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BEFORE THE
ILLINOIS COMMERCE COMMISSION

IN THE MATTER OF:)
)
GAS AND ELECTRIC POLICY SESSION)
)
Coordination between the Natural)
Gas and Electricity Industries.)

Chicago, Illinois
July 9, 2014

Met pursuant to notice at 1:00 p.m.

BEFORE:

- MR. DOUG SCOTT, Chairman
- MR. JOHN T. COLGAN, Commissioner
- MS. ANN McCABE, Commissioner
- MR. MIGUEL del VALLE, Commissioner
- MS. SHERINA E. MAYE, Commissioner

SULLIVAN REPORTING COMPANY, by
Tracy L. Overocker, CSR

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1 CHAIRMAN SCOTT: Pursuant to the provisions of
2 the Open Meetings Act, I now convene this policy
3 session of the Illinois Commerce Commission to
4 address the coordination between natural gas and
5 electricity industries and the impact of that
6 coordination on reliability in Illinois.

7 Thank you all very much for coming
8 today. As you know, we've started doing more of
9 these policy meetings to try to get a little bit more
10 in-depth look at some major issues that are facing
11 the Commission and facing Illinois and we do it
12 outside of the normal rate case setting, in a normal
13 docketed setting so we can go into a little bit more
14 additional things that may not have relevance to a
15 particular case, but may be very, very important to
16 the issues as a whole.

17 So we've all been taking turns at
18 teeing these issues up and for this one, I really
19 want to thank Commissioner Colgan and Linda Wagner
20 for really assembling not only a really great topic
21 and a great way to address the topic, but also a
22 tremendous group of speakers that we're going to have

1 today. So I really appreciate all the work. I know
2 it takes a lot to put one of these together, so I
3 really appreciate all of the work that you have done.
4 I appreciate everyone for being here and I'll turn it
5 over to Commissioner Colgan.

6 COMMISSIONER COLGAN: Thank you, Chairman. As
7 we explored in our 2014 summer preparedness policy
8 session back on May 14th, the recent trend to rely
9 more heavily on natural gas and electricity
10 generation is expected to continue. In fact, this
11 trend appears likely to accelerate as coal-powered
12 generation is retired, renewable energy resources
13 require more backup by natural gas plants, nuclear
14 power plants are faced with some risk of closure, and
15 low natural gas prices encourage more use of gas.

16 Accordingly, the interdependency of
17 these industries merits careful attention. As a
18 result, we've designed this gas and electric policy
19 session to explore the very complicated issues
20 surrounding the coordination between the natural gas
21 and electricity industries and the impact of that
22 coordination on reliability in Illinois and the

1 region.

2 We are privileged today to have a
3 group of national experts on this topic who will
4 share their thoughts and experiences with us.

5 Included are representatives of FERC, NRG Energy,
6 MISO/PJM, the Illinois local distribution companies,
7 Kinder Morgan and RBN Energy.

8 The Commission has asked these
9 panelists to address questions such as, What are the
10 issues of common concern regarding infrastructure
11 adequacy and reliability? What are the changes that
12 should be made to current natural gas and electric
13 market business practices to improve
14 interoperability? What are the problems that could
15 occur because of the uncertainty surrounding the life
16 cycle, Shale formation and possible shifts in Shale
17 production due to environmental and other factors?
18 And, What are the lessons learned from the polar
19 vortex and other recent experiences? And I'm sure we
20 are all looking forward today to hearing our expert
21 panelists address these issues.

22 So today we're going to have three

1 panels. The first panel will explain the issues and
2 initiatives regarding pipeline infrastructure and
3 gas-electric harmonization; the second panel will
4 tackle various aspects of the potential solutions to
5 those issues; and the third panel will be an informal
6 dialogue about the emerging issues in gas-fired
7 generation.

8 Each panel member is -- made prepared
9 comments and after they make those comments, I'll ask
10 my fellow Commissioners if you have questions of
11 clarification. Then you can ask those after the
12 individual makes their presentation. Other than
13 that, for general discussion and general questions,
14 we'll wait until the three panelists are each
15 concluded.

16 The first panel is Ed Murrell of FERC,
17 Tia Elliott of NRG Energy and Joe Gardner from MISO.

18 If the three of you would like to come
19 up and take a seat.

20 I'd first like to introduce
21 Mr. Murrell. Mr. Murrell is an economist by training
22 graduating from the University of Virginia in 1977.

1 His FERC career began in 1979 with natural gas
2 pipeline certificate regulation. He was involved in
3 the formulation and implementation of open access
4 policies which have transformed the natural gas
5 industry, beginning with Order No. 436 and continuing
6 with Order Nos. 636, 637, 712 and others.

7 Mr. Murrell was a technical advisor to
8 Commissioner Don LaSanta (phonetic) from 1993 to
9 1996. The Commission signature achievement during
10 this period included the implementation of natural
11 gas pipeline, restructuring Order No. 636, oil
12 pipeline market-based rates and the Commission's
13 first electric transmission open access policies
14 culminating in Order Nos. 888 and 889.

15 From '96 to the present, Mr. Murrell
16 worked in different capacities for FERC: in the
17 Office of Pipeline Regulation, the Office of Markets,
18 Tariffs and Rates, the Office of Energy Market
19 Regulation and currently works in the Office of
20 Energy Policy and Innovation.

21 Since 2000, Mr. Murrell has
22 increasingly focused on electricity industry issues,

1 including work on RTO formation, RTO market design,
2 demand response and energy storage, renewable energy
3 and natural electric -- natural gas-electric
4 integration issues.

5 You've been a busy man.

6 The Office of Energy Policy and
7 Innovation provides leadership in the development,
8 formation of the Commission's policies and
9 regulations to address emerging issues affecting
10 wholesale and interstate energy markets.

11 The floor is yours, Mr. Murrell.

12 MR. ED MURRELL: Thank you.

13 PRESENTATION

14 BY

15 MR. ED MURRELL:

16 Thank you for your invitation to speak
17 with you today. I'm going to try to keep my remarks
18 short so that I leave more time for you to ask
19 questions and have a dialogue towards the end of this
20 session, and I want to try to keep my remarks a
21 little bit at a high level today. I think there's
22 really a lot of territory to be covered today, you've

1 got some good speakers ON this panel with me and
2 later on this afternoon that are going to cover a lot
3 of this.

4 From a FERC perspective, we've been
5 looking at gas-electric issues, you know, pretty
6 seriously over the last couple of years starting in
7 early 2012 with Commissioner Phil Noyes' (phonetic)
8 request for industry input and following that with a
9 series of regional conferences. The Commission has
10 been attempting to really get its hands around the
11 scope and scale of these issues.

12 We have two industries that have been
13 operating independently and barely even talking with
14 each other for many, many decades. In fact, on a
15 global level, they're competitors for the retail
16 markets. They really kind of don't want to have
17 anything to do with each other in the historic past.
18 Today it's different.

19 Electric generation is the single
20 biggest growth opportunity for the natural gas
21 industry. Natural gas for our generation, at least
22 in the near term, seems to be the most promising

1 opportunity to build new capacity and fill gaps as
2 they come up in the generating fleet all over the
3 country. Many regions have spent tremendously more
4 on gas generation.

5 Coordination is now becoming more
6 important. They need to start understanding each
7 other, they need to reach out, they need to learn the
8 vocabulary and the practices and business
9 perspectives of each other and that's relatively new.

10 From a FERC perspective, we've divided
11 these issues into just a handful of key categories.
12 That's driven more by what we think we can influence
13 than by any limit in terms of the nature of what has
14 to happen out there in the field.

15 Communications is a very important
16 area. We've already issued a rulemaking and taken
17 some steps to remove barriers from some of the other
18 Commissions' regulatory imperatives. We've seen the
19 RTOs make changes and focus more on keeping up with
20 what's going on in the pipelines in their community
21 and that's helped them over the last couple of
22 winters in keeping their gas-fired resources on-line

1 in the wintertime.

2 Scheduling practices has been a little
3 more recent. In March, the Commission issued a
4 Notice of Proposed Rulemaking. We've asked NAESB to
5 attempt to forge a collaborative consensus solution.
6 They've made some progress, but have not completely
7 solved the problem. There is still remaining issues
8 both between electric and gas industry components and
9 from regional stakeholders from the West and the
10 East.

11 Operating practices of wholesale
12 electric markets and the way that those markets
13 function have a way of dealing with generation. So
14 basically it's a day ahead or an hour-to-hour type of
15 business framework. The operator of the market
16 basically commits resources as needed and those
17 commitments change from hour to hour.

18 Natural gas, it doesn't work that way
19 and in order to get natural gas in the wintertime
20 when demand for gas is high and infrastructure is
21 operating at capacity, there will be a need in the
22 future for firm contractual commitments to meet

1 those needs.

2 Pipelines are reaching capacity.
3 Historically, gas-fired generators were only serving
4 peak demands during the summertime. At that time,
5 pipelines were not full. They weren't needed to
6 serve their other customers and it wasn't difficult
7 for electric gas-fired generators to get that
8 capacity.

9 Today, that's not necessarily the
10 case. Generators are competing with each other.
11 They are now putting demands on pipelines that have
12 risen to a level of filling those pipelines up during
13 the summertime and even during the off-peak months.

14 As we saw during last winter, winter
15 demands can also be very high and coincide with high
16 gas-fired -- gas consumption from all the other uses
17 in gas system.

18 So I'm going to speed this up a little
19 bit. The connections between gas and electric really
20 have just a handful of different dimensions. Service
21 offerings don't align very well. Pipelines basically
22 sell daily service; generators sell hourly service.

1 Communications and coordination are not well aligned.
2 Pipelines have a set of nationwide practices and
3 schedule for nominating and scheduling pipeline
4 service. RTOs have a schedule for receiving bids
5 from generators making market commitments, making
6 reliability commitments and moving the operational
7 framework towards real time. The gas day starts at
8 9:00 a.m. The electric day in the East starts at
9 midnight. Contractually, that's not a very good fit.

10 Different commercial approaches are
11 going to have to be looked at in the future to try to
12 bridge these gaps. In order for a generator to
13 commit to a firmer gas pipeline or a gas supply
14 arrangement, there's going to be a need to deal with,
15 you know, basically some cost. Pipeline charges for
16 firm service are fixed monthly fees, uses charges are
17 very small and vary only a small amount from month to
18 month. The guts of the fees the pipelines charge are
19 monthly reservation fees. Generators are going to
20 have to either find a cash flow that is going to
21 support that or they're going to have to find ways to
22 find alternative paths to get their gas supply.

