

## **Attachment BFP/SET-1**

### **BFP Qualifications**

## **CURRICULUM VITAE**

**OF**

**BRIAN F. PITKIN**

### **EDUCATION**

University of Virginia, McIntire School of Commerce, Charlottesville, Virginia, 1993  
Bachelor of Science in Commerce - Dual Concentrations in Finance and Management Information Systems

### **EMPLOYMENT HISTORY**

Peterson Consulting, LLP, Washington, DC, 1993 - 1994  
Consultant

FTI Consulting, Inc. / Klick, Kent & Allen, Inc., Washington, DC, 1994 - 2003  
Director

InterLink, Inc., Alexandria, Virginia, 2003 - Present  
President

### **TESTIMONY**

#### **United States District Court, Central District of California, Western Division**

December 4, 2000      Case No.:99-11641 RSWL (RCx). Arthur Simon and John Galley, III On Behalf of Themselves and All Persons Similarly Situated vs. American Telephone & Telegraph Corp.; At Home Corporation; Arahova Communications, Inc.; Cox Communications, Inc.; Comcast Corporation; Cablevision Systems Corp.; Garden State Cable Vision LP; Jones Intercable, Inc.; Time Warner, Inc.; Time Warner Entertainment Co., L.P.; TWE-A/N Partnership; TWI Cable, Inc.; MediaOne Group; ServiceCo L.L.C.; and Tele-Communications, Inc. Declaration of John C. Klick and Brian F. Pitkin in Support of Defendants' Motion in Opposition to Plaintiff's Motion for Class Certification.

#### **Federal Communications Commission**

May 26, 1999      CC Docket No. 96-98. Implementation of the Local Competition Provisions of the Telecommunications Act of 1996. Affidavit of John C. Klick and Brian F. Pitkin.

May 26, 1999      CC Docket No. 96-98. Implementation of the Local Competition Provisions of the Telecommunications Act of 1996. Affidavit of Michael J. Boyles, John C. Klick and Brian F. Pitkin.

June 10, 1999      CC Docket No. 96-98. Implementation of the Local Competition Provisions of the Telecommunications Act of 1996. Reply Affidavit of Michael R. Baranowski, John C. Klick and Brian F. Pitkin.

**Federal Communications Commission (Continued)**

- July 31, 2001 CC Docket No. 00-251, 00-218. In the Matter of Petition of AT&T Communications of Virginia, Inc. and WorldCom, Inc., Pursuant to Section 252(e)(5) of the Communications Act, for Preemption of the Jurisdiction of the Virginia State Corporation Commission Regarding Interconnection Disputes with Verizon-Virginia, Inc. Direct Testimony of Brian F. Pitkin.
- September 21, 2001 CC Docket No. 00-251, 00-218. In the Matter of Petition of AT&T Communications of Virginia, Inc. and WorldCom, Inc., Pursuant to Section 252(e)(5) of the Communications Act, for Preemption of the Jurisdiction of the Virginia State Corporation Commission Regarding Interconnection Disputes with Verizon-Virginia, Inc. Surrebuttal Testimony of Brian F. Pitkin.
- August 1, 2002 WC Docket No. 02-189. In the Matter of Qwest Communications International Inc. Consolidated Application for Authority to Provide In-Region, InterLATA Services in Montana, Utah, Washington, and Wyoming. Declaration of Michael R. Lieberman and Brian F. Pitkin.
- August 12, 2002 WC Docket No. 02-157. In the Matter of Application by Verizon New England Inc., Verizon Delaware Inc., Bell Atlantic Communications, Inc. (d/b/a Verizon Long Distance), NYNEX Long Distance Company (d/b/a Verizon Enterprise Solutions), Verizon Global Networks, Inc., and Verizon Select Services Inc., for Authorization To Provide In-Region, InterLATA Services in New Hampshire and Delaware. Reply Declaration of Michael R. Lieberman and Brian F. Pitkin.
- August 21, 2002 WC Docket No. 02-214. In the Matter of Application by Verizon Virginia Inc., Verizon Long Distance Virginia Inc., Verizon Enterprise Solutions Virginia Inc., Verizon Global Networks Inc., and Verizon Select Services of Virginia Inc., for Authorization To Provide In-Region, InterLATA Services in Virginia. Declaration of Brian F. Pitkin.
- August 23, 2002 WC Docket No. 02-148. In the Matter of Qwest Communications International Inc. Consolidated Application for Authority to Provide In-Region, InterLATA Services in Colorado, Idaho, Iowa, Nebraska and North Dakota. Declaration of Brian F. Pitkin.
- August 26, 2002 WC Docket No. 02-189. In the Matter of Qwest Communications International Inc. Consolidated Application for Authority to Provide In-Region, InterLATA Services in Montana, Utah, Washington, and Wyoming. Reply Declaration of and Brian F. Pitkin.
- October 9, 2002 WC Docket No. 02-306. In the Matter of Application of SBC Communications Inc., Pacific Bell Telephone Company, and Southwestern Bell Communications Services, Inc. for Provision of In-Region, InterLATA Services in California. Declaration of Michael R. Lieberman and Brian F. Pitkin.
- October 10, 2002 WC Docket No. 02-307. In the Matter of Application by BellSouth Corporation, for Authorization To Provide In-Region, InterLATA Services in the States of Florida and Tennessee. Declaration of John C. Klick and Brian F. Pitkin.
- October 16, 2002 WC Docket No. 02-314. In the Matter of Qwest Communications International Inc. Application for Authority to Provide In-Region, InterLATA Services in Colorado, Idaho, Iowa, Montana, Nebraska, North Dakota, Utah, Washington, and Wyoming. Declaration of Michael R. Lieberman and Brian F. Pitkin.
- November 1, 2002 WC Docket No. 02-307. In the Matter of Application by BellSouth Corporation, for Authorization To Provide In-Region, InterLATA Services in the States of Florida and Tennessee. Reply Declaration of John C. Klick and Brian F. Pitkin.

