

BEFORE THE  
ILLINOIS COMMERCE COMMISSION

<b>Commonwealth Edison Company</b>	:	
Proposed general revision of rates,	:	
restructuring and price unbundling of	:	Docket No. 05-0597
bundled service rates, and revision of other	:	
terms and conditions of service	:	

Direct Testimony of  
**Scott J. Rubin**

on Behalf of  
the People of the State of Illinois by  
Office of Illinois Attorney General

December 23, 2005

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## Introduction

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**Q. Please state your name and business address.**

A. My name is Scott J. Rubin. My business address is 3 Lost Creek Drive, Selinsgrove, PA.

**Q. By whom are you employed and in what capacity?**

A. I am an independent consultant and an attorney. My practice is limited to matters affecting the public utility industry.

**Q. What is the purpose of your testimony in this case?**

A. I have been asked by the Office of Attorney General (AG) to review the cost of service study and proposed residential rate design filed by Commonwealth Edison Company (ComEd or Company).

**Q. What are your qualifications to provide this testimony in this case?**

A. I have testified as an expert witness before utility commissions or courts in the District of Columbia and in the states of Arizona, Delaware, Kentucky, Illinois, Maine, Maryland, New Jersey, New York, Ohio, Pennsylvania, and West Virginia. I also have testified as an expert witness before two committees of the U.S. House of Representatives and one committee of the Pennsylvania House of Representatives. I also have served as a consultant to the Connecticut Department of Public Utility Control, several national utility trade associations, and state and local governments throughout the country. Prior to establishing my own consulting and law practice, I was employed by the Pennsylvania Office of Consumer Advocate (OCA) from 1983 through January 1994 in increasingly responsible positions. From 1990 until I left the OCA, I was one of two senior attorneys in that Office. Among my other responsibilities in that position, I had a major role in

23 setting the OCA's policy positions on water and electric matters. In addition, I was  
24 responsible for supervising the technical staff of that Office. I also testified as an expert  
25 witness for that Office on rate design and cost of service issues.

26 Throughout my career, I developed substantial expertise in matters relating to the  
27 economic regulation of public utilities. I have published articles, contributed to books,  
28 written speeches, and delivered numerous presentations, on both the national and state  
29 level, relating to regulatory issues. I have attended numerous continuing education  
30 courses involving the utility industry. I also periodically participate as a faculty member  
31 in utility-related educational programs for the Institute for Public Utilities at Michigan  
32 State University, the American Water Works Association, and the Pennsylvania Bar  
33 Institute. Appendix A to this testimony is my curriculum vitae.

34 **Q. Do you have any experience that is particularly relevant to the issues in this case?**

35 A. Yes, I do. I have testified on numerous occasions as a rate design and cost of service  
36 expert. I also have worked as a consultant to local government entities on rate design  
37 issues – both to assist government-owned utilities in designing rates and to help  
38 government agencies obtain reasonable rates from their utility. I also served on the  
39 editorial committee for the preparation of the major rate design manual for the water  
40 utility industry, the American Water Works Association's Manual M1: *Principles of*  
41 *Water Rates, Fees, and Charges*, published in 2000. In addition, during 2004 I provided  
42 technical assistance, training, and analysis for the staff of the Connecticut Department of  
43 Public Utility Control on rate design, cost allocation, and related issues.

44 My most recent rate design work involving energy utilities was for the Office of  
45 the Ohio Consumers' Counsel in a case involving a comprehensive review of the  
46 universal service charge rate design methodology for all electric utilities in Ohio. That  
47 case was settled prior to the filing of my testimony. In the water sector, I was recently  
48 retained by the Pennsylvania Office of Consumer Advocate to review the cost of service  
49 and rate design recommendations in a complex rate proceeding involving Aqua  
50 Pennsylvania and its more than 50 separate rate areas within Pennsylvania.

## 51 Summary

52 **Q. What is the primary focus of your direct testimony?**

53 A. My testimony focuses on ComEd's proposal to consolidate all residential customers into  
54 a single customer class. At the present time, there are two types of classifications that are  
55 made for residential customers, resulting in four customer groups. Residential customers  
56 are classified as to whether they are in single-family or multi-family buildings (single  
57 family is defined as a building having one or two residential units); and they are  
58 classified as to whether they use electricity for space heating.

59 My testimony will evaluate the impact on customers of the Company's proposal  
60 to eliminate both of these classifications, which would result in all residential customers  
61 paying the same customer charge and meter charge each month, and the same rate per  
62 kilowatt-hour (KWH) of electricity.

63 **Q. As part of your work, did you review the testimony and exhibits of any ComEd**  
64 **witnesses?**

65 A. Yes. I reviewed the testimony and accompanying exhibits of ComEd witnesses Landon  
66 (ComEd Ex. 2.0), Crumrine (ComEd Ex. 9.0), Alongi and McInerney (ComEd Ex. 10.0),  
67 and Heintz (ComEd Ex. 11.0). I will discuss portions of their testimonies and exhibits as  
68 they relate to the Company's proposals for setting rates for the residential class of  
69 customers. Of course, I also reviewed other exhibits that are part of the filing and  
70 numerous responses to discovery requests that were provided by these witnesses and  
71 others.

72 **Q. Please summarize your conclusions.**

73 A. Briefly, I conclude that the effect of ComEd's rate design proposal on residential  
74 customers would be very severe. Under the Company's proposal, and using the same  
75 range of estimated wholesale power costs that the Company used in its testimony, tens of  
76 thousands of customers who receive bundled service would see their bundled electric  
77 bills increase by more than 100%. Additional tens of thousands of customers would face  
78 increases of more than 50% in their electric bills. Increases of this magnitude are  
79 extraordinary and are not justified by the Company's cost of providing service.

80 I also conclude that the enormous rate increases for some residential customers  
81 are primarily the result of the Company's decision to eliminate the two methods of  
82 classifying residential customers. Upon further examination, I determined that the  
83 elimination of the classification between customers in single- and multi-family buildings  
84 not only has a serious impact on certain multi-family customers, but it also is not cost  
85 justified. That is, there is a strong cost basis for retaining separate rates for residential

86 customers in single- and multi-family buildings, and I strongly recommend that those  
87 separate rates be retained.

88 I also conclude that there is no cost justification for eliminating the separate  
89 distribution charges for space-heating and non-space-heating customers. The Company's  
90 own cost of service study shows that there is a meaningful difference in the cost of  
91 serving these two customer types. Further, separate rates for heating and non-heating  
92 customers would appropriately recognize some of the benefits that space-heating  
93 customers provide through their higher year-round load factors.

94 **Q. What is your overall recommendation?**

95 A. I recommend that ComEd's residential rates should retain the distinction between  
96 customers in single-family and multi-family buildings, for both the establishment of the  
97 customer charge and the meter charge. I also recommend that ComEd retain separate  
98 distribution rates for heating and non-heating customers. Later in my testimony, I  
99 develop the specific rates that should be charged to recover ComEd's revenue  
100 requirement, under both the Company's proposed revenue requirement and the lower  
101 revenue requirement recommended by AG witness Effron. I also recommend that Staff's  
102 mitigation proposal in ComEd's procurement rate case should be applied to recognize  
103 differences between residential customers in single-family and multi-family buildings.

## 104 **Customer Impact Analysis**

105 **Q. What is a customer impact analysis?**

106 A. A customer impact analysis uses a utility's actual billing information to evaluate the  
107 combined effect of a proposed rate increase and any rate design changes on the utility's

108 customers. Rather than looking at changes in rates (such as a customer charge increasing  
109 by 10%), a customer impact analysis looks at the actual effect on the bills that customers  
110 receive. This takes into account customers' consumption characteristics – a critically  
111 important piece of information that cannot be evaluated from looking at a rate schedule.

112 **Q. Can you give us an example of how looking at a customer's consumption**  
113 **characteristics could give us a different picture of the effects of a rate change?**

114 A. Yes, let's take a very simple example of a utility that has only three customers. The  
115 utility has a fixed charge of \$10 per month and a consumption charge of \$0.10 per unit of  
116 consumption. Customer A uses 100 units in a month, and pays \$20 (\$10 for the fixed  
117 charge and \$10 for consumption). Customer B is representative of the "average"  
118 customer and uses 500 units per month and pays \$60; and Customer C uses 900 units per  
119 month and pays \$100. So the utility's total revenue is \$180.

120 Let's assume that the utility wants to increase its revenues by \$18, or 10%. In  
121 the simplest case, if the utility increases both the fixed charge and consumption charge by  
122 10%, all customers would see a 10% increase in their bills. But if the utility has different  
123 increases in its various charges, the effects on customers can be dramatically different.  
124 For example, we can assume that the utility increases the fixed charge by 50% to \$15 per  
125 month and the consumption charge by 2% to \$0.102 per unit. Customer A would pay  
126 \$25.20 (an increase of 26%), Customer B would pay \$66 (a 10% increase), and Customer  
127 C would pay \$106.80 (a 6.8% increase). Total revenue increases by 10% and, of course,  
128 the average customer's bill goes up by the same percentage. But the impact on customers  
129 whose characteristics differ from the average is dramatically different.

130 Obviously, we could spin out different examples that shift the rate increase  
131 between the customer charge and consumption charge and that each would have different  
132 effects on high- and low-use customers. The important point, though, is that you cannot  
133 assess the impact of rate changes on customers just by looking at a rate schedule. It is  
134 important to know the customers' usage characteristics so that the real impact of a rate  
135 change can be determined.

136 **Q. Is that how ComEd witness Landon prepared his analysis that compares the bills of**  
137 **ComEd's customers (before and after the proposed rate increase) to those of other**  
138 **utilities?**

139 A. No, it is not how Dr. Landon conducted his analysis. Dr. Landon only looked at the  
140 effect on ComEd customers in the middle of the consumption ranges – between 500 and  
141 1,000 KWH per month. But ComEd has hundreds of thousands of customers that fall  
142 outside of that range, as can be seen from ComEd's bill frequency analysis (ComEd Sch.  
143 E-8(a)(1)(A)). For example, out of the 11,603,881 bills that ComEd issued to multi-  
144 family, non-heating customers in 2004, 9,503,068 (82%) had consumption less than 500  
145 KWH per month. Similarly, among single-family heating customers, ComEd issued  
146 445,963 bills, of which 290,224 (65%) had consumption of more than 1,000 KWH per  
147 month. Thus, Dr. Landon's comparisons provide no information about the effects of  
148 ComEd's proposed increase on most multi-family non-heating customers or single-family  
149 heating customers. Just from these two groups of customers, there are more than 800,000  
150 customers who are ignored by Dr. Landon's comparisons.

151 Moreover, Dr. Landon also did not consider the different levels of change in  
152 ComEd's various charges, and how those changes might affect different types of

153 residential customers. He just used an overall, average 16% rate increase (response to  
154 AG 4.07). Similarly, he did not conduct any analysis to determine if residential  
155 consumption between 500 and 1,000 KWH would reasonably capture ComEd's  
156 customers. Thus, the response to AG 4.09 states: "Dr. Landon did not perform analyses  
157 to determine whether these consumption levels [500, 750, and 1,000 KWH] were  
158 representative of those of Commonwealth Edison's residential customers."

159 **Q. In your opinion, what is the proper purpose of the type of analysis that Dr. Landon**  
160 **performed?**

161 A. An analysis that compares rates among utilities in different service areas can be useful to  
162 get an overall sense of the burden that a utility's rates places on its customers. I have  
163 used such analyses myself, usually coupled with information on income levels, to  
164 determine the affordability of utility service. In presenting such an analysis, however, it  
165 must be recognized that the numbers simply represent an average or typical customer. In  
166 a case like this one, where the Company's rate design proposals have highly varied  
167 impacts on different groups of customers, a comparison that uses just an overall average  
168 increase can be very misleading. As I mentioned at the outset, and as I will explain in  
169 greater detail below, some groups of residential customers will see their bills increase by  
170 more than 100% under the Company's proposal. That is vastly different than the average  
171 16% increase used by Dr. Landon in his analysis.

172 **Q. Did you perform a customer impact analysis of the Company's proposed changes in**  
173 **residential rates?**

174 A. Yes, I did. Because nearly all residential customers receive bundled service from  
175 ComEd, I evaluated the impact of ComEd's proposals on the charges for bundled service.

176 This represents a “real world” comparison of the bills that a ComEd customer would  
177 receive before and after the rates change.

178 **Q. How did you determine the cost for energy that would be included in the bundled**  
179 **rate?**

180 A. Dr. Landon also looked at rates for bundled service, using a hypothetical range of  
181 wholesale energy prices between \$50 and \$60 per megawatt-hour (MWH). ComEd  
182 provided the detail of its calculation of how such wholesale prices would be translated  
183 into retail rates, using the methodology the Company proposed in its procurement rate  
184 case (ICC Docket No. 05-0159) (AG 4.02, AG 4.06, and AG 4.24). I am not endorsing  
185 the range of \$50 to \$60 per MWH as being reasonable, and as I understand it ComEd is  
186 not projecting that this will be the likely price range either. But using these prices does  
187 provide a common basis for comparing various rate design proposals, and at least some  
188 indication of the impact that residential customers might see on their electric bills in  
189 January 2007.

