

**JOHN H. LANDON**  
**Managing Principal, Energy and Telecommunications Practice**

Phone: (415) 263-2224  
Fax: (415) 391-8505  
[jlandon@analysisgroup.com](mailto:jlandon@analysisgroup.com)

Two Embarcadero Center  
Suite 1750  
San Francisco, CA 94111

Dr. Landon has served as an economic consultant to the electric utility, coal, and uranium industries for over 20 years. His consulting experience has been wide-ranging and includes analysis of deregulation, strategic planning, competition, ratemaking, transmission governance, performance-based regulation, statistical benchmarking, demand-side management, cost allocation, and pricing. Dr. Landon has testified more than 100 times before federal district courts, state courts, the Securities and Exchange Commission, the Federal Energy Regulatory Commission, and various state commissions, and has prepared numerous expert reports and affidavits. He has authored or co-authored more than 20 articles published in academic and trade journals, two book chapters, and several monographs.

His litigation work has involved damages assessments, forecasting, merger analysis, market definition and market power, valuation, antitrust liability, cost allocation, and pricing.

Prior to joining Analysis Group, Dr. Landon was Senior Vice President at NERA, Inc. Previously, he held positions as Associate Professor of Economics at the University of Delaware and Case Western Reserve University. Dr. Landon holds a Ph.D. in Economics from Cornell University.

**PROFESSIONAL ACTIVITIES**

Member of the Governor of Delaware's Economic Advisory Committee

Director of the Center for Policy Studies at the University of Delaware

A Director of the Delaware Econometric Model Group

Senior Research Associate in the Research Program in Industrial Economics at Case Western Reserve University

Member of the American Economic Association

Associate Member of the American Bar Association

**TESTIMONY PROVIDED FOR THE FOLLOWING CLIENTS:**

- **Nevada Power Company/Sierra Pacific Power Company**  
Before the United States Bankruptcy Court for the Southern District of New York, Direct Testimony of Dr. John H. Landon, Chapter 11, Case No. 01 B 16034 (AJG), March 25, 2005.
- **Florida Power & Light Company**  
Before the Florida Public Service Commission, Direct Testimony of John H. Landon, Ph.D., Docket No. 050045-EI, March 22, 2005.
- **Nevada Power Company/Sierra Pacific Power Company**  
Before the Federal Energy Regulatory Commission, Direct Testimony of John H. Landon, Ph.D., Docket No. EL04-1-000, September 9, 2004.
- **Nevada Power Company/Sierra Pacific Power Company**  
Before the Public Utilities Commission of Nevada, Prefiled Direct Testimony of John H. Landon, Ph.D., July 1, 2004; Prefiled Rebuttal Testimony, April 18, 2005.
- **Sierra Pacific Power Company**  
Before the Public Utilities Commission of Nevada, Prefiled Rebuttal Testimony of John H. Landon, Ph.D., March 24, 2004.
- **Nevada Power Company**  
Before the Public Utilities Commission of Nevada, Prefiled Rebuttal Testimony of John H. Landon, Ph.D., March 17, 2004.
- **Sierra Pacific Power Company**  
Before the Public Utilities Commission of Nevada, Prefiled Direct Testimony of John H. Landon, Ph.D., December 1, 2003. Prefiled Rebuttal Testimony, March 29, 2004.
- **Nevada Power Company**  
Before the Public Utilities Commission of Nevada, Prefiled Direct Testimony of John H. Landon, Ph.D., September 28, 2003. Prefiled Rebuttal Testimony, February 2, 2004.
- **Arizona Public Service Company**  
Before the Arizona Corporation Commission, Docket Nos. E-01345A-03, June 27, 2003.
- **Public Service Company of Oklahoma**  
On behalf of Public Service Company of Oklahoma, Cause No. PUD 200200038, November 5, 2002, (Direct Testimony), January 14, 2003 (Rebuttal Testimony) and January 23, 2003 (Surrebuttal Testimony).
- **Commonwealth Edison Company**  
Before the Illinois Commerce Commission, Docket No. 02-0479, July 2002, (Direct Testimony) and September 6, 2002 (Rebuttal Testimony).
- **Southern California Edison Company**  
On behalf of Southern California Edison Company in the matter of arbitration between Southern California Edison Company v. California Department of Water Resources, June 27, 2002. (Direct Testimony)

- **Arizona Public Service Company**  
Before the Arizona Corporation Commission, Docket Nos. E-01345A-01-0822, December 12, 2001.
- **Oklahoma Gas and Electric Company**  
Before the Arkansas Public Service Commission, Docket No. 00-190-U, September 29, 2000. (Direct Testimony) October 24, 2000 (Rebuttal).
- **Public Service Company of New Mexico**  
Before the New Mexico Public Regulation Commission, Case No. 3137, May 31, 2000.
- **Eastern Edison Company**  
Before the Superior Court, Commonwealth of Massachusetts, Boston, Massachusetts, on behalf of Eastern Edison Company, March 29, 2000.
- **Florida Power & Light Company**  
Before the Florida Public Service Commission, Docket No. 991462-EU, Petition for determination of need for electrical power plant in Okeechobee County by Okeechobee Company, L.L.C., February 18, 2000. (Direct and Supplemental Testimonies)
- **Sierra Pacific Power Company/Nevada Power Company (Nevada Power)**  
Comments on proposed Code of Conduct rules filed with the State of Nevada Public Utilities Commission, PUCN Docket No. 97-8001 (Provider of Last Resort), January 26, 2000.
- **Ohio Power Company and Columbus Southern Power Company**  
Before the Public Utilities Commission of Ohio, Case Nos. 99-1729-EL-ETP, 99-1730-EL-ETP, December 30, 1999 (Direct Testimony); April 18, 2000 (Supplemental Direct Testimony).
- **Christian Hellwig vs. Autodesk, Inc.**  
Before the Superior Court of the State of California for the County of Marin, Case No. 174842, December 14, 1999.
- **Public Service Company of New Mexico**  
Comments on proposed Code of Conduct rules filed with the New Mexico Public Regulation Commission, NMPRC Case No. 3106, September 27, 1999.
- **Arizona Public Service Company**  
Before the Arizona Corporation Commission, Docket Nos. E-01345A-98-0473, E-01345A-97-0773, and RE-00000C-94-0165, July 21, 1999. (Direct, Rebuttal and Surrebuttal Testimonies)
- **Appalachian Power Company**  
Before West Virginia Public Service Commission in West Virginia PSC Case No. 98-0452-E-GI, July 7, 1999. (Direct and Rebuttal Testimonies)