1 And then low gas prices have had
2 impacts on both industries. It's increased demand,
3 which is part of what fills up the pipelines; it also
4 has some pretty dramatic effects on the hemodynamics
5 in the electric industry; it lowers market clearing
6 prices and affects the cash flow that generators rely
7 on to keep firm supplies full.

8 So I've touched on communications and
9 scheduling practices. Operating practices, I just
10 want to say that each of the RTOs has some form of
11 active stakeholder process. They're all looking at
12 slightly different things. Problems here in the
13 Midwest are completely different than problems in the
14 East and that is reflected in the focus stakeholders
15 and RTO managements are bringing to the table.

16 I'm very encouraged to see that
17 effort, look for regional solutions, consensus and
18 collaboration among the market participants. That's
19 the best first step before things come to regulators
20 for a decision, at least on a federal level.

21 In terms of pipelines reaching
22 capacity, we've got market mechanisms in place to

1 allow as much liquidity as the market can provide.
2 Capacity release allows for, in a secondary market
3 pipeline capacity, customers who have firm
4 commitments, can let that capacity go to others when
5 they don't need it and that has formed a pretty solid
6 foundation for a fairly competitive market for gas
7 and helps keep the gas-fired generators running.

8 So in terms of infrastructure, we do
9 have a -- kind of finite set of pipeline capacity.
10 It takes several years to build new pipeline. It
11 takes a fairly significant amount of time to go
12 through both the contractual commitments the
13 pipelines have to negotiate with their customers, the
14 regulatory process which, for pipelines, includes the
15 federal citing and environmental reviews that on the
16 electric happens and it takes time to construct. We
17 have market mechanisms that allow that capacity to be
18 used as well as it can be and to let the market help
19 make that happen.

20 New capacity firm contractual
21 commitments in terms of current policies, current
22 approaches and the current reality in the financial

1 world seem to be where that's going to go. There's
2 room for innovation and new business models; but
3 until they arise and until people have commitments
4 that they're willing to go move forward on, we'll
5 just have to wait and see what kind of innovation
6 comes from that direction and access to storage,
7 which I haven't talked about yet which also is
8 vitally important.

9 Here in the Midwest, you are amply
10 blessed with quite a bit of storage capacity. Some
11 of it's commercially available in the wholesale
12 market. Some of it's held by local distribution
13 companies that helps support their winter needs. All
14 of that can be made available in the market under the
15 current federal regulatory regime.

16 So I'm really gratified that the
17 Illinois Commission is looking at these issues. I
18 think it's important that Commissioners increase
19 their awareness, engage with their utilities and
20 their stakeholders and really try to get a better
21 understanding of what the challenges are and be
22 prepared for the steps that industry stakeholders and

1 the regulating entities take to solve some of these
2 problems.

3 I think there's a lot of room for the
4 market to provide assistance. I think people have
5 some flexibility to look for market-driven solutions.
6 Some of that is just entering into contracts that
7 makes sense; some of it is making the kinds of
8 changes or improvements in both the electric and gas
9 markets to make the two industries work better
10 together; and some it is simpler things. Aligning
11 maintenance schedules and communicating and
12 coordinating that across the industries has been very
13 helpful.

14 So I wrap it up there and pass it on
15 to the next panel. Thank you.

16 COMMISSIONER COLGAN: Thank you, sir.

17 Any clarifying questions from either
18 of the Commissioners.

19 (No response.)

20 COMMISSIONER COLGAN: Okay. Our next speaker
21 is Tia Elliott. Tia Elliott is director of
22 Regulatory Affairs of NRG Energy, an independent

1 power producer headquartered in Princeton, New
2 Jersey, and Houston, Texas. In her role, Miss
3 Elliott represents NRG's interest at Midcont- -- MISO
4 and she's the current vice chair of the MISO Electric
5 and Natural Gas Coordination Task Force.
6 Additionally, she represents the IPP sector on the
7 MISO Advisory Committee and MISO Finance
8 Subcommittee.

9 Prior to NRG, Miss Elliott acted as
10 the chief technical advisor at the Indiana Utility
11 Regulatory Commission for two years, from 2011 to
12 2013, where she interfaced with MISO and PJM
13 stakeholders as a liaison for the Indiana Commission.

14 She also represents the State of --
15 represented the State of Indiana during meetings of
16 the organization of MISO states and the organization
17 of PJM states coordinating regulatory oversight of
18 policy formation among the states.

19 While at the Indiana Commission, she
20 served as the cochair of the OMS State Seams Working
21 Group and chaired OMS Ad Hoc Working Groups on credit
22 practices, Order No. 741, and electric and national

1 natural gas coordination.

2 From 2004 to 2010, she worked for ACES
3 Power Marketing as manager of energy scheduling where
4 she managed physical and financial transactions in
5 and outside the RTO for multiple portfolios across
6 the country.

7 She made the transition from electric
8 to natural gas in 2004 working for GridAmerica in
9 real-time operations and real-time operations at
10 MISO.

11 Tia began her career in the industry
12 in 2000 holding positions with natural gas marketers
13 in the East and West performing trading analysis,
14 scheduling functions and monitoring well production.
15 She earned a Bachelor of Arts degree in Political
16 Science from Indiana University in Bloomington in
17 1999.

18 Miss Elliott?

19 PRESENTATION

20 BY

21 MS. TIA ELLIOTT:

22 Good afternoon and thank you for the invitation

1 to be here and present to you today. Today I'm going
2 to touch upon infrastructure adequacy and the impact
3 on prices. Before I really get into my presentation,
4 I just want to provide a brief illustration up there.

5 I'm not going to ask you to close your
6 eyes or picture anything; but this illustration is
7 just about a cold January that drives down storage
8 availability followed by an extended cold snap in
9 February. Pipeline capacity struggles to meet
10 demand. During the morning peak hours, you know, you
11 have a combustion turbine, which is a gas-fired
12 generator or CT, that needs to come on in the power
13 market; but at the same time is also when, you know,
14 residential -- people are waking up, turning up
15 their thermostats, using gas and a pull from both of
16 those could cause fluctuations on the pipe that
17 generator takes the gas and reduces the pressure
18 that's needed there on the pipe.

19 Now, that illustration was provided to
20 me back in April of 2013 when I was coordinating a
21 similar panel. It almost sounds like it could have
22 predicted a little bit of what we saw in January of

1 2014, which is concerning. This illustration,
2 though, was reality back in February of 1996. So
3 considering that this happened and this was occurring
4 in this region around Chicago, Northern Indiana,
5 Michigan where these concerns arose, no storage and a
6 severe cold snap.

7 So moving forward into the
8 presentation, what this illustration highlights is
9 the impact on reliability which then could result in
10 an impact on prices. During extreme conditions,
11 often only firm contracts are going to be
12 deliverable. Now that's not an absolute statement.
13 I said "often" because it's not always; but typically
14 a gas-fired generator is going to be used, for
15 instance, in the summer when the pipelines are at
16 capacity and in peak situations also. So gas-fired
17 generators typically will procure generational
18 contracts. It's more economic and the cost is less
19 and when you're only running it for a few hours as
20 needed, it's not a base-load product based on the
21 resource, there's no need for the firm contract.

22 Even if gas is deliverable in extreme

1 conditions as we saw with the polar vortex, what
2 could occur, the gas-fired generator may be called
3 upon in our market for two or three hours depending
4 on the peak time, morning, evening, afternoon,
5 whatever it may be. There still may be a need to
6 schedule that gas for the full 24-hour gas day and
7 that, again, is to reduce the fluctuations on the
8 pipe whereby dropping the pressure or pulling storage
9 that may already be low.

10 So then you kind of run into a little
11 bit of a situation, which we've heard from market
12 participants through the MISO Coordination Task
13 Force, that during the polar vortex, gas was
14 available, the generator -- a gas-fired generator
15 needed it for two or three hours, but they were going
16 to be required to schedule gas for 24 hours. So then
17 they're paying for this gas that they're taking for
18 24 hours, but may not need the generator.

19 What this also highlights is another
20 issue with regards to costs and that these costs need
21 to be recoverable and at least in the power markets,
22 in the RTOs, there are not mechanisms or market rules

1 that provide that ability to recover costs associated
2 with the gas or with the services that have been
3 procured to make that generator reliable, to make
4 sure that the gas is delivered to that generator and
5 those services could be, you know, a firm contract,
6 they could be storage services and that's something
7 that we need to be looking at within the markets and
8 the RTOs.

9 In the power world, we use a lot of
10 acronyms and I'm going to try to stay away from most
11 of them, you know, for the regulators who are not
12 familiar with the power markets; but I am going to
13 throw one acronym out there for you today and that
14 acronym is ICE, I-C-E. And what this is -- I'm
15 terming ICE as three key drivers that are significant
16 to electric and natural gas coordination. So "I" is
17 for investment, "C," coordination and "E,"
18 environmental impact.

19 So moving on to the first letter or
20 acronym "I" for investment, we need to begin looking
21 at investment in infrastructure. Natural gas
22 infrastructure is funded through long-term

1 commitments with customers and in the Midwest region
2 around this area in Indiana, Illinois, Michigan, we
3 are fortunate that there is quite a bit of storage,
4 especially compared to the rest of the country, as
5 well as many of the interstate pipelines do
6 interconnect and cross through this area.

7 So to that point, you know, we're in a
8 better position probably than the East Coast, for
9 example; but it doesn't negate that there are
10 potential local reliability issues that need to be
11 looked at and considered.

12 For example, a customer and a -- who
13 would be the generator -- needs to be talking to and
14 have discussions with their supplier, which may be a
15 pipeline, if they need a direct connect to a pipeline
16 or like some sort of lateral developed to identify if
17 that is an infrastructure need or it could be just as
18 much as talking with a supplier or the local
19 distribution company, the local utility to find out
20 what services are offered that may be able to help
21 assure reliability for that generator, you know,
22 services that they may not be aware of that could be

1 underutilized.

2 Now to that point though, I would just
3 note that there are not standard services, it's not
4 one size fits all and most tariffs, you know, buy
5 pipe and buyer local distribution companies are going
6 to vary. So that's why you can't just across the
7 board say, This service is this. We need you to use
8 that. So that's why the communication and
9 coordination to identify the local infrastructure
10 needs are going to be necessary.

11 Moving on to "C," coordination, the
12 coordination movement, I just touched upon which is
13 the discussions, the communications that need to be
14 happening at the local level between the customers to
15 identify if there are local reliability issues, if
16 infrastructure upgrades are going to be needed. The
17 other piece of coordination -- and this is not with
18 stating the coordination just between the industries
19 themselves, especially with regards to scheduling and
20 the gas and electric days -- but I think we're going
21 to need to see moving forward an increased
22 coordination between the states and the RTOs. This

1 may become more imperative going forward with, you
2 know, new proposed environmental rules that could
3 impact the availability that a generator may be
4 dispatched. So that coordination there is going to
5 have to begin taking place between the states and the
6 RTOs as well.