190 **Q. Before you go any further, are you familiar with the mitigation proposal in**  
191 **ComEd’s procurement rate case?**

192 A. Yes, I am. I have reviewed the Staff and Company testimony in that case that discusses  
193 the mitigation proposal, as well as the Company’s testimony in this case. The AG also  
194 conducted some discovery in this case to understand the relationship between the  
195 mitigation proposal and the rates that would be set in this case.

196 **Q. Does your customer impact analysis reflect the effects of the mitigation proposal in**  
197 **the supply case?**

198 A. Yes, it does. The retail energy prices that I used in my analysis are the energy prices that  
199 ComEd provided in response to AG 4.24, which reflects the use of Staff's mitigation  
200 proposal from the supply case. The mitigation proposal would transition heating  
201 customers onto market-based prices over several years. But that proposal does not  
202 address the impact of eliminating the single- and multi-family classification. Thus, in  
203 response to AG 4.25, Mr. Crumrine states: "ComEd currently does not intend to apply  
204 Staff's rate mitigation proposal based on whether the residential customer resides in a  
205 single-family or multi-family dwelling." In other words, any impacts associated with the  
206 unbundling of customer and meter charges for single- and multi-family customers must  
207 be addressed in this case.

208 **Q. How did you perform your customer impact analysis?**

209 A. I started with an expanded version of ComEd's bill frequency analysis, that provides  
210 details about residential consumption of up to 7,500 KWH per month for each of the four  
211 groupings of residential customers (AG 4.01). For each consumption range (e.g., 0-50  
212 KWH), I calculated the midpoint of the range. I then calculated the bundled bill at the  
213 midpoint of each range for each group of customers (single-family, non-heating; etc.)  
214 under present rates, ComEd's proposed distribution rates and assuming wholesale prices  
215 of \$50/MWH and \$60/MWH (both with mitigation). The detailed calculations are  
216 provided in my workpapers.

217 The next step is to determine the percentage increase in bills under the two  
218 wholesale price scenarios. I then summarized the percent increases by range (for

219 example, 0 to 5%, 5 to 10%, etc.) and totaled them for all residential customer groups.

220 The results are shown as a table on AG Exhibit 2.1 and a graph on AG Exhibit 2.2.

221 **Q. Please describe the results of your analysis.**

222 A. At the outset, I must reiterate that these comparisons all assume the case as ComEd filed  
223 it – the Company’s proposed revenue requirement and its proposed residential rate  
224 design. With that understanding, at a wholesale price of \$50 per MWH, 32.6% of  
225 residential customers would have their bills increase by 5% or less. Since ComEd’s  
226 proposed increases in the unbundled portion of rates would increase the total bill by more  
227 than 5% for most customers, this would imply a level of energy costs lower than those  
228 currently included in ComEd’s bundled rates or the current level of energy prices in PJM.  
229 I do not consider such an assumption to be reasonable. Nevertheless, even with what  
230 appears to be a very low energy price, 14.6% of ComEd’s residential bills would increase  
231 by more than 25%.

232 **Q. Before you continue with your description, where can we find this 14.6% figure in**  
233 **your schedules?**

234 A. On AG Exhibit 2.1, in the first set of columns (Wholesale Price of \$50/MWH), we would  
235 look at the cumulative percent of bills column. On line 5 (bill increases of 20% to 25%),  
236 the cumulative percent of bills is 85.4%. This means that 85.4% of residential bills  
237 would increase by 25% or less. That also means, of course, that 14.6% of bills (100% -  
238 85.4%) would increase by more than 25%.

239 You also can find an estimate of this figure from the graph in AG Exhibit 2.2.

240 The bottom (X) axis of the graph is the percentage increase in bills. The side (Y) axis is

241 the cumulative percent of residential bills. If you find 25% on the X axis and follow up  
242 to the dashed (top) line (\$50/MWH), you will hit the line at about 85% on the Y axis. As  
243 it did in the table on AG Exhibit 2.1, this is the cumulative percentage of bills that would  
244 increase by 25% or less. So, again, about 15% of residential bills would increase by  
245 more than 25%.

246 **Q. Please continue with your description of the results.**

247 A. Once someone becomes familiar with how to read the table and graph, the results are  
248 easy to understand. For example, even with wholesale prices at what appears to be an  
249 unrealistically low level of \$50 per MWH, 3.9 million residential bills would increase by  
250 30% or more. Many customers would see bill increases in the 65-70% range, while more  
251 than 560,000 bills would increase by more than 115%.

252 **Q. AG Exhibit 2.1 shows 720,048 bills increasing between 55% and 70% and 565,575**  
253 **bills increasing by 115% to 125% with \$50/MWH energy prices. Have you**  
254 **determined the characteristics of these customers?**

255 A. Yes. These customers, obviously, are those who would be most severely impacted by the  
256 Company's residential rate design proposal. The bills that would increase by 55% to  
257 70% are customers in multi-family buildings who use between 51 and 100 KWH per  
258 month. The bills with 115% to 125% increases are customers in multi-family buildings  
259 using less than 50 KWH per month. As the question notes, there are more than  
260 1.2 million bills, the equivalent of 100,000 customers or about 10% of all bills to multi-  
261 family customers, that fall into this category. The impacts on these low-use,  
262 predominantly non-heating customers in multi-family buildings is the result of the

263 Company's proposal to eliminate the multi-family classification and impose significantly  
264 higher customer and meter charges on multi-family customers.

265 **Q. Can you also identify the customers who would face increases of 25% to 45% under**  
266 **the \$50/MWH price scenario?**

267 A. Yes, bills falling in this group also are relatively low-use customers. They include multi-  
268 family heating customers using between 101 and 150 KWH; multi-family non-heating  
269 customers using between 101 and 250 KWH; and single-family customers using less than  
270 50 KWH.

271 **Q. It seems that most of the severely impacted bills are relatively low-use multi-family**  
272 **customers. Is that accurate?**

273 A. Yes, it is accurate. I calculate that 5,820,203 bills would increase by 25% or more. Out  
274 of those, 5,351,397 are multi-family bills with consumption of less than 250 KWH. This  
275 represents 40% of all bills issued to multi-family customers.

276 **Q. What happens to customers' bills if the price of energy is \$60 per MWH instead of**  
277 **\$50 per MWH?**

278 A. These results also appear in AG Exhibits 2.1 and 2.2. As you can see in the graph, the  
279 whole curve basically shifts to the right. This means that instead of 32% of bills having  
280 less than a 5% increase, now only 1.6% of bills have increases that low. Most of those  
281 bills that were in the 0% to 5% range are now seeing increases in the 15% to 20% range.  
282 Similarly, those customers who were seeing bills go up by 20% are now seeing them go  
283 up by 30% or more. There are some exceptions to that, of course. Higher-use customers  
284 will see more of an impact from higher energy prices than lower-use customers. But the

285 extremes are still the same – the lowest-use multi-family customers will see bills increase  
286 by 75% or more.

287 Overall, with a \$60 per MWH wholesale energy price, one out of every three of  
288 ComEd’s residential bills will increase by at least 25%, with millions of bills increasing  
289 by more than 50%. This is true even after applying the supply mitigation proposal.

290 **Q. What do you conclude from your customer impact analysis of ComEd’s proposed**  
291 **residential distribution rates?**

292 A. I conclude that ComEd’s proposal in this case results in extraordinarily high rate  
293 increases for hundreds of thousands of residential customers. Those increases are  
294 completely out of proportion to the increase in overall revenue requirement that ComEd  
295 has proposed. Such increases are blatantly inconsistent with long-standing regulatory  
296 principles, such as the principles of gradualism and rate continuity. Moreover, as I will  
297 explain in the following section, the underlying rate changes are not based on the cost of  
298 providing service to customers.

### 299 **Cost of Serving Residential Customer Groups**

300 **Q. Does the Company claim that there is no cost justification for having different rates**  
301 **for single-family and multi-family customers?**

302 A. No, it does not. Mr. Crumrine acknowledges that there is a difference in the cost of  
303 serving single-family and multi-family customers, but he calls the cost difference “not  
304 significant.” ComEd Ex. 9.0, lines 763-773; responses to AG 4.18 and 4.23.

305 **Q. Does Mr. Crumrine define what he means by “significant”?**

306 A. No, he does not. But in response to AG 4.23, the Company does give an example,  
307 stating: “While ComEd witness Mr. Crumrine cannot identify with precision the point at  
308 which a difference becomes ‘significant,’ he is of the opinion that the differences  
309 between the proposed Small Load Delivery Class and the Medium Load Delivery Class  
310 would be an example of a difference large enough to warrant separate classes.”

311 **Q. How large is the difference in customer-related costs, excluding metering, between**  
312 **multi-family and single-family residential customers?**

313 A. According to the Company’s cost of service study, multi-family space heating customers  
314 have a cost of \$5.86 per month, while single-family space heating customers have a cost  
315 of \$8.02 per month, a difference of 36%. ComEd Ex. 9.0, Table 5; ComEd Four  
316 Residential Classes Allocation, Workpapers to Ex. 11.1, Sch. 2a, p. 13, line 262.

317 **Q. How large is the difference in customer-related costs, excluding metering, between**  
318 **the Small Load and Medium Load classes?**

319 A. According to the Company’s cost of service study, the customer-related costs, excluding  
320 metering, are \$7.68 per month for the Small Load class and \$12.63 per month for the  
321 Large Load class, a difference of 64%. ComEd Ex. 11.1, Sch. 2a, p. 13, line 262.

322 **Q. In your opinion, is it reasonable to conclude that a difference in cost of 36% does**  
323 **not justify retaining an existing difference in rates, while a difference of 64% does**  
324 **justify separate rate classes?**

325 A. No, I do not consider that to be a reasonable distinction. In my opinion, there is a  
326 sufficiently large difference in cost between single-family and multi-family residential

327 customers that the Company should retain different rates. This is especially true when  
328 the customer impact of moving customers to a consolidated rate is considered. As I  
329 explained earlier, there is an enormous impact on low-use, multi-family customers that is  
330 associated with the consolidation of single- and multi-family customers onto a single rate.

331 **Q. Are you suggesting that there should not be any consolidation of the residential**  
332 **classes?**

333 A. No, I am not. The results of the Company's cost of service study show that there is very  
334 little difference in customer-related costs between heating and non-heating customers.  
335 For multi-family customers, the difference is only 5 cents (less than 1%), while for  
336 single-family customers, the difference is 28 cents (less than 4%). I consider differences  
337 of that magnitude to be small enough that they warrant combining customer classes. I  
338 would recommend, therefore, that the Company establish separate customer charges for  
339 single-family and multi-family residential customers, without regard to their heating  
340 characteristics. Using the results of the Company's cost of service study, the resulting  
341 rates would be \$7.75 for single-family customers and \$5.91 for multi-family customers,  
342 as I show on AG Exhibit 2.3.

343 **Q. According to Mr. Crumrine's Table 5 and the Company's cost of service study,**  
344 **there is no difference in metering costs for single-family and multi-family customers.**  
345 **Do you agree?**

346 A. No, I do not agree. During discovery, the Company was questioned about this finding  
347 and it was asked to provide data that would enable the difference in cost to be  
348 determined. Specifically, the Company was asked to provide all documents "that  
349 concern the average cost to read a meter for a residential customer on a shared vs.

350 unshared service line.” The Company responded: “ComEd has not calculated the average  
351 cost to read meters for residential customers on a shared and unshared line basis.” AG  
352 4.18. In addition, ComEd was asked to provide data on meter routes that contained only  
353 single- or multi-family customers, so that the cost of meter reading could be evaluated.  
354 ComEd did not provide any data or analysis, stating: “ComEd does not separately track  
355 the types of customers on its meter reading routes by tariff rate class.” AG 4.19 and  
356 AG 4.20.

357 **Q. Is there reason to believe that there is a difference in the cost of meter reading**  
358 **between single-family and multi-family customers?**

359 A. Yes, there is. One of the biggest factors in the cost of reading meters is customer density;  
360 that is, how long the meter reader has to travel between customers. In a multi-family  
361 building, the travel time between customers is essentially zero – all meters are in the  
362 same location. The simplest way to think about this difference is to imagine the amount  
363 of time it would take to read 100 meters in a suburban subdivision with houses on half-  
364 acre lots, compared to the time it would take to read 100 meters in an apartment building  
365 with 100 units and all the meters in a common utility room.

366 There are few publicly available studies on meter reading efficiency, and even  
367 fewer that are not sponsored by automated metering companies. There is little doubt,  
368 however, that meter reading efficiency (meters read per person-day) improves greatly in  
369 densely populated areas. The most recent, and apparently most comprehensive study,  
370 was conducted by the Ascent Group.<sup>1</sup> The study shows that, in urban areas, utilities read

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<sup>1</sup> *Meter Reading Profiles and Best Practices 2005* (The Ascent Group, Inc.), June 2005.