**Federal Communications Commission (Continued)**

- November 18, 2002 WC Docket No. 02-307. In the Matter of Application by BellSouth Corporation, for Authorization To Provide In-Region, InterLATA Services in the States of Florida and Tennessee. Supplemental Declaration of John C. Klick and Brian F. Pitkin.
- November 26, 2002 WC Docket No. 02-306. Application of SBC Communications Inc., Pacific Bell Telephone Company, and Southwestern Bell Communications Services, Inc. for Provision of In-Region, InterLATA Services in California. Supplemental Joint Declaration of Michael R. Lieberman and Brian F. Pitkin.

**Alabama Public Service Commission**

- February 13, 1998 Docket No. 25980. Implementation of the Universal Support Requirements. Rebuttal Testimony of Brian F. Pitkin.

**Public Utilities Commission of the State of California**

- February 7, 2003 Application 01-02-035. Application of AT&T Communications of California, Inc. (U 5002 C) and WorldCom, Inc. for the Commission to Reexamine the Recurring Costs and Prices of Unbundled Loops in Its First Annual Review of Unbundled Network Element Costs Pursuant to Ordering Paragraph 11 of D.99 11-050. Also, Applications 01-02-024, -2-02-031, 02-02-032, 02-02-034, 02-03-002. Reply Declaration of John C. Donovan, Brian F. Pitkin and Steven E. Turner.
- March 12, 2003 Application 01-02-035. Application of AT&T Communications of California, Inc. (U 5002 C) and WorldCom, Inc. for the Commission to Reexamine the Recurring Costs and Prices of Unbundled Loops in Its First Annual Review of Unbundled Network Element Costs Pursuant to Ordering Paragraph 11 of D.99 11-050. Also, Applications 01-02-024, -2-02-031, 02-02-032, 02-02-034, 02-03-002. Rebuttal Declaration of Brian F. Pitkin.