- **Ameren Corporation and Union Electric Company**  
Comments on behalf of Ameren Corporation and Union Electric Company filed with the State of Missouri Public Service Commission concerning proposed affiliate transactions rules for electric, gas, and steamheating utilities (Proposed Rule 4 CSR 240-20.015) and marketing affiliate rules for gas utilities (Proposed Rule 4 CSR 240-20.016). (Direct Comments filed June 30, 1999 and Reply Comments filed July 30, 1999)
- **GTE Corporation and Bell Atlantic Corporation Merger**  
Before the Public Utilities Commission of the State of California, Application 98-12-005, June 21, 1999. (Report and Rebuttal Testimony)
- **Kathleen Betts v. United Airlines, Inc.**  
Before the United States District Court, Northern District of California, Case No. C97-4329 CW, March 25, 1999.
- **Commonwealth Edison Company**  
Before the Illinois Commerce Commission, Docket Nos. 98-0147 and 98-0148, October 1998. (Direct and Rebuttal Testimonies)
- **The McGraw-Hill Companies**  
Before the United States District Court for the District of Colorado, Civil Action No. 96-Z-1087, October 1998.
- **Nevada Power Company**  
Before the Public Utilities Commission of Nevada, Docket No. 97-5034, September 1998.
- **Arizona Public Service Corporation**  
Before the Arizona Corporation Commission, Docket No. RE-00000C-94-165, August 1998.
- **Arizona Public Service Corporation**  
Before the Arizona Corporation Commission, Docket No. E-01345A-98-0245, July 1998.
- **The Detroit Edison Company**  
Before the Michigan Public Service Commission, July 1998.
- **Delmarva Power & Light Company**  
Before the Maryland Public Service Commission, Case No. 8738, July 1, 1998.
- **Nevada Power Company**  
Before the Public Utilities Commission of Nevada, Docket No. 97-5034, July 1998.
- **Nevada Power Company**  
Before the Public Utilities Commission of Nevada, Docket No. 97-8001, June 1998.
- **Delmarva Power & Light Company**  
Before the Delaware Public Service Commission, PSC Docket No. 97-394F, May 1998.
- **The McGraw-Hill Companies, Inc.**  
Before the District Court, City and County of Denver, State of Colorado, Case No. 96-CV-6977, May 1998.

- **Southern California Edison Company**  
Before the Public Utilities Commission of the State of California, Application Nos. 97-11-004, 97-11-011, 97-12-012, May 1998.
- **Commonwealth Edison Company**  
Before the Illinois Commerce Commission, Docket No. 98-0013, March, 1998. (Direct, Rebuttal and Surrebuttal Testimonies)
- **Arizona Public Service Corporation**  
Before the Arizona Corporation Commission, Docket No. U-0000-94-165, February 4, 1998.
- **Silvaco Data Systems**  
Before the Superior Court for the State of California, November 7, 1997.
- **Entergy Gulf States, Inc.**  
Public Utility Commission of Texas, April 4, 1997 and October 24, 1997.
- **Delmarva Power & Light Company**  
Before the Maryland Public Service Commission, Delaware Docket No. 79-229, August 19, 1997.
- **The McGraw-Hill Companies, Inc.**  
Before the United States District Court for the District of Colorado, Civil Action No. 94-WM-1697, July 17, 1997.
- **Donaldson, Lufkin & Jenrette**  
In the matter of the arbitration between Donaldson, Lufkin & Jenrette Securities Corporation and Lori Zager, NYSE No. 1996-005868, April 11, 1997.
- **Louisiana Pacific**  
Superior Court of the State of California, County of Humboldt, Case No. 94DRO166, February 10, 1997.
- **Hoffmann-La Roche, Inc.**  
Superior Court of the State of California, County of Santa Clara, Case No. CV 746366, February 4, 1997.
- **Arizona Public Service Company**  
Arizona Corporation Commission, Docket No. R-0000-94-165, November 27, 1996.
- **MidAmerican Energy Company**  
Iowa State Utilities Board, Docket No. APP-96-1 and RPU-96-8 (Consolidated), October 30, 1996.
- **California Tennis Club**  
Superior Court of the State of California, County of San Francisco, Case No. 972651, September 27, 1996.
- **El Paso Electric Company**  
United States District Court, District of New Mexico, Civil Action No. 95-485-LCS, July 2 and 3, 1996.