371 at least 450 meters per person-day. In contrast, in suburban areas, they read between 250  
372 and 450 meters per person-day, while in rural areas the rate is less than 250 meters per  
373 person-day. Importantly, the average time to read a meter route is about the same (5.5 to  
374 6.0 hours) in each of these areas. In other words, reading meters in densely populated  
375 areas is far more efficient than reading them in less densely populated areas.

376 **Q. How do you recommend reflecting this difference in ComEd's rates?**

377 A. In the absence of data from the Company, it is reasonable to assume that ComEd can read  
378 meters twice as efficiently in multi-family buildings as it does in single-family buildings.  
379 This assumption reflects the fact that most of ComEd's multi-family customers are in  
380 densely populated urban areas, while many of its single-family residential customers are  
381 in suburban or rural areas. It also reflects the added efficiency associated with reading  
382 meters in a multi-family building.

383 **Q. How do you know that most of ComEd's multi-family residential customers are in**  
384 **densely populated urban areas?**

385 A. According to the U.S. Census Bureau, in 2002 there were 1,158,142 residential housing  
386 units in the City of Chicago.<sup>2</sup> Of those, 618,201 were in buildings with 3 or more  
387 housing units. This represents 55% of ComEd's 1,120,064 multi-family residential  
388 customers. In contrast, there were 539,941 single- or two-family housing units in  
389 Chicago in 2002. This represents only 24% of ComEd's 2,210,530 single-family  
390 residential customers.

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<sup>2</sup> U.S. Census Bureau, American Community Survey Profile 2002 for Chicago, Illinois, Table 4: Selected Housing Characteristics. < <http://www.census.gov/acs/www/Products/Profiles/Single/2002/ACS/Tabular/160/16000US17140004.htm> >.

391 **Q. How did you determine the meter reading cost difference between single-family and**  
392 **multi-family customers?**

393 A. First, on AG Exhibit 2.4, I reproduce residential metering cost data from ComEd's cost of  
394 service study. The important point here, other than understanding the methodology, is  
395 that residential meter reading costs total \$23,114,198, or approximately 23% of all  
396 residential meter-related costs. This is a significant portion of meter-related costs, so it is  
397 important to allocate them properly.

398 On AG Exhibit 2.5, I develop the specific meter reading cost allocation for single-  
399 family and multi-family customers, based on multi-family reading being twice as  
400 efficient at single-family reading. I then carry the results (from lines 18 and 19) forward  
401 to AG Exhibit 2.6, line 3. The remainder of AG Exhibit 2.6 follows the Company's  
402 methodology and develops a multi-family metering cost of \$2.07 per customer per  
403 month, and a single-family metering cost of \$2.75 per customer per month.

404 **Q. What do you conclude about differences in the cost of metering single-family and**  
405 **multi-family residential customers?**

406 A. I conclude that there are real differences in meter reading costs between single-family  
407 and multi-family customers. Under the Company's cost of service study, meter reading  
408 costs account for 23% of the total metering cost for the residential class.

409 In addition, I would expect there to be other meter-related efficiencies in serving  
410 multi-family buildings, such as lower installation costs per unit. For example, according  
411 to the Company's workpapers, approximately 29% of the investment in a typical

412 residential meter is the estimated travel time to the installation site.<sup>3</sup> Certainly, when 50  
413 or 100 meters are being installed in the same location, there is not 50 or 100 times the  
414 amount of travel time. Thus, it would be reasonable to assume that the installation cost  
415 per meter in a multi-family building is significantly less than it is in a single-family  
416 building. To be conservative, however, I have not made a further adjustment to the  
417 metering cost to reflect such a difference.

418 Thus, I have only adjusted the meter reading cost, based on differences in meter  
419 reading efficiency. The result of that calculation is a metering cost of \$2.07 per month  
420 for multi-family customers and \$2.75 per month for single-family customers. In my  
421 opinion, this reasonably reflects the lower cost to provide metering services to multi-  
422 family customers.

423 **Q. The third component of the Company's rates is the distribution charge. Do you**  
424 **agree with the Company's proposal to have the same distribution charge for all**  
425 **residential kilowatt-hours?**

426 A. No, I do not. The Company's cost of service study shows that the distribution charge  
427 should be lower for residential heating customers. Specifically, the Company's study  
428 shows distribution costs ranging from 1.99 and 2.00 cents per KWH for the space-heating  
429 classes, to 2.20 and 2.29 cents per KWH for the non-heating classes, a difference of 10%  
430 to 15% between heating and non-heating customers. ComEd Four Residential Classes  
431 Allocation, Workpapers to Ex. 11.1, Sch. 2a, p. 13, line 249. This type of relationship is  
432 not particularly surprising, since it would be expected that customers who have relatively

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<sup>3</sup> I calculated this figure from confidential Company data on the "Inputs and Monthly Lease" and "Initial Labor" worksheets of the spreadsheet file: AG 4.03(f) Attachment 3 of 3 (Confidential).xls.

433 high annual load factors would be able to spread the recovery of fixed costs over more  
434 KWH. That is precisely what space-heating customers do by using more electricity  
435 during the winter months.

436 **Q. Before you discuss the residential distribution charge further, can you put that 10%**  
437 **to 15% difference in perspective?**

438 A. Yes. Earlier I discussed Mr. Crumrine's response to AG 4.23 where he said that he  
439 considered the difference between the Small Load and Medium Load classes to be  
440 significant enough to justify different rates. According to the Company's cost of service  
441 study, the distribution cost for the Small Load class is 1.61 cents per KWH, and the cost  
442 for the Medium Load class is 1.54 cents per KWH. ComEd Ex. 11.1, Sch. 2a, p. 13, line  
443 249. This is a difference of only 4.5% – far smaller than the difference between  
444 residential heating and non-heating customers.

445 **Q. Do you recommend keeping different distribution rates for residential heating and**  
446 **non-heating customers?**

447 A. Yes. The Company already will be retaining the heating classification in order to  
448 administer the supply mitigation proposal, so it will not further complicate tariff  
449 administration to have different distribution charges for heating and non-heating  
450 customers. The distribution rates, based on the Company's cost of service study, should  
451 be 1.935 cents per KWH for heating customers and 2.214 cents per KWH for non-heating  
452 customers. I show the development of these figures on AG Exhibit 2.7.

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## Summary of Recommended Residential Rates

453

454 **Q. You have recommended that the Company retain different rates for multi-family**  
455 **and single-family customers and that it retain different distribution charges for**  
456 **heating and non-heating customers. Do your proposed rates recover the Company's**  
457 **cost of service?**

458 A. Yes, they do. I have not changed the inter-class allocation of costs. My proposed rates  
459 are summarized on AG Exhibit 2.8. Also on that schedule, I show that these rates  
460 recover the Company's entire residential revenue requirement. Specifically, I show  
461 proofs of revenues for the residential class where I compare the rates the Company filed  
462 with those that I recommend.

## Customer Impact Analysis of My Proposed Rates

463

464 **Q. Have you prepared a customer impact analysis using your proposed rates under the**  
465 **Company's revenue requirement?**

466 A. Yes, I have. AG Exhibit 2.9 is prepared in exactly the same way as AG Exhibit 2.1. It  
467 shows that my rate design reduces the impact of unbundling rates on low-use multi-  
468 family customers. Thus, for example, the highest increases under the Company's  
469 revenue requirement would be in the 90-95% range instead of the 120-125% range under  
470 the Company's rate design proposal. In other words, my proposed rate design under the  
471 Company's revenue requirement lessens the impact on low-use multi-family customers  
472 by about one-third. The remaining impact, however, is still severe for some customers.

473 **Q. How does your proposal compare to the Company's proposed rates?**

474 A. On AG Exhibit 2.10, I show a graph similar to the one in AG Exhibit 2.2. To make the  
475 comparison a little easier to see, I have just included the impact of the Company's rates  
476 (solid line) and my rates (dashed line) using a wholesale price of \$60 per MWH. You  
477 can see that both lines have about 60% of bills receiving increases of 22% or less. This is  
478 roughly the average combined impact of the Company's proposed rate increase in this  
479 case and a wholesale price of \$60 per MWH (with mitigation). The difference between  
480 the curves lies in the extremity of the impacts. The Company has some customers  
481 receiving increases as high as 130%. In contrast, my proposal has no one receiving an  
482 increase of more than 100%. The effect of my proposal is that fewer customers receive  
483 below-average increases so that fewer customers need to pay increases that are greatly  
484 above average.

485 I consider my proposed rate design to be far superior to the Company's, both in  
486 terms of its representation of cost causation and its impact on customers. Unfortunately,  
487 though, if customers are required to pay rates based on the combination of unbundled  
488 retail rates and market-based electricity prices, there will be some customers whose bills  
489 will increase by a high percentage, even under my proposal.

490 **Q. Can anything else be done to alleviate the impact on customers?**

491 A. Yes. The best approach may be to apply the Staff's mitigation methodology from the  
492 procurement rate case to the customer's total bill, taking into account the differences  
493 between single-family and multi-family residential customers.

494 **Q. Would applying the mitigation proposal mean that your rate design proposals are**  
495 **irrelevant?**

496 A. No, it certainly does not mean that. My rate design proposal produces unbundled rates  
497 that reflect real differences in the cost of serving particular groups within the residential  
498 class of customers. My proposal helps to lessen the degree to which mitigation would be  
499 necessary, and lessens the amount of costs that would need to be reallocated under a  
500 mitigation methodology. Moreover, my proposed rates are consistent with principles of  
501 rate continuity and gradualism, where the Company's proposal largely ignores those  
502 principles. Thus, with or without mitigation, my residential rate design is preferable to  
503 the Company's proposal.

504 **Q. What do you conclude from your customer impact analysis?**

505 A. I conclude that the residential rates I recommend are a reasonable way to recover the  
506 Company's residential revenue requirement. In my opinion, the rates I developed are  
507 fully consistent with the Company's cost of service. My rates have the added advantage  
508 of also being consistent with principles of gradualism and rate continuity. My rates retain  
509 an existing customer classification based on cost of service differences.

510 I also conclude that it would be unreasonable for the Company to implement the  
511 rates it filed. Those residential rates fail to reflect real differences in the cost of serving  
512 different groups of residential customers; differences that are reflected in existing  
513 customer classifications. The Company's proposed residential rates also would result in  
514 extraordinarily high rate increases for certain groups of customers, even after applying  
515 the supply cost mitigation proposal. Those increases can be partially avoided by adopting  
516 the more reasonable, cost-based set of rates that I developed. Any remaining, extreme

517 impacts should be addressed through an application of Staff's mitigation methodology,  
518 recognizing the differences between single-family and multi-family residential  
519 customers.

## 520 **Designing Rates to Recover a Lower Revenue Requirement**

521 **Q. How would you recommend designing residential rates to recover a lower revenue**  
522 **requirement?**

523 A. The easiest method to design rates to recover a lower residential revenue requirement  
524 would be to reduce each of the charges that I developed under the Company's proposed  
525 revenue requirement by an equal percentage. This method, usually called a "straight  
526 scale-back" avoids having to re-run the cost of service study to reflect each adjustment  
527 that is made to the cost of service. In my experience, in most cases the results achieved  
528 by both methods are very similar.

529 **Q. Do you have an example of how this would work?**

530 A. Yes, I do. I will use as an example the revenue requirement provided in AG witness  
531 Effron's testimony, which is a revenue decrease of \$116,527,000. AG Exhibit 1.0.  
532 Under the Company's cost of service study, 42.70% of the revenue requirement is  
533 allocated to the residential class, as I show on AG Exhibit 2.11. On the remainder of AG  
534 Exhibit 2.11, I calculate the multiplier that would be used to reduce each of the  
535 residential rates I developed using the Company's revenue requirement. Applying this  
536 multiplier to each specific charge would result in residential rates that recover the  
537 revenue requirement in Mr. Effron's testimony. I show the resulting rates and proof of  
538 revenues on AG Exhibit 2.12.

539 **Q. Does this conclude your direct testimony?**

540 A. Yes, it does.

## Appendix A

**Scott J. Rubin**

Attorney + Consultant

3 Lost Creek Drive • Selinsgrove, PA 17870

### **Current Position**

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Public Utility Attorney and Consultant, Selinsgrove, PA. 1994 to present. I provide legal, consulting, and expert witness services to various organizations interested in the regulation of public utilities.

### **Previous Positions**

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Lecturer in Computer Science, Susquehanna University, Selinsgrove, PA. 1993 to 2000.

Senior Assistant Consumer Advocate, Office of Consumer Advocate, Harrisburg, PA. 1990 to 1994.

I supervised the administrative and technical staff and shared with one other senior attorney the supervision of a legal staff of 14 attorneys.

Assistant Consumer Advocate, Office of Consumer Advocate, Harrisburg, PA. 1983 to 1990.

Associate, Laws and Staruch, Harrisburg, PA. 1981 to 1983.

Law Clerk, U.S. Environmental Protection Agency, Washington, DC. 1980 to 1981.