**Florida Public Service Commission**

- September 2, 1998 Docket No. 980696-TP. Determination of the Cost of Basic Local Telecommunications Service, Pursuant to Section 364.025, Florida Statutes. Rebuttal Testimony of Don J. Wood and Brian F. Pitkin.
- July 31, 2000 Docket No. 990649-TP. Investigation into Pricing of Unbundled Network Elements. Rebuttal Testimony of John C. Donovan and Brian F. Pitkin.
- August 28, 2000 Docket No. 990649-TP. Investigation into Pricing of Unbundled Network Elements. Supplemental Rebuttal Testimony of John C. Donovan and Brian F. Pitkin.
- December 10, 2001 Docket No. 990649-TP. Investigation into Pricing of Unbundled Network Elements. Rebuttal Testimony of Brian F. Pitkin.
- February 11, 2002 Docket No. 990649-TP. Investigation into Pricing of Unbundled Network Elements. Supplemental Rebuttal Testimony of Brian F. Pitkin.

**Georgia Public Service Commission**

- August 1, 2000 Docket No. 5825-U. Universal Access Fund, Transition to Phase II Pursuant to O.C.G.A. § 46-5-167. Direct Testimony of John C. Donovan and Brian F. Pitkin.
- September 8, 2000 Docket No. 5825-U. Universal Access Fund, Transition to Phase II Pursuant to O.C.G.A. § 46-5-167. Rebuttal Testimony of John C. Donovan and Brian F. Pitkin.

**Georgia Public Service Commission (Continued)**

- October 2, 2000      Docket No. 5825-U. Universal Access Fund, Transition to Phase II Pursuant to O.C.G.A. § 46-5-167. Reply to Rebuttal Testimony of John C. Donovan and Brian F. Pitkin.
- April 5, 2002      Docket No. 14361-U. Generic Proceeding to Review Cost Studies, Methodologies, Pricing Policies and Cost Based Rates for Interconnection and Unbundling of BellSouth Telecommunications, Inc.'s Network. Rebuttal Testimony of John C. Donovan and Brian F. Pitkin.

**State Corporation Commission of the State of Kansas**

- May 25, 1999      Docket No. 99-GIMT-326-GIT. Investigation into the Kansas Universal Service Fund (KUSF) Mechanism for the Purpose of Modifying the KUSF and Establishing a Cost-based Fund. Direct Testimony of Brian F. Pitkin.

**Maryland Public Service Commission**

- March 23, 2001      Case No. 8745. In the Matter of the Provision of Universal Service to Telecommunications Consumers. Direct Testimony of Brian F. Pitkin.
- May 21, 2001      Case No. 8745. In the Matter of the Provision of Universal Service to Telecommunications Consumers. Rebuttal Testimony of Brian F. Pitkin.
- May 25, 2001      Case No. 8879. In the Matter of the Investigation into Rates for Unbundled Network Elements Pursuant to the Telecommunications Act of 1996. Direct Testimony of Brian F. Pitkin.
- June 11, 2001      Case No. 8745. In the Matter of the Provision of Universal Service to Telecommunications Consumers. Surrebuttal Testimony of Brian F. Pitkin.
- July 24, 2001      Case No. 8879. In the Matter of the Investigation into Rates for Unbundled Network Elements Pursuant to the Telecommunications Act of 1996. Supplemental Direct Testimony of Brian F. Pitkin.
- October 15, 2001      Case No. 8879. In the Matter of the Investigation into Rates for Unbundled Network Elements Pursuant to the Telecommunications Act of 1996. Surrebuttal Testimony of Brian F. Pitkin.

**Minnesota Public Utilities Commission**

- July 14, 1998      Docket No. P-442, 5321, 3167, 466, 421/CI-96-1540. Commission's Generic Investigation of U S West Communications, Inc.'s Cost of Providing Interconnection and Unbundled Network Elements. Supplemental Direct Testimony of John C. Klick and Brian F. Pitkin.

**Mississippi Public Service Commission**

- March 6, 1998      Docket No. 98-AD-035. Mississippi Universal Service Docket. Rebuttal Testimony of Brian F. Pitkin.

**Public Service Commission of Missouri**

- September 25, 1998      Docket No. TO-98-329. Investigation into Various Issues Related to the Missouri Universal Service Fund. Rebuttal Testimony of Brian F. Pitkin, adopted by John C. Klick.

