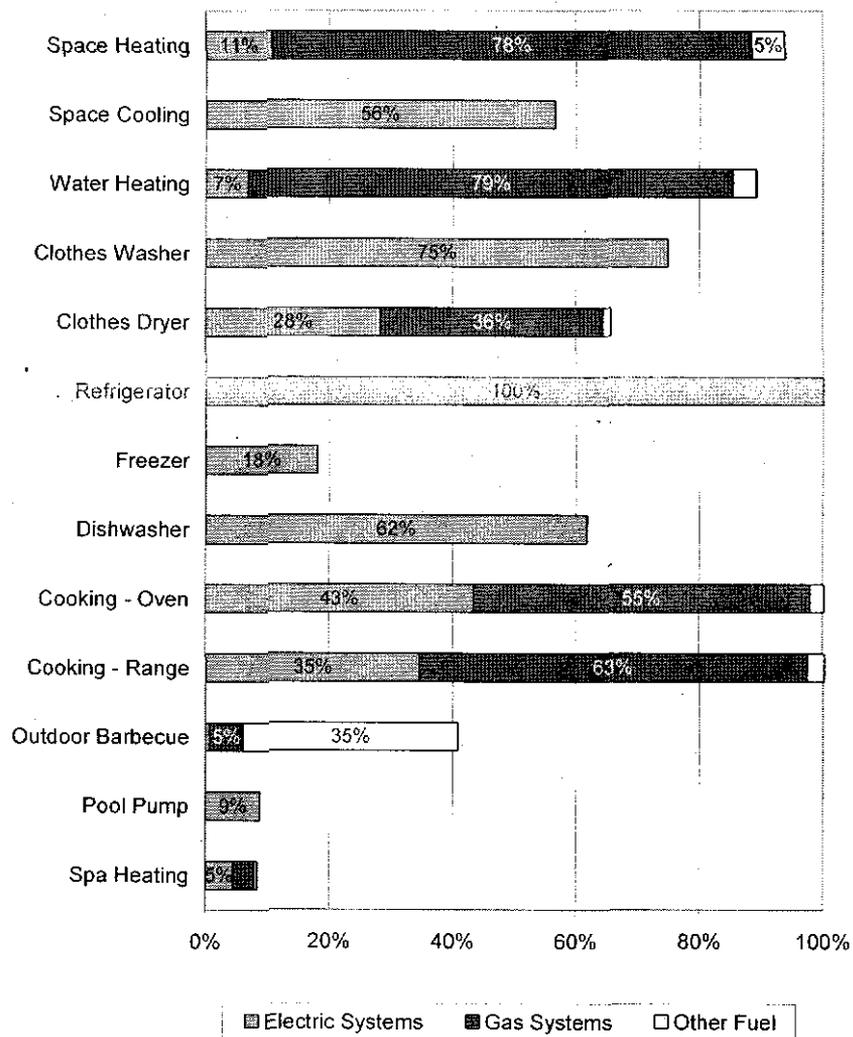
**Table 4**  
**Natural Gas UEC and Appliance Saturation Summaries by Dwelling Type**

Homes with Gas Accounts	Single Family		Multi Family		Mobile Home	
	UEC	Saturation of Homes with Gas Account	UEC	Saturation of Homes with Gas Account	UEC	Saturation of Homes with Gas Account
All Households	508		270		433	
Space Heating	242	98%	102	83%	209	99%
Water Heating	206	99%	188	82%	193	99%
Dryer	31	55%	22	19%	13	39%
Range/Oven	46	73%	39	68%	28	90%
Pool Heating	222	4%	281	0%	0	0%
Spa Heating	81	7%	89	0%	114	3%
Miscellaneous	2	100%	1	100%	2	100%
Gas Use Across Electrically Based Utility Population	454		198		235	

Figure 7 provides a summary graph of the major saturation rates for all of the individually metered households in the state.

**Figure 7**  
**Combined Electric, Gas, and Other Fuel Saturations**

**Combined Electric and Gas Saturation**

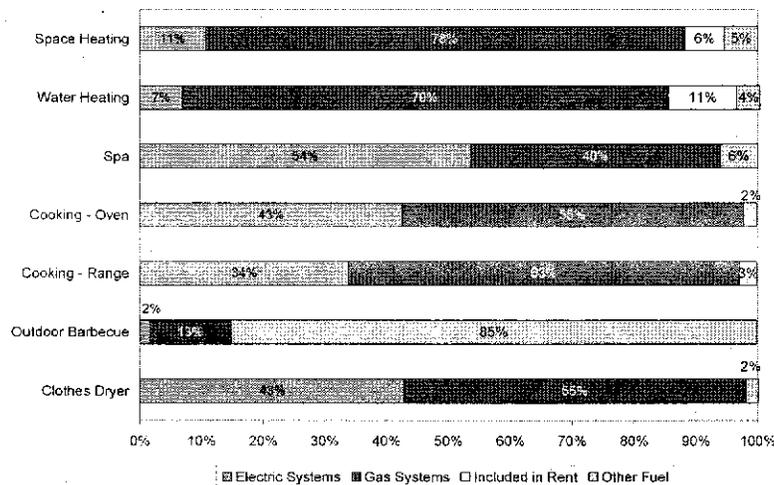


## 1.4 Fuel Shares

**NOTE:** The remainder of the report (except where UECs are explicitly included) includes data from both individually and master metered dwellings. Master metered customers were not included in the CDA.

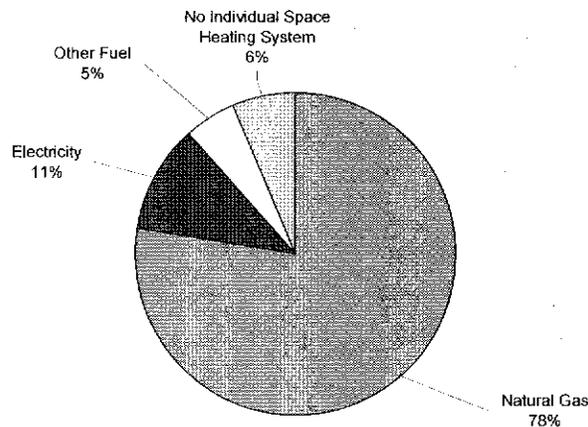
Overall fuel shares are included as Figure 8. Figures 8 and 9 include multi-unit systems, which are typically included in a tenant's rent. Shares represent the fuel share for customers who have the equipment.

**Figure 8**  
Overall Shares of Electric and Gas Systems



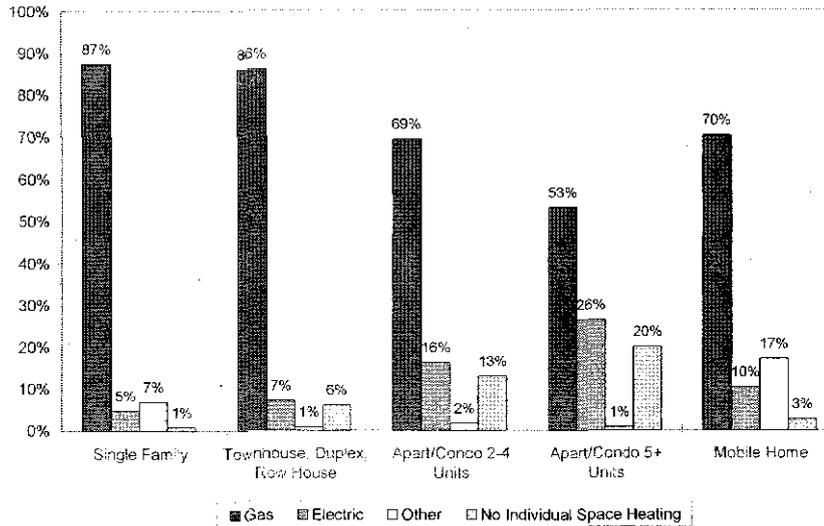
The vast majority of primary space heating systems are gas (Figure 9). The "No Individual Space Heating System" category includes people who have no space heating or a central building system that serves multiple apartments or dwellings.