- **Nevada Power Company**  
American Arbitration Association in the matter Saguaro Power Company, Inc. v. Nevada Power Company, AAA Case No. 79 Y 199 0054 95, May 29, 1996.
- **Arizona Public Service Company**  
Arizona Corporation Commission, Docket No. U-1345-95-491, March 1 and April 4, 1996.
- **Fireman's Insurance Companies**  
Insurance Commissioner of the State of California, Case No. RB-94-002-00, February 9, 1996.
- **Nevada Power Company**  
American Arbitration Association in the matter Nevada Cogeneration Associates #1 and Nevada Cogeneration Associates #2 v. Nevada Power Company, AAA Case No. 79 Y 199 0064 95, December 6 and 7, 1995.
- 
- **Beverly Enterprises-California, Inc.**  
Superior Court of the State of California, County of San Francisco, Case No. 962589, November 6 and 7, 1995.
- **PECO Energy Company**  
Pennsylvania Public Utility Commission, Docket No. I-940032, November 6, 1995.
- **Southern California Gas Company**  
Private arbitration panel in the matter Marathon Oil Company v. Southern California Gas Company, May 18, 1995.
- **Southern Company Services, Inc.**  
Federal Energy Regulatory Commission, Docket Nos. ER94-1348-000 and EL94-85-000, November 7, 1994.
- **American Electric Power Service Corporation**  
Federal Energy Regulatory Commission, Docket No. ER93-540-001, August 26, 1994 and January 18, 1995.
- **Florida Power & Light Company**  
Florida Public Service Commission, Docket No. 930548-EG, May 19, May 25 and June 6, 1994.
- **PECO Energy Company and Susquehanna Electric Company**  
Federal Energy Regulatory Commission, Docket No. ER94-8-000, January 21, 1994.
- **El Paso Electric Company and Central & South West Services, Inc.**  
Federal Energy Regulatory Commission, Docket No. EC94-7-000, January 10 and December 12, 1994.
- **Benziger Family Ranch Associates, dba Glen Ellen Winery, et al.**  
Superior Court of California, Sonoma County, Case No. 187834, June 23, 1993.
- **The Montana Power Company**  
Montana Public Service Commission, Docket No. 93.6.24, June 21, 1993 and October 15, 1993.

- **Consumers Power Company**  
Michigan Public Service Commission, Case No. U-10335, May 10, 1993.
- **Detroit Edison Company**  
Michigan Public Service Commission, Case Nos. U-10143 and U-10176, March 1, 1993 and May 17, 1993.
- **Florida Power & Light Company**  
Florida Public Service Commission, Docket No. 920606-EG, December 15, 1992 and January 20, 1993.
- **Intermedics, Inc.**  
United States District Court, Northern District of California, Civil Action No. 90-20233 JW (WDB), December 2, 1992.
- **Eaton Corporation, et al.**  
Superior Court of California, Sonoma County, Case No. 179105, August 24, 1992.
- **Florida Power & Light Company**  
Florida Public Service Commission, Docket No. 920520-EQ, August 5, 1992.
- **Florida Power & Light Company**  
Florida Public Service Commission, Docket No. 891324-EU, March 12, 1991.
- **Iowa Public Service Company**  
Iowa State Utilities Board, Docket No. SPU-88-7, February 28, 1989 and September 1, 1989.
- **Arizona Public Service Company**  
Arizona Corporation Commission, Docket No. U-1345-88-180, November 7, 1988 and January 17, 1989.
- **Delmarva Power and Light Company**  
Delaware Public Service Commission, Docket No. 88-16, June 3, 1988, February 10, 1989 and April 24, 1989.
- **Florida Power Corporation**  
Florida Public Service Commission, Docket No. 860001-EI-G, Investigation Into Affiliated Cost-Plus Fuel Supply Relationships of Florida Power Corporation, May 2, 1988.
- **Cambridge Electric Light Company and Commonwealth Electric Company**  
Massachusetts Department of Public Utilities, Docket Nos. DPU87-2C and DPU87-3C, January 29, 1988.
- **Gulf States Utilities Company**  
Nineteenth Judicial District Court, State of Louisiana, Case No. 324,224, Division "I", January 28, 1988.
- **Utah Power and Light Company, PacifiCorp, PC/UP&L Merging Corporation**  
Federal Energy Regulatory Commission, Docket No. EC88-2-000, January 8, 1988 and February 24, 1988.

- **Illinois Power Company**  
Illinois Commerce Commission, Docket No. 87-0695, November 19, 1987, June 10, 1988 and July 22, 1988.
- **Canal Electric Company**  
Federal Energy Regulatory Commission, Docket No. ER86-704-001, October 15, 1987.
- **Minnesota Power and Light Company**  
Minnesota Public Utilities Commission, Docket No. E-015/GR-87-223, September 16, 1987.
- **Gulf States Utilities Company**  
Texas Public Utility Commission, Docket Nos. 6755 and 7195, *April 13, 1987*.
- **Gulf States Utilities Company**  
Louisiana Public Service Commission, Docket No. U-17282, March 23, 1987 and May 26, 1987.
- **Arizona Public Service Company**  
Arizona Corporation Commission, Docket No. U-1345-85-367, February 13, 1987 and March 16, 1987.
- **Delmarva Power and Light Company**  
Delaware Public Service Commission, PSC Regulation Docket No. 14 (Concerning Gas and Electric Fuel Adjustment Clauses), December 1, 1986 and December 21, 1987.
- **Southern California Edison Company**  
United States District Court, Central District of California, Civil Action No. 78-0810-MRP, August 26-28, 1986.
- **Florida Power and Light Company**  
Florida Public Service Commission, Docket No. 860786-EI, August 15, 1986 and September 5, 1986.
- **Jersey Central Power and Light Company**  
New Jersey Board of Public Utilities, BPU Docket No. 8511-1116, August 7, 1986.
- **Florida Power and Light Company**  
Florida Public Service Commission, Docket No. 850673-EU, Generic Investigation of Standby Rates, July 16, 1986 and July 30, 1986.
- **Commonwealth Edison Company**  
Federal Energy Regulatory Commission, Docket Nos. ER86-76-001 and ER86-230-001, June 23, 1986.
- **Gulf States Utilities Company**  
Federal Energy Regulatory Commission, Docket No. ER85-538-001, January 6, 1986 and April 25, 1986.
- **Arizona Public Service Company**  
Arizona Corporation Commission, Docket No. U-1345-85-156, November 15, 1985, February 3, 1986 and February 18, 1986.