**Public Service Commission of the State of Montana**

- December 31, 1997      Docket No. D97.9.167. Investigation of the Commission Implementation of a Forward Looking Universal Service Cost Model. Direct Testimony of Brian F. Pitkin, adopted by Michael Hydock.
- February 13, 1998      Docket No. D97.9.167. Investigation of the Commission Implementation of a Forward Looking Universal Service Cost Model. Supplemental Testimony of Brian F. Pitkin, adopted by Michael Hydock.
- February 20, 1998      Docket No. D97.9.167. Investigation of the Commission Implementation of a Forward Looking Universal Service Cost Model. Rebuttal Testimony of Brian F. Pitkin, adopted by Michael Hydock.

**Public Service Commission of the State of Nebraska**

- April 25, 2003          Application No. C-2872. In The Matter of the Petition of Great Plains Communications, Inc. for Arbitration to Resolve Issues Relating to an Interconnection Agreement with WWC License L.L.C. Rebuttal Testimony of Brian F. Pitkin.

**North Carolina Utilities Commission**

- October 15, 2002      Docket No. P-100, Sub 133d. Proceeding to Determine Permanent Pricing for Unbundled Network Elements. Rebuttal Testimony of Brian F. Pitkin.

**State of North Dakota Public Service Commission**

- September 17, 2002    Case No. PU-2077-02-308. Petition of WWC Holding Co., Inc. For Arbitration Under The Telecommunications Act of 1996. Rebuttal Testimony of Brian F. Pitkin.

**Pennsylvania Public Utility Commission**

- December 7, 2001      Docket No. R-00016683. Generic Investigation of Verizon Pennsylvania, Inc.'s Unbundled Network Element Rates. Direct Testimony of Brian F. Pitkin.
- January 11, 2002      Docket No. R-00016683. Generic Investigation of Verizon Pennsylvania, Inc.'s Unbundled Network Element Rates. Rebuttal Testimony of Brian F. Pitkin.
- February 8, 2002      Docket No. R-00016683. Generic Investigation of Verizon Pennsylvania, Inc.'s Unbundled Network Element Rates. Surrebuttal Testimony of Brian F. Pitkin.

**Telecommunications Regulatory Board of Puerto Rico**

- May 1, 2001            Case No.'s 97-Q-0001 & 97-Q-0003. In the matter of Puerto Rico Telephone Company Tariff K-2. Direct Testimony of Brian F. Pitkin.
- May 15, 2001          Case No.'s 97-Q-0001 & 97-Q-0003. In the matter of Puerto Rico Telephone Company Tariff K-2. Rebuttal Testimony of Brian F. Pitkin.
- November 9, 2001      Case No. JRT-2001-A R-0002. In the matter of Arbitration of Interconnection Rates, Terms and Conditions between WorldNet Telecommunications, Inc. and Puerto Rico Telephone Company. Direct Testimony of Brian F. Pitkin.

**South Carolina Public Service Commission**

- November 10, 1997      Docket No. 97-239-C. Intrastate Universal Service Fund. Adopted the Direct Testimony of John C. Klick.
- March 2, 1998          Docket No. 97-239-C. Intrastate Universal Service Fund. Rebuttal Testimony of Brian F. Pitkin.

**Public Utilities Commission of the State of South Dakota**

- February 14, 2003      Docket No. TC02-176. Petition of WWC License L.L.C. for Arbitration Under the Telecommunications Act of 1996. Rebuttal Testimony of Brian F. Pitkin.
- February 28, 2003      Docket No. TC02-176. Petition of WWC License L.L.C. for Arbitration Under the Telecommunications Act of 1996. Surrebuttal Testimony of Brian F. Pitkin.

**Tennessee Regulatory Authority**

- April 9, 1998          Docket No. 97-00888 (USF). Universal Service Generic Contested Case. Rebuttal Testimony of Don J. Wood and Brian F. Pitkin.

**Public Utility Commission of Texas**

- July 16, 1998          Docket No. 18515. Compliance Proceeding for Implementation of the Texas High Cost Universal Service Plan. Live Rebuttal Testimony of Brian F. Pitkin.

**Washington Utilities and Transportation Commission**

- August 3, 1998        Docket No. UT-980311(a). Determining Costs for Universal Service. Testimony of Brian F. Pitkin.
- August 24, 1998       Docket No. UT-980311(a). Determining Costs for Universal Service. Rebuttal Testimony of Brian F. Pitkin.