Research Assistant, Rockville Consulting Group, Washington, DC. 1979.

### **Current Professional Activities**

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Member, American Bar Association, Public Utility Law Section.

Member, American Water Works Association.

Admitted to practice law before the Supreme Court of Pennsylvania, the New York State Court of Appeals, the United States District Court for the Middle District of Pennsylvania, the United States Court of Appeals for the Third Circuit, and the Supreme Court of the United States.

### **Previous Professional Activities**

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Member, American Water Works Association, Rates and Charges Subcommittee, 1998-2001.

Member, Federal Advisory Committee on Disinfectants and Disinfection By-Products in Drinking Water, U.S. Environmental Protection Agency, Washington, DC. 1992 to 1994.

Chair, Water Committee, National Association of State Utility Consumer Advocates, Washington, DC. 1990 to 1994; member of committee from 1988 to 1990.

Member, Board of Directors, Pennsylvania Energy Development Authority, Harrisburg, PA. 1990 to 1994.

Member, Small Water Systems Advisory Committee, Pennsylvania Department of Environmental Resources, Harrisburg, PA. 1990 to 1992.

Member, Ad Hoc Committee on Emissions Control and Acid Rain Compliance, National Association of State Utility Consumer Advocates, 1991.

Member, Nitrogen Oxides Subcommittee of the Acid Rain Advisory Committee, U.S. Environmental Protection Agency, Washington DC. 1991.

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### **Education**

J.D. with Honors, George Washington University, Washington, DC. 1981.

B.A. with Distinction in Political Science, Pennsylvania State University, University Park, PA. 1978.

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### **Publications and Presentations**

“Quality of Service Issues,” a speech to the Pennsylvania Public Utility Commission Consumer Conference, State College, PA. 1988.

K.L. Pape and S.J. Rubin, “Current Developments in Water Utility Law,” in *Pennsylvania Public Utility Law* (Pennsylvania Bar Institute). 1990.

Presentation on Water Utility Holding Companies to the Annual Meeting of the National Association of State Utility Consumer Advocates, Orlando, FL. 1990.

“How the OCA Approaches Quality of Service Issues,” a speech to the Pennsylvania Chapter of the National Association of Water Companies. 1991.

Presentation on the Safe Drinking Water Act to the Mid-Year Meeting of the National Association of State Utility Consumer Advocates, Seattle, WA. 1991.

“A Consumer Advocate's View of Federal Pre-emption in Electric Utility Cases,” a speech to the Pennsylvania Public Utility Commission Electricity Conference. 1991.

Workshop on Safe Drinking Water Act Compliance Issues at the Mid-Year Meeting of the National Association of State Utility Consumer Advocates, Washington, DC. 1992.

Formal Discussant, Regional Acid Rain Workshop, U.S. Environmental Protection Agency and National Regulatory Research Institute, Charlotte, NC. 1992.

S.J. Rubin and S.P. O'Neal, “A Quantitative Assessment of the Viability of Small Water Systems in Pennsylvania,” *Proceedings of the Eighth NARUC Biennial Regulatory Information Conference*, National Regulatory Research Institute (Columbus, OH 1992), IV:79-97.

“The OCA's Concerns About Drinking Water,” a speech to the Pennsylvania Public Utility Commission Water Conference. 1992.

Member, Technical Horizons Panel, Annual Meeting of the National Association of Water Companies, Hilton Head, SC. 1992.

M.D. Klein and S.J. Rubin, “Water and Sewer -- Update on Clean Streams, Safe Drinking Water, Waste Disposal and Pennvest,” *Pennsylvania Public Utility Law Conference* (Pennsylvania Bar Institute). 1992.

Presentation on Small Water System Viability to the Technical Assistance Center for Small Water Companies, Pa. Department of Environmental Resources, Harrisburg, PA. 1993

- “The Results Through a Public Service Commission Lens,” speaker and participant in panel discussion at Symposium: “Impact of EPA's Allowance Auction,” Washington, DC, sponsored by AER\*X. 1993.
- “The Hottest Legislative Issue of Today -- Reauthorization of the Safe Drinking Water Act,” speaker and participant in panel discussion at the Annual Conference of the American Water Works Association, San Antonio, TX. 1993.
- “Water Service in the Year 2000,” a speech to the Conference: “Utilities and Public Policy III: The Challenges of Change,” sponsored by the Pennsylvania Public Utility Commission and the Pennsylvania State University, University Park, PA. 1993.
- “Government Regulation of the Drinking Water Supply: Is it Properly Focused?,” speaker and participant in panel discussion at the National Consumers League's Forum on Drinking Water Safety and Quality, Washington, DC. 1993. Reprinted in *Rural Water*, Vol. 15 No. 1 (Spring 1994), pages 13-16.
- “Telephone Penetration Rates for Renters in Pennsylvania,” a study prepared for the Pennsylvania Office of Consumer Advocate. 1993.
- “Zealous Advocacy, Ethical Limitations and Considerations,” participant in panel discussion at “Continuing Legal Education in Ethics for Pennsylvania Lawyers,” sponsored by the Office of General Counsel, Commonwealth of Pennsylvania, State College, PA. 1993.
- “Serving the Customer,” participant in panel discussion at the Annual Conference of the National Association of Water Companies, Williamsburg, VA. 1993.
- “A Simple, Inexpensive, Quantitative Method to Assess the Viability of Small Water Systems,” a speech to the Water Supply Symposium, New York Section of the American Water Works Association, Syracuse, NY. 1993.
- S.J. Rubin, “Are Water Rates Becoming Unaffordable?,” *Journal American Water Works Association*, Vol. 86, No. 2 (February 1994), pages 79-86.
- “Why Water Rates Will Double (If We're Lucky): Federal Drinking Water Policy and Its Effect on New England,” a briefing for the New England Conference of Public Utilities Commissioners, Andover, MA. 1994.
- “Are Water Rates Becoming Unaffordable?,” a speech to the Legislative and Regulatory Conference, Association of Metropolitan Water Agencies, Washington, DC. 1994.
- “Relationships: Drinking Water, Health, Risk and Affordability,” speaker and participant in panel discussion at the Annual Meeting of the Southeastern Association of Regulatory Commissioners, Charleston, SC. 1994.
- “Small System Viability: Assessment Methods and Implementation Issues,” speaker and participant in panel discussion at the Annual Conference of the American Water Works Association, New York, NY. 1994.

- S.J. Rubin, "How much should we spend to save a life?," *Seattle Journal of Commerce*, August 18, 1994 (Protecting the Environment Supplement), pages B-4 to B-5.
- S. Rubin, S. Bernow, M. Fulmer, J. Goldstein, and I. Peters, *An Evaluation of Kentucky-American Water Company's Long-Range Planning*, prepared for the Utility and Rate Intervention Division, Kentucky Office of the Attorney General (Tellus Institute 1994).
- S.J. Rubin, "Small System Monitoring: What Does It Mean?," *Impacts of Monitoring for Phase II/V Drinking Water Regulations on Rural and Small Communities* (National Rural Water Association 1994), pages 6-12.
- "Surviving the Safe Drinking Water Act," speaker at the Annual Meeting of the National Association of State Utility Consumer Advocates, Reno, NV. 1994.
- "Safe Drinking Water Act Compliance -- Ratemaking Implications," speaker at the National Conference of Regulatory Attorneys, Scottsdale, AZ. 1995. Reprinted in *Water*, Vol. 36, No. 2 (Summer 1995), pages 28-29.
- S.J. Rubin, "Water: Why Isn't it Free? The Case of Small Utilities in Pennsylvania," *Utilities, Consumers & Public Policy: Issues of Quality, Affordability, and Competition, Proceedings of the Fourth Utilities, Consumers and Public Policy Conference* (Pennsylvania State University 1995), pages 177-183.
- S.J. Rubin, "Water Rates: An Affordable Housing Issue?," *Home Energy*, Vol. 12 No. 4 (July/August 1995), page 37.
- Speaker and participant in the Water Policy Forum, sponsored by the National Association of Water Companies, Naples, FL. 1995.
- Participant in panel discussion on "The Efficient and Effective Maintenance and Delivery of Potable Water at Affordable Rates to the People of New Jersey," at The New Advocacy: Protecting Consumers in the Emerging Era of Utility Competition, a conference sponsored by the New Jersey Division of the Ratepayer Advocate, Newark, NJ. 1995.
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- S. Rubin, "A Nationwide Practice from a Small Town in Pa.," *Lawyers & the Internet – a Supplement to the Legal Intelligencer and Pa. Law Weekly* (February 12, 1996), page S6.
- "Changing Customers' Expectations in the Water Industry," speaker at the Mid-America Regulatory Commissioners Conference, Chicago, IL. 1996, reprinted in *Water* Vol. 37 No. 3 (Winter 1997), pages 12-14..
- "Recent Federal Legislation Affecting Drinking Water Utilities," speaker at Pennsylvania Public Utility Law Conference, Pennsylvania Bar Institute, Hershey, PA. 1996.
- "Clean Water at Affordable Rates: A Ratepayers Conference," moderator at symposium sponsored by the New Jersey Division of Ratepayer Advocate, Trenton, NJ. 1996.

- “Water Workshop: How New Laws Will Affect the Economic Regulation of the Water Industry,” speaker at the Annual Meeting of the National Association of State Utility Consumer Advocates, San Francisco, CA. 1996.
- E.T. Castillo, S.J. Rubin, S.K. Keefe, and R.S. Raucher, “Restructuring Small Systems,” *Journal American Water Works Association*, Vol. 89, No. 1 (January 1997), pages 65-74.
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- “Capacity Development – More than Viability Under a New Name,” speaker at National Association of Regulatory Utility Commissioners Winter Meetings, Washington, DC. 1997.
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- “Capacity Development in the Water Industry,” speaker at the Annual Meeting of the National Association of Regulatory Utility Commissioners, Boston, MA. 1997.
- “The Ticking Bomb: Competitive Electric Metering, Billing, and Collection,” speaker at the Annual Meeting of the National Association of State Utility Consumer Advocates, Boston, MA. 1997.
- Scott J. Rubin, “A Nationwide Look at the Affordability of Water Service,” *Proceedings of the 1998 Annual Conference of the American Water Works Association*, Water Research, Vol. C, No. 3, pages 113-129 (American Water Works Association, 1998).
- Scott J. Rubin, “30 Technology Tips in 30 Minutes,” *Pennsylvania Public Utility Law Conference*, Vol. I, pages 101-110 (Pa. Bar Institute, 1998).
- Scott J. Rubin, “Effects of Electric and Gas Deregulation on the Water Industry,” *Pennsylvania Public Utility Law Conference*, Vol. I, pages 139-146 (Pa. Bar Institute, 1998).
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- “Consumer Advocacy for the Future,” speaker at the Age of Awareness Conference, Changes and Choices: Utilities in the New Millennium, Carlisle, PA. 1999.
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- Scott J. Rubin, “The Future of Drinking Water Regulation,” a speech at the Annual Conference and Exhibition of the American Water Works Association, Denver, CO. 2000.
- Janice A. Beecher and Scott J. Rubin, “Deregulation Impacts and Opportunities,” a presentation at the Annual Conference and Exhibition of the American Water Works Association, Denver, CO. 2000.
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- Scott J. Rubin, Consumer Issues in the Water Industry, NARUC Annual Regulatory Studies Program, East Lansing, MI. 2000.
- “Be Utility Wise in a Restructured Utility Industry,” Keynote Address at Be UtilityWise Conference, Pittsburgh, PA. 2000.
- Scott J. Rubin, Jason D. Sharp, and Todd S. Stewart, “The Wired Administrative Lawyer,” *5<sup>th</sup> Annual Administrative Law Symposium*, Pennsylvania Bar Institute, Harrisburg, PA. 2000.
- Scott J. Rubin, “Current Developments in the Water Industry,” *Pennsylvania Public Utility Law Conference*, Pennsylvania Bar Institute, Harrisburg, PA. 2000.
- Scott J. Rubin, “Viewpoint: Change Sickening Attitudes,” *Engineering News-Record*, Dec. 18, 2000.
- Janice A. Beecher and Scott J. Rubin, “Ten Practices of Highly Effective Water Utilities,” *Opflow*, April 2001, pp. 1, 6-7, 16; reprinted in *Water and Wastes Digest*, December 2004, pp. 22-25.
- Scott J. Rubin, “Pennsylvania Utilities: How Are Consumers, Workers, and Corporations Faring in the Deregulated Electricity, Gas, and Telephone Industries?” Keystone Research Center. 2001.
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- Scott J. Rubin, "Criteria to Assess the Affordability of Water Service," White Paper, National Rural Water Association, 2001.
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- Scott J. Rubin, Issues Relating to the Affordability and Sustainability of Rates for Water Service, presentation to the Water Utility Council of the American Water Works Association, New Orleans, LA. 2002.
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### **Testimony as an Expert Witness**

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*Pa. Public Utility Commission v. Pennsylvania Gas and Water Co. - Water Division*, Pa. Public Utility Commission, Docket R-00922404. 1992. Concerning rate design, on behalf of the Pa. Office of Consumer Advocate.