**Figure 9**  
Primary Space Heating Fuel



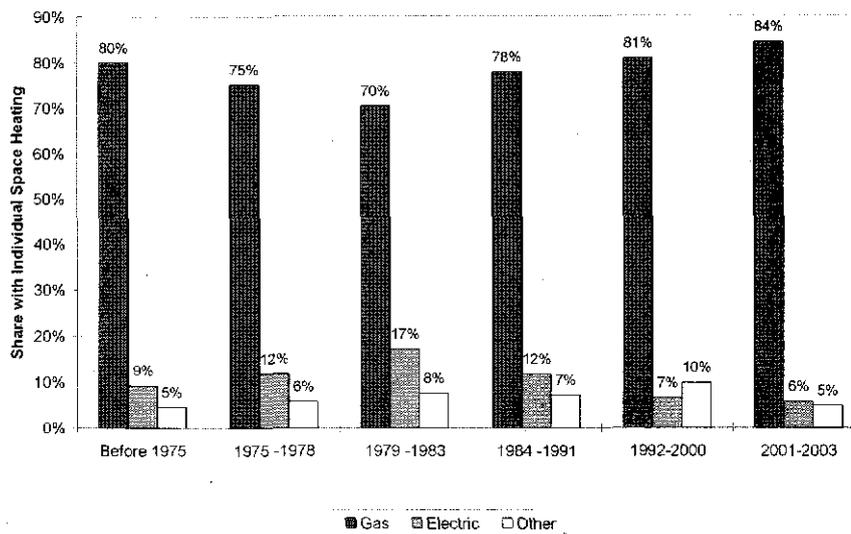
Electric heat is more common in apartments and condos than in single family dwellings (Figure 10). The "Other" fuel includes propane, wood, and other as reported by the customer.

**Figure 10**  
**Space Heating Fuel by Dwelling Type**



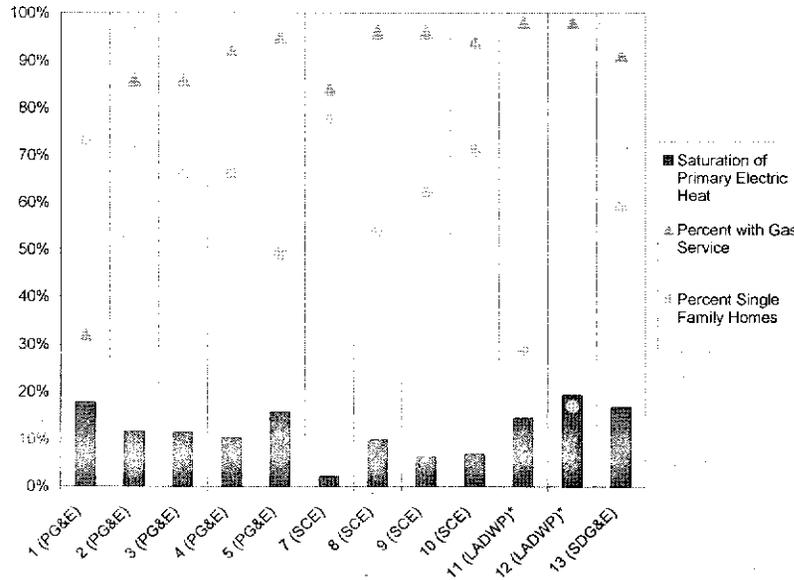
As shown in Figure 11, gas space heating is more common in newer dwellings. Dwellings built between 1979 and 1983 have the highest levels of electric heating. Figure 11 displays individually heated systems only.

**Figure 11**  
**Space Heating Fuel by Dwelling Age**



Shares of electric space heating (Figure 12) are highest in Zone One where there is the least gas available and then in the more moderate southern climates (11, 12, 13). Zones 11 and 12 are high due to the high number of multifamily dwellings.

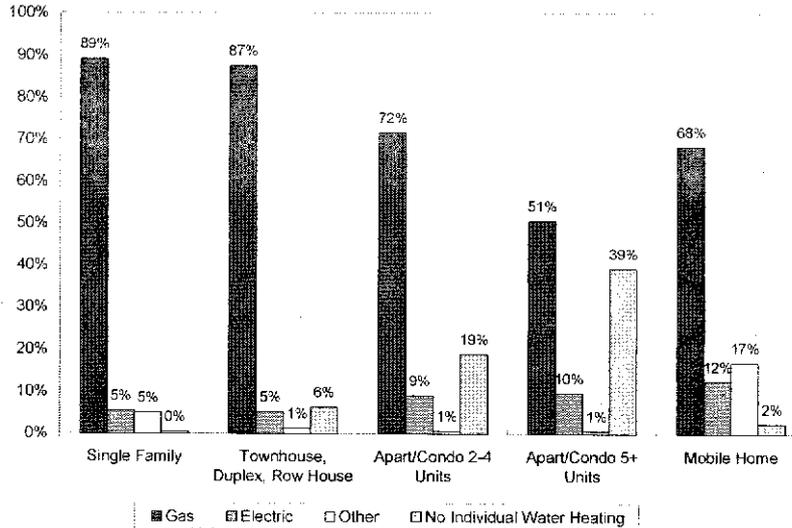
**Figure 12**  
**Shares of Electric Space Heating and HDD by Climate Zone**



\*Note that in Figure 12 the percentage of homes in LADWP's service territory is low. It appears that the original LADWP population file was missing a set of customers who are likely single family dwellings. LADWP's results are thus biased towards their multi-family population. Previous Energy Commission work shows single family rates more on the order of 50% in the LADWP territory as opposed to the 27% and 16% shown here.

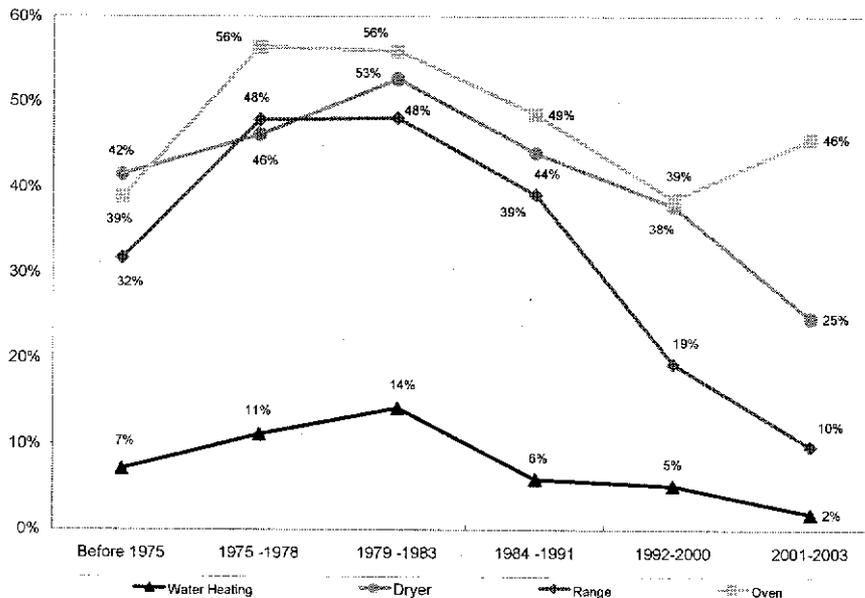
Water heating follows a similar fuel share pattern as space heating (Figure 13).