7 Moving on to our last letter of our
8 acronym, "E," environmental impact, during the polar
9 vortex, there were quite a bit of forced outages for
10 different reasons and one of those reasons was due to
11 frozen coal piles. However, much of the generation
12 that was on-line and supporting reliability on the
13 system was from coal-fired units. The concern here
14 is that, you know, looking two years down the road, a
15 number of these coal resources could potentially be
16 retired.

17 So putting that into perspective, you
18 know, if this happened, you know, two years from now,
19 our discussions might be a little bit different.

20 So to that point, you know, it's good
21 that we are beginning to address that now. I hated
22 all that snow in my yard for three months, but it has

1 gotten us to these discussions that are necessary.

2 The bulk of the unscrubbed coal units
3 remain in the Midwest here in this region and the
4 further proposed environmental rules that could be
5 incentive enough for the plant owners to go ahead and
6 shut the plants down and retire these resources
7 rather than installing expensive scrubbers to make
8 them compliant.

9 So it's reasonable to anticipate while
10 we already thought we were going to see more
11 dependancy on gas for a number of reasons, coal
12 retirements, the cost of gas, with newer proposed
13 rules, the dependency upon gas could be even greater
14 than what we had initially thought; and it wouldn't
15 be dependency on the gas, you know, this could be
16 clean energy we're talking about and renewables,
17 which brings me to -- my slide here is what we really
18 need to be talking about in addition to the
19 coordination and considering is -- a diverse fuel
20 mix.

21 You know, the polar vortex proved,
22 again, that fuel diversity is key to maintaining a

1 long-term system reliability. Coal or even oil units
2 are suitable for repowering and for conversions and
3 this is going to be a key when transitioning to
4 reliability units.

5 Along that line and specific to the
6 Midwest region, especially at costs in the Illinois
7 and Indiana area, I think we'll continue to see wind
8 and solar increase and enter the market even more.
9 That's also going to require the right technology
10 mix, which would be another consideration as we move
11 forward.

12 Responsive and flexible technologies
13 are going to be important to balancing the growing
14 renewables that we see and along the line of
15 flexibility that brings us to another resource which
16 is nuclear resources, and we do have that around this
17 region and this area. And nuclear does provide
18 necessary fuel diversity similar to coal-based
19 resources, but the nuclear resources don't rely on
20 flexibility that may be sometimes needed during peak
21 conditions. So that's another consideration when
22 talking about the need for diversifying the fuel mix.

1 With that, I am going to conclude my
2 presentation and turn it over to you for any
3 questions.

4 COMMISSIONER COLGAN: Thank you for you
5 comments.

6 Anybody have any clarifying questions
7 for Miss Elliott?

8 (No response.)

9 COMMISSIONER COLGAN: Okay. Our next speaker
10 is Joseph Gardner from MISO. Mr. Gardner is
11 responsible for MISO's forward markets and
12 operational processes overseeing the administration
13 of MISO's financial transmission rights market, the
14 Day-Ahead Energy and Ancillary Services Market,
15 transmission and market settlement, outage
16 coordination, Seams administration and tariff
17 administration and scheduling.

18 In addition, his responsibilities
19 include leadership of MISO's market engineering and
20 modeling services. Previously, Mr. Gardner played a
21 key role in the development and launch of MISO's
22 market and reliability functions.

1 Mr. Gardner joined MISO in 2000.
2 Prior to joining MISO, Mr. Gardner spent 16 years at
3 Central and Southwest Services in Dallas, Texas,
4 where he earned positions of increasing
5 responsibility including director of Systems
6 Operations.

7 Mr. Gardner earned a Bachelor's of
8 Science degree in Electrical Engineering from the
9 University of Texas at Arlington.

10 Mr. Gardner.

11 MR. JOSEPH GARDNER: Good afternoon.

12 COMMISSIONER COLGAN: Good afternoon.

13 PRESENTATION

14 BY

15 MR. JOSEPH GARDNER:

16 So I'm going to talk a little bit
17 about some of the things that we see coming in the
18 near future as well as the activities that we've had
19 in place for the last couple of years just to deal
20 with some of those things and changes we see that may
21 be necessary to deal with the changing environment
22 and then I'll give you a little bit of a flavor for

1 what we saw during the polar vortex.

2 The first slide, basically, just shows
3 our footprint. It is a very geographically diverse
4 footprint. It's typically not cold everywhere at the
5 same time. It's typically not hot everywhere at the
6 same time. There is a lot of geographic diversity as
7 well as time zone diversity.

8 This winter was a little bit of an
9 exception to that. Actually, it was cold at the same
10 time -- and I talk a little bit about this later --
11 but in the peak load there it says it's about
12 126 gigawatts. That doesn't include -- you know, the
13 whole footprint included in the Southeast Region that
14 we picked up in December and this past -- typically,
15 our winter peak is about 30 percent lower than our
16 summer peak -- maybe 25 percent.

17 So it was like 100 gigawatts prior to
18 this year in our winter peak. We broke that winter
19 peak by 10 gigawatts, which is like 10 percent and
20 that's just a very unusual thing to have happen, to
21 actually beat a peak load by that much of a
22 percentage -- an all-time peak load by that much of a

1 percentage, that -- I've been in the industry a long
2 time. I haven't really seen that kind of record
3 being broken. So it was a -- I don't know if it was
4 a 1 in 20 year event, but it was definitely a 1 in
5 many year event that we saw this past winter.

6 The next slide. So we've been seeing
7 this coming for a while, the EPA activities
8 associated with coal units in particular. We're
9 going to see about 10 gigawatts of coal-fired
10 capacity actually retire by 2016. That's largely
11 going to be either -- eat into our reserve margins
12 historically for the last 15 or so years, at least,
13 that we've operated at a level of reserve margin much
14 in excess of the actual minimum planning reserve
15 margin, that would give us a 1 in 10 year
16 reliability. That's going to be eaten away by the
17 gig- -- the coal-fired retirements and so we're going
18 to be operating much closer to our planning reserve
19 margin.

20 The other thing that will happen is
21 we're going to be -- we're going to see more and more
22 renewables come on-line and we'll also see more gas

1 generation go on-line and our generation queue
2 reflects that as well.

3 The next slide. So about two years
4 ago, we put in place a Natural Gas-Electric
5 Coordination Task Force and we've been working with
6 the gas industry for a while trying to work closer
7 together on key things such as this situation
8 awareness. We want to -- historically, we have not
9 needed at our control center level to know the
10 details associated with what's happening on the gas
11 pipelines. We haven't even needed to know exactly
12 which pipelines are connected to which plant and how
13 many pipelines were connected to which plant. And so
14 we saw the need to start having more visibility into
15 that.

16 In addition to that, we don't have a
17 requirement right now for firm fuel and that
18 typically has not been a problem historically because
19 we mostly needed it during the summer, not so much
20 during the winter. Like I just talked about a minute
21 ago, our peak load in the winter is significantly
22 less than in the summer, so there was always a lot of

1 extra capacity that we could rely on from the winter.
2 That's changing because we're going to be operating
3 closer to the margin and we're going to need to have
4 more visibility into what fuel is available and then
5 also have more fuel obligation.

6 Now, one of the things -- firm fuel
7 obligation. One of the things that we're looking to
8 do is going to a seasonable model, at least from a
9 resource adequacy point of view. So today, we only
10 have a resource adequacy on an annual basis and since
11 our winter peak was 25 percent less than our summer
12 peak, we didn't really need to require firm fuel and
13 if we did require it, it would be requiring the
14 utilities and the generators to spend a lot of extra
15 money that wouldn't necessarily be needed for the
16 winter and so we haven't had that requirement.

17 So what we're looking to do is have a
18 seasonal -- one of the things, is to have a seasonal
19 model where we actually plan -- and have planning for
20 the winter separate from planning for the summer and
21 then perhaps making a firm fuel requirement makes
22 sense. There will be a discussion about that going

1 forward.

2 The other thing that we need to make
3 sure we're doing more of -- and that Mr. Murrell
4 talked about -- is alignment of gas-electric
5 scheduling and I'll talk more about that in a couple
6 of minutes.

7 We had a lot of experience with the
8 polar vortex. We weren't fortunate in that we did
9 have some loss of generation due to gas, but not an
10 amount that would cause us to initiate emergency
11 procedures. And we are looking forward to what's
12 going to happen in the future as new gas generation
13 comes on-line, what kind of time line is going to be
14 needed for the natural gas construction build-out, so
15 we're doing an analysis associated with that.

16 So some of the remaining challenges is
17 just identified in modeling pipeline contingency. So
18 as we see a pipeline go out of service, what kind of
19 challenges may cause that among multiple plans or an
20 area of our footprint, we want to make sure we
21 capture the fuel risk in planning and mark the
22 contracts like I just talked about, perhaps, going to

1 a seasonal resource adequacy model.

2 We put a pilot in place this past
3 winter associated with a gas pipeline where we were
4 in close coordination with them and we're looking to
5 expand that. In addition to that, we want to make
6 sure that our operators in the control room actually
7 know, first of all, the state of all the pipelines
8 and what's -- what type of operation condition they
9 might be in as well as have visibility into which
10 pipeline -- which plants that pipeline serves; and
11 then, finally, scheduling misalignment and I'll talk
12 about that in a minute.

13 I think maybe I talked about all of
14 these. Let's go to the next slide. So in March,
15 FERC actually issued a proposed rulemaking that
16 wanted NAESB to do essentially two things. One of
17 them is to look at moving back during the day when
18 timely nominations are going. So instead of making
19 timely nominations at 11:30 in the morning, perhaps
20 doing it later in the afternoon. And then the other
21 thing that they wanted to look at was changing what
22 gas day is. Currently, it's 4:00 a.m. to 4:00 a.m.

1 and look at changing that to 9:00 a.m. to 9:00 a.m.

2 Okay. The reason those things are
3 important is that -- go to the next slide and we may
4 come back, okay -- so that the current day ahead
5 market for MISO runs between 11:00 a.m. and 3:00 p.m.
6 All right. So at 11:00 p.m., we need to know what
7 all the generators are planning to do and what their
8 offers are for tomorrow and then we run for 4 hours
9 and we let everybody know at 3:00 o'clock in the
10 afternoon what their clearing results were. Well,
11 right in the middle of all of that, at 11:30 in the
12 morning, the gas pipelines require nomination from
13 all those generators, but they haven't got the
14 clearing results yet from us and so it presents a
15 little bit of a challenge for getting that right.