*Pa. Public Utility Commission v. Shenango Valley Water Co.*, Pa. Public Utility Commission, Docket R-00922420. 1992. Concerning cost allocation, on behalf of the Pa. Office of Consumer Advocate

*Pa. Public Utility Commission v. Pennsylvania Gas and Water Co. - Water Division*, Pa. Public Utility Commission, Docket R-00922482. 1993. Concerning rate design, on behalf of the Pa. Office of Consumer Advocate

*Pa. Public Utility Commission v. Colony Water Co.*, Pa. Public Utility Commission, Docket R-00922375. 1993. Concerning rate design, on behalf of the Pa. Office of Consumer Advocate

*Pa. Public Utility Commission v. Dauphin Consolidated Water Supply Co. and General Waterworks of Pennsylvania, Inc.*, Pa. Public Utility Commission, Docket R-00932604. 1993. Concerning rate design and cost of service, on behalf of the Pa. Office of Consumer Advocate

*West Penn Power Co. v. State Tax Department of West Virginia*, Circuit Court of Kanawha County, West Virginia, Civil Action No. 89-C-3056. 1993. Concerning regulatory policy and the effects of a taxation statute on out-of-state utility ratepayers, on behalf of the Pa. Office of Consumer Advocate

*Pa. Public Utility Commission v. Pennsylvania Gas and Water Co. - Water Division*, Pa. Public Utility Commission, Docket R-00932667. 1993. Concerning rate design and affordability of service, on behalf of the Pa. Office of Consumer Advocate

*Pa. Public Utility Commission v. National Utilities, Inc.*, Pa. Public Utility Commission, Docket R-00932828. 1994. Concerning rate design, on behalf of the Pa. Office of Consumer Advocate

*An Investigation of the Sources of Supply and Future Demand of Kentucky-American Water Company*, Ky. Public Service Commission, Case No. 93-434. 1994. Concerning supply and demand planning, on behalf of the Kentucky Office of Attorney General, Utility and Rate Intervention Division.

*The Petition on Behalf of Gordon's Corner Water Company for an Increase in Rates*, New Jersey Board of Public Utilities, Docket No. WR94020037. 1994. Concerning revenue requirements and rate design, on behalf of the New Jersey Division of Ratepayer Advocate.

*Re Consumers Maine Water Company Request for Approval of Contracts with Consumers Water Company and with Ohio Water Service Company*, Me. Public Utilities Commission, Docket No. 94-352. 1994. Concerning affiliated interest agreements, on behalf of the Maine Public Advocate.

*In the Matter of the Application of Potomac Electric Power Company for Approval of its Third Least-Cost Plan*, D.C. Public Service Commission, Formal Case No. 917, Phase II. 1995. Concerning Clean Air Act implementation and environmental externalities, on behalf of the District of Columbia Office of the People's Counsel.

*In the Matter of the Regulation of the Electric Fuel Component Contained within the Rate Schedules of the Dayton Power and Light Company and Related Matters*, Ohio Public Utilities Commission, Case No. 94-105-EL-EFC. 1995. Concerning Clean Air Act implementation (case settled before testimony was filed), on behalf of the Office of the Ohio Consumers' Counsel.

*Kennebec Water District Proposed Increase in Rates*, Maine Public Utilities Commission, Docket No. 95-091. 1995. Concerning the reasonableness of planning decisions and the relationship between a publicly owned water district and a very large industrial customer, on behalf of the Maine Public Advocate.

*Winter Harbor Water Company, Proposed Schedule Revisions to Introduce a Readiness-to-Serve Charge*, Maine Public Utilities Commission, Docket No. 95-271. 1995 and 1996. Concerning standards for, and the reasonableness of, imposing a readiness to serve charge and/or exit fee on the customers of a small investor-owned water utility, on behalf of the Maine Public Advocate.

*In the Matter of the 1995 Long-Term Electric Forecast Report of the Cincinnati Gas & Electric Company*, Public Utilities Commission of Ohio, Case No. 95-203-EL-FOR, and *In the Matter of the Two-Year Review of the Cincinnati Gas & Electric Company's Environmental Compliance Plan Pursuant to Section 4913.05, Revised Cost*, Case No. 95-747-EL-ECP. 1996. Concerning the reasonableness of the utility's long-range supply and demand-management plans, the reasonableness of its plan for complying with the Clean Air Act Amendments of 1990, and discussing methods to ensure the provision of utility service to low-income customers, on behalf of the Office of the Ohio Consumers' Counsel..

*In the Matter of Notice of the Adjustment of the Rates of Kentucky-American Water Company*, Kentucky Public Service Commission, Case No. 95-554. 1996. Concerning rate design, cost of service, and sales forecast issues, on behalf of the Kentucky Office of Attorney General.

*In the Matter of the Application of Citizens Utilities Company for a Hearing to Determine the Fair Value of its Properties for Ratemaking Purposes, to Fix a Just and Reasonable Rate of Return Thereon, and to Approve Rate Schedules Designed to Provide such Rate of Return*, Arizona Corporation Commission, Docket Nos. E-1032-95-417, *et al.* 1996. Concerning rate design, cost of service, and the price elasticity of water demand, on behalf of the Arizona Residential Utility Consumer Office.

*Cochrane v. Bangor Hydro-Electric Company*, Maine Public Utilities Commission, Docket No. 96-053. 1996. Concerning regulatory requirements for an electric utility to engage in unregulated business enterprises, on behalf of the Maine Public Advocate.

*In the Matter of the Regulation of the Electric Fuel Component Contained within the Rate Schedules of Monongahela Power Company and Related Matters*, Public Utilities Commission of Ohio, Case No. 96-106-EL-EFC. 1996. Concerning the costs and procedures associated with the implementation of the Clean Air Act Amendments of 1990, on behalf of the Ohio Consumers' Counsel.

*In the Matter of the Regulation of the Electric Fuel Component Contained within the Rate Schedules of Cleveland Electric Illuminating Company and Toledo Edison Company and Related Matters*, Public Utilities Commission of Ohio, Case Nos. 96-107-EL-EFC and 96-108-EL-EFC. 1996. Concerning the costs and procedures associated with the implementation of the Clean Air Act Amendments of 1990, on behalf of the Ohio Consumers' Counsel.

*In the Matter of the Regulation of the Electric Fuel Component Contained within the Rate Schedules of Ohio Power Company and Columbus Southern Power Company and Related Matters*, Public Utilities Commission of Ohio, Case Nos. 96-101-EL-EFC and 96-102-EL-EFC. 1997. Concerning the costs and procedures associated with the implementation of the Clean Air Act Amendments of 1990, on behalf of the Ohio Consumers' Counsel.

*An Investigation of the Sources of Supply and Future Demand of Kentucky-American Water Company (Phase II)*, Kentucky Public Service Commission, Docket No. 93-434. 1997. Concerning supply and demand planning, on behalf of the Kentucky Office of Attorney General, Public Service Litigation Branch.

*In the Matter of the Regulation of the Electric Fuel Component Contained within the Rate Schedules of Cincinnati Gas and Electric Co. and Related Matters*, Public Utilities Commission of Ohio, Case No. 96-103-EL-EFC. 1997. Concerning the costs and procedures associated with the implementation of the Clean Air Act Amendments of 1990, on behalf of the Ohio Consumers' Counsel.

*Bangor Hydro-Electric Company Petition for Temporary Rate Increase*, Maine Public Utilities Commission, Docket No. 97-201. 1997. Concerning the reasonableness of granting an electric utility's request for emergency rate relief, and related issues, on behalf of the Maine Public Advocate.

*Testimony concerning H.B. 1068 Relating to Restructuring of the Natural Gas Utility Industry*, Consumer Affairs Committee, Pennsylvania House of Representatives. 1997. Concerning the provisions of proposed legislation to restructure the natural gas utility industry in Pennsylvania, on behalf of the Pennsylvania AFL-CIO Gas Utility Caucus.

*In the Matter of the Regulation of the Electric Fuel Component Contained within the Rate Schedules of Cleveland Electric Illuminating Company and Toledo Edison Company and Related Matters*, Public Utilities Commission of Ohio, Case Nos. 97-107-EL-EFC and 97-108-EL-EFC. 1997. Concerning the costs and procedures associated with the implementation of the Clean Air Act Amendments of 1990, on behalf of the Ohio Consumers' Counsel.

*In the Matter of the Petition of Valley Road Sewerage Company for a Revision in Rates and Charges for Water Service*, New Jersey Board of Public Utilities, Docket No. WR92080846J. 1997. Concerning the revenue requirements and rate design for a wastewater treatment utility, on behalf of the New Jersey Division of Ratepayer Advocate.

*Bangor Gas Company, L.L.C., Petition for Approval to Furnish Gas Service in the State of Maine*, Maine Public Utilities Commission, Docket No. 97-795. 1998. Concerning the standards and public policy concerns involved in issuing a certificate of public convenience and necessity for a new natural gas utility, and related ratemaking issues, on behalf of the Maine Public Advocate.

*In the Matter of the Investigation on Motion of the Commission into the Adequacy of the Public Utility Water Service Provided by Tidewater Utilities, Inc., in Areas in Southern New Castle County, Delaware*, Delaware Public Service Commission, Docket No. 309-97. 1998. Concerning the standards for the provision of efficient, sufficient, and adequate water service, and the application of those standards to a water utility, on behalf of the Delaware Division of the Public Advocate.

*In the Matter of the Regulation of the Electric Fuel Component Contained within the Rate Schedules of Cincinnati Gas and Electric Co. and Related Matters*, Public Utilities Commission of Ohio, Case No. 97-103-EL-EFC. 1998. Concerning fuel-related transactions with affiliated companies and the appropriate ratemaking treatment and regulatory safeguards involving such transactions, on behalf of the Ohio Consumers' Counsel.

*Olde Port Mariner Fleet, Inc. Complaint Regarding Casco Bay Island Transit District's Tour and Charter Service*, Maine Public Utilities Commission, Docket No. 98-161. 1998. Concerning the standards and requirements for allocating costs and separating operations between regulated and unregulated operations of a transportation utility, on behalf of the Maine Public Advocate and Olde Port Mariner Fleet, Inc.

*Central Maine Power Company Investigation of Stranded Costs, Transmission and Distribution Utility Revenue Requirements, and Rate Design*, Maine Public Utilities Commission, Docket No. 97-580. 1998. Concerning the treatment of existing rate discounts when designing rates for a transmission and distribution electric utility, on behalf of the Maine Public Advocate.

*Pa. Public Utility Commission v. Manufacturers Water Company*, Pennsylvania Public Utility Commission, Docket No. R-00984275. 1998. Concerning rate design on behalf of the Manufacturers Water Industrial Users.

*In the Matter of Petition of Pennsgrove Water Supply Company for an Increase in Rates for Water Service*, New Jersey Board of Public Utilities, Docket No. WR98030147. 1998. Concerning the revenue requirements, level of affiliated charges, and rate design for a water utility, on behalf of the New Jersey Division of Ratepayer Advocate.

*In the Matter of Petition of Seaview Water Company for an Increase in Rates for Water Service*, New Jersey Board of Public Utilities, Docket No. WR98040193. 1999. Concerning the revenue requirements and rate design for a water utility, on behalf of the New Jersey Division of Ratepayer Advocate.

*In the Matter of the Regulation of the Electric Fuel Component Contained within the Rate Schedules of Ohio Power Company and Columbus Southern Power Company and Related Matters*, Public Utilities Commission of Ohio, Case Nos. 98-101-EL-EFC and 98-102-EL-EFC. 1999. Concerning the costs and procedures associated with the implementation of the Clean Air Act Amendments of 1990, on behalf of the Ohio Consumers' Counsel.

*In the Matter of the Regulation of the Electric Fuel Component Contained within the Rate Schedules of Dayton Power and Light Company and Related Matters*, Public Utilities Commission of Ohio, Case No. 98-105-EL-EFC. 1999. Concerning the costs and procedures associated with the implementation of the Clean Air Act Amendments of 1990, on behalf of the Ohio Consumers' Counsel.

*In the Matter of the Regulation of the Electric Fuel Component Contained within the Rate Schedules of Monongahela Power Company and Related Matters*, Public Utilities Commission of Ohio, Case No. 99-106-EL-EFC. 1999. Concerning the costs and procedures associated with the implementation of the Clean Air Act Amendments of 1990, on behalf of the Ohio Consumers' Counsel.

*County of Suffolk, et al. v. Long Island Lighting Company, et al.*, U.S. District Court for the Eastern District of New York, Case No. 87-CV-0646. 2000. Submitted two affidavits concerning the calculation and collection of court-ordered refunds to utility customers, on behalf of counsel for the plaintiffs.

*Northern Utilities, Inc., Petition for Waivers from Chapter 820*, Maine Public Utilities Commission, Docket No. 99-254. 2000. Concerning the standards and requirements for defining and separating a natural gas utility's core and non-core business functions, on behalf of the Maine Public Advocate.