**Figure 13**  
**Water Heating by Dwelling Type**



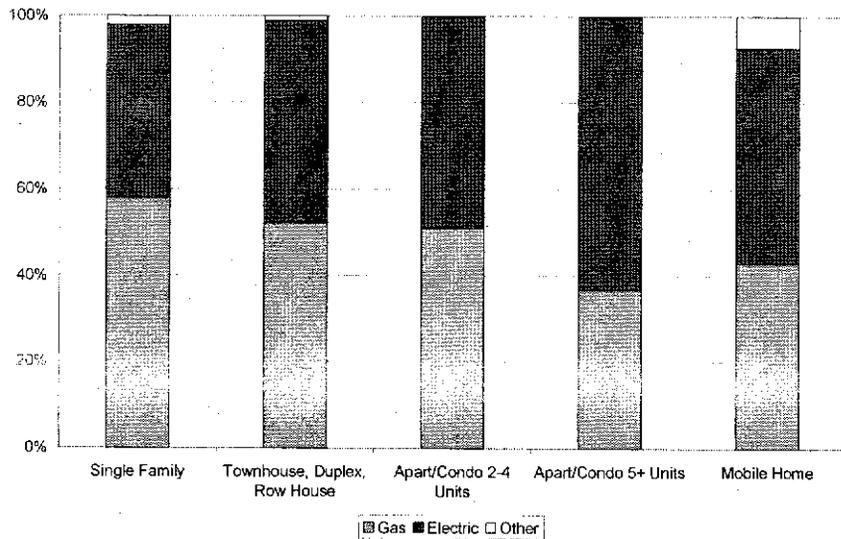
While electric shares are more prevalent in older buildings, it appears that many buildings that are more than 20 years old have been upgraded to natural gas systems and thus show lower shares of electric appliances (Figure 14). Electric ovens are still much more popular than electric ranges and continue to be installed extensively in newer dwellings.

**Figure 14**  
**Electric Appliances Share by Dwelling Age**

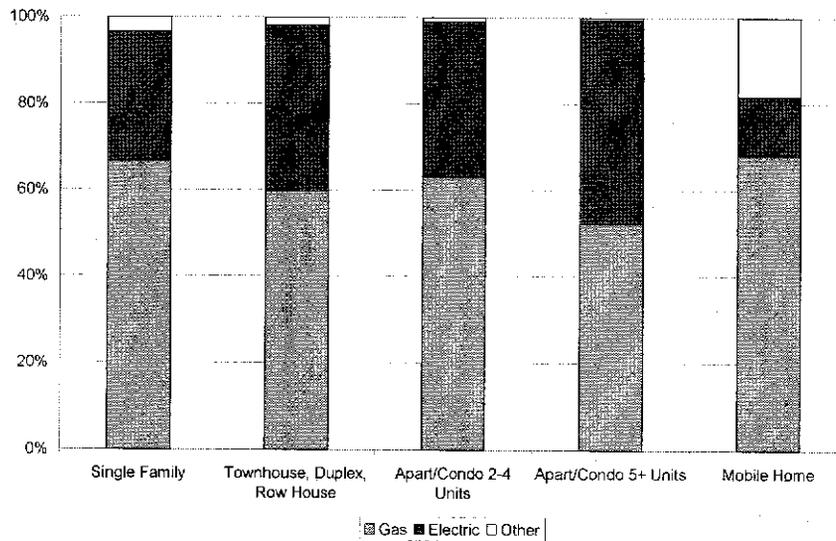


As with most all other electric shares (Figures 15 through 17), the share in apartments is higher than in single family dwellings. Other fuels primarily represent propane, particularly in the mobile home market. All share tables represent the fuel share for customers who have the equipment.

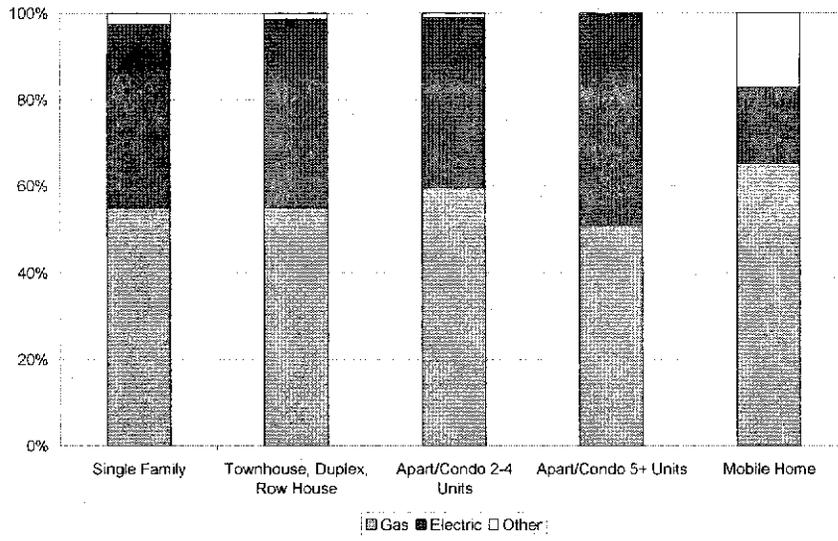
**Figure 15**  
**Fuel Shares for Dryers by Dwelling Type**



**Figure 16**  
**Fuel Shares for Ranges by Dwelling Type**



**Figure 17**  
**Fuel Shares for Ovens by Dwelling Type**

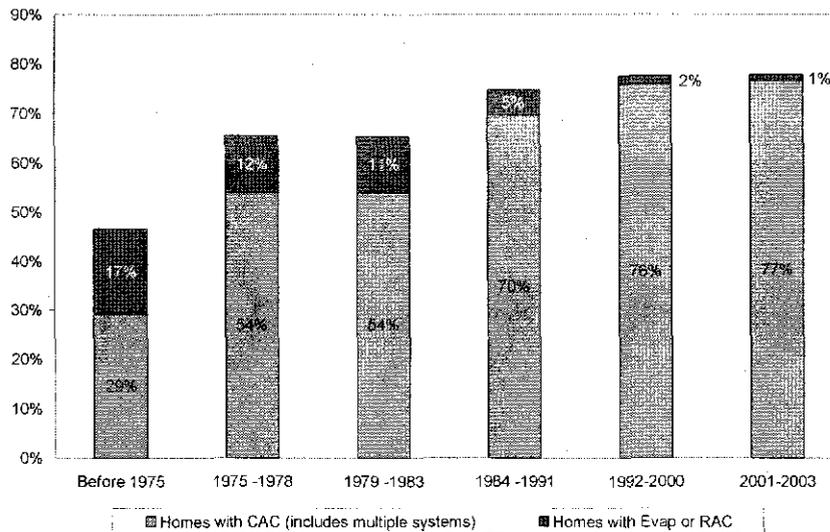


## 1.5 Air Conditioning

Air conditioning is the peak driver of energy use in California. The overall UEC for central air conditioning is 1,236 kWh per household. Room air conditioning has a UEC of 181 and evaporative systems 622. These values are somewhat lower than previous studies and forecasting values used at the Energy Commission. One possible reason for the lower than average use is attributed to the Statewide 20/20 Program.<sup>6</sup> Billing data for the CDA was from the second half of 2001, all of 2002, and the first part of 2003. UEC results have all been annualized and calibrated to 2002 service territory total usage. It is likely that the UECs reflect the 20/20 program impact and thus these air conditioning values should be considered conservative estimates.