- **Eastern Utility Associates Power Corporation**  
Federal Energy Regulatory Commission, Docket No. EL85-46-000, September 20, 1985.
- **Southern California Edison Company**  
Federal Energy Regulatory Commission, Docket No. ER79-150-000 (Phase II) Price Squeeze, August 20, 1985.
- **Baltimore Gas and Electric Company**  
Maryland Public Service Commission, Case No. 7871, August 1, 1985 and December 16, 1985.
- **Central Vermont Public Service Corporation**  
Vermont Public Service Board, Docket No. 5030, July 12, 1985.
- **Delmarva Power and Light Company**  
Maryland Public Service Commission, Case No. 7871, June 28, 1985 and December 16, 1985.
- **Florida Power and Light Company**  
Florida Public Service Commission, Docket No. 840399-EU, April 19, 1985 and May 1, 1985.
- **Central and South West Services, Inc.**  
Federal Energy Regulatory Commission, Docket No. ER82-545, et al., April 11, 1985.
- **Gulf States Utilities Company**  
Louisiana Public Service Commission, Docket No. U-16338, April 9, 1985.
- **Gulf States Utilities Company**  
Federal Energy Regulatory Commission, Docket No. ER84-568-000, February 22, 1985.
- **Gulf States Utilities Company**  
Texas Public Utility Commission, Docket No. 5820, October 15, 1984.
- **Central and South West Services, Inc.**  
Federal Energy Regulatory Commission, Docket No. ER84-31-000, August 6, 1984.
- **Delmarva Power and Light Company**  
Delaware Public Service Commission, Docket No. 84-21, July 3, 1984 and July 10, 1985.
- **Houston Lighting and Power Company**  
Texas Public Utility Commission, Docket No. 5779, June 7, 1984.
- **Gulf States Utilities Company**  
Louisiana Public Service Commission, Docket No. V-16038, June 7, 1984.
- **Gulf States Utilities Company**  
Texas Public Utility Commission, Docket No. 5560, April 23, 1984.
- **Pennsylvania Power Company**  
Federal Energy Regulatory Commission, Docket No. ER81-779, December 1, 1983.
- **American Electric Power System Companies**

Federal Energy Regulatory Commission, Docket No. E-9206, November 21, 1983 and November 5, 1984.

- **Appalachian Power Company**  
Public Service Commission of West Virginia, Case No. 83-384-E-GI, November 2, 1983.
- **Investor-Owned Electric and Gas Utilities of Iowa**  
Iowa State Commerce Commission, Docket No. RMU-83-17, October 27, 1983.
- **Appalachian Power Company**  
Federal Energy Regulatory Commission, Docket Nos. ER82-853 and ER82-854, October 31, 1983.
- **Ohio Edison Company**  
Federal Energy Regulatory Commission, Docket No. ER82-79 (Phase II), April 15, 1983.
- **Ohio Power Company**  
Federal Energy Regulatory Commission, Docket Nos. ER82-553 and ER82-554, March 25, 1983, May 20, 1983 and June 27, 1983.
- **Pennsylvania Power Company**  
Pennsylvania Public Utility Commission, Docket No. R-821918C002, January 21, 1983.
- **Indiana and Michigan Electric Company**  
United States District Court, Northern District of Indiana, Civil Action No. F78-148, March 1982.
- **Louisiana Power and Light Company**  
Federal Energy Regulatory Commission, Docket Nos. EL81-13 and ER81-457, September 4, 1981 and September 13, 1981.
- **Philadelphia Electric Company**  
United States District Court, Eastern District of Pennsylvania, Civil Action No. 78-2533, July 7-9, 1981.
- **Appalachian Power Company**  
Federal Energy Regulatory Commission, Docket No. EL78-13, March 1981 and January 1982.
- **Arkansas Power and Light Company**  
Arkansas Public Service Commission, Docket No. F-007, November 1980.
- **Central Vermont Public Service Corporation**  
State of Vermont Public Service Board, PSB Docket No. 4299, November 30, 1979.
- **Union Electric Company**  
Federal Energy Regulatory Commission, Docket No. ER77-614, February 9, 1979.
- **Wisconsin Power and Light Company**  
Federal Energy Regulatory Commission, Docket No. ER77-347, May 31, 1978 and March 7, 1979.

- **Empire State Power Resources, Inc.**  
New York State Public Service Commission, Case No. 26798, October 11, 1977.
- **Staff of the Securities and Exchange Commission**  
Securities and Exchange Commission, In the Matter of Delmarva Power and Light Company, File No. 59-144, April 30, 1973.

## **EXPERT REPORTS AND AFFIDAVITS**

“Expert Witness Report of John H. Landon” in the matter of San Diego Gas & Electric Company v. Southern California Edison Company, Ref. No.: 1220032266, January 10, 2005.