16 And so what we're looking to do and
17 what FERC was looking to get out of this was move
18 that gas nomination period back into the afternoon
19 and then have us move our day ahead market up earlier
20 so that our clearing results are available prior to
21 the nomination process. And so that discussion is
22 still ongoing.

1 NAESB will be making a filing with
2 FERC, if they haven't already, pretty soon that talks
3 about moving that nomination back and then we have an
4 obligation to file with FERC at the beginning of next
5 year indicating what we're going to do in response to
6 that or show why we shouldn't. So these are
7 basically two choices, so I will be working on that
8 activity.

9 There was also a lot of activity
10 associated with moving the gas day from 4:00 a.m. to
11 4:00 a.m. to, say, 9:00 a.m. to 9:00 a.m. The reason
12 why that's important is because today, in places like
13 New England and New York -- we haven't had this issue
14 in the Midwest yet -- and I actually said that
15 backwards -- from 9:00 a.m. to 9:00 a.m. back to
16 4:00 a.m. to 4:00 a.m. -- today, the gas
17 nomination -- the gas day ends at 9:00 a.m. The
18 morning peak in the winter is also around that same
19 time, around 9:00 a.m. So there are times when
20 generators are actually running out of fuel at the
21 same time as the morning peak is occurring and so
22 that causes some generators -- but we typically want

1 one to come off-line prior to the morning peak
2 because they're running on what they nominated the
3 day before and that creates operational changes for
4 us. And so the idea is to move it to 4:00 a.m. to
5 4:00 a.m. so that it does not coincide with the peak.

6 The next slide. So I'm going to
7 transition now into some of the experiences that we
8 had last winter. So it was cold and we're just
9 showing on some days in January and February and
10 March of the average loads in our footprint. And,
11 remember, even though 2 degrees might not seem cold,
12 it is pretty cold when you average in temperatures in
13 Louisiana and Northwest Mississippi. They don't get
14 anywhere near that cold. So the average temperatures
15 were a lot colder this year and they were the coldest
16 experienced in about 20 years.

17 The next slide. This one is a little
18 bit busy and it has a lot of information on it. The
19 important thing is that loads were high and that we
20 only had to go into a max gen event, which is the
21 shading on March the 4th, bottom right, one time
22 going into the period. We were in cold weather

1 alerts a lot. We were concerned of operations to
2 make sure everybody was on their toes and paying
3 attention, there wasn't unnecessary maintenance going
4 on, so we had a lot of that activity; but we only
5 actually had to go into an emergency event one day
6 and it was only the very first step in the emergency
7 process, which was to ask some units that were
8 available only during emergencies to make themselves
9 available. So that's really all we had to do from an
10 emergency procedure point of view.

11 I already mentioned the fact that our
12 peak load was up almost 90 percent higher than all
13 time, which is a very unusual event.

14 And the next slide. And this slide,
15 the colors aren't coming out very good; but
16 basically, what we're trying to show is total forced
17 outage due to gas issues which is kind of the middle
18 bar in all of that, and on some days, we had as much
19 as like 6 gigawatts of generation unavailable. We
20 had some gas issues. Which is -- it's a large
21 amount; but because we -- because we have a reserve
22 margin for summer peak and our summer peak is so much

1 higher than the winter peak, it causes us to not have
2 to go into emergency procedures like I talked about
3 before.

4 Next slide. And we were able to
5 manage things through adequate staffing. We had
6 conference calls with local market participants, with
7 our local balancing authorities, as well as our
8 adjoining RTOs, internal meetings, just good
9 situational awareness making sure we have alerts,
10 notifications, declarations and staying on top of
11 everything from a situation awareness point of view.

12 And with that I'll be happy to take
13 any questions.

14 COMMISSIONER COLGAN: All right. I think we
15 have about 10 minutes for our questions.

16 Does any of you have -- Chairman?

17 CHAIRMAN SCOTT: Thank you, Commissioner. And
18 thanks for the presentations. They are all very good
19 and I appreciate you being here. I actually have one
20 hopefully short question for each of you.

21 Mr. Murrell, you talked about the
22 differences a little bit between the Midwest and the

1 East and we've heard this before, but I don't know if
2 anybody ever very succinctly explained why we're not
3 in the same situation that's true in the Northeast.
4 So maybe if you can take a couple minutes to do that
5 for me.

6 MR. ED MURRELL: Well, I think I can sum it up
7 fairly quickly. The Midwest and Chicago, in
8 particular, is kind of a crossroads for natural gas.
9 There's pipeline capacity coming in from almost every
10 part of the country. There's a lot of development in
11 place to move even Marcellus Shale back towards the
12 Midwest. If you look at prices, for the most part,
13 except for these very extreme days, Chicago prices
14 sometimes even beat Henry Hub prices because you have
15 the diversity of supply and the diversity of storage
16 and resources. That, except on the most high-demand
17 periods, is ample for most needs. You just have more
18 tools to work with on the gas supply front.

19 New England, by contrast, is at the
20 end of just a couple of pipelines so whatever they
21 have to do is going to take a little more effort and
22 it's going to be a little more concentrated. So

1 that's number one.

2 In terms of capacity, New York PJM and
3 New England all have some form of a -- kind of a
4 wholesale market capacity/market construct that
5 determines, you know, in the region, what adequate
6 capacity commitments have been made. Everything is
7 in the market. There are a lot of bilateral
8 agreements underneath that, but it's still --
9 everything is in the market.

10 In the Midwest MISO market, you have a
11 little more -- kind of voluntary capacity market.
12 It's a little more of an opportunity to trade
13 available capabilities and people tend to rely more
14 on their own bilateral commitments or cell phone
15 generation so that market construct is significant.

16 Obviously you've got PJM and MISO
17 serving Illinois, so you've got a little bit of both
18 flavors of that, but those -- aspects of those things
19 make things distinct. You have, probably, a slightly
20 bigger nuclear fleet relative to some of the other
21 regions. When you look at the division of fuel
22 sources for the capacity that's available to Illinois

1 and available to MISO, it's kind of evenly divided.
2 Coal tends to be first; gas second; nuclear third.
3 But when you look at the actual generation, coal is
4 almost the majority of the electricity generated in
5 Illinois and it's a very high percentage in the MISO
6 market.

7 So that function is really just the
8 ability to have that relatively cheap marginal
9 resource coming into the market and it provides, you
10 know, a bigger amount of load.

11 You do have a fair amount of wind now.
12 Wind is like the fifth largest capacity for electric
13 generation in the Midwest. I haven't done any
14 comparisons, so I'm not sure if you are ahead of all
15 the other Eastern Regions or just kind of setting the
16 pace for the Eastern Regions; but I was actually
17 surprised when I did my recent research to get ready
18 for this panel to see how much wind had picked up in
19 the last few years. And I think the need to have
20 flexibility with the rest of the generating fleet to
21 deal with the variability of wind is going to put
22 important stresses on the system that have to be

1 managed. And Joe and his guys have done a great job
2 putting wind resources in the market in a
3 dispatchable way in managing those resources, but
4 that's going to be a continuing challenge going
5 forward; and that's probably not distinguishing you
6 from the rest, but that's kind of how I look at it.

7 CHAIRMAN SCOTT: I appreciate that. Thanks.

8 And quickly, Miss Elliott, then, so
9 part of the 11D is the ramping up of gas to the
10 70 percent capacity. That's one of the building
11 blocks that's in there. It's not as big an issue for
12 us because we don't have that much gas to ramp up.
13 Is the infrastructure ready in other place to handle
14 that?

15 I mean, that's an issue we're all
16 going to be dealing with, but I'm just curious from
17 your point of view -- not necessarily Illinois
18 specifically, but in other places.

19 MS. TIA ELLIOTT: Honestly, I'm not really in a
20 very good position to say because I think, again,
21 once we talk about infrastructure, we have to look at
22 the other local levels.

1 Now, one thing I would add to that,
2 though, while we do have the supply here -- and Shale
3 was mentioned earlier and we are seeing some backhaul
4 in the Midwest Region, we do receive a lot of supply
5 from the Gulf; but what's happening is there's quite
6 a bit of load growth happening in the Southern
7 Region, and MISO specifically, the portion of Texas
8 across Louisiana and into Alabama.

9 So what that means is those -- that
10 new load, largely industrial, will begin to rely upon
11 a lot of the gas that we -- the Midwest region is
12 getting from the Gulf. Take that away and then I
13 think that also creates another caveat. We may still
14 have supply, but where is it coming from and is the
15 infrastructure adequate to support that in addition
16 to the increase on the gas-fired generators?

17 Unfortunately, it doesn't answer your
18 question very well, but I do think that we have to
19 also look at that locally, again, to determine where
20 the needs are. And while the Midwest is in a good
21 position, probably better than other areas of the
22 country, it doesn't, again, negate that locally we

1 potentially have issues with infrastructure.

2 CHAIRMAN SCOTT: And my other question -- the
3 next panel too, so I'll hold on. Thank you.

4 COMMISSIONER McCABE: Mr. Murrell, wouldn't a
5 fifth attribute of Midwest versus the East also be
6 our storage capacity?

7 MR. ED MURRELL: We certainly have a lot of
8 storage. I think that, you know, New England is
9 clearly storage-deficient. New York and PJM probably
10 have, you know, almost comparable assets to storage.
11 There is a lot in New York and Pennsylvania. So
12 they're not necessarily in the same footing, but
13 they're not that far behind; but, yeah, I think
14 storage -- at least it's an important ingredient for
15 you to have in your mind as you consider what the
16 options are going forward.

17 COMMISSIONER McCABE: And you mentioned room
18 for innovation and new business models. I wonder
19 whether you just want to talk about what are the
20 possibilities you see in the future.

21 MR. ED MURRELL: I'm going to try to sum this
22 up. It's hard to do that briefly. I think part of

1 what happens in the real world -- I mean, we just
2 expressed this last winter. We saw unprecedented
3 prices. We saw pressure on both electric and gas
4 industries for high prices. We had market rules that
5 had to be changed on an emergency basis at wholesale
6 and high prices have a very strong attractive force.
7 People out there have things they see that I don't
8 see where they think they can make money and fill
9 gaps that they believe were exposed by these recent
10 experiences, I think innovation is going to be coming
11 to follow the money.

12 So I think in terms of marketers who
13 stand in the middle and kind of meet the gaps between
14 the gas industry and the electric industry in serving
15 individual generators on a day-to-day basis, you have
16 people that are contemplating a different way of
17 contracting for FERC capacity instead of individual
18 customers. You would have customers pool together
19 and contract for pipeline capacity recognizing
20 they're not all going to be using their full needs at
21 the same time.