**Public Service Commission of the State of Wyoming**

- January 23, 1998      General Order No. 81. Investigation by the Commission of the Feasibility of Developing Its Own Costing Model for Use in Determining Federal Universal Service Fund Support Obligations in Wyoming. Direct Testimony of Brian F. Pitkin.
- February 6, 1998      General Order No. 81. Investigation by the Commission of the Feasibility of Developing Its Own Costing Model for Use in Determining Federal Universal Service Fund Support Obligations in Wyoming. Rebuttal Testimony of Brian F. Pitkin.

**County Board, Arlington Virginia**

- August 5, 2000        Consideration of the January 18, 2000 Application of Starpower Communications, LLC for an Arlington County Certificate of Public Convenience and Necessity for Cable Television. Testimony of Brian F. Pitkin.

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## **Attachment BFP/SET-11**

Mix of Distribution and Feeder by Zone

Mix of Copper Feeder and Distribution Cable

Cable Size	Urban Zone 1						Suburban Zone 2						Rural Zone 3						
	UG Feeder		Aerial Feeder		Buried Feeder		UG Feeder		Aerial Feeder		Buried Feeder		UG Feeder		Aerial Feeder		Buried Feeder		
	25	10%	0%	0%	0%	0%	0%	30%	10%	20%	20%	40%	20%	30%	10%	20%	20%	40%	20%
50	20%	10%	20%	20%	20%	20%	40%	20%	40%	35%	50%	30%	40%	20%	35%	50%	30%	30%	45%
100	30%	20%	40%	40%	40%	40%	50%	30%	50%	50%	60%	40%	50%	30%	50%	60%	40%	40%	60%
200	40%	30%	60%	60%	60%	60%	60%	40%	60%	70%	70%	40%	70%	40%	70%	70%	50%	50%	80%
300	50%	40%	80%	80%	80%	80%	70%	40%	80%	90%	90%	60%	90%	60%	90%	80%	70%	70%	95%
400	60%	60%	90%	90%	90%	90%	80%	60%	90%	95%	95%	80%	95%	80%	95%	90%	90%	90%	100%
600	70%	80%	95%	95%	95%	95%	90%	80%	95%	100%	100%	90%	100%	90%	100%	95%	100%	100%	100%
900	80%	90%	100%	100%	100%	100%	95%	90%	100%	100%	100%	100%	100%	95%	100%	100%	100%	100%	100%
1200	90%	95%	100%	100%	100%	100%	100%	95%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
1500	95%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
1800	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
2100	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
2400	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
2700	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
3000	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
3600	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
4200	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%

Cable Size	Urban Zone 1						Suburban Zone 2						Rural Zone 3					
	UG Distrib		Aerial Distrib		Buried Distrib		UG Distrib		Aerial Distrib		Buried Distrib		UG Distrib		Aerial Distrib		Buried Distrib	
	25	90%	100%	100%	100%	100%	100%	70%	90%	80%	80%	80%	80%	60%	80%	80%	70%	70%
50	80%	90%	80%	80%	80%	80%	60%	80%	80%	65%	65%	70%	50%	70%	70%	55%	55%	55%
100	70%	80%	60%	60%	60%	60%	50%	70%	50%	50%	50%	40%	60%	60%	40%	40%	40%	40%
200	60%	70%	40%	40%	40%	40%	40%	60%	30%	30%	30%	20%	50%	50%	20%	20%	20%	20%
300	50%	60%	20%	20%	20%	20%	30%	40%	10%	10%	10%	5%	30%	30%	5%	5%	5%	5%
400	40%	40%	10%	10%	10%	10%	20%	20%	5%	5%	5%	0%	10%	10%	0%	0%	0%	0%
600	30%	20%	5%	5%	5%	5%	10%	10%	0%	0%	0%	0%	5%	5%	0%	0%	0%	0%
900	20%	10%	0%	0%	0%	0%	5%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
1200	10%	5%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
1500	5%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
1800	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
2100	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
2400	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
2700	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
3000	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
3600	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
4200	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%

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