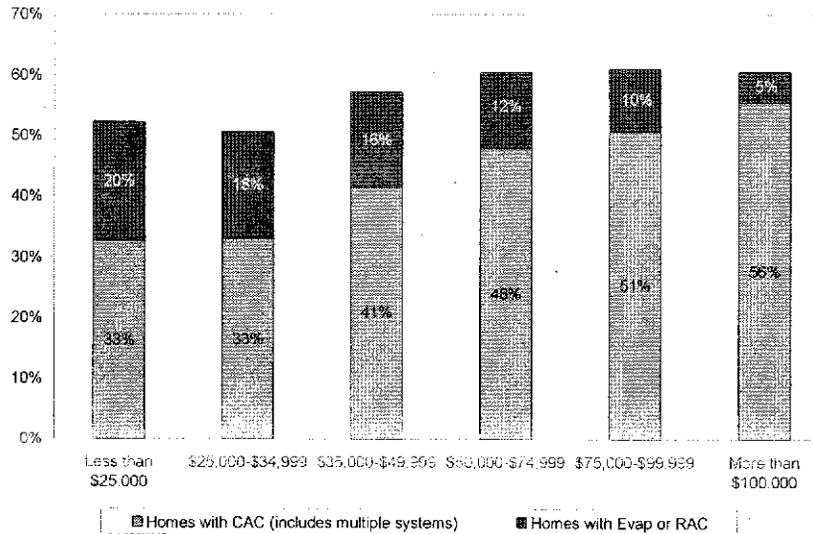
Air conditioning has grown overall with the biggest change in the type of systems installed. Room and evaporative units are going out of favor while central systems are present in 77% of the most recent dwellings (Figure 18).

Figure 18  
Air Conditioning by Dwelling Age



Income plays a big role in air conditioning growth (Figure 19) as it is strongly correlated to the type and presence of air conditioning systems. However, dwelling age is a stronger driver of overall air conditioning usage.

**Figure 19**  
**Air Conditioning by Income**

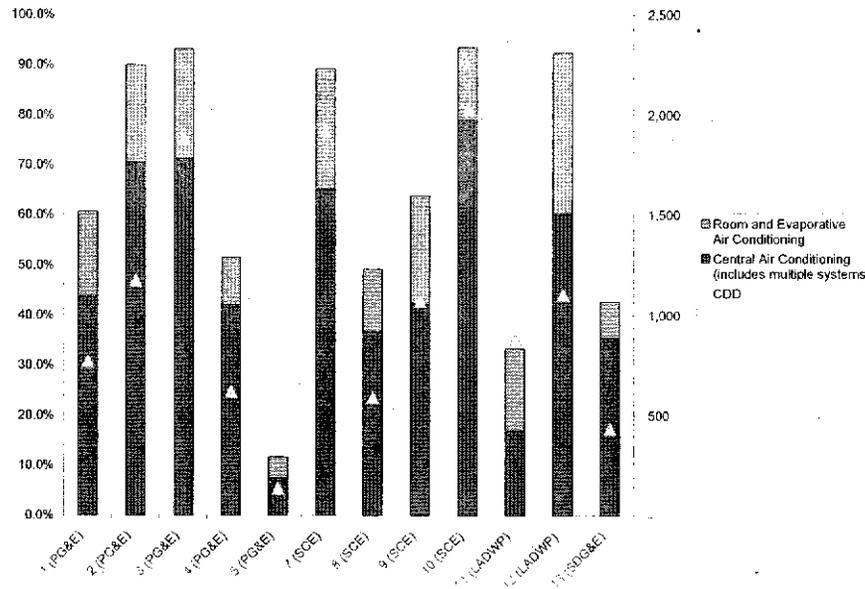


UECs for the state vary significantly by climate. The forecast zones and their respective cooling degree days (CDDs) in Table 5 justify the UECs for central air conditioning. Figure 20 which follows displays the saturations by type of air conditioning system along with the cooling degree days. All cooling degree days represent normalized weather. UECs throughout are based on normalized weather.

**Table 5**  
**Central Air Conditioning UECs by Climate Zone with CDDs**

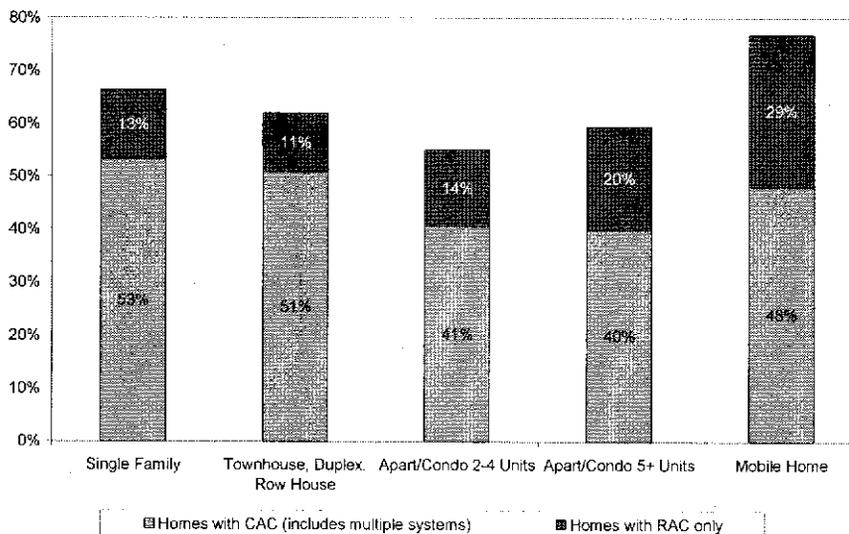
Energy Commission Forecast Climate Zone	Central AC UEC (kWh/Household)	CDD
Zone 1 (PG&E)	941	767
Zone 2 (PG&E)	1,082	1,173
Zone 3 (PG&E)	1,548	1,880
Zone 4 (PG&E)	885	619
Zone 5 (PG&E)	226	133
Zone 7 (SCE)	1,902	1,919
Zone 8 (SCE)	848	590
Zone 9 (SCE)	1,509	1,072
Zone 10 (SCE)	1,908	2,028
Zone 11 (LADWP)	915	879
Zone 12 (LADWP)	1,169	1,101
Zone 13 (SDG&E)	644	433

**Figure 20**  
**Saturation of Air Conditioning by Climate Zone**



In order to see how the dwelling type affects air conditioning in hot climates, climate zones 5 and 11 were removed from Figure 21 because they had a combination of low air conditioning saturations and a high percentage of multi-family dwellings. The sub-sample better represents areas where air conditioning is more common.

**Figure 21**  
**Air Conditioning by Dwelling Type for All Zones Except 5 and 11**



In Figure 21, single family dwellings make up 61% of the reported cases, townhouses 7%, apartments with 2-4 units 9%, apartments with more than 5 units 18%, and mobile homes 5%.

While newer dwellings represent the largest growth area for central air conditioning, about one third or 1.3 million of the central air conditioning units in operation are 14 years old or older (Figure 22).