22 So there will be some ability to kind

1 of balance the financial commitment of more pipeline
2 firm commitments and the overall kind of aggregate
3 needs in the region and that's going to be important.
4 If you build all the pipeline capacity you need to
5 serve every single gas-fired generator, what is that
6 going to do for prices in the electric industry?
7 What is that going to do for the demand for gas?

8 And at the end of the day, those
9 generators are still only going to be operating as
10 needed. It could be a 12 percent load factor in a
11 particularly moderate weather year. So if you
12 overbill, there's a lot of prices and costs that have
13 to be carried with that. There's probably service
14 innovation at pipelines and storage providers that
15 other service providers can also provide.

16 COMMISSIONER COLGAN: All right. I think that
17 with that, we probably need to move on to our next
18 panel, but I think a theme that I heard -- it's
19 something that you brought up, Mr. Gardner -- is this
20 issue of resource adequacy planning on a seasonal
21 basis and the balance between interruptible services
22 and firm service and how is that going to play itself

1 out in the long run? I think that's probably a
2 really good point on that. I'm not asking you to
3 respond to that. I took note of that.

4 So let's thank our first panel.

5 (Applause.)

6 COMMISSIONER COLGAN: Our second panel this
7 afternoon is titled Business Practices and it also
8 has three panelists: Andy Ott from PJM; Gene Nowak
9 from Kinder Morgan; Tim Sherwood who works at Nicor
10 who is going to be speaking for the Illinois LDCs.

11 If you three would like to come
12 forward.

13 Andy Ott is executive vice president
14 of markets for the PJM Interconnection. He also
15 serves as a board member for the Association of Power
16 Exchanges, PJM Technologies and PJM Environmental
17 Information Services.

18 Mr. Ott has been with PJM for more
19 than 15 years and is responsible for executive
20 oversight of PJM's market operations, market
21 strategy, member training, state relations, Customer
22 Relations and Performance Compliance divisions. He

1 was responsible for designing and implementation of
2 PJM's wholesale electricity markets including the PJM
3 locational marginal pricing, financial transmission
4 rights, day ahead energy market and capacity market
5 systems.

6 Welcome, Mr. Ott. We'll be interested
7 in your comments.

8 PRESENTATION

9 BY

10 MR. ANDY OTT:

11 Great. Well, thank you for having me
12 today. I appreciate being invited here to speak.

13 If we go to the first slide, this
14 item -- the first two coordination issues might be
15 repetitive of what Mr. Gardner was referring to, but
16 I just highlighted PJM's perspective on this. I
17 think the issue of coordination between the gas and
18 electric systems, what we've seen, I think, and what
19 FERC has highlighted is that the nominations for gas
20 and the awards for power just don't line up and we
21 really need to deal with those.

22 And there are two different issues.

1 One is the power plants that burn gas need to come
2 into the power market not knowing whether -- with the
3 gas offer not knowing if they're going to need to
4 procure the gas or not because of the system. The
5 coordination issue, of course, on the back end of
6 that is the power market awards the schedules -- the
7 gas generators to run and at that point, the gas
8 generators go out and they've missed a timely
9 nomination for the gas sites. So it makes it
10 difficult for them and that's a timely issue that we
11 face. Obviously, there are solutions that we'll talk
12 about.

13 If we go to the next slide, this item
14 is -- again, was alluded to by Mr. Gardner, too. I
15 think probably look at it a little bit deeper from
16 two points of view and this is the time between the
17 gas day and the electric day. Again, in the winter
18 which is when gas matters the most to the power
19 system, we have the load shape as you see on the --
20 on the slide for power unit, an extremely steep load
21 ramp, right before the gas day is ending. So the gas
22 day is started at 10:00 a.m. for us -- 10:00 a.m.

1 eastern the day before and it's ending at 10:00 a.m.
2 in the morning.

3 So our peak -- our two peaks in the
4 power system -- in the power industry, two peak
5 demand periods are two different gas days. So
6 there's two problems with that. First is the morning
7 ramp, so we have our peak usage right as the gas day
8 is ending and have to switch over to a new day. The
9 second issue is intraday nominations for gas don't
10 really line up with the power peaks. So what FERC
11 had pointed out in their -- rulemaking were those two
12 issues.

13 If I go to the next slide, what I
14 do -- I would be remiss if we didn't point out -- if
15 I didn't go into observations from the January 2014
16 operations. We had an incredibly successful
17 implementation of reliability coordination between
18 the power industry and the gas industry, especially
19 with PJM; but I think everywhere we had gotten some
20 orders from FERC that allow us, on the power side, to
21 share information with the gas side and vice versa.
22 And I tell you we -- in the control room during that

1 January, we had unprecedented information on what the
2 -- what our cash units were capable of running, what
3 the gas acquisition -- like from a reliability
4 perspective from them, so we knew what was going on.
5 Situation awareness was vastly improved, so that was
6 a success story.

7 Now we go to the challenge. The
8 challenge is on the commercial side. What we saw
9 this winter was fairly significant issues with the
10 market timings and, really, scheduling issues between
11 the gas and the electric systems and, really --
12 probably mostly creative costs -- and I'll explain
13 that as we go through -- but also created some
14 scheduling challenges. It did not create reliability
15 challenges because, as I said before that, that it
16 was very successful.

17 What we saw, though, was pricing
18 impacts -- fairly significant pricing impacts. We
19 also saw impacts on the power side to the cost of
20 reserves. And let me explain a little more finer
21 point on that. In the power industry, the way we
22 schedule to run on peak load days is we schedule, of

1 course, the base load equipment, the mid-merit
2 equipment and the stuff that's very flexible; the
3 very high cost, we scheduled just at the peaks.

4 What we found -- the phenomenon we saw
5 this winter was unprecedented -- we hadn't seen it
6 before -- we saw it in New England last year, so we
7 should have saw it coming -- was our most expensive
8 units became gas-powered combined cycle units that
9 had to take gas 24 hours a day. So they were sitting
10 up at the very top of our cost curve; but they were
11 not flexible, so we had to run them as mid-merit
12 units even though they were the most costly and we
13 held in reserve our very flexible resources for
14 reserve at the 500 to \$700 energy price range. So
15 we're running \$1,000 stuff and leaving stuff off that
16 was cheaper so we could have flexibility and
17 completely inverted how the power system normally
18 would operate commercially.

19 So what we found is we were holding
20 the bag with a fairly significant cost increase for
21 reserves. This number was not small. In January, it
22 was \$500 million to the PJM footprint. Now the PJM

1 footprint is pretty big, but can you imagine a price
2 tag of \$500 million? That exceeded the entire cost
3 of our reserves for the entire year of 2013. So it
4 was a fairly significant hit for us.

5 If we flip to the next slide, I'll put
6 a little finer point on that. These costs of
7 reserves, these blue bars are -- I have it here on my
8 slide and hopefully you have it on paper in front of
9 you -- the blue bars match up with the dollars that
10 you see on this -- on the side of the slide. So it's
11 in millions of dollars on the left side of the slide.
12 So you can see there are some days where we were
13 actually paying \$90 million a day for reserves. A
14 typical day would be half a million, so it's a
15 significant increase in costs to us.

16 You can see in -- the green line lines
17 are the price of gas for those days. Again, it was
18 not the price of gas that caused the problem, it was
19 the combination of price of gas and we had to take
20 those resources that were high priced for 24 hours
21 because the gas units had to run with the cost of
22 flow of gas. So the issue of the combination of high

1 price, the gas pipeline run, the operational flow
2 orders, we had to have gradable take on the gas
3 units. So that was the issue we faced. So the
4 lesson learned there is we have to get much more
5 attention on that issue because from a cost
6 perspective, it was fairly astounding.

7 The next slide, the other issue we had
8 was a scheduling issue. I entitled this slide
9 Holiday Considerations because it so happened one of
10 the days where it was very cold -- we were expecting
11 cold weather was over the Martin Luther King holiday
12 as we're looking forward from Friday into Tuesday to
13 try to schedule equipment to manage peak load
14 conditions that were expected on Monday and Tuesday
15 of that next week.

16 The issue was the gas units had to
17 know Friday morning whether we need them or not
18 because it's very difficult -- from what I
19 understand -- I'm not a gas trader, but from what I
20 understand, it's difficult to get weekend -- get
21 Monday gas over a weekend generally because of the
22 liquidity of that product. It's -- again, it's not a

1 pipeline issue, it's really a trading issue that we
2 see there.

3 To make sure we're clear, this is
4 really an acquisition of the gas commodity, it's not
5 a pipeline schedule; but the issue was we were trying
6 to forecast ahead of time -- three days ahead of time
7 what kind of gas units we needed to schedule. It
8 became extremely expensive to carry those things
9 through the weekend. One of the lessons learned
10 there is we really needed to work with the folks to
11 get much more flexibility on how those units were
12 scheduled in the future.

13 So now I'm going to turn to proposed
14 solutions. So I told you the problems. And, again,
15 those were the problems we saw this winter and some
16 of the commercial problems. Of course, Joe Gardner
17 from MISO already talked about the reliability. I
18 did not want to be repetitive there.

19 The first is we really need on the
20 power side to really create a mechanism to improve
21 generator availability during winter. One of the
22 challenges we faced in the winter -- even though the

1 gas units were able to get gas mostly, we had very
2 few unavailability of gas units due to fuel from a
3 relative perspective, we saw a fairly significant
4 downturn in the availability of resources during the
5 cold weather and that, of course, also increased
6 costs.

7 So we need to create a mechanism to
8 deal with that on the power side. That will help us
9 then to deal with the issues on the gas flexibility,
10 more resources to work with. Obviously, from PJM's
11 perspective, adopting the changes to gas nomination
12 timings in the FERC NOPR I think is something that
13 obviously we'll be advocating for.

14 The FERC NOPR also added two
15 additional intraday nominations which also helped
16 with gas day fluctuations and to power. It also was
17 already mentioned, advocated -- or put out in their
18 NOPR the gas timing, moving the gas day timing from
19 9:00 a.m. Central to 4:00 a.m. Central. And, again,
20 from the power side, that would be optimal because
21 then we'll have the same gas day for both of our
22 peaks. And we realize there is a larger debate there

1 because there's a national issue, but that doesn't
2 change our opinion on the power side. My colleagues
3 from California have actually agreed with that.

4 Then we go into, obviously, the power
5 market needs to change. We need to change our timing
6 and the way that we deal with the gas market.