*Notice of Adjustment of the Rates of Kentucky-American Water Company*, Kentucky Public Service Commission, Case No. 2000-120. 2000. Concerning the appropriate methods for allocating costs and designing rates, on behalf of the Kentucky Office of Attorney General.

*In the Matter of the Petition of Gordon's Corner Water Company for an Increase in Rates and Charges for Water Service*, New Jersey Board of Public Utilities, Docket No. WR00050304. 2000. Concerning the revenue requirements and rate design for a water utility, on behalf of the New Jersey Division of Ratepayer Advocate.

*Testimony concerning Arsenic in Drinking Water: An Update on the Science, Benefits, and Costs*, Committee on Science, United States House of Representatives. 2001. Concerning the effects

on low-income households and small communities from a more stringent regulation of arsenic in drinking water.

*In the Matter of the Application of The Cincinnati Gas & Electric Company for an Increase in Gas Rates in its Service Territory*, Public Utilities Commission of Ohio, Case No. 01-1228-GA-AIR, et al. 2002. Concerning the need for and structure of a special rider and alternative form of regulation for an accelerated main replacement program, on behalf of the Ohio Consumers' Counsel.

*Pennsylvania State Treasurer's Hearing on Enron and Corporate Governance Issues*. 2002. Concerning Enron's role in Pennsylvania's electricity market and related issues, on behalf of the Pennsylvania AFL-CIO.

*An Investigation into the Feasibility and Advisability of Kentucky-American Water Company's Proposed Solution to its Water Supply Deficit*, Kentucky Public Service Commission, Case No. 2001-00117. 2002. Concerning water supply planning, regulatory oversight, and related issue, on behalf of the Kentucky Office of Attorney General.

*Joint Application of Pennsylvania-American Water Company and Thames Water Aqua Holdings GmbH*, Pennsylvania Public Utility Commission, Docket Nos. A-212285F0096 and A-230073F0004. 2002. Concerning the risks and benefits associated with the proposed acquisition of a water utility, on behalf of the Pennsylvania Office of Consumer Advocate.

*Application for Approval of the Transfer of Control of Kentucky-American Water Company to RWE AG and Thames Water Aqua Holdings GmbH*, Kentucky Public Service Commission, Case No. 2002-00018. 2002. Concerning the risks and benefits associated with the proposed acquisition of a water utility, on behalf of the Kentucky Office of Attorney General.

*Joint Petition for the Consent and Approval of the Acquisition of the Outstanding Common Stock of American Water Works Company, Inc., the Parent Company and Controlling Shareholder of West Virginia-American Water Company*, West Virginia Public Service Commission, Case No. 01-1691-W-PC. 2002. Concerning the risks and benefits associated with the proposed acquisition of a water utility, on behalf of the Consumer Advocate Division of the West Virginia Public Service Commission.

*Joint Petition of New Jersey-American Water Company, Inc. and Thames Water Aqua Holdings GmbH for Approval of Change in Control of New Jersey-American Water Company, Inc.*, New Jersey Board of Public Utilities, Docket No. WM01120833. 2002. Concerning the risks and benefits associated with the proposed acquisition of a water utility, on behalf of the New Jersey Division of Ratepayer Advocate.

*Illinois-American Water Company, Proposed General Increase in Water Rates*, Illinois Commerce Commission, Docket No. 02-0690. 2003. Concerning rate design and cost of service issues, on behalf of the Illinois Office of the Attorney General.

*Pennsylvania Public Utility Commission v. Pennsylvania-American Water Company*, Pennsylvania Public Utility Commission, Docket No. R-00038304. 2003. Concerning rate design and cost of service issues, on behalf of the Pennsylvania Office of Consumer Advocate.

*West Virginia-American Water Company*, West Virginia Public Service Commission, Case No. 03-0353-W-42T. 2003. Concerning affordability, rate design, and cost of service issues, on behalf of the West Virginia Consumer Advocate Division.

*Petition of Seabrook Water Corp. for an Increase in Rates and Charges for Water Service*, New Jersey Board of Public Utilities, Docket No. WR3010054. 2003. Concerning revenue requirements, rate design, prudence, and regulatory policy, on behalf of the New Jersey Division of Ratepayer Advocate.

*Chesapeake Ranch Water Co. v. Board of Commissioners of Calvert County*, U.S. District Court for Southern District of Maryland, Civil Action No. 8:03-cv-02527-AW. 2004. Submitted expert report concerning the expected level of rates under various options for serving new commercial development, on behalf of the plaintiff.

*Testimony concerning Lead in Drinking Water*, Committee on Government Reform, United States House of Representatives. 2004. Concerning the trade-offs faced by low-income households when drinking water costs increase, including an analysis of H.R. 4268.

*West Virginia-American Water Company*, West Virginia Public Service Commission, Case No. 04-0373-W-42T. 2004. Concerning affordability and rate comparisons, on behalf of the West Virginia Consumer Advocate Division.

*West Virginia-American Water Company*, West Virginia Public Service Commission, Case No. 04-0358-W-PC. 2004. Concerning costs, benefits, and risks associated with a wholesale water sales contract, on behalf of the West Virginia Consumer Advocate Division.

*Kentucky-American Water Company*, Kentucky Public Service Commission, Case No. 2004-00103. 2004. Concerning rate design and tariff issues, on behalf of the Kentucky Office of Attorney General.

*New Landing Utility, Inc.*, Illinois Commerce Commission, Docket No. 04-0610. 2005. Concerning the adequacy of service provided by, and standards of performance for, a water and wastewater utility, on behalf of the Illinois Office of Attorney General.

*People of the State of Illinois v. New Landing Utility, Inc.*, Circuit Court of the 15<sup>th</sup> Judicial District, Ogle County, Illinois, No. 00-CH-97. 2005. Concerning the standards of performance for a water and wastewater utility, including whether a receiver should be appointed to manage the utility's operations, on behalf of the Illinois Office of Attorney General.

*Hope Gas, Inc. d/b/a Dominion Hope*, West Virginia Public Service Commission, Case No. 05-0304-G-42T. 2005. Concerning the utility's relationships with affiliated companies, including an appropriate level of revenues and expenses associated with services provided to and received from affiliates, on behalf of the West Virginia Consumer Advocate Division.

*Monongahela Power Co. and The Potomac Edison Co.*, Case Nos. 05-0402-E-CN and 05-0750-E-PC. 2005. Concerning review of a plan to finance the construction of pollution control facilities and related issues, on behalf of the West Virginia Consumer Advocate Division.

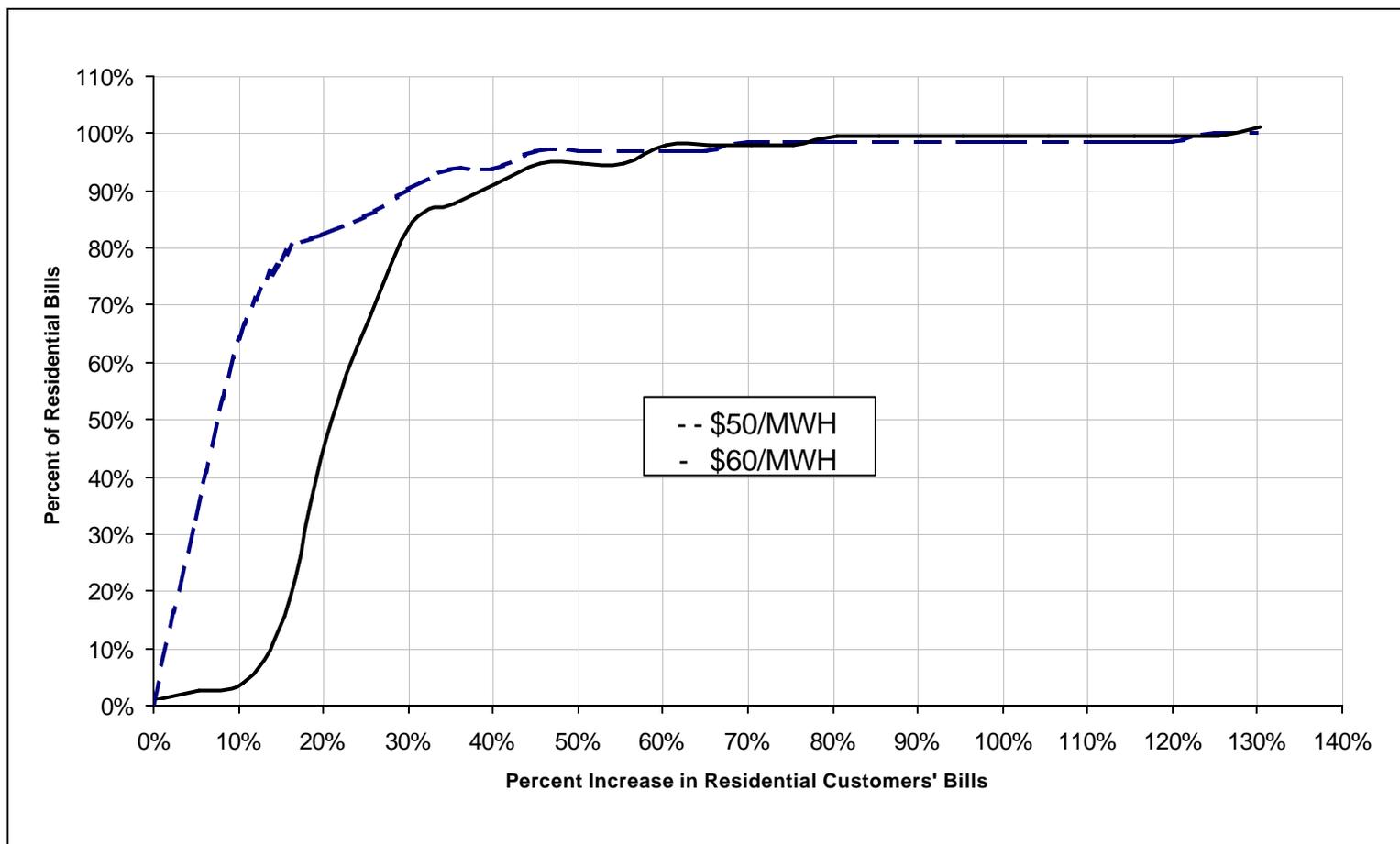
*Joint Application of Duke Energy Corp., et al., for Approval of a Transfer and Acquisition of Control*, Case No. 2005-00228. 2005. Concerning the risks and benefits associated with the

proposed acquisition of an energy utility, on behalf of the Kentucky Office of the Attorney General.

**Impact Analysis on Residential Customers Taking Bundled Service  
 Using ComEd's Rate Design Proposal  
 Assuming Wholesale Electricity Prices of \$50 and \$60 per MWH, Both with Mitigation**

	<u>Bill Increase</u>	<u>Wholesale Price of \$50/MWH</u>			<u>Wholesale Price of \$60/MWH</u>		
		<u>Bills</u>	<u>Percent of Bills</u>	<u>Cumulative Percent</u>	<u>Bills</u>	<u>Percent of Bills</u>	<u>Cumulative Percent</u>
1	0% to 5%	13,039,850	32.6%	32.6%	654,208	1.6%	1.6%
2	5% to 10%	12,599,649	31.5%	64.2%	516,964	1.3%	2.9%
3	10% to 15%	5,624,832	14.1%	78.2%	4,681,147	11.7%	14.6%
4	15% to 20%	1,625,826	4.1%	82.3%	12,505,338	31.3%	45.9%
5	20% to 25%	1,257,128	3.1%	85.4%	8,187,687	20.5%	66.4%
6	25% to 30%	1,881,940	4.7%	90.1%	6,820,273	17.1%	83.5%
7	30% to 35%	1,487,913	3.7%	93.9%	1,310,266	3.3%	86.8%
8	35% to 40%	-	0.0%	93.9%	1,413,134	3.5%	90.3%
9	40% to 45%	1,164,727	2.9%	96.8%	1,428,121	3.6%	93.9%
10	45% to 50%	-	0.0%	96.8%	-	0.0%	93.9%
11	50% to 55%	-	0.0%	96.8%	-	0.0%	93.9%
12	55% to 60%	41,109	0.1%	96.9%	1,205,836	3.0%	96.9%
13	60% to 65%	-	0.0%	96.9%	-	0.0%	96.9%
14	65% to 70%	678,939	1.7%	98.6%	-	0.0%	96.9%
15	70% to 75%	-	0.0%	98.6%	-	0.0%	96.9%
16	75% to 80%	-	0.0%	98.6%	678,939	1.7%	98.6%
17	80% to 85%	-	0.0%	98.6%	-	0.0%	98.6%
18	85% to 90%	-	0.0%	98.6%	-	0.0%	98.6%
19	90% to 95%	-	0.0%	98.6%	-	0.0%	98.6%
20	95% to 100%	-	0.0%	98.6%	-	0.0%	98.6%
21	100% to 105%	-	0.0%	98.6%	-	0.0%	98.6%
22	105% to 110%	-	0.0%	98.6%	-	0.0%	98.6%
23	110% to 115%	-	0.0%	98.6%	-	0.0%	98.6%
24	115% to 120%	33,151	0.1%	98.7%	33,151	0.1%	98.7%
25	120% to 125%	532,424	1.3%	100.0%	-	0.0%	98.7%
26	125% to 130%	-	0.0%	100.0%	532,424	1.3%	100.0%
27	Total	39,967,488			39,967,488		