**Figure 22**  
**Age Distribution of Central Air Conditioners**

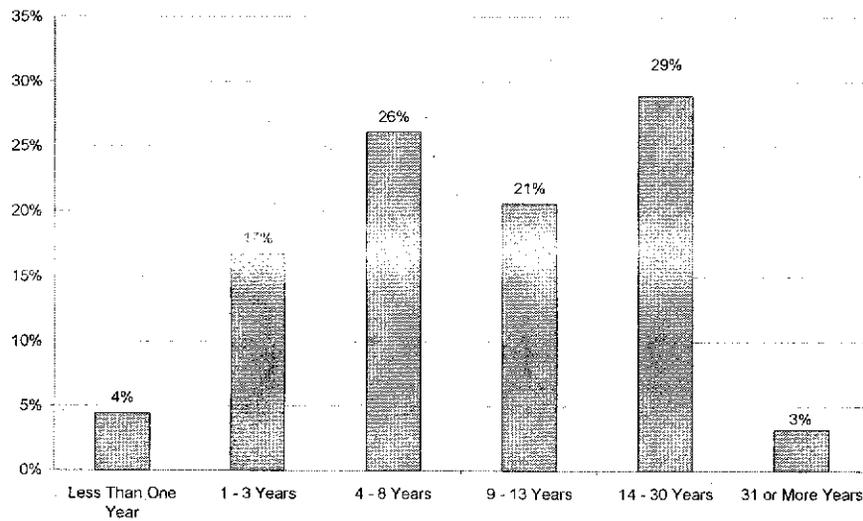
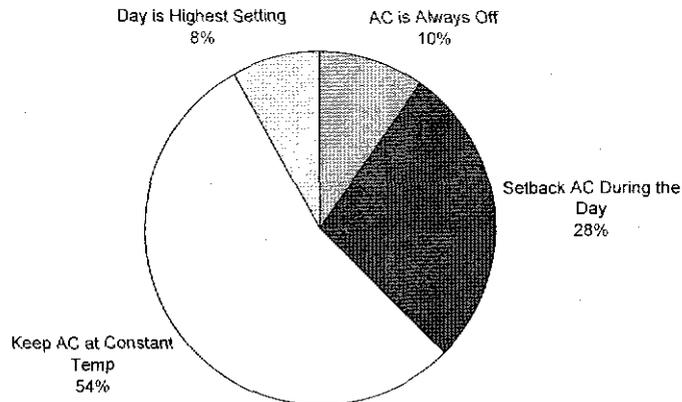


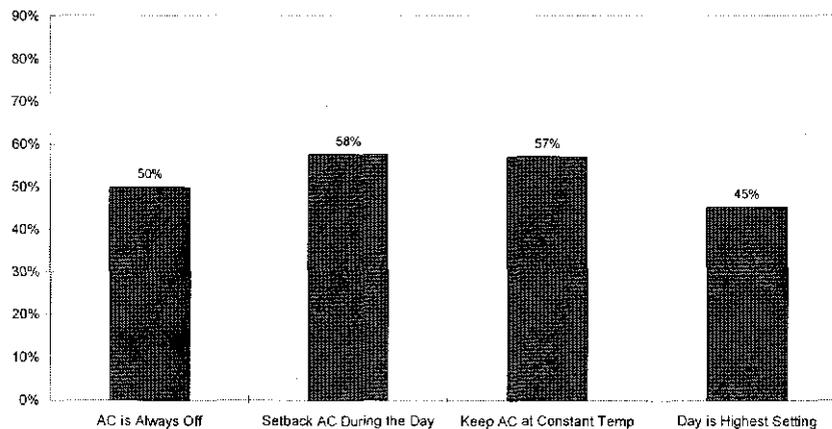
Figure 23 shows the breakdown of how customers with central air conditioning set their thermostats. Over half of all respondents reported keeping their thermostats set at a constant temperature throughout the day.

**Figure 23**  
**Air Conditioning Setback Habits**



The presence of programmable thermostats slightly increases amongst those who actively setback (58%). However, the results illustrate that the presence of programmable thermostats does not appear to dramatically affect setback behaviors. Overall, 54% of dwellings have programmable thermostats (Figure 24). The average temperature setting using the midpoint of the survey ranges provided is 79.4°F in the morning, 77.4°F degrees during the day, 76.6°F in the evening, and 79.6°F at night.

**Figure 24**  
**Presence of Programmable Thermostats by Setback Habits**



## 1.6 New Dwellings

The definition of new dwellings in this section is dwellings that are built after 1996. While the survey asked for the actual year the dwelling was built and included options for 2002 and 2003, the sample was drawn in mid to late 2002 so it best represents new construction that was in place through 2001 and into the first part of 2002. The RASS surveys were sent to customers starting in April 2003. There are a small number of dwellings reported as built in 2002 and 2003 and these are included in the new category. However, the new trends are not fully reported for 2002 and 2003 due to the sampling and surveying timelines. There are just over half a million dwellings built after 1996 which translates into five percent growth for this five year building period.

Almost two thirds of the total residential housing growth falls in just four climate zones (Figure 25). Refer to Figure 2 at the start of the report to view the geographic placement of each of these zones.

**Figure 25**  
Distribution of New Dwellings by Energy Commission Forecast Climate Zone

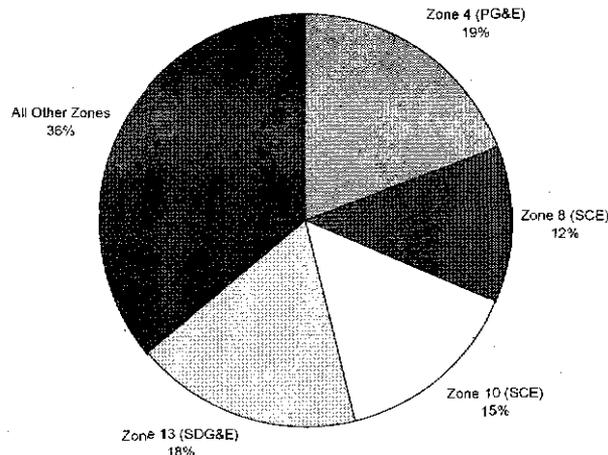
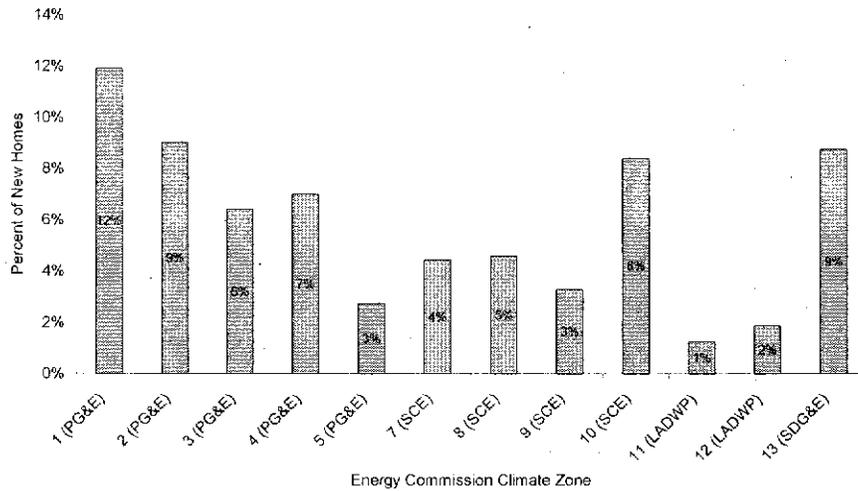


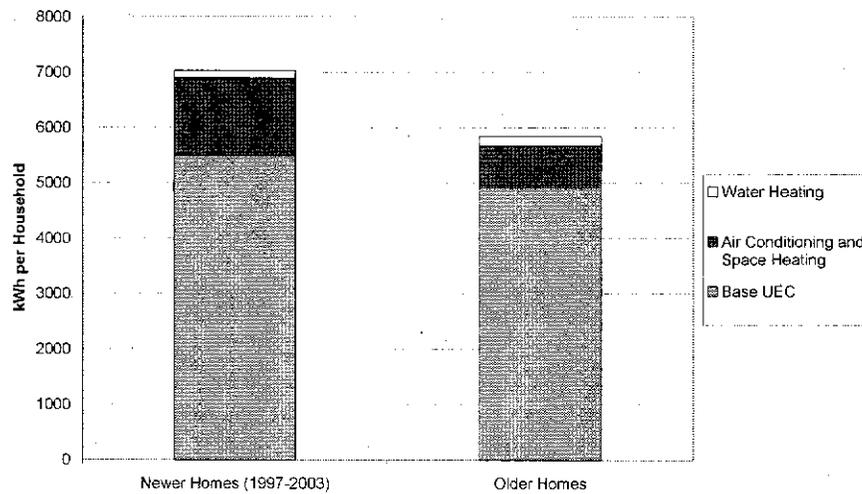
Figure 26 shows housing growth by zone as a percentage of the population in each zone. Zone 1 has the highest relative growth mostly because it is a large area with a relatively low base population that has seen solid growth in recent years.