7 Certainly on the power side, we were ready, willing
8 and able to make some changes.

9 If we go to the next side, my last
10 set, we are working actively with generation owners
11 and gas industry folks to create more flexible
12 products to support power operations. Again, power
13 plants, people have asked me, should we just require
14 firm transmission and firm commodity for power
15 plants?

16 And here's my point: It's not really
17 going to be sufficient to do that because what the
18 power industry needs is the power plants to be able
19 to have a flexibility in how they burn the gas.
20 Power plants just can't -- we can't run all the power
21 plants flat out and have them take a constant amount
22 of gas and still run the power grid. If we're going

1 to have upwards of 70 percent of the power generation
2 -- of the gas, it's not going to happen. There's got
3 to be a mechanism that provides for flexibility
4 because on the power side, we have very changing
5 conditions during the day.

6 So we need to deal with that issue.
7 It could be a combination of storage and other types
8 of mechanisms to do that. It could be -- if we have
9 to do fuel on-site storage, on-site energy, whatever
10 it is, we have to deal with that issue though because
11 it's too expensive not to.

12 As I said, the issue of inverting that
13 supply curve and us paying units to run at those
14 levels is really not sustainable. We need to make
15 sure that the power market rules reflect the gas
16 commodity prices, the actual cost of transport, the
17 cost of commodity and the cost of storage.

18 So we need to make sure on our side
19 that we adequately articulate what we need there to
20 make sure it gets priced in; we need to update our
21 scheduling protocols -- based on what we saw this
22 winter -- the issue that was alluded to -- and last,

1 but not least -- I think this is probably going to be
2 extremely important -- is for us to revise a product
3 definition for what we are purchasing as far as
4 capacity.

5 We really need to have fuel assurance,
6 fuel security reflected in that and also resource
7 performance because if you have units that have high
8 fuel security and they have high performance, they
9 should get a premium payment. Today we don't
10 necessarily have that in our markets and we've heard,
11 obviously, some criticisms, some coming from this
12 area of the country where resources aren't
13 necessarily valued based on that and we actually hear
14 that and think that is probably something we need to
15 deal with rather quickly.

16 And I thank you for your time and I
17 look forward to your questions.

18 COMMISSIONER COLGAN: Very good. Thank you.

19 Any questions.

20 (No response.)

21 COMMISSIONER COLGAN: Okay. The next speaker
22 is Gene Nowak. He's vice president of transportation

1 and Storage Services, Interstate Pipelines for Kinder
2 Morgan. Mr. Nowak is currently responsible for the
3 management of commercial business operations of all
4 the regulated entities regarding their transportation
5 and storage transactions. His responsibilities
6 includes nomination, scheduling confirmation,
7 allocation and contract administration functions.

8 Gene is a pipeline segment
9 representative, on the NAESB board of directors since
10 2012. Most recently, he has actively participated in
11 the NAESB gas-electric harmonization forums regarding
12 the scheduling NOPR being discussed in the industry.
13 And, lastly, Gene was on a -- panelist on the FERC
14 Scheduling Technical Conference held in 2013.

15 Previous positions held at Kinder
16 Morgan during his 27 years with the company have
17 provided Gene with a broad range of experience in the
18 gas pipeline industry including marketing,
19 operations, scheduling, contract administration,
20 accounting and IT.

21 Gene started in the gas business as an
22 accountant for Mitchell Energy for seven years

1 responsible for several pipeline and plant assets.
2 Gene is a graduate of Grove City College in
3 Pennsylvania with a Bachelor's of Arts degree with a
4 major in accounting.

5 He earned his MBA at the University of
6 Houston majoring in Finance and Management
7 Information Systems. Gene also achieved his CPA
8 certificate from the State of Texas.

9 The floor is yours, sir.

10 PRESENTATION

11 BY

12 MR. GENE NOWAK:

13 Thank you for letting me have the
14 opportunity to present what's going on with the
15 scheduling NOPR and the NAESB process. Just to --
16 for those who might not know Kinder Morgan and the
17 pipelines, we do own -- we do have about 70,000 miles
18 of pipelines across North America. We do hit a lot
19 of the major Shale plays that are very active now.
20 Our key pipeline assets I've listed there, both NGPL
21 being the one of most interest to this group and I've
22 been -- along with NGPL for all those years before

1 Kinder Morgan actually bought that pipeline.

2 March 20th is when FERC issued three
3 of these companion orders that were alluded to in the
4 earlier presentations as well. I'm primarily going
5 to go through the scheduling NOPR and some of the
6 NAESB process and where we stand with that process.

7 The second order on the -- that came
8 out that day was related to the Shale cause order for
9 companies to be able to post offers to purchase
10 capacity on the pipeline systems. That's a
11 regulation that is currently in existence and I
12 believe all pipelines have been applying those type
13 of rules. It has not been very -- demand has not
14 been there a lot for that type of service, so there's
15 not been a lot of big system enhancements. NAESB has
16 taken that up and is going to put out some more
17 standards relating to that regulation.

18 And the last one, of course, is the
19 one that's related to electrics to move up to day
20 ahead market clearing to be in conjunction with the
21 gas day changes that we are working on.

22 So the scheduling NOPR was to -- and

1 as we've stated in other presentations, to coordinate
2 the gas and electric. I've listed four main
3 components of it. One is moving the gas day start
4 from 4:00 a.m. to the current 9:00, moving the timely
5 cycle back an hour and a half from 11:30 to 1:00,
6 increase the number of intraday scheduling cycles
7 from two to four cycles and also to require
8 interstate pipelines to allow multiple service
9 agreements -- multiple party service agreements.
10 I'll go through each one of those later with, I
11 guess, Kinder Morgan's position on those items.

12 The time line was set to give NAESB a
13 chance to obtain energy consensus and any changes to
14 the NOPR and have those changes filed with standards
15 by September 29th. The NOPR itself, the comments
16 period is closing November 28th and final order would
17 be issued sometime after that -- assuming early next
18 year -- and then NAESB will then have to go back and
19 update any standards that were modified by the final
20 order.

21 So the NAESB process to date -- and
22 just to make sure everyone is aware, this -- the way

1 this is coming out is a different process than FERC
2 has dealt with NAESB in the past. Typically in the
3 past, the industry gets together, they get -- they
4 have consensus on standards, they then file those
5 with FERC, FERC then issues a NOPR of which comments
6 can be presented and then a final order comes out.
7 This one was kind of backwards. FERC came out and
8 directed NAESB, Here's the NOPR. Write the
9 standards.

10 So it was a different process for the
11 NAESB folks, but I think we all that were involved
12 kind of stepped up to make this work.

13 So to make it -- to really get through
14 a consensus to any changes to the NOPR, NAESB did a
15 lot of meetings -- four two day meetings in a short
16 time period very heavily participated by both
17 industries, probably by some in this room as well.
18 It started off with 13 different presentations of
19 people's views of where things are. They range from
20 no change of anything to let's schedule every hour on
21 the hour. There were many voting opportunities to
22 try to narrow down and whittle down if there were any

1 consensus positions on the changes and, as expected,
2 the gas day was the main issue that couldn't get
3 consensus on. We did talk about other gas days, but
4 it really came down to 4:00 a.m. versus 9:00 a.m.

5 The scheduling cycles, however, there
6 was a wide agreement on changes to that over what the
7 NOPR did propose. They did propose four cycles.
8 This group came up with three-cycle proposal and it
9 fixed a lot of the issues that were embedded in the
10 NOPR time lines. And I'll address and highlight a
11 couple of those in a minute.

12 So after these seven meetings, the
13 NAESB Board of Directors directed the folks in NAESB
14 to write the standards to proceed with making the
15 standards with three-intraday cycles, not the
16 four-intraday cycles as the NOPR laid out; but
17 remained neutral on gas day start and also to make
18 any corresponding standards that made sense, mainly
19 around the capacity release time lines. NAESB did
20 file a report to FERC which has blow-by-blow details
21 of all these meetings that we had, so it's out there
22 for the public's view.

1 So what's come up in the NAESB process
2 is currently right now, there's a group writing the
3 standards that need to be ratified by the wholesale
4 gas quadrant because that's the only area that the
5 standards were being changed and file that with FERC
6 by September 29th; and then NAESB is going to sit
7 back and wait for a final order to come out. I threw
8 some days on here just to kind of, you know, think
9 through when is the earliest it could possibly
10 happen.

11 So we could see FERC could order
12 something in the first quarter of next year with
13 probably a direct move onto 4:00 a.m. versus a 9:00
14 a.m. directive which then NAESB would have to go back
15 and readjust any standards to have that specific time
16 laid out in there.

17 After that, it's -- we're not quite
18 sure what's going to happen because of -- there's
19 certain variables. One -- the one -- this is a new
20 process with NOPR coming first, so we're not sure if
21 FERC is going to issue another NOPR. It hadn't --
22 passed NAESB filings or condition to work off of the

1 NOPR they're working on now.

2 There's also a pending Version 2.1 set
3 of standards that has not been ruled on by FERC and
4 there is also work happening in NAESB for 2.2
5 standards. So there's a lot of things happening in
6 the NAESB world and we're not quite sure how it's
7 going to all come into play; but based on -- that is
8 very complex -- I think the implementation, at the
9 earliest, would be the fourth quarter of '15.

10 I'm not going to go through this in
11 detail, but this is just a side-by-side layout of the
12 different cycles that are on the table. The first
13 column is the current cycles, which is, you know, two
14 day ahead cycles and two intradays; the second column
15 is FERC NOPR, which is two day ahead and four
16 intradays; and the last one is what NAESB is working
17 on proposing. It doesn't have the gas day reference
18 in there. I must have left that blank.

19 And I did speak earlier that there
20 were some issues with the FERC NOPR the way it's laid
21 out. The primary one is they're basically
22 overlapping intradays. Intraday 2 nondeadline is one

1 half-hour before the results of Intraday 1 is
2 finished. So it's almost defeating the purpose of
3 having four cycles if you're not even knowing what
4 the results are of one cycle before you have to make
5 adjustments for the next cycle. So that was
6 something that we did fix in the NAESB gas-electric
7 process.

8 And the last thing -- the other thing
9 that we considered a problem with the NOPR is on the
10 Intraday 3 and 4 cycles, they shortened the
11 processing time from 4 hours to 2 hours for the
12 pipelines to process all the activity which is a very
13 short time frame. And so we did have some agreement
14 on that -- agreed to process in time which was about
15 an hour reduction of what we are having to do right
16 now.