**Impact Analysis of ComEd's Rate Design Proposal on Residential Customers Taking Bundled Service  
Assuming Wholesale Electricity Prices of \$50 and \$60 per MWH, Both with Mitigation**



**Calculation of Customer Charges for Single-Family and Multi-Family Residential Customers**

	Single Family			Multi-Family		
	No Heat	Heat	Total	No Heat	Heat	Total
1 Services	\$ 65,499,628	\$ 1,175,021	\$ 66,674,649	\$ 7,166,043	\$ 1,166,422	\$ 8,332,464
2 Customer Install. Other	25,593,908	425,917	26,019,825	11,382,615	1,801,494	13,184,109
3 Billing -- Computation & Data Mang.	85,487,472	1,458,190	86,945,663	38,742,007	6,005,224	44,747,231
4 Bill Issue & Processing	19,826,383	329,937	20,156,321	8,817,571	1,395,532	10,213,102
5 Customer Information	5,596,443	93,132	5,689,576	2,488,958	393,920	2,882,878
6 Uncollectible Accounts (Customer)	3,187,313	52,690	3,240,003	1,165,656	170,233	1,335,890
7 Revenue-Related (Customer)	<u>(3,124,573)</u>	<u>(50,882)</u>	<u>(3,175,455)</u>	<u>(1,152,713)</u>	<u>(165,453)</u>	<u>(1,318,166)</u>
8 Total	\$ 202,066,575	\$ 3,484,005	\$ 205,550,580	\$ 68,610,138	\$ 10,767,371	\$ 79,377,508
9 Number of Customers	2,174,346	36,184	2,210,530	967,017	153,047	1,120,064
10 Monthly Customer Charge			<b>\$ 7.75</b>			<b>\$ 5.91</b>

Source: ComEd Four Residential Classes Allocation, Workpapers to Ex. 11.1, Sch. 2a, p. 13, lines 200-201, 204-208, and 233

**ComEd's Development of Residential Meter Charge**

	Single family w/o space heat	Multi-family w/o space heat	Single family w/ space heat	Multi-family w/ space heat	Total Residential
1 Meter O&M	3,397,580	1,511,036	56,507	239,184	5,204,307
2 Customer Service Supervision	4,937	2,196	82	347	7,562
3 Meter Reading	15,089,880	6,711,062	251,116	1,062,140	23,114,198
4 Customer Records & Collection	3,515,780	1,563,605	58,507	247,467	5,385,359
5 Metering Services Uncollectibles	1,033,305	459,551	17,195	72,732	1,582,784
6 Pro-Forma Adjustments to Expenses	(2,860,896)	(1,272,353)	(47,605)	(201,376)	(4,382,230)
7 Total O&M Adjusted	20,180,585	8,975,097	335,803	1,420,496	30,911,981
8 A&G Expenses	24,880,672	11,065,410	414,012	1,751,331	38,111,425
9 Taxes Other than Income	1,574,533	700,257	26,202	110,828	2,411,819
10 Depreciation Expense	8,671,901	3,856,735	144,312	610,394	13,283,342
11 Return and Income Taxes	17,653,262	7,851,099	293,774	1,242,571	27,040,706
12 Revenue Credits	(7,397,269)	(3,289,856)	(123,100)	(520,676)	(11,330,902)
13 Total Metering Revenue Requirement*	65,826,096	29,275,446	1,095,368	4,633,414	100,830,325
14 Number of Customers	2,174,346	967,017	36,184	153,047	3,330,594
15 Metering Cost per Customer	30.27	30.27	30.27	30.27	30.27
16 Meter Cost per Month	2.52	2.52	2.52	2.52	2.52

\* Includes revenue adjustment factor of 1.0040023933

Source: ComEd Four Residential Classes Allocation, Workpapers to Ex. 11.1, Sch. 2a

**Allocation of Meter Reading Costs Between Single-Family and Multi-Family Residential Customers**

1	Residential average meters read per person per day		506	AG 4.03(f) Attachment 3 of 3, Visual & Probed Reading Cost
2	Total meter reading cost per ECOSS	\$	23,114,198	AG Exhibit 2.4, line 3
3	Total residential customers		3,330,594	AG Exhibit 2.4, line 14
4	Average annual meter reading cost per residential customer	\$	6.94	line 2 / line 3

**Assume that twice as many meters per person-day can be read in multi-family buildings than in single-family buildings**

5	Total residential customers	3,330,594	/ reads per person	506	=	6,582	person days
6	Single family customers	2,210,530	/ 1.0 =	2,210,530			
7	Multi family customers	<u>1,120,064</u>	/ 2.0 =	<u>560,032</u>			
8	Total residential customers	3,330,594		2,770,562			
9	Average single family reads per person per day			<u>2,770,562</u>	=	<b>420.93</b>	
				6,582			
10	Average multi family reads per person per day =			420.93	x	2	<b>841.86</b>

Check:

11	Single family customers	2,210,530	/ reads per person	420.93	=	5,251.54	person days
12	Multi family customers	<u>1,120,064</u>	/ reads per person	<u>841.86</u>	=	<u>1,330.46</u>	person days
13	Total residential customers	3,330,594		506.02		6,582.00	person days

Percent of total person days:

14	Single family	79.79%	line 11 / line 13
15	Multi family	20.21%	line 12 / line 13

Therefore, meter reading costs should be allocated as follows:

16	Single family	\$ 18,442,819	line 2 x line 14
17	Multi family	<u>4,671,379</u>	line 2 x line 15
	Total residential	\$23,114,198	

Allocation within single family and multi family classes based on number of customers, as follows:

		<u>No. of Customers</u>			<u>Meter Reading Costs</u>		
		<u>w/o heat</u>	<u>w/ heat</u>	<u>total</u>	<u>w/o heat</u>	<u>w/ heat</u>	<u>total</u>
18	Single	2,174,346	36,184	2,210,530	\$ 18,140,930	\$ 301,889	\$ 18,442,819
19	Multi	967,017	153,047	1,120,064	\$ 4,033,076	\$ 638,303	\$ 4,671,379

**Residential Meter Charge Based on Assumed Lower Cost to Read Multi-Family Meters**

	Single family w/o space heat	Multi-family w/o space heat	Single family w/ space heat	Multi-family w/ space heat	Total Residential
1 Meter O&M	3,397,580	1,511,036	56,507	239,184	5,204,307
2 Customer Service Supervision	4,937	2,196	82	347	7,562
<b>3 Meter Reading</b>	<b>18,140,930</b>	<b>4,033,076</b>	<b>301,889</b>	<b>638,303</b>	<b>23,114,198</b>
4 Customer Records & Collection	3,515,780	1,563,605	58,507	247,467	5,385,359
5 Metering Services Uncollectibles	1,033,305	459,551	17,195	72,732	1,582,784
6 Pro-Forma Adjustments to Expenses	(2,860,896)	(1,272,353)	(47,605)	(201,376)	(4,382,230)
7 Total O&M Adjusted	23,231,635	6,297,111	386,576	996,658	30,911,981
<b>8 A&amp;G Expenses</b>	<b>28,642,316</b>	<b>7,763,717</b>	<b>476,610</b>	<b>1,228,781</b>	<b>38,111,425</b>
<b>9 Taxes Other than Income</b>	<b>1,812,582</b>	<b>491,314</b>	<b>30,161</b>	<b>77,761</b>	<b>2,411,819</b>
10 Depreciation Expense	8,671,901	3,856,735	144,312	610,394	13,283,342
11 Return and Income Taxes	17,653,262	7,851,099	293,774	1,242,571	27,040,706
<b>12 Revenue Credits</b>	<b>(8,515,643)</b>	<b>(2,308,230)</b>	<b>(141,701)</b>	<b>(365,329)</b>	<b>(11,330,902)</b>
13 Total Metering Rev. Rqmt.*	71,782,209	24,047,610	1,194,493	3,806,009	100,830,321
14 Number of Customers	2,174,346	967,017	36,184	153,047	3,330,594
15 Metering Cost per Customer	33.01	24.87	33.01	24.87	30.27
16 Meter Cost per Month	<b>2.75</b>	<b>2.07</b>	<b>2.75</b>	<b>2.07</b>	2.52

\* Includes revenue adjustment factor of 1.0040023933

Meter Reading expenses have been reallocated to reflect meter cost allocation on AG Exhibit 2.5

A&G Expenses, Taxes Other than Income, and Revenue Credits have been reallocated based on Total O&M Adjusted

**Calculation of Distribution Charge for Residential Heating and Non-Heating Customers**

	Heating Customers			Non-Heating Customers		
	Single Family	Multi-Family	Total	Single Family	Multi-Family	Total
1 High Voltage ESS	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
2 High Voltage Dist. Substations	1,636,131	3,233,222	4,869,353	100,603,084	18,474,846	119,077,930
3 High Voltage Dist. Lines	234,684	463,767	698,451	14,430,318	2,649,997	17,080,315
4 Distribution Substations	1,335,633	2,719,366	4,054,999	30,554,034	6,042,574	36,596,607
5 Distribution Lines	12,029,545	24,492,316	36,521,861	275,188,765	54,423,204	329,611,969
6 Line Transformers	1,279,110	2,604,284	3,883,394	29,261,005	5,786,856	35,047,861
7 Uncollectible Accounts (Distribution)	265,698	563,818	829,517	7,489,098	1,569,583	9,058,681
8 Revenue-Related (Distribution)	(256,581)	(547,987)	(804,567)	(7,341,682)	(1,552,154)	(8,893,836)
9 Illinois Electricity Distribution Tax	1,044,371	2,133,074	3,177,445	24,602,958	4,990,207	29,593,165
10 Total	\$ 17,568,591	\$ 35,661,862	\$ 53,230,453	\$ 474,787,580	\$ 92,385,113	\$ 567,172,693
11 KWH Sales at Distribution	879,450,693	1,796,233,291	2,675,683,984	20,717,819,609	4,202,185,978	24,920,005,587
12 Initial Calculation of Charge per KWH			\$ 0.01989			\$ 0.02276
13 Revenue Resulting from Initial Charge			\$ 53,219,354			\$ 567,179,327

**Calculation to Adjust Initial Charge to Match ComEd Distribution Revenues Under Proposed Rates**

14 ComEd Distribution Revenue	\$ 603,517,731		
15 Revenue from Line 13	\$ 620,398,681		
16 Factor to Adjust Rates	0.97279		
17 Final Calculation of Charge per KWH		\$ 0.01935	\$ 0.02214

Sources:

ComEd Four Residential Classes Allocation, Workpapers to Ex. 11.1, Sch. 2a, p. 13, lines 191-198, 214, 231  
 ComEd Distribution Revenue from Section 285.5105, Sch. E-5(a), p. 6

**Residential Proof of Revenues Under ComEd's Proposed Revenue Requirement**

**Single Family No Heat**

	<u>Billing Units</u>	<u>ComEd Proposed</u>		<u>AG Proposed</u>	
		<u>Rate</u>	<u>Revenue</u>	<u>Rate</u>	<u>Revenue</u>
Customer Charge	26,092,154	\$ 7.13	\$ 186,037,058	\$ 7.75	\$ 202,214,194
Meter Charge	26,092,154	\$ 2.52	65,752,228	\$ 2.75	71,753,424
Distribution Charge	20,717,819,609	\$ 0.02187	453,098,715	\$ 0.02214	458,692,526
Total			\$ 704,888,001		\$ 732,660,144

**Multi Family No Heat**

	<u>Billing Units</u>	<u>ComEd Proposed</u>		<u>AG Proposed</u>	
		<u>Rate</u>	<u>Revenue</u>	<u>Rate</u>	<u>Revenue</u>
Customer Charge	11,604,204	\$ 7.13	\$ 82,737,975	\$ 5.91	\$ 68,580,846
Meter Charge	11,604,204	\$ 2.52	29,242,594	\$ 2.07	24,020,702
Distribution Charge	4,202,185,978	\$ 0.02187	91,901,807	\$ 0.02214	93,036,398
Total			\$ 203,882,376		\$ 185,637,946

**Single Family With Heat**

	<u>Billing Units</u>	<u>ComEd Proposed</u>		<u>AG Proposed</u>	
		<u>Rate</u>	<u>Revenue</u>	<u>Rate</u>	<u>Revenue</u>
Customer Charge	434,212	\$ 7.13	\$ 3,095,932	\$ 7.75	\$ 3,365,143
Meter Charge	434,212	\$ 2.52	1,094,214	\$ 2.75	1,194,083
Distribution Charge	879,450,693	\$ 0.02187	19,233,587	\$ 0.01935	17,017,371
Total			\$ 23,423,733		\$ 21,576,597