“Declaration of Dr. John H. Landon” before the Federal Energy Regulatory Commission, Nevada Power Company/ Sierra Pacific Power Company v. Enron Power Marketing, Inc., October 2, 2003.

“Expert Report of John H. Landon, Ph.D.” in the matter of arbitration of Occidental Energy Ventures et al. vs. Sempra Energy et al., July 10, 2003.

“Report of John Landon on behalf of PECO Energy Company” in the matter of PECO Energy Company v. Commonwealth of Pennsylvania, 443 F & R 1999, pending before the Commonwealth Court of Pennsylvania Re: 1997 PURTA Tax, January 22, 2003.

“Affidavit of John H. Landon on behalf of American Electric Power Service Corp.” before the Federal Energy Regulatory Commission, Docket No. EL02-100-000, July 23, 2002.

“Expert Report of John H. Landon, Ph.D.” on behalf of Tractebel, S.A. related to calculation of damages in the matter of Tractebel, S.A. v. Sithe Mauritius Power Limited and Asia Holdings Limited, filed in a private arbitration in the State of New York, January 14, 2002.

“Affidavit of John H. Landon on behalf of Indianapolis Power & Light Company” in the Marion Superior Court, Cause No. 49F12-0107-CP-002462, October 25, 2001

“Affidavit of John H. Landon on behalf of American Electric Power Marketing, Inc., et al. before the Federal Energy Regulatory Commission, Docket No. ER96-2495 et al., August 7, 2000.

“Rebuttal Report of John Landon,” in response to the Expert Report of William H. Kaempfer, Ph.D. in the matter of David Minshall v. The McGraw-Hill Companies and MHGH-TV before the United States District Court for the District of Colorado, Case No.. C 98-M-2694, July 19, 2000.

“Declaration of Dr. John H. Landon” in the matter of Tennessee Valley Authority v. United States Environmental Protection Agency, and John H. Hankinson Jr., Regional Administrator, United States Environmental Protection Agency, Region IV at the United States Court of Appeals for the Eleventh Circuit, Docket Nos. 00-12310-E and 00-12459-E (Consolidated under Docket No 12310-E), July 12, 2000.

“Expert Report of John H. Landon,” related to calculation of damages in the matter of David Minshall v. The McGraw-Hill Companies and KMGH-TV, before the United States District Court for the District of Colorado, Case No. C98-M-2694, June 19, 2000.

“An Economic Assessment of the Benefits of Repealing PUHCA,” an independent analysis of the costs and benefits of the Public Utility Holding Company Act of 1935 (PUHCA) commissioned by Mid-American Energy Holdings Company, April 2000.

“Expert Report of John H. Landon,” related to calculation of damages in the matter of Sarah Stevens vs. UCSF-Stanford Health Care, et al., before the United States District Court for the Northern District of California, Case No. C99-0575, March 7, 2000.

“Expert Report of John H. Landon,” related to calculation of damages in the matter of Donald H. Kelley vs. Shepard’s/McGraw-Hill, Inc., before the District Court of El Paso County, State of Colorado, Case No. 98-CV-3850, Division 6, March 1, 2000.

“Expert Report of John H. Landon,” related to economic damages allegedly attributable to Airworthiness Directive 96-01-03 in the matter of Evergreen Airlines v. Hayes Pemco, before the United States District Court for the Northern District of California, Case No. C-96-2494-WHO, December 23, 1999.

“Expert Report of John H. Landon,” related to calculation of lost income in the matter of Christian Hellwig v. Autodesk, Inc., before the Superior Court of the State of California for the County of Marin, Case No. 174842, November 8, 1999.

“Expert Report of John H. Landon,” related to calculation of lost income in the matter of William H. Coleman III v. 24 Hour Fitness Inc., et al. before the United States District Court District of Colorado, Case No. 99-WM-483, December 1, 1999.

“Affidavit of John H. Landon on Behalf of American Electric Power Company,” prepared on behalf of American Electric Power Company before the Federal Energy Regulatory Commission, Case No. 98-0452-E-GI, September 21, 1999.

“Affidavit of John H. Landon,” prepared on behalf of American Electric Power Company before the Federal Energy Regulatory Commission, Docket No. ER96-2495-12, September 16, 1999.

“Expert Report of John H. Landon,” related to calculation of damages in the matter of Willis William Ritter, III v. Cooper Industries, Inc., before the United States District Court, Northern District of California, Case No. C 96-2838 TEH, September 10, 1999.

“Expert Report of John H. Landon,” in compliance with Rule 26(a) in the matter of Kathleen Betts v. United Airlines, Inc., before the United States District Court, Court of California, Case No. C97-4329 CW, December 8, 1998.

“Expert Report of John H. Landon,” in compliance with Rule 26(a) in the matter of Thomas L. Kerstein v. The McGraw-Hill Companies, Docket No. 96-Z-1087, February 2, 1998.

“Expert Report of John H. Landon,” in compliance with Rule 26(a) in the matter of Trigen-Oklahoma City Energy Corporation v. Oklahoma Gas & Electric Company, before the United States District Court, Western District of Oklahoma, Case No. CIV-96-1595-L, October 9, 1998.

“Expert Report of John H. Landon,” in compliance with Rule 26(a) in the matter of Donald H. Kelley v. Shepard’s/McGraw-Hill, Inc., before the District Court, El Paso County, Colorado, Case No. 96-CV-2449, August 10, 1997.

