

CESAR SEYMOUR

Objective: A leadership position in the energy industry.

Profile:

- Extensive experience in the energy industry on both the regulated and unregulated sides.
- Effective at anticipating and meeting the needs of internal and external customers.
- Energetic, dependable, results-oriented team player who knows the value of relationships
- A seasoned Ercot trader with a strong system operations background and marketing skills.
- Extensive work with scheduling and marketing of electric power.
- Excellent communications and organizational skills.
- Able to motivate diverse groups to perform as a team.
- Bilingual – Speak and write Spanish fluently.
- Excellent computer skills and a thorough understanding of generation and load energy management systems.
- History of representation on several ERCOT and NERC committees and task forces. These include Oasis II Task Force, Interchange Transaction Sub-Committee (ITS), and Electronic Scheduling Sub-Committee (ESS). Through participation in these committees gained knowledge in transmission and scheduling in PJM, SPP, AEP, MAIN, MAPP, MISO, etc.

Employment Highlights:

SUEZ Energy Marketing NA, Inc.

Director, Market Policy, 2004 to present

- Advocate and monitor issues that affect the company's ability to meet its business objectives.
- Collect and disseminate information related to the power industry, to include: scheduling, generation, transmission, line loss accounting, delivery imbalance penalties, resource adequacy requirements and other issues that affect the company's profitability.
- Represent the company's interests at ERCOT, NERC, NAESB, and at other forums dealing with energy industry issues.
- Interpret and communicate policies that govern the energy industry on a national, state and regional level.

Tractebel Energy Marketing, Inc. (SUEZ Energy)

Manager, Market Design, 2002 to Dec. 2003

- Advocate and negotiate commercially viable market structures and rules within ERCOT.
- Monitor policy issues at NERC, RTO and other state regulatory agencies to protect our company's interests.
- Advance TEMI's position in national, regional, state, industry and stakeholder organizations and forums to promote the development of liquid, competitive markets.
- Interpret ERCOT and NERC policies and procedures for trading and business development and recommended action for effective execution of business strategies.
- Actively participate in business development efforts to buy, build and/or control generation assets.
- Build effective industry networks and strong relationships and communicate timely and accurate information, market intelligence and recommendations to advance business interests.

Manager – Ercot Trading, June 2000 to present

Develop and manage the Ercot desk. Build on my extensive list of customers to ensure that Tractebel is prepared to compete in the new Ercot market. Provide training and support to the operations team, and serve as a representative on various committees within Ercot. Market power related projects by promoting Tractebel's own generation, as well as, trading in the forward market to optimize the Ercot Book.

Reliant Energy HL&P

Senior Electricity Trader, Feb 1997 to June 2000

Manage and coordinate trading and accounting activities for the regulated Ercot desk. Continually work with legal and contract administration to insure Reliant has the necessary contacts in place to conduct business. Build customer relationships and implement policies that assure the integrity of the organization. Develop a trading desk in Florida. Train new traders and real-time dispatchers to market power in Ercot and Florida. Manage the trading book by optimizing Reliant's assets.

Don C. Baughman Jr.

PROFESSIONAL EXPERIENCE:

Realtime Energy Trader

Houston, Texas

Suez Energy Marketing NA, Inc.

April 2003 to Present.

- Utilizing a balanced hedge trading techniques optimizing 1,100 MW ERCOT generation portfolios resulting in a net value gain of over \$300,000.
- Speculative trading profit in the ERCOT bilateral next day and realtime market for 2004 exceeded \$100,000.
- Developed and implemented effective realtime trading strategies while considering a myriad of fundamental market dynamics, company risk policies and ISO/NERC regulatory policy.
- Conferred with lead term traders and management relaying specific market activity, fundamentals and suggesting/implementing strategy for portfolio optimization.
- Coordinated with fuels traders, DA scheduling staff and LDC personnel regarding generation fuel logistics.
- Responsible for trading & scheduling physical hourly power in ERCOT, PJM, MISO, MAIN, MAPP, and EES & purchasing transmission via TO's OASIS.
- Utilized NERC e-tags in facilitating wholesale electrical interchange schedules between control areas in the Eastern Interconnect.
- Efficiently managed power cuts in the Entergy control area, mitigating the L.D. risk.
- Coordinated between the power plant operators and company management regarding the physical operation of the generation, including economic cycling and dispatch, forced and planned outages and associated operational issues.