**Multi Family With Heat**

	Billing Units	ComEd Proposed		AG Proposed	
		Rate	Revenue	Rate	Revenue
Customer Charge	1,836,565	\$ 7.13	\$ 13,094,708	\$ 5.91	\$ 10,854,099
Meter Charge	1,836,565	\$ 2.52	4,628,144	\$ 2.07	3,801,690
Distribution Charge	1,796,233,291	\$ 0.02187	<u>39,283,622</u>	\$ 0.01935	<u>34,757,114</u>
Total			\$ 57,006,474		\$ 49,412,903

**Residential Class Total**

		ComEd Proposed		AG Proposed	
			Revenue		Revenue
Customer Charge	39,967,135		\$ 284,965,673		\$ 285,014,282
Meter Charge	39,967,135		100,717,180		100,769,899
Distribution Charge	27,595,689,571		<u>603,517,731</u>		<u>603,503,409</u>
Total			\$ 989,200,584		\$ 989,287,590
AG target revenue					\$ 989,200,584
Difference					\$ 87,006
Percent difference					0.0088%

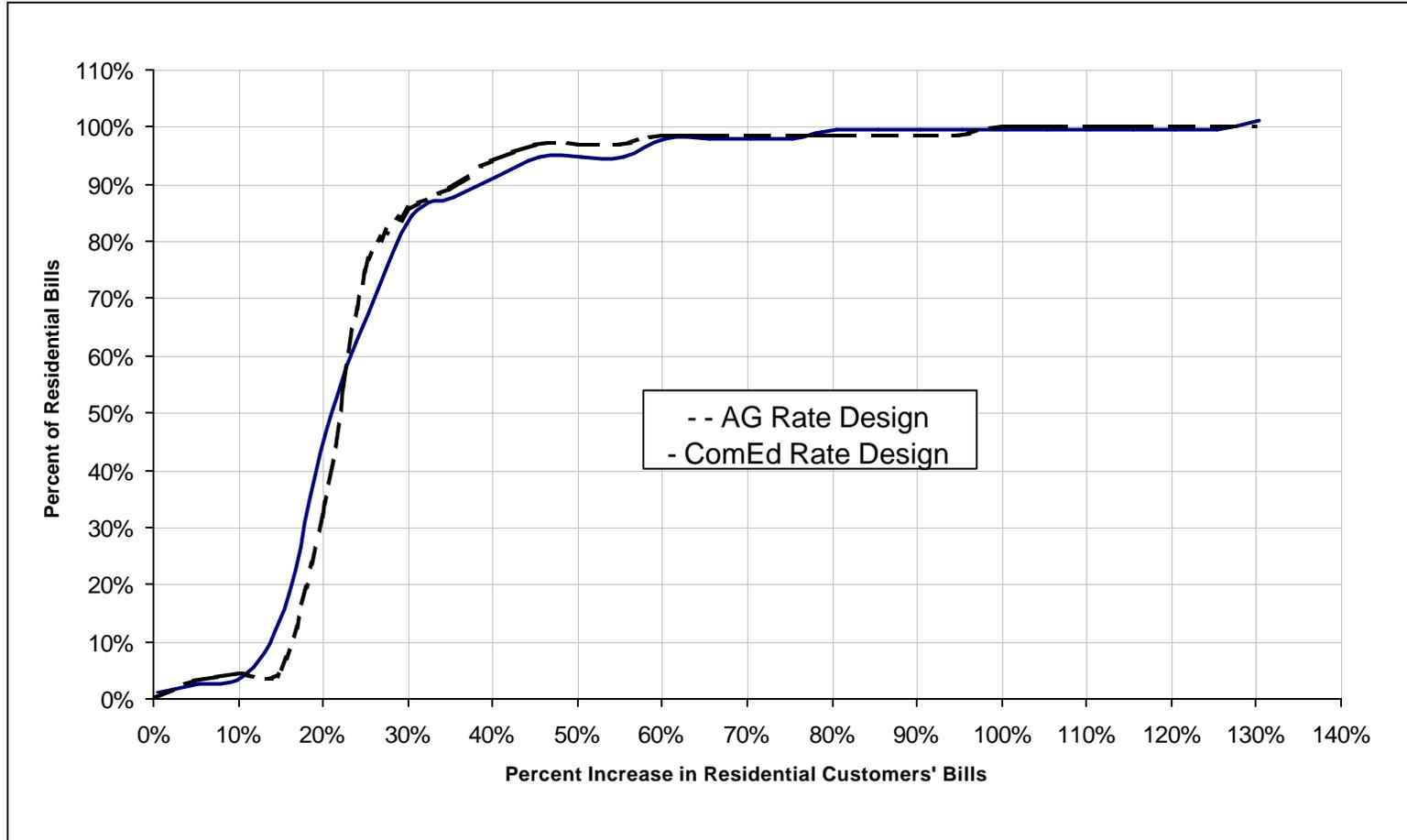
Sources:

Billing Units and ComEd Proposed Rates from Section 285.5105, Sch. E-5(a)  
AG Proposed Rates from AG Exhibits 2.3, 2.6, and 2.7

**Impact Analysis on Residential Customers Taking Bundled Service  
 Using AG's Rate Design Proposal  
 Assuming Wholesale Electricity Prices of \$50 and \$60 per MWH, Both with Mitigation**

	<u>Bill Increase</u>	<u>Wholesale Price of \$50/MWH</u>			<u>Wholesale Price of \$60/MWH</u>		
		<u>Bills</u>	<u>Percent of Bills</u>	<u>Cumulative Percent</u>	<u>Bills</u>	<u>Percent of Bills</u>	<u>Cumulative Percent</u>
1	0% to 5%	5,855,106	14.6%	14.6%	1,287,396	3.2%	3.2%
2	5% to 10%	21,061,282	52.7%	67.3%	501,173	1.3%	4.5%
3	10% to 15%	6,497,162	16.3%	83.6%	308,236	0.8%	5.2%
4	15% to 20%	1,900,633	4.8%	88.4%	10,628,522	26.6%	31.8%
5	20% to 25%	1,727,495	4.3%	92.7%	17,032,774	42.6%	74.5%
6	25% to 30%	-	0.0%	92.7%	4,442,322	11.1%	85.6%
7	30% to 35%	1,640,187	4.1%	96.8%	1,419,788	3.6%	89.1%
8	35% to 40%	41,109	0.1%	96.9%	1,938,036	4.8%	94.0%
9	40% to 45%	-	0.0%	96.9%	1,164,727	2.9%	96.9%
10	45% to 50%	678,939	1.7%	98.6%	-	0.0%	96.9%
11	50% to 55%	-	0.0%	98.6%	-	0.0%	96.9%
12	55% to 60%	-	0.0%	98.6%	678,939	1.7%	98.6%
13	60% to 65%	-	0.0%	98.6%	-	0.0%	98.6%
14	65% to 70%	-	0.0%	98.6%	-	0.0%	98.6%
15	70% to 75%	-	0.0%	98.6%	-	0.0%	98.6%
16	75% to 80%	-	0.0%	98.6%	-	0.0%	98.6%
17	80% to 85%	33,151	0.1%	98.7%	33,151	0.1%	98.7%
18	85% to 90%	-	0.0%	98.7%	-	0.0%	98.7%
19	90% to 95%	532,424	1.3%	100.0%	-	0.0%	98.7%
20	95% to 100%	-	0.0%	100.0%	532,424	1.3%	100.0%
21	100% to 105%	-	0.0%	100.0%	-	0.0%	100.0%
22	105% to 110%	-	0.0%	100.0%	-	0.0%	100.0%
23	110% to 115%	-	0.0%	100.0%	-	0.0%	100.0%
24	115% to 120%	-	0.0%	100.0%	-	0.0%	100.0%
25	120% to 125%	-	0.0%	100.0%	-	0.0%	100.0%
26	125% to 130%	-	0.0%	100.0%	-	0.0%	100.0%
27	Total	39,967,488			39,967,488		

**Comparison of Impact of ComEd and AG Residential Bill Impacts Under ComEd's Revenue Requirement  
Assuming Wholesale Electricity Price of \$60 per MWH, Both with Mitigation**



**Calculation of Residential Portion of Revenue Requirement Discussed by AG Witness Effron**

1	Present rates total revenue	\$ 1,577,686,072	Section 285.5105, Sch. E-5(a), p. 5
2	ComEd proposed rates total revenue	\$ 1,895,546,000	Section 285.5105, Sch. E-5(a), p. 9
3	ComEd proposed rate increase	\$ 317,859,928	Line 2 - line 1
4	Present rates residential revenue	\$ 853,471,229	Section 285.5105, Sch. E-5(a), p. 1
5	ComEd proposed rates residential revenue	\$ 989,200,584	Section 285.5105, Sch. E-5(a), p. 6
6	ComEd proposed residential rate increase	\$ 135,729,355	Line 5 - line 4
7	Percent of rate increase from residential class	42.70%	Line 6 / line 3
8	Percent increase in residential revenue	15.90%	Line 6 / line 4
9	Illustrative rate change	\$ (116,527,000)	AG Exhibit 1.0
10	Percent of illustrative rate change from residential class	42.70%	Line 7
11	Illustrative change in residential revenue	\$ (49,757,029)	Line 9 x line 10
12	Percent increase in residential revenue	-5.83%	Line 11 / line 4
13	Multiplier to develop illustrative proposed rates	0.81251	(1+line 12) / (1+line 8)
14	Target residential revenue	\$ 803,714,200	Line 4 + line 11

**Residential Proof of Revenues Under Revenue Requirement Discussed by AG Witness Efron**

**Single Family No Heat**

	<u>Billing Units</u>	<u>ComEd Proposed</u>		<u>AG Proposed</u>	
		<u>Rate</u>	<u>Revenue</u>	<u>Rate</u>	<u>Revenue</u>
Customer Charge	26,092,154	\$ 7.13	\$ 186,037,058	\$ 6.30	\$ 164,380,570
Meter Charge	26,092,154	\$ 2.52	65,752,228	\$ 2.23	58,185,503
Distribution Charge	20,717,819,609	\$ 0.02187	<u>453,098,715</u>	\$ 0.01799	<u>372,713,575</u>
Total			\$ 704,888,001		\$ 595,279,648

**Multi Family No Heat**

	<u>Billing Units</u>	<u>ComEd Proposed</u>		<u>AG Proposed</u>	
		<u>Rate</u>	<u>Revenue</u>	<u>Rate</u>	<u>Revenue</u>
Customer Charge	11,604,204	\$ 7.13	\$ 82,737,975	\$ 4.80	\$ 55,700,179
Meter Charge	11,604,204	\$ 2.52	29,242,594	\$ 1.68	19,495,063
Distribution Charge	4,202,185,978	\$ 0.02187	<u>91,901,807</u>	\$ 0.01799	<u>75,597,326</u>
Total			\$ 203,882,376		\$ 150,792,568

**Single Family With Heat**

	<u>Billing Units</u>	<u>ComEd Proposed</u>		<u>AG Proposed</u>	
		<u>Rate</u>	<u>Revenue</u>	<u>Rate</u>	<u>Revenue</u>
Customer Charge	434,212	\$ 7.13	\$ 3,095,932	\$ 6.30	\$ 2,735,536
Meter Charge	434,212	\$ 2.52	1,094,214	\$ 2.23	968,293
Distribution Charge	879,450,693	\$ 0.02187	<u>19,233,587</u>	\$ 0.01572	<u>13,824,965</u>
Total			\$ 23,423,733		\$ 17,528,794

**Multi Family With Heat**

	<u>Billing Units</u>	<u>ComEd Proposed</u>		<u>AG Proposed</u>	
		<u>Rate</u>	<u>Revenue</u>	<u>Rate</u>	<u>Revenue</u>
Customer Charge	1,836,565	\$ 7.13	\$ 13,094,708	\$ 4.80	\$ 8,815,512
Meter Charge	1,836,565	\$ 2.52	4,628,144	\$ 1.68	3,085,429
Distribution Charge	1,796,233,291	\$ 0.02187	<u>39,283,622</u>	\$ 0.01572	<u>28,236,787</u>
Total			\$ 57,006,474		\$ 40,137,728

**Residential Class Total**

		<u>ComEd Proposed</u>		<u>AG Proposed</u>	
			<u>Revenue</u>		<u>Revenue</u>
Customer Charge	39,967,135		\$ 284,965,673		\$ 231,631,797
Meter Charge	39,967,135		100,717,180		81,734,288
Distribution Charge	27,595,689,571		<u>603,517,731</u>		<u>490,372,653</u>
Total			\$ 989,200,584		\$ 803,738,738
AG target revenue					\$ 803,714,200
Difference					\$ 24,538
Percent difference					0.0031%

Sources:

Billing Units and ComEd Proposed Rates from Section 285.5105, Sch. E-5(a)

AG Proposed Rates from AG Exhibits 2.3, 2.6, and 2.7 multiplied by multiplier on AG Exhibit 2.11, line 13