**Figure 26**  
**Housing Growth Rate by Climate Zone**



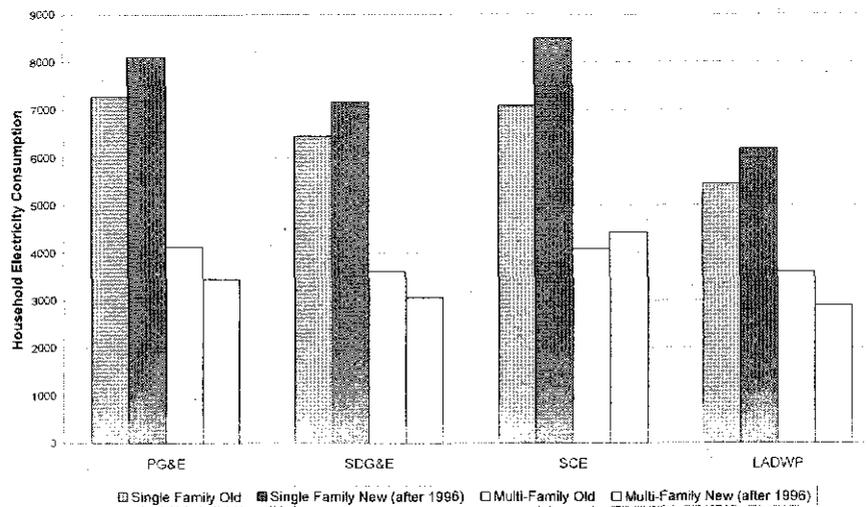
As shown in Figure 27, average electricity use in newer dwellings is 7,035 kWh per year compared to 5,846 in older dwellings. There are several factors affecting the increased usage including larger dwellings, more occupants per home, and more affluent occupants. Space conditioning shows the biggest increase because the saturation of central air conditioning in new dwellings (78%) is higher than that in older dwellings (41%).

**Figure 27**  
**Electric UECs for Newer and Older Dwellings**



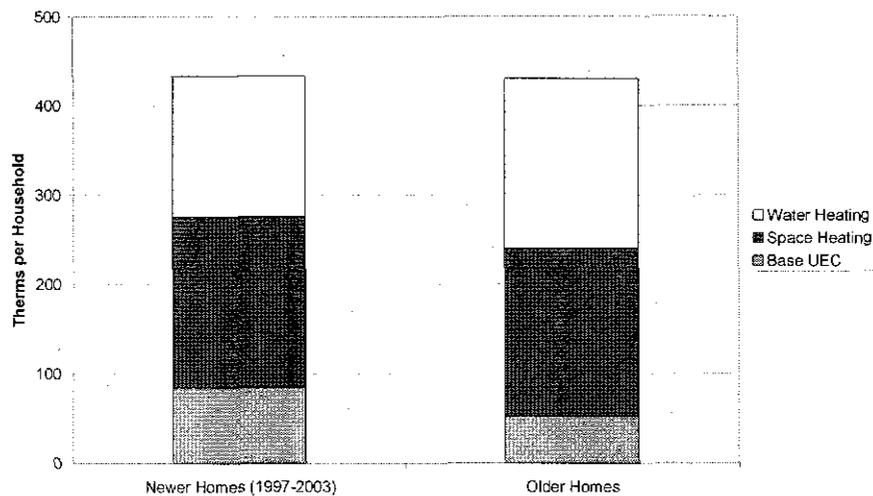
While the overall usage is shifting upwards, the increase is only occurring in single family dwellings (Figure 28). In general, new multi-family dwellings are using less energy than existing buildings with the exception of the SCE service territory.

**Figure 28**  
**Electric UECs for Newer and Older Dwellings by Dwelling Type**



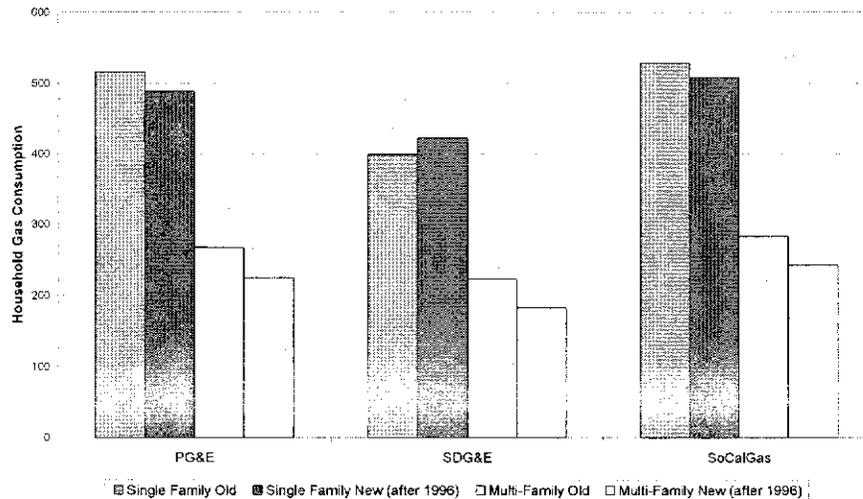
Gas shares are increasing as shown in the fuel share section (1.4). Despite this, new homes are using approximately the same amount of energy as older homes (Figure 29).

**Figure 29**  
**Natural Gas UECs for Newer and Older Dwellings**



While the average gas use for new dwellings is slightly higher than older dwellings, this can be a little misleading. If you examine usage by utility and dwelling type, the average use is declining for all groups with the exception of single family homes in SDG&E (Figure 30)<sup>7</sup>. A higher portion of new homes are single family dwellings which in turn increases the overall statewide average gas use for new dwellings.<sup>8</sup>

**Figure 30**  
**Natural Gas UECs for Newer and Older Dwellings by Dwelling Type**



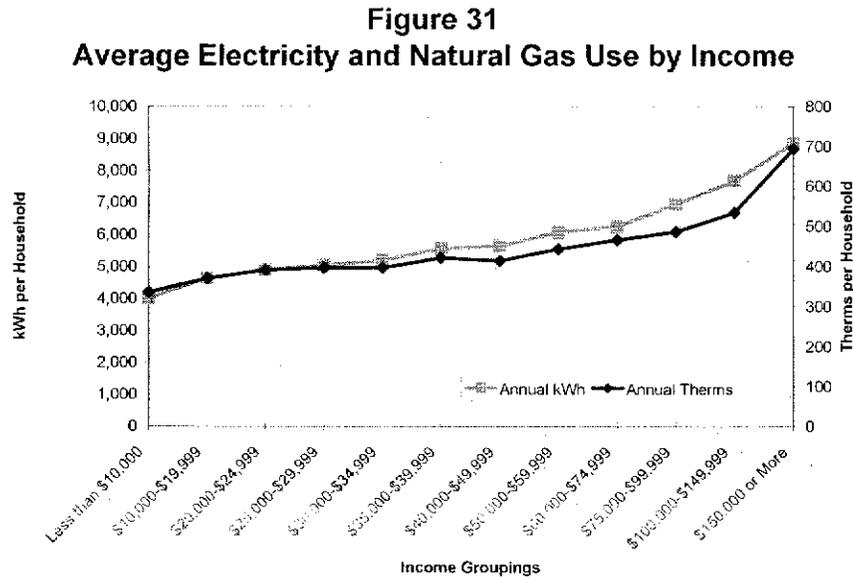
In order to review all of the factors affecting new dwellings, Table 6 provides a comparison of the characteristics of newer and older dwellings. New dwellings are 42% larger than the average existing stock and occupied by homeowners with higher incomes. While newer dwellings have slightly lower cooling degree days than older dwelling, they have central air conditioning installed at almost double the rate of existing dwellings. The overall usage increase from older to newer dwellings is lower than might be expected using these facts alone. New dwellings use 20% more electricity and about the same amount of gas. As a counter to these upward trends, conservation equipment is going into newer dwellings at higher rates which is helping to control the rate of energy consumption growth.