17 Just to go through some of the
18 bullets, what Kinder Morgan's position on it is we
19 prefer no change to the gas day just from a pure
20 pipeline perspective; but if we did have a change, no
21 earlier than 4:00 a.m. The main preference for not
22 changing is this is going to be a huge implementation

1 effort across this whole gas grid that has been
2 working well for 15, you know, 20 years on the
3 current cycles. Every meter that comes in and out of
4 our system has to be reprogrammed, readjusted to make
5 these gas days happen. It's going to be a big effort
6 on Day 1.

7 Now, once we figure out how to do all
8 that, that's -- you know, it's set, it's not going to
9 be a big deal; but that first stage in coordination
10 is going to be very difficult, and I would expect a
11 lot of comments that we're going to talk about that
12 will come through in the NOPR, a long implementation
13 period.

14 There is an advantage -- I'll skip my
15 second bullet for a second. There is an advantage
16 for having an earlier start. Which was alluded to
17 earlier in the presentation, it does get the peaks
18 all in one gas day, so that is a good thing. We'll
19 make it a little -- it should make things better for
20 the coordination effort, I would think.

21 We have automation at most of our
22 significant locations, so whether the gas changed --

1 one gas to the next happens at 9:00 or at 4:00, if
2 the automation is working, it's probably not a big
3 deal. We also have some locations where it's manual
4 maybe by our counterparts. They have to be onboard
5 with the 4:00 o'clock day change because they can't
6 just rely on pipelines to take a swing until they get
7 around to making the proper changes.

8 But to the extent that automation does
9 fail for, you know, whatever reason, it will probably
10 cause increased nighttime call-outs and, you know,
11 sending guys out, it could be more of a safety
12 concern that we don't have to deal with right now.
13 Right now, at 9:00 o'clock if something fails, it's
14 daylight, you can go send someone out to fix it.
15 4:00 o'clock, we have to make a decision, if it's
16 significant to go send someone out and risk the
17 safety concerns or just wait to fix them when that
18 day comes. And that's really the main reason why
19 we're saying the 4:00 o'clock would be the earliest
20 we'd want to have it because that's, you know, 2 to 3
21 hours before normal daylight that you could
22 probably -- if there is something that did happen,

1 you could probably handle a swing. That has been
2 raised, a concern, especially for the West Coast
3 folks because 4:00 a.m. Central is 2:00 a.m. West
4 Coast. That's 2 more hours further away from
5 daylight, more risk and more call-outs going to folks
6 to go into the field, more safety concerns.

7 Moving on to the timely cycle. We
8 have -- you know, we're all on board with moving it
9 back an hour and a half to 1:00 o'clock. I think
10 that's right in line with the intention of the orders
11 that came out that day. We'll allow time for the
12 electric markets to make adjustments and make sure
13 that they are planning their day ahead market in
14 plenty of time.

15 One that wasn't directly addressed in
16 the NOPR, but it's going -- but NAESB is working on
17 is the capacity release time lines should all be
18 adjusted as well and there is one specific one that
19 is a release with an open season for the timely
20 cycle, which is the most critical cycle to get your
21 nomination in. We'll be able to do that earlier and
22 still have time to nominate for that next day.

1 Right now, it closes with -- it closes
2 after the timely cycle closes, so you can't nom
3 timely until two days out, so that's going to be a
4 big improvement for folks who are releasing capacity
5 to be able to participate in that timely cycle on the
6 next day.

7 Increasing the number of cycles two to
8 four, again, I've spoke to this earlier, three cycles
9 should be sufficient. This will cause, probably, a
10 longer gas day for our gas scheduling office folks
11 and we wanted to make sure in the time lines that we
12 didn't have any overlaps that we were working on one
13 day at the same time we were working for any -- on
14 another day because that also causes a lot of
15 confusion in the industry that -- folks can focus on
16 one gas day at a time.

17 And the last point was the
18 multiservice party agreements. The way it was
19 written in the NOPR, we are okay with it, we have
20 three pipelines that have those provisions in them
21 right now at Kinder Morgan. It is kind of limited in
22 whose pipeline is -- or each party in the -- that

1 holds that contract is jointly reliable for the
2 activity of that contract and there's going to be --
3 one of the parties is the administrator of the
4 contract. This is really just a -- in our view, kind
5 of a shortcut of having to do capacity release.

6 So in conclusion, gas industry is
7 moving and making changes with what's happening, this
8 NAESB effort adding additional cycle, shortening the
9 processing times by an hour, having a later timing
10 cycle, having a quicker potential release for timely
11 cycle, so the only thing that really is at issue is
12 the gas day itself and I think there are a lot of
13 folks -- that is kind of a sticking point. The
14 benefit of moving it is not really seen across the
15 whole gas industry and they view it more of a cost
16 than a benefit to the entire industry.

17 And with that, that's -- I'm open to
18 any questions.

19 COMMISSIONER COLGAN: All right. Thank you.

20 Any clarifying questions.

21 (No response.)

22 COMMISSIONER COLGAN: I have one. You

1 mentioned the safety issues and I think I'm hearing
2 you say that the big safety issue is the difference
3 of doing things at night rather than in the daylight?

4 MR. GENE NOWAK: Yes.

5 COMMISSIONER COLGAN: That's the big issue.

6 Are there other safety issues that
7 kind of pivot off of that or are there individual
8 other issues.

9 MR. GENE NOWAK: No, I think it's mainly the
10 nighttime effort. You know, we send -- some of these
11 locations are very remote -- remotely located and
12 sending guys out in bad weather, in the middle of the
13 night, we try not to do that in a work-forced
14 business.

15 Now, if it was an emergency, that's
16 one thing; but just to adjust the gas in a commercial
17 transaction that was supposed to change and someone
18 didn't change it, you know...

19 COMMISSIONER COLGAN: Can some of those issues
20 be dealt with remotely?

21 MR. GENE NOWAK: Well, that's what we have --
22 the automation, when I say "we have automation," that

1 is all remote. That is the remote aspect of it, but
2 you're remoting equipment that can fail, it can
3 freeze off. You know, there could be times where you
4 need to send the actual body out there to make things
5 flow.

6 COMMISSIONER COLGAN: Okay.

7 COMMISSIONER DEL VALLE: I had the same
8 question about the automation. You say that the
9 automation is remote to more significant locations.
10 Are we moving towards automation at most locations or
11 all? I'm assuming there is a cost issue.

12 MR. GENE NOWAK: It comes down to a cost issue,
13 I think is what it comes down to. It's -- a lot of
14 these connections that are coming from wellheads, the
15 producers are just setting it to flow and the gas
16 just flows. So there is no real flow automation
17 needed unless you wanted to go and override it and
18 actually shut them off.

19 So there's not a whole lot of benefit
20 to actually having remote control at a location like
21 that; but if there was an issue -- like gas quality
22 is one we have to monitor -- if the producer is

1 giving us gas that's not pipeline quality, you might
2 have automation on there to send someone out there to
3 go check it out and intentionally stop the flow.

4 COMMISSIONER COLGAN: Thank you. Our next
5 speaker is Tim Sherwood, vice president Gas Supply
6 Operations for AGL Resources, and Tim is going to
7 speak to us about -- on behalf of the LDCs here in
8 the state of Illinois.

9 Tim was named vice president of gas
10 supply operations for AGL Resources in December of
11 2011. He's responsible for interstate capacity
12 planning, gas supply acquisition, gas control
13 operations and forecasting as well as customer
14 transportation program management for AGL Resources
15 Utilities, including Nicor Gas.

16 Sherwood joined AGL Resources in 2005
17 as managing director of gas supply and capacity
18 planning. In that position, he oversaw all aspects
19 of capacity management for companies -- retail nature
20 gas customers in Florida, Georgia, Maryland, New
21 Jersey, Tennessee and Virginia.

22 With more than 25 years of experience

1 in the utility industry, Mr. Sherwood was director of
2 energy acquisition for Washington Gas Light Company
3 prior to joining AGL Resources. He also held various
4 management positions with Ameren Illinois, including
5 administrator of federal regulatory matters,
6 supervisor of gas supply and manager of electric
7 arrangements. He earned his undergraduate degree in
8 Economics from Illinois State University and
9 continued professional development at Columbia
10 Southern University.

11 Mr. Sherwood, the floor is yours.

12 PRESENTATION

13 BY

14 MR. TIM SHERWOOD:

15 Thank you. I appreciate the
16 opportunity to speak on behalf of the LDCs.
17 Hopefully I will do a good job or I've got a group of
18 people who are going to meet me in an alley here, so
19 pretend like you like it even if you really don't.

20 The first slide is one -- it's just
21 another format of a lot of presentations you've seen
22 before. This is the gas day and scheduling cycles,

1 kind of current as -- and proposed. I think
2 generally speaking, the LDCs in Illinois feel that
3 this is a dialogue at least that we need to be
4 involved in and having so that both industries can
5 understand each other better, if there are ways to
6 make adjustments to the nomination cycles like Gene
7 spoke about that really just add more transparency to
8 understanding how much capacity is really available
9 to the market.

10 I don't know why we wouldn't want to
11 do that, but there are concerns like the things that
12 we've talked about 4:00 a.m.s, for example, is
13 problematic from our perspective. And to some
14 extent, we feel like it's change that not clearly
15 results in a solution to a problem. Our concern is
16 that predominantly the issue is a lack of capacity,
17 an hourly capability of the marketplace and simply
18 changing the nomination cycle time and beginning of
19 the gas day doesn't really change that. It's kind of
20 like showing up at the airline gate earlier with a
21 standby ticket. You're still only as likely to get
22 on if all the people that bought confirmed tickets

1 don't use it. You'll just find out earlier you're
2 not getting on.

3 So -- but we do think this is an
4 important thing. You know, back in Order 436, 636, I
5 think we all thought a lot of this stuff wouldn't
6 work and obviously we were able to find ways to make
7 those things work, so it's worth a joint effort to
8 look at them.

9 The next slide please. But I think
10 this is what -- and this is to my point: I think,
11 you know, we need to continue to work on
12 communications. We've found as we've had discussions
13 with folks from MISO and from PJM that a lot of times
14 we just talk a different language and they don't
15 really appreciate the restrictions and constraints
16 we're under and they don't appreciate the
17 restrictions and constraints that they're under and
18 understanding those better are helpful; but time line
19 adjustments and those things don't create pipeline
20 capacity and at the end of the day it's -- and while
21 we oftentimes talk about buying capacity on a daily
22 basis and having to take it for the day, the reality

1 of it is, we all operate under hourly constraints.

2 All of our LDC's loads, if you look at
3 them throughout the day, peak for certain hours and
4 drop off at certain hours and we buy capacity capable
5 of serving that peak hour and admittedly our holding
6 capacity in those off-peak periods that arguably
7 wouldn't have but the pipe doesn't shrink and swell
8 with the load throughout the day, you have to put the
9 pipe in place to serve it.