“Expert Report of John H. Landon,” in compliance with Rule 26(a) in the matter of Augusta Software Design, Inc. v. Shepard’s/McGraw-Hill, Inc., before the District Court, City and County of Denver, Colorado, Case No. 96-CV-6977, April 13, 1997.

“Expert Report of John H. Landon,” in compliance with Rule 26(a) in the matter of Konrad Schmidt, III v. Shepard’s/McGraw-Hill, Inc., before the District Court, El Paso County, Colorado, Case No. 96-CV-1731, April 9, 1997.

“Expert Report of John H. Landon,” in compliance with Rule 26(a) in the matter of Dennis Brierton et al. v. Emery Worldwide, et al., Docket No. CV 75 3391, August 8, 1997.

“Expert Report of John H. Landon,” in compliance with Rule 26(a) in the matter of Arthur W. Manning v. McGraw-Hill, Inc., Docket No. 94-13-1697, July 10, 1997.

“Affidavit of John H. Landon,” on behalf of American Electric Power Service Corporation before the Federal Energy Regulatory Commission, Docket No. ER93-540-001, July 18, 1996.

“Rebuttal to Expert Report of Phillip Allman,” expert rebuttal report of John H. Landon prepared on behalf of Family Health Foundation, Inc. in the United States District Court, Northern District of California, Case No. C95-2013, September 9, 1996.

“Rebuttal to Expert Report of Ona Schissel,” expert rebuttal report of John H. Landon prepared on behalf of Family Health Foundation, Inc. in the United States District Court, Northern District of California, Case No. C95-2013, August 23, 1996.

“Expert Report of John H. Landon,” prepared on behalf of Family Health Foundation, Inc. in the United States District Court, Northern District of California, Case No. C95-2013, July 16, 1996.

“Expert Report of John H. Landon on behalf of Nevada Power Company,” in a private arbitration before the American Arbitration Association in the matter *Saguaro Power Company, Inc. v. Nevada Power Company*, AAA Case No. 79 Y 199 0054 95, April 4, 1996.

“An Overview of the Electric Utility Industry,” expert report of John H. Landon prepared on behalf of El Paso Electric Company before the United States District Court, District of New Mexico, Civil Action No. 95-485-LCS, March 1, 1996.

“Adverse Consequences and Material Impairment Resulting from the Las Cruces Condemnation,” expert report of John H. Landon prepared on behalf of El Paso Electric Company before the United States District Court, District of New Mexico, Civil Action No. 95-485-LCS, March 1, 1996.

“Statement of John H. Landon,” on behalf of PECO Energy Company regarding Investigation into Electric Power Competition, before the Pennsylvania Public Utility Commission, Docket No. I-940032, January 6, 1996.

“Expert Report of John H. Landon on behalf of Nevada Power Company,” in a private arbitration before the American Arbitration Association in the matter *Nevada Cogeneration Associates #1 and Nevada Cogeneration Associates #2 v. Nevada Power Company*, AAA Case No. 79 Y 199 0064 95, November 14, 1995.

“Rebuttal Expert Report of John H. Landon,” prepared on behalf of Southern California Gas Company before a private arbitration panel in the matter *Marathon Oil Company v. Southern California Gas Company*, April 21, 1995.

“Expert Report of John H. Landon,” prepared on behalf of Southern California Gas Company before a private arbitration panel in the matter *Marathon Oil Company v. Southern California Gas Company*, April 7, 1995.

“Initial Comments of National Economic Research Associates, Inc. on Florida DSM Employment Impacts,” prepared for Florida Power & Light Company, January 1994, with Mark P. Berkman and Peter H. Griffes.

“Answers to Questions Concerning the Treatment of Distribution Companies,” prepared for the Chilean National Energy Commission, October 25, 1993.

“Final Report on Transmission Pricing in Chile to the Chilean National Energy Commission,” prepared for the Chilean National Energy Commission, October 25, 1993.

“A Proposal for Backstop Regulation for Cable Television Prices,” prepared on behalf of Time Warner Entertainment Company, L.P. before the Federal Communications Commission, August 25, 1993, with Lewis Perl, Paul Brandon and Anna Della Valle.

“Affidavit of John H. Landon on Behalf of Northeast Utilities Service Company,” prepared on behalf of Northeast Utilities Service Company before the Federal Energy Regulatory Commission, Docket Nos. EC90-10-007, et al., April 27, 1993.

“Incentive Regulation in the Electric Utility Industry,” a survey of state regulation programs throughout the United States, January 1993.

“Affidavit of John H. Landon in Support of Motion for Summary Judgment,” prepared on behalf of Portland General Electric Company before the United States District Court, District of Oregon, Civil Action Nos. 90-524 FR and 90-592 FR, December 9, 1992.

“Affidavit of John H. Landon on Behalf of Northeast Utilities Service Company,” prepared in support of Request for Rehearing of Northeast Utilities Service Company before the Federal Energy Regulatory Commission, Docket No. ER92-766-000, November 2, 1992.

“Declaration of John Landon in Support of Plaintiff's Motion for Summary Judgment or Alternatively for Summary Adjudication,” prepared on behalf of Benziger Family Ranch Associates d/b/a/ Glen Ellen Winery before the Superior Court of California, Sonoma County, Case No. 187834, October 9, 1992.

“Supplemental Expert Report of John H. Landon in Response to the Expert Report of Gordon T.C. Taylor,” prepared on behalf of Portland General Electric Company before the United States District Court, District of Oregon, Civil Action Nos. 90-524 FR and 90-592 FR, August 28, 1992.