**Table 6  
Comparison of Newer and Older Dwellings**

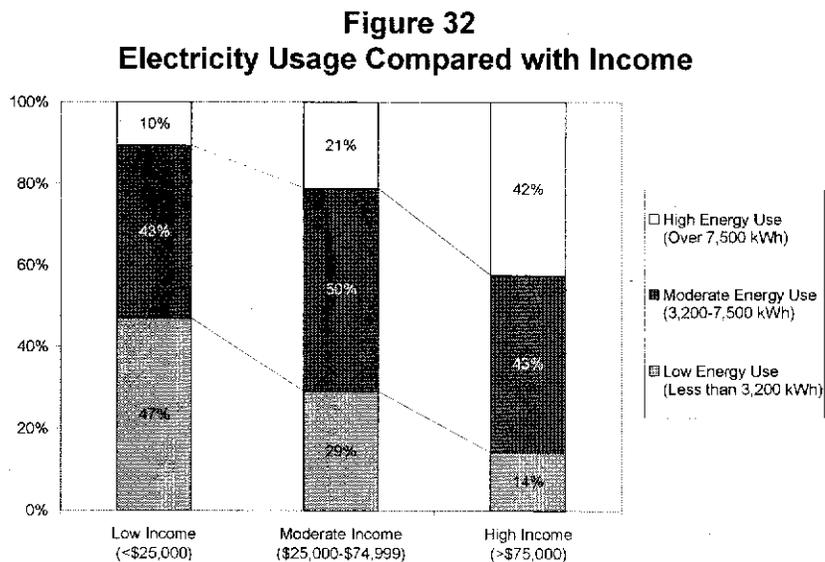
	<b>Newer Dwellings (Built after 1996)</b>	<b>Older Dwellings</b>	<b>Percent Difference</b>
Annual Electric Household Consumption	7,159	5,960	20%
Annual Gas Household Consumption	468	459	2%
Dwelling Size	2039	1,434	42%
Number of Residents	3.14	2.93	7%
Average Income	86,276	58,082	49%
Percent Single Family	74%	58%	28%
Owners	83%	62%	35%
Saturation of Central AC	78%	41%	93%
Cooling Degree Days	962	900	7%
Cooling Degree Days (those with CAC)	1,119	1,279	-13%
Programmable Cooling Thermostat	85%	47%	83%
Pool Saturation	13%	8%	59%
Average Number of Computers per Home	1.21	0.93	30%
Gas Primary Heating	86%	83%	5%
Heating Degree Days	2,050	2,023	1%
Exterior Wall Insulation Throughout	91%	51%	77%
Attic Insulation	91%	66%	38%
Double Pane Windows Throughout	79%	31%	157%
Low Flow Showerheads Throughout	71%	54%	32%
Average Number of CFLs per Home	2.29	1.74	32%
Horizontal Access Washers	13%	9%	43%

## 1.7 Income Effects

As shown in Figure 31, both electricity and natural gas usage increase as income levels increase.



While income is strongly correlated with energy use, low usage does not imply that customers are low income (see Figure 32). By breaking electricity usage into quartiles (moderate includes the two middle quartiles for each case), it follows that 12% of the low income group has the highest energy use (over 7,500 kWh per year) while 13% of high income families use less than 3,200 kWh per year.



Overall, the income breakdown follows expected trends with respect to the fact that higher income households use more energy. This is indicated in Table 7 by the larger dwellings, increase in central air conditioning, more pools, and more computers.

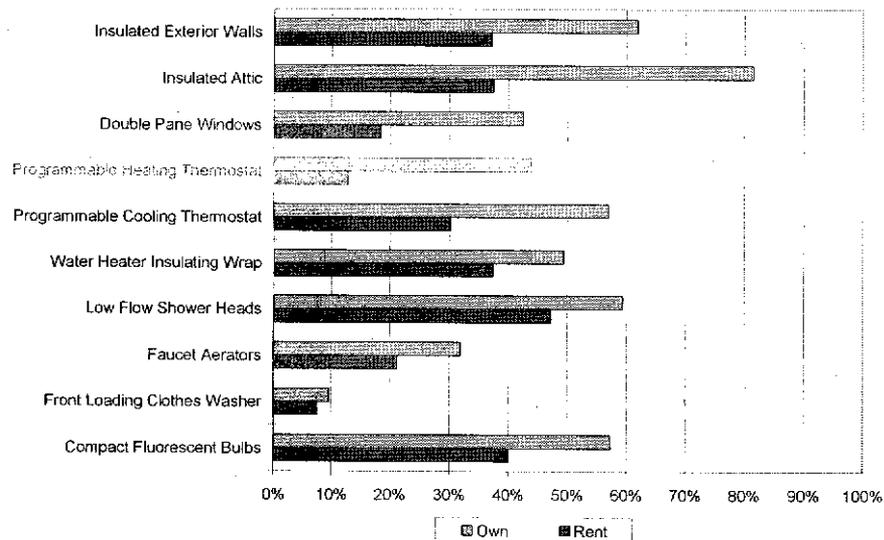
**Table 7**  
**Comparison of Households by Income**

	Low Income (<\$25,000)	Moderate Income (\$25,000-\$74,999)	High Income (>\$75,000)
Percent of Population	24%	50%	26%
Dwelling Size	1,009	1,369	2,062
Dwelling Age	36.3	34.0	29.4
Percent Single Family	37%	59%	78%
Percent Own	37%	63%	86%
Number of People	2.80	2.92	3.11
Annual Electric Household Consumption	4,552	5,683	7,895
Annual Gas Household Consumption	370	430	575
Central Air Conditioning Saturation	32%	42%	54%
Gas Heating Saturation	75%	83%	86%
Pool Saturation	2%	6%	19%
Average Number of Computers per Home	0.46	0.90	1.47
Work at Home	15%	17%	27%
Programmable Heating Thermostat	14%	29%	55%
Dwellings with CFLs	42%	50%	60%

## 1.8 Energy Efficiency Actions and Opportunities

Energy efficiency actions are present in increasing numbers as technologies become more popular and more readily available or are required by changes in building codes. Figure 33 shows that people who own their dwelling are more likely to take energy efficiency actions than renters. Note that all actions represent the number of homes with a given efficiency improvement in place. In the case of low cost “portable” measures such as compact fluorescent bulbs, which could benefit renters directly and have a very short payback period, there is still a large relative difference in the adoption rates between owners (57%) and renters (40%).

**Figure 33**  
**Energy Efficiency Actions/Equipment by Ownership**



Owners make up 63% of the population and renters the remaining 37%. Owners are predominantly in single family dwellings (79%) while renters make up 9% of townhouses, 20% of apartments with two to four units, 46% of apartments with more than five units, and 1% of mobile homes.

