

ILLINOIS COMMERCE COMMISSION

DOCKET NO. 06-0179

SURREBUTTAL TESTIMONY

OF

LEE R. NICKLOY

Submitted On Behalf

Of

Illinois Power Company d/b/a AmerenIP

Ameren Illinois Transmission Company

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24 which it would be responsible being a much smaller amount - \$8.9 million - which
25 is much less material, if not in fact immaterial.

26 2) The advances from Prairie State, which will be used to finance Project
27 costs, will be reflected as debt on AmerenIP's balance sheet. Such advances have
28 the economic substance of debt – i.e. they bear interest and have specific terms for
29 repayment. Prairie State is a de facto lender relative to advances it makes to
30 AmerenIP for financing of the Project. Project advances are analogous to a
31 construction loan: proceeds are loaned to fund construction, repayment begins
32 upon project completion and the generation of cash flows from the project (unless
33 refinanced).

34 3) During the multi-year construction phase of the Project, AmerenIP will
35 not receive any revenues from the Project or other cash flows related to the Project
36 other than the advances (debt funding) from Prairie State.

37 4) Given AmerenIP will be incurring debt and not benefiting from any
38 offsetting related cash flow during this period, certain key financial measures
39 important for the credit ratings of AmerenIP will decline. This is a credit negative.
40 In other words, this is harmful in terms of the rating agencies' use of financial
41 metrics in their analyses undertaken to determine ratings for AmerenIP.

42 5) AmerenIP's credit ratings are perilously close to being sub-investment
43 grade. Currently, its issuer ratings from S&P and Moody's are BBB- and Baa3,
44 respectively. These are the lowest ratings considered "investment grade." These
45 ratings are also under negative credit watch (S&P) and under review for possible
46 downgrade (Moody's) signaling that the ratings agencies are poised to lower the

47 ratings further. Any further downgrade of these ratings will result in AmerenIP
48 being a sub-investment grade company.

49 6) AmerenIP is required by statute to be capable of financing the
50 construction of the Project without significant adverse consequences for it or its
51 customers in order to undertake such construction.

52 7) A decline in AmerenIP's credit ratings, especially a decline which results
53 in AmerenIP becoming a sub-investment grade company, would be significant and
54 adverse.

55 **Q5. Can Staff witness Hardas conclude that there will not be significant adverse**
56 **consequences for AmerenIP or its customers if AmerenIP is responsible for**
57 **100% of the Project construction?**

58 A. No. Mr. Hardas cannot speak for the rating agencies. He may be able to perform a
59 financial analysis to estimate the effects of the Project-related debt on AmerenIP's
60 financial measures, but this is only his analysis (i.e. not that of any rating agency)
61 and it falls short of considering all of the qualitative and quantitative factors
62 considered by the ratings agencies in the determination of credit ratings. He cannot
63 alter the fact that the Project-related advances are debt and can't reasonably
64 presuppose any ratings outcome. Because there is evidence that there could be
65 significant adverse consequences if AmerenIP were responsible for 100% of
66 Project construction, and because there is no evidence that significant adverse
67 consequences would not result, one could not reliably or reasonably conclude that
68 no significant adverse consequences would result.

69 However, it is notable that Mr. Hardas acknowledges in his rebuttal
70 testimony that anticipated degradation in several key financial ratios is a
71 consequence of the Project. Mr. Hardas points out that one of two financial
72 measures he analyzes is already below investment grade. Mr. Hardas also accepts
73 the fact that this measure becomes weaker as the Project is constructed. It also
74 follows that construction of 100% of the Project places AmerenIP at a greater risk
75 of downgrade since one of the current financial measures is already below
76 investment grade.

77 **Q6. What is at risk if AmerenIP has to support 100% of Project construction?**

78 A. 1) AmerenIP's credit ratings and its status as an "investment-grade" company.
79 This risk is especially serious given the significant steps taken by Ameren to restore
80 the financial health of Illinois Power Company after its acquisition by Ameren, by
81 returning it to investment grade status through a recapitalization funded by an \$865
82 million infusion of equity by Ameren into AmerenIP and by providing AmerenIP
83 access to critical short-term working capital funding.

84 2) AmerenIP's ability to make investment in its utility infrastructure. Debt
85 capacity utilized to support Project-related advances/debt will be debt capacity not
86 available to support funding for other AmerenIP capital investment.

87 3) The ability of AmerenIP to reliably access capital at reasonable cost.

88 4) Significant collateral calls from various trade suppliers. As stated in its
89 3rd quarter 2006 10-Q, if AmerenIP were to have a sub-investment grade rating, at
90 September 30, 2006 it could have been required to post collateral or make
91 prepayments in the amount of \$123 million.

92 5) Potential for delay in Project completion (which would result in
93 AmerenIP carrying the debt obligation longer than originally expected) or increase
94 in Project costs (which would increase the amount of debt carried on AmerenIP's
95 balance sheet).

96 **Q7. What is the prudent course of action?**

97 A. Given what is at risk, and given the existence of evidence which indicates
98 significant adverse consequences could result if AmerenIP has to support 100% of
99 Project construction, the prudent course of action is to allow Ameren Transco to
100 support 90% of Project construction while AmerenIP supports the remaining 10%.
101 Ameren Transco is a no-cost option for AmerenIP that removes or mitigates
102 financial risk that AmerenIP can currently ill afford. It does not eliminate the future
103 option of AmerenIP owning 100% of the Project after it is completed and begins to
104 generate revenues/cash flow. Given the facts and circumstances present, and the
105 potential consequences, it is simply the prudent course of action here to err on the
106 side of caution.

107 **Q8. Does this conclude your surrebuttal testimony?**

108 A. Yes.