“Expert Report of John H. Landon,” prepared on behalf of Portland General Electric Company before the United States District Court, District of Oregon, Civil Action Nos. 90-524 FR and 90-592 FR, July 3, 1992.

“Declaration of John Landon in Opposition to Plaintiff's Motion for Permanent Injunction,” an affidavit prepared on behalf of Sega of America, Inc. before the United States District Court, Central District of California, Civil Action No. CV-90 2323 RJK, April 23, 1992.

“Preliminary Report for the Colombian National Planning Department,” presented to the Colombian National Planning Department, Bogotá, Colombia, November 7, 1991.

“The United States Electric Utility Industry,” presented at the Seminar on Restructuring the Electric Power Subsector in Colombia, Paipa, Colombia, sponsored by The World Bank, May 31-June 1, 1991.

“Affidavit of John H. Landon,” prepared on behalf J. F. Shea Company, Coast Cable Partners, *et al.* before the United States District Court, Northern District of California, San Jose Division, Civil Action No. C-90-20073 WAI, October 3, 1990.

“Incentive Regulation in the Electric Utility Industry,” a survey of state regulation programs throughout the United States, July 1990.

“An Estimate of the Economic Loss Sustained by Brian Nelson as a Result of His Job Loss,” an Expert Report prepared on behalf of Pacific Gas and Electric Company before the Superior Court of the State of California, City and County of San Francisco, Case No. 864961, June 20, 1990.

“Affidavit of John H. Landon on Behalf of Florida Power & Light Company,” prepared on behalf of Florida Power & Light Company before the United States District Court, Middle District of Florida, Tampa Division, Civil Action No. 88-1622-CIV-T-13C, March 30, 1990.

“Declaration of John H. Landon in Support of Defendant's Motion to Exclude Plaintiff's Expert Witness on Damages or, Alternatively, to Bifurcate Trial on Liability and Damages Issues,” an affidavit prepared on behalf of Clyde Robin Seed Company, Inc. before the United States District Court, Northern District of California, Civil Action No. C 88-4540 SC, February 23, 1990.

“Expert Report of John H. Landon,” prepared on behalf of Florida Power and Light Company, FPL Group, Inc. and FPL Energy Service, Inc. before the United States District Court, Southern District of Florida, Civil Action No. 88-2145, December 8, 1989.

“An Evaluation of the OCC's Performance Incentive Proposal and Suggestions for a New Performance Incentive Program,” a report prepared on behalf of the Ohio Electric Utility Institute, September 23, 1988, with Stephen M. St. Marie.

“Comments Responding to BPU Staff's Assessment of Cogeneration and Small Power Production,” prepared on behalf of Public Service Electric and Gas Company before the New Jersey Board of Public Utilities, Docket No. 8010-687B, August 31, 1987, with Joe D. Pace.

“Incentive Regulation in the Electric Utility Industry,” a survey of state regulation programs throughout the United States, July 1987.

“Comments (Initial and Reply) of National Economic Research Associates, Inc.,” prepared on behalf of Illinois Power Company before the Illinois Commerce Commission, No. 86-NOI-1, Excess Capacity, December 15, 1986 and January 20, 1987.

“Incentive Regulation in the Electric Utility Industry,” a survey of state regulation programs throughout the United States, October 1985.

“Utility Performance Evaluation,” prepared for the Rate Research Committee of the Edison Electric Institute, September 18, 1984, with David A. Huettner.

“Comments on the Proposed Standard for Utility Construction Decision Making,” prepared on behalf of the Ohio Electric Utility Institute before the Public Utilities Commission of Ohio, Case No. 84-61-AU-ORD, April 28, 1984.

“Expert Report of John H. Landon,” prepared on behalf of Pennsylvania Power Company before the United States District Court, Western District of Pennsylvania, Civil Action No. 77-1145, March 1, 1984.

“Additional Comments,” prepared on behalf of the Investor-Owned Electric and Gas Utilities of Iowa before the Iowa State Commerce Commission, Docket No. RMU-83-17, October 1983.

“Recommendations of the Investor-Owned Electric and Gas Utilities of Iowa in Response to the Iowa State Commerce Commission Request for Comments in Docket No. RMU-83-17,” prepared in conjunction with Iowa investor-owned utilities, October 1983.

“Report to the Iowa State Commerce Commission on Measuring Productivity of Electric Utilities,” prepared on behalf of Investor-Owned Electric and Gas Utilities of Iowa before the Iowa State Commerce Commission, Docket No. RMU-83-17, October 1983.

“Analysis of the Operations Review Division Proposal,” prepared on behalf of the Investor-Owned Electric and Gas Utilities of Iowa before the Iowa State Commerce Commission, Docket No. RMU-83-17, October 21, 1983.

“Comment on ‘Incentive Regulation in the Electric Utility Industry’,” prepared on behalf of a consortium of electric utilities and submitted to the Federal Energy Regulatory Commission, March 1983.

“Expert Report on Competition and Relevant Markets,” prepared on behalf of Delmarva Power and Light Company before the United States District Court, District of Delaware, Civil Action Nos. 77-254 and 77-296, December 15, 1982.

“Measuring Productivity of Electric Utilities,” a report prepared for Wisconsin Electric Power Company, May 1982.

“Analysis of Chapter 14 ‘Competition’ of the National Power Grid Study,” prepared by NERA for the Edison Electric Institute, December 20, 1979.