Figure 34 compares these same energy efficiency actions and equipment across newer and older dwellings. This comparison highlights the fact that participant knowledge of efficiency details is somewhat limited. Saturations of major measures such as insulation and double pane windows should be 100% based on building standards. The fact that they appear lower in Figure 34 is indicative of the fact that not all participants were aware of what they have in their dwellings. Personally driven efficiency actions that are not tied to a new dwelling standard such as front loading clothes washers and compact fluorescent bulbs show a much closer comparison between newer and older dwellings.

**Figure 34**  
**Energy Efficiency Actions/Equipment by Dwelling Age**

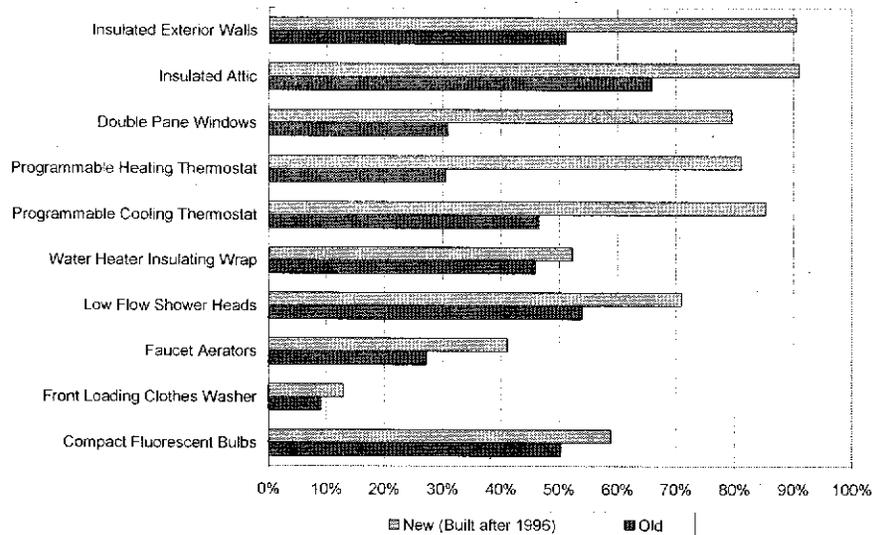
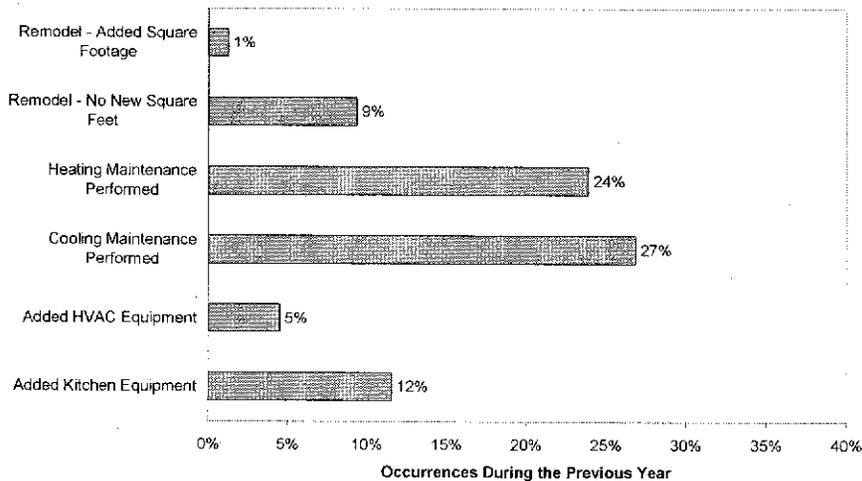


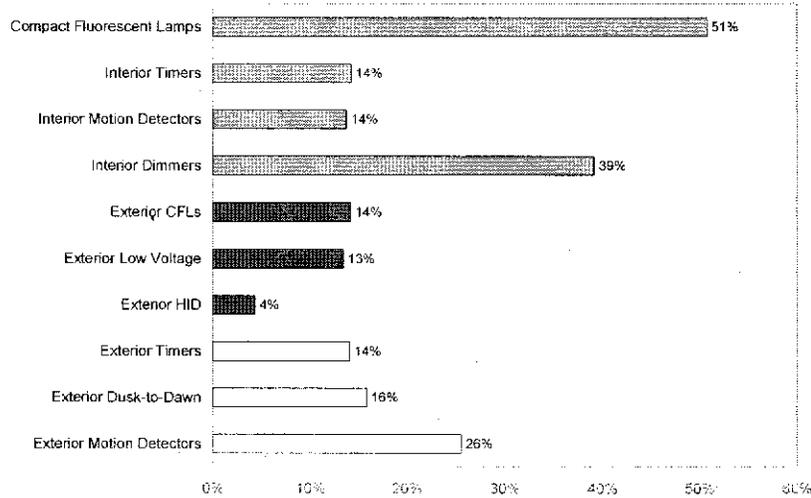
Figure 35 provides examples of opportunities for energy efficiency communication or sales with customers. On average, one in ten dwellings was remodeled in the previous 12 months. Ten percent of those dwellings included the addition of square footage. Maintenance, major equipment replacement, and kitchen appliance remodels also raise opportunities for households to increase efficiency.

**Figure 35**  
**Remodeling and Repair Opportunities**



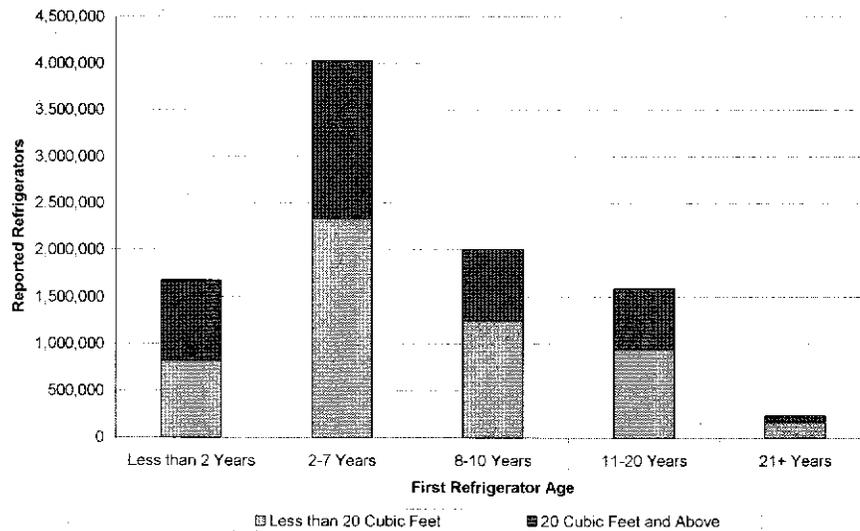
Compact fluorescent lamps (CFLs) have been heavily marketed through various program initiatives throughout the state. Interior CFLs can be found in 51% of all dwellings (Figure 36).

**Figure 36**  
**Penetration of Various Lighting Equipment and Devices**



The UEC for first refrigerators is 789 kWh per household. From Figure 37, there are a total of 1.8 million refrigerators that are 11 years or older and will likely need to be replaced in the next five years. Currently, 42% of all refrigerators are over 20 cubic feet in size, however, 51% of new refrigerators fall in the over 20 cubic foot category. Six percent of all customers reported that they discarded a refrigerator in the prior twelve months.

**Figure 37**  
**First Refrigerators by Size and Age**



Second and third refrigerators use an average of 1,178 kWh per unit. 18% of dwellings report at least one additional refrigeration unit. While there are almost 460 thousand additional units that are 11 years or older, there is a relatively strong market for new additional units as well (Figure 38).

**Figure 38**  
**Second and Third Refrigerators by Size and Age**