Associate Director

Houston, Texas

UBS Warburg Energy LLC.

February 2002 to February 2003.

- Managed the Midwest and Northeast Real-time physical trading.
- Traded/liquidated physical dailies for CIN and EES.
- Developed and implemented trading strategy for the real-time power desk.
- Speculative traded CIN, CE, PJM and NEPOOL dailies, balance of the week and month.
- Utilized NERC e-tags in facilitating wholesale electrical interchange schedules between control areas in the Eastern Interconnect.
- Responsible for hiring new staff, designing and implementing training programs.
- Acted in a liaison between upper management and physical power trading desk staff.
- Monitored and relayed intelligence regarding: hourly/daily prices (utilities & pools), generation and load events to term and cash desks and offered interpretation and appropriate benefiting trades.

Manager Real Time Power Trading

Houston, Texas

Enron Power Marketing, Inc.

June 2001 to February 2002.

- Developed and implemented trading strategy for the real-time power desk.
- Managed the Midwest and Southeast physical desks and scheduling.
- Traded CIN, TVA, PJM dailies prompt week and balance of the month, on and off peak.
- Utilized NERC e-tags in facilitating wholesale electrical interchange schedules between control areas in the Eastern Interconnect.
- Coordinated with vendors regarding acquisition and staff training of trading technology.
- Responsible for hiring new staff, designing and implementing training programs.
- Acted in a liaison between upper management and physical desk staff.

Real Time Power Trader

Houston, Texas

Enron Power Marketing, Inc.

August 1999 to June 2001.

- Responsible for trading & scheduling physical hourly power in PJM, ECAR, MAIN, MAPP, SPP, SERC and FRCC & purchasing transmission via TO's OASIS.
- Developed and implemented trading tools and price discovery technology for the real-time group.
- Supervised training of new hourly traders; including physical cross-regional arbitrage, transmission purchasing, curtailment mitigation and management, and operating in a TLR and ATC limited marketplace.
- Traded around a 5,000 MW CT NatGas asset portfolio next day and hourly/intra-day.
- Responsible for taking daily, weekly and monthly transmission positions.
- Profitably transferred daily long/short positions to intra-day positions utilizing parking/lending agreements.
- Integral in creating a liquid market for PJM BOD swaps.

Trading Support Specialist

Houston, Texas

Enron Power Marketing, Inc.

August 1998 to August 1999.

- Provide logistical function for the physical delivery of emissions credits for over 130 emissions trades involving 1.384 million SO2 emission allowances.
- Utilized/improved deal validation process' to achieve successful documentation of Physical Power trades.
- Integral in development/implementation of new processes and procedures for documentation, settlement and physical inventory management for Emissions Trading desk.
- Provided ad-hoc analysis and situational/market research for commercial use.
- Developed excellent working relationships with over 100 counterparties to successfully fulfill Enron's obligations per Power and Emissions trades within time parameters.

Financial Analyst.

Houston, Texas

Sterling Consulting Group (NCI)

March 1998 to August 1998.

Admin. Tech. II. Agricultural Economist

Huntsville, Texas

Texas Department of Criminal Justice

Sept. 1994 - Dec. 1994 & June 1995 - May 1996

TRADING SYSTEMS:

OATI ETS, Websweep & Congestion
 Power accounting & logistic programs
 OASIS Transmission websites
 Online Energy Trading platforms (ICE and Access)

ABB Ranger GMS & SCADA systems
 PJM: Edata & EES
 Charting & Modeling platforms
 Excel Modeling

EDUCATION:

M.B.A.	Sam Houston State University	1997	Business Administration
B.S.	Sam Houston State University	1995	Agricultural Business

ASSOCIATIONS:

Houston Child Advocates- Pull for Kids, Donor and activity participant 1998-2005.
 Houston Livestock Show & Rodeo- Member/Committeeman 1989-2005
 Coastal Conservation Association, Alvin/Pearland Chapter, Volunteer/Member 1990-2005.
 Beta Gamma Sigma, Business Honor Society, MBA Program S.H.S.U. 1997.