“Short Term Economic Forecasting Techniques for Selected Atlantic Fisheries,” prepared for U.S. Department of Commerce, National Oceanic and Atmospheric Administration, National Marine Fisheries Service, Office of Fisheries Development, Economic Analysis Group, April 1978, with Lee G. Anderson.

“Economic Impact of Alternative Crude Oil Transfer Techniques in the Lower Delaware Region: A Report on a Proposed Analytic Design,” prepared for the Center for the Study of Marine Policy, College of Marine Studies, University of Delaware, September 30, 1974, with William R. Latham and Mark G. Brown.

## **PUBLICATIONS**

“Spillover Effects of Environmental Policies”, *The Electricity Journal*, August-September 2001, pp.14-21, with Edward P. Kahn

“Retail Access Pilot Programs: Where's the Beef?,” *The Electricity Journal*, Vol. 9, No. 10, December 1996, pp. 19-25, with Edward P. Kahn.

“Wine Wars: An Economic Analysis of Winery/Distributor Litigation,” *Practical Winery & Vineyard*, January/February 1994, pp. 40-41, with Kara T. Boatman.

“Use and Abuse of Economic Experts in Winning a Business Jury Trial,” American Bar Association, National Institute, November 1990, with Lewis J. Perl. (Reprinted in *How to Win a Business Jury Trial*, copyright 1990, 1991 and 1992, American Bar Association.)

“Opportunity Costs as a Legitimate Component of the Cost of Transmission Service,” *Public Utilities Fortnightly*, December 7, 1989, with Joe D. Pace and Paul L. Joskow.

“Theories of Vertical Integration and Their Application to the Electric Utility Industry,” *The Antitrust Bulletin*, Spring 1983.

“Measuring Electric Utility Efficiency,” *Proceedings of the Fall Industrial Engineering Conference*, American Institute of Industrial Engineers, Cincinnati, Ohio, November 14-17, 1982.

“Introducing Competition into the Electric Utility Industry: An Economic Appraisal,” *Energy Law Journal*, Vol. 3, No. 1, May 1982, pp. 1-65, with Joe D. Pace.

“Regional Econometric Models: Specification and Simulation of a Quarterly Alternative for Small Regions,” *Journal of Regional Science*, Vol. 19, No. 1, 1979, pp. 1-13, with William R. Latham and Kenneth A. Lewis.

“Electric Utilities: Economies and Diseconomies of Scale,” *Southern Economic Journal*, Vol. 44, No. 4, April 1978, pp. 883-912, with David A. Huettner.

“Restructuring the Electric Utility Industry: A Modest Proposal,” *Electric Power Reform: The Alternatives for Michigan*, William H. Shaker, Wilbert Steffy, eds. (Ann Arbor, Mich.: Institute of Science and Technology, The University of Michigan, 1976), pp. 217-229, with David A. Huettner.

“Market Structure, Nonpecuniary Factors, and Professional Salaries: Registered Nurses,” *Journal of Economics and Business*, Vol. 28, 1975-1976, pp. 151-155, with Charles R. Link.

“Richard Hellman, Government Competition in the Electric Utility Industry: A Theoretical and Empirical Study,” *The Antitrust Bulletin*, Vol. XX, No. 3, Fall 1975, pp. 681-684. [Book Review.]

“Changing Technology and Optimal Industrial Structure,” *Technological Change: Economics, Management and Environment*, Bela Gold, ed. (New York, N.Y.: Pergamon Press, 1975), Chapter 4, pp. 107-127.

“Monopsony and Teachers' Salaries: Some Contrary Evidence <sup>3</sup>/<sub>4</sub> Comment,” *Industrial and Labor Relations Review*, Vol. 28, No. 4, July 1975, pp. 574-577.

“Monopsony and Union Power in the Market for Nurses,” *Southern Economic Journal*, Vol. 41, No. 4, April 1975, pp. 649-659, with Charles R. Link.

“Pricing in Combined Gas and Electric Utilities: A Second Look,” *The Antitrust Bulletin*, Vol. XVIII, No. 1, Spring 1973, pp. 83-98.

“Political Fragmentation, Income Distribution, and the Demand for Government Services,” *Nebraska Journal of Economics and Business*, Autumn 1972, pp. 171-184, with Robert N. Baird.

“Electric and Gas Combination and Economic Performance,” *Journal of Economics and Business*, Fall 1972, Vol. 25, pp. 1-13.

“Discrimination, Monopsony, and Union Power in the Building Trades: A Cross-Sectional Analysis,” *Monthly Labor Review*, April 1972, pp. 24-26, with William Pierce.

“The Effects of Collective Bargaining on Public School Teachers' Salaries ¾ Comment,” *Industrial and Labor Relations Review*, Vol. 25, No. 3, April 1972, pp. 410-423, with Robert N. Baird.

“An Economic Analysis of Combination Utilities,” *The Antitrust Bulletin*, Vol. XVII, No. 1, Spring 1972, pp. 237-268, with John W. Wilson.

“Teacher Salaries and School Decentralization,” *Education and Urban Society*, February 1972, pp. 197-210, with Robert N. Baird.

“Monopsony in the Market for Public School Teachers,” *The American Economic Review*, Vol. LXI, No. 5, December 1971, pp. 965-971, with Robert N. Baird.

“The Relation of Market Concentration to Advertising Rates: The Newspaper Industry,” *The Antitrust Bulletin*, Vol. XVI, No. 1, Spring 1971, pp. 53-100.

“The Effect of Product Market Concentration on Wage Levels: An Intra-Industry Approach,” *Industrial and Labor Relations Review*, Vol. 23, No. 2, January 1970, pp. 237-247.