



# **Illinois Commerce Commission Supplier Diversity Policy Session**

**Charles Matthews**  
*President*

**Peoples Gas and North Shore Gas**

**June 6, 2016**

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# A Great Foundation

- WEC Energy Group supplier diversity program is “*best in class*”
  - Since 2003 through 2015, We Energies Supplier Diversity initiative spending has increased by 1563%
  - We Energies received EEI’s 2015 Supplier Diversity Innovation Award

# 2015 Encouraging Results

- Increased spend with Minority Business Enterprises
- Increased number of Diverse Businesses
- Increased spend with Professional Services Businesses
- Significant spend with Women Business Enterprises
- Progress with Veteran Business Enterprises spend



# Moving Forward in 2016

- Aggressive goals and targets in 2016
- Incorporated supplier diversity goals in planning and budgeting process
- Primary suppliers are required to increase tier-2 spend from 5% to 20%
- Reduced scope of work to increase opportunities
- Dedicated supplier diversity team
- Created a supplier diversity steering committee



# **Jerry Fulmer**

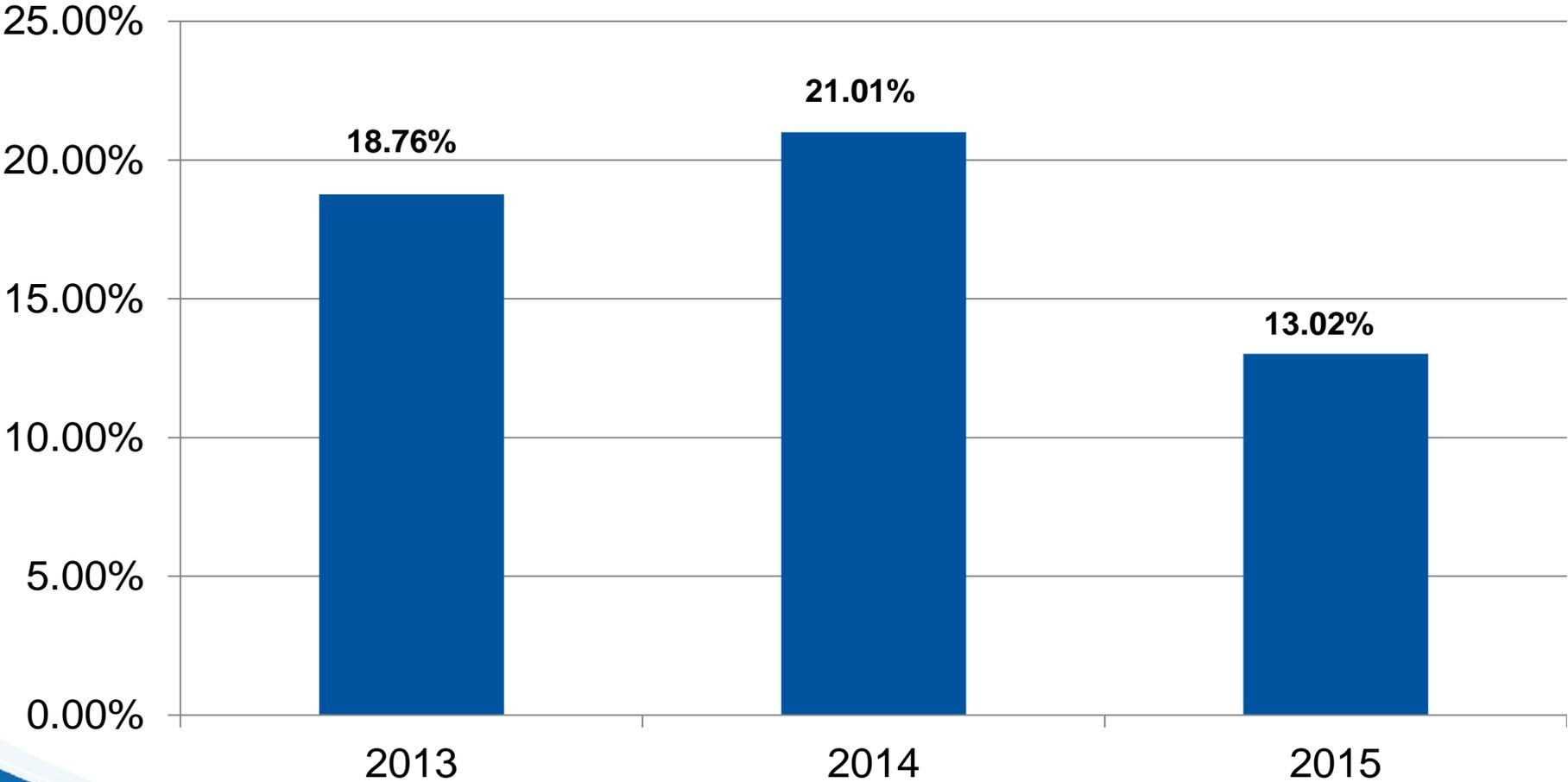
**Vice President**

**Supplier Diversity**

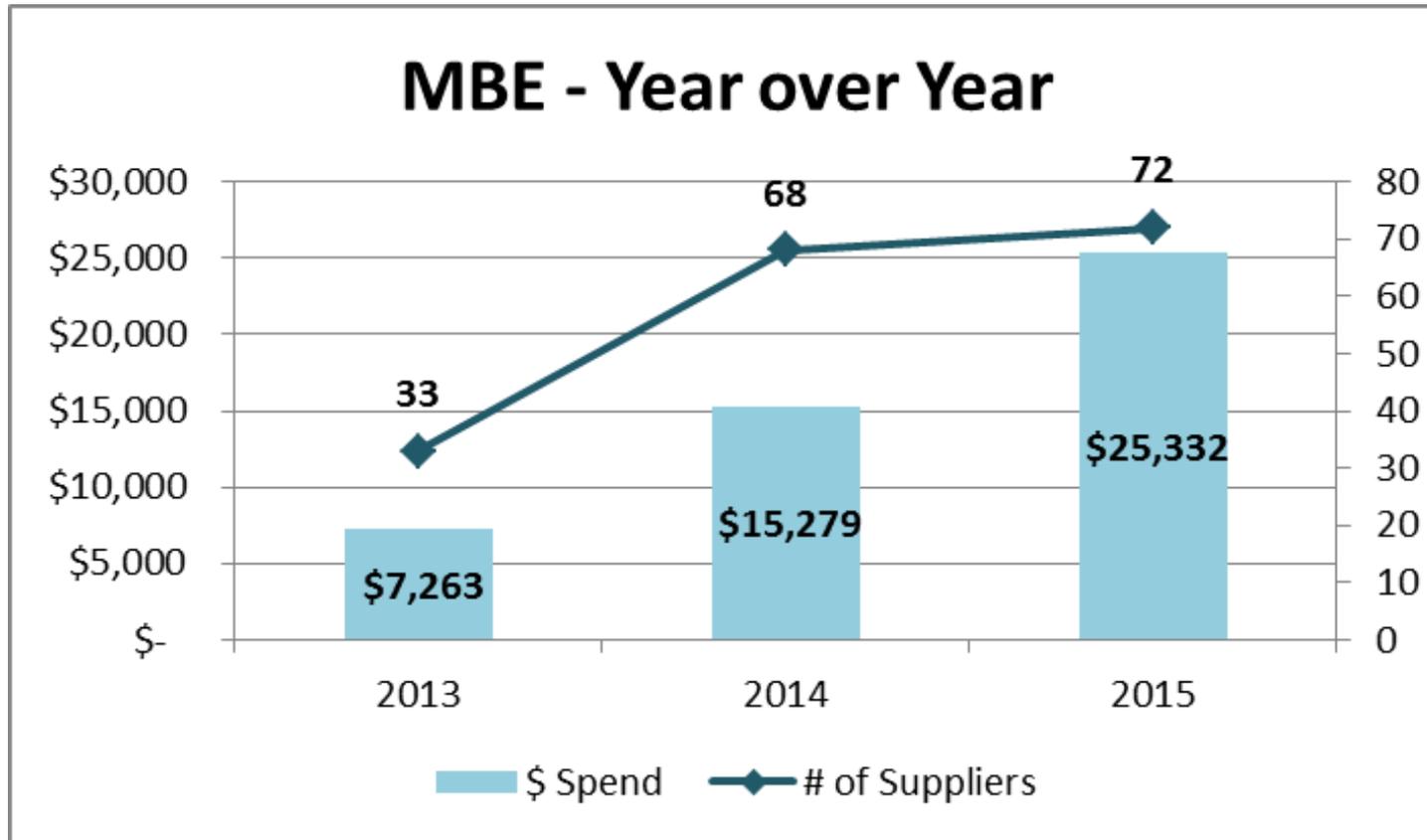
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# Peoples Gas and North Shore Gas 2015 Supplier Diversity Spend Results



# Peoples Gas and North Shore Gas MBE Results (in Thousands)



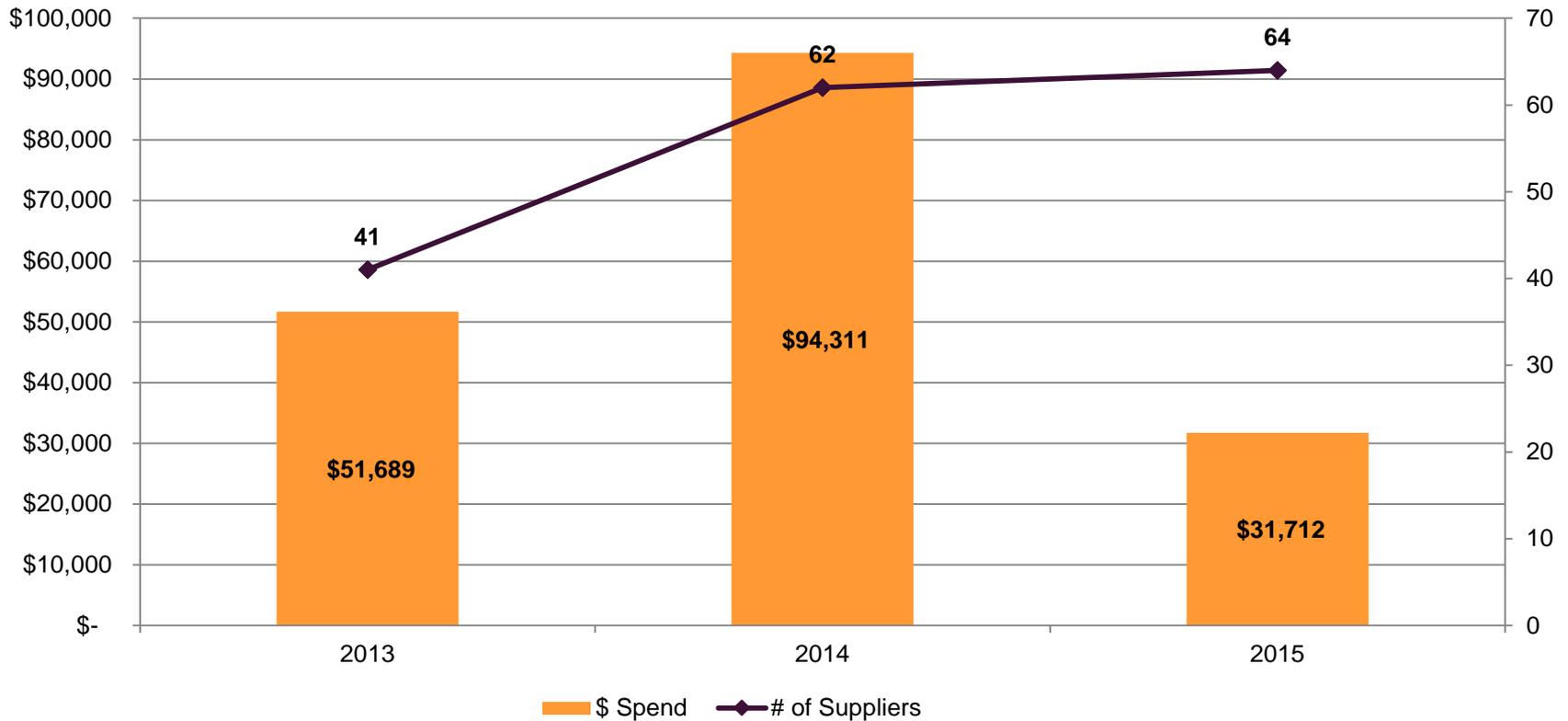
# Peoples Gas and North Shore Gas VBE Results (In Thousands)

## VBE - Year over Year



# Peoples Gas and North Shore Gas WBE Results (in Thousands)

## WBE - Year over Year



# Significant Growth in Professional Services

- \$1.84 million in Professional Services spend
  - 13.5% increase in Legal Services Spend
  - Treasury Services- New Area of Utilization

# 2016 Supplier Diversity Spend Goals

- Increase the overall diverse spend in 2016 to 17% of our total procurement spend:
  - 9% MBE spend
  - 8% WBE spend
  - .30% VBE spend

# Expanding Supplier Network

- Host matchmaking meetings
- Advocacy organizations
- Illinois Utilities Business Diversity Council