10 So even if you have more nomination
11 cycles, if you're under a pipeline OFO, for example,
12 you want to take 24,000 and it's 1,000 an hour, you
13 would normally take that; if you want to take it over
14 8 hours at 3,000 an hour and the local piping and
15 pressure system won't carry 3,000 an hour, it doesn't
16 matter that you could change your nomination and
17 that's what, for example, OFOs are.

18 OFOs say don't take more than 1,000 an
19 hour because the pipe capacity, the compression and
20 storage in the area can't deliver more than that
21 amount; and if you take more than that, you'll
22 actually be taking someone else's gas. That's what,

1 effectively, the restrictions are that are in place.
2 So we think infrastructure is the answer to most of
3 these issues at the core of it while these other
4 discussions are certainly important ones to have.

5 The next slide, please. This is based
6 on our understanding of the marketplace and from
7 having conversations with folks; but we do have --
8 several LDCs in Illinois are combination utilities
9 and those that are combination utilities have
10 communicated to us that they haven't typically seen
11 extreme problems with this because in their market
12 structure, they have the ability to contract for and
13 acquire firm capacity consistent with what their
14 needs are at their plant, they have a way of
15 recovering those costs so they incur those costs, and
16 generally they are able to operate under the current
17 mechanism the way it works right now.

18 Having to nominate far in advance of
19 what you know your usage is going to be, that's --
20 that is an occurrence in the industry. The Wednesday
21 before Thanksgiving, every year for the last 20
22 years, we've had to nominate gas for the Monday after

1 the holiday at that point in time. The weather
2 forecast can change a lot. Our demand could change a
3 lot. We contract for storage services and balancing
4 services and FT to say what that need might be so
5 that we can adjust our demand or adjust our
6 deliveries to meet what that demand is knowing that
7 it's less predictable when you are forecasting it
8 four or five days ahead of when you need it.

9 But we do understand and we've heard
10 and that's why this conversation has been helpful
11 because we do hear a lot of folks operating out there
12 say, Well, I don't have a way to recover costs of
13 holding capacity and I've got a bid into a market not
14 even knowing if I want to schedule gas, if I'm going
15 to be able to acquire it and get it and it's creating
16 a problem and even sometimes I've heard anecdotally
17 where it's bidding up the marketplace because
18 everybody is going out there to try to buy delivered
19 gas anticipating that they might be dispatched, but
20 not necessarily knowing that they're going to be
21 dispatched.

22 I can understand that problem and I

1 can appreciate the fact that that is an issue as both
2 industries we need to address because it results in
3 mixed market signals that there maybe is more demand
4 out there than really even exists and can drive up
5 prices for those that are trying to operate the way
6 they need to. So it's certainly something that we
7 have to get our arms around because the growth in gas
8 demand for power generation is only going to grow and
9 further impact the grid.

10 So going on to the next slide, I think
11 that from our perspective, we see that -- as you see
12 these greater needs as generation goes more and more
13 to gas, you are going to see greater reliance on no
14 notice storage-type services, for example, the kind
15 that we contract for that -- and has been mentioned
16 by others, that we may -- need to be contracted for
17 by -- by generators are going to effectively increase
18 their costs. It could increase the costs of the
19 entire gas grid and trying to manage line path, the
20 difference between the maximum pressure that can be
21 held on a pipe and the pressure at which downstream
22 takers of gas can utilize it.

1 That's the way -- a lot of times when
2 a power plant or other -- or an LDC ramps up their
3 usage and takes more for an hour -- an hourly basis,
4 it comes on line back, plant power -- plant ramps
5 up -- or an LDC ramps up and you have 900 pounds in
6 an 1100-pound MAOP system, well, it may pull that
7 pressure down in that system down to 500 pounds and
8 that's where that gas comes from because gas
9 nomination cycles -- you put gas in Texas, it travels
10 at 20 or 30 miles an hour.

11 So changing an out bed line doesn't
12 get gas to where you are burning it right away, it's
13 localized facilities, it's diameter of pipe locally,
14 it's compression facilities locally, it's storage
15 locally that gets that need ultimately satisfied and
16 the system was denied for a historic level of peak
17 hourly demand versus daily demand and it looks like
18 the dynamics of the market are going to change as we
19 get more of this high-peak hourly demand coming on
20 the system.

21 And the only answer to that that we
22 see is infrastructure will be built; but it could

1 wind up driving costs. These are costs that LDCs,
2 for example, traditionally flow through things like
3 our purchase gas adjustment and you can see in the
4 future as these demands on the systems go up and it
5 drives the cost of providing gas up, you may see
6 higher PGA costs from LDCs than you would have seen
7 otherwise, not necessarily -- well, not a good thing,
8 but not necessarily an inappropriate thing because it
9 may be allocating costs the way they need to be
10 allocated for the services that are needed.

11 And then the last part -- this is
12 touching on a little bit of what Gene had talked
13 about -- is that changing -- depending upon what
14 comes out of the gas day change -- and I don't really
15 know what will come out of the NOPR -- as with most
16 things like this, we'll probably wind up with a group
17 of people who are all equally dissatisfied, so that
18 might be the best solution that will come out.

19 But to the extent that it's going to
20 change -- you know, we don't normally have people,
21 for example, coming in at 4:00 a.m. to do nominations
22 and scheduling. They come in and they work a normal

1 cycle. We may need more personnel to manage the
2 functions around scheduling and nominating. We may
3 need more people to do safety and security-related
4 things, like you said, changing flow rates out in the
5 field such as for things that aren't automated or if
6 they are automated, if the automation fails, you have
7 to have somebody go out there and physically adjust
8 those things.

9 We -- most of our transport customers
10 have built their business around serving the
11 transport customers behind our system based on the
12 way the pipeline system operates and there may have
13 to be changes in our system for how transport
14 marketers interface with us to be able to accommodate
15 the changes here; just like the pipelines will have
16 to make changes to their systems to address whatever
17 comes out of that, and those are all costs that we
18 would potentially incur at LDCs that are normally
19 recovered through a base rate type of recovery
20 mechanism.

21 So you may see that, depending upon
22 what comes out of it, there could be changes in base

1 rate costs associated with just operating under this
2 kind of newer environment as we move forward; but I
3 do believe there is certainly adequate gas supply to
4 meet these markets. I think it's a matter of just
5 rightsizing the local facilities, predominantly
6 interstate pipeline facilities, but also storage,
7 marketer storage. Illinois is blessed with a great
8 deal of it, great geology for it and has the
9 potential to potentially expand storage to help meet
10 some of this without having to build yet more
11 capacity all the way back to the production areas to
12 meet these hourly fluctuations. You might be able to
13 much better meet it with storage capability that the
14 State is -- has a great deal of.

15 And that's my prepared notes. If you
16 have any questions, I'll be happy to answer them.

17 COMMISSIONER COLGAN: Thank you. We're a
18 little bit off schedule; but I think if we had
19 questions that people have, we'll take a couple of
20 those.

21 COMMISSIONER MAYE: I have one question.

22 COMMISSIONER COLGAN: Commissioner?

1 COMMISSIONER MAYE: Definitely.

2 Mr. Shorewood, I wanted to take
3 advantage of you -- the LDCs, this afternoon -- or
4 perhaps it was this morning in the Chicago Trib,
5 there was an article on the storage and refilling the
6 storage and basically I'll just quote, "Natural gas
7 is being injected into storage facilities at a clip
8 unseen in more than a decade. Still, however,
9 inventories remain 27 percent below the five-year
10 average, according to the American Gas Association,
11 and analysts say they're unlikely to rebound fully
12 before winter."

13 Additionally, there is another
14 statement on behalf of Integrys that says, "If we
15 have a year like last year, which we really don't
16 really expect, it could be a challenge." So I know
17 that you're stating -- obviously in Illinois -- and
18 as a matter of fact last week, myself and
19 Commissioner McCabe went out to Nicor's facilities in
20 Kona and were -- you know, were told basically that
21 the storage, you know, is adequate; they are prepared
22 for a winter even if it is like last winter across

1 the board.

2 I'm curious now and obviously
3 concerned based on this article. I'm curious to know
4 if the AGA is speaking as a whole or any of our
5 particular utilities are included in that concern.

6 MR. TIM SHOREWOOD: Well, you know, from -- I
7 can't speak for -- you know, in detail for all the
8 LDCs in Illinois, of course, but just -- but
9 obviously we talk and they all operate generally
10 under the same operating principles that we do at
11 Nicor which is storage will be full before winter,
12 that's an unequivocal statement.

13 There will -- there is not a chance
14 that our source is not going to be full for winter
15 unless there is some kind of cataclysmic event that
16 -- because we, again, we contract for capacity even
17 in the summer to make sure that we can transport
18 enough gas from the production areas to inject into
19 storage and the other LDCs do as well and we -- we
20 plan as if every winter was going to be like last
21 winter. That's that -- because the risks of not
22 being prepared for that are so high when we provide a

1 safety-sensitive product to customers that they use
2 to heat their homes, you can't risk being without it.

3 So we really -- I'm really indifferent
4 to whatever the future weather forecast is because
5 our storage was full before last winter, it was full
6 before the winter five winters ago and it will be
7 full for the winter five years from now because
8 that's -- we use that to meet the critical needs of
9 our customers.

10 Nationally, yes, I think storage is
11 below; but we also have to keep in mind that the
12 amount of storage inventory available in the United
13 States now compared to even five years ago is
14 substantially higher than it was because a lot of
15 storage has been developed in the nation. A great
16 deal of that storage is salt dome storage which looks
17 much more like a thermos bottle of gas, which doesn't
18 have some of the same characteristics like a lot of
19 the storage here and you can fill that. Many of
20 those storages could be completely depleted in
21 10 days and completely filled in 20. So I'm -- I'm
22 not sure we'll get back up to the pre-winter of last

1 year's levels, but I'm not particularly concerned
2 that nationally we're going to have a storage issue.
3 I think right now a lot of that salt dome storage is
4 held by folks who trade in gas and the economic
5 signal right now doesn't tell them to fill it. It
6 says fill it later because there's a better economic
7 time to fill it, but they can fill it pretty quickly
8 if they need to.

9 COMMISSIONER MAYE: Thank you.

10 CHAIRMAN SCOTT: Mr. Sherwood, in listening to
11 a lot of conversations here and other places, the
12 changing of the times has been -- I mean, almost
13 everybody brings that up, that's part of the
14 discussion that's going to happen through the NOPR,
15 but -- and I understand you're acknowledging it --
16 Commissioner Maye and I appreciate it -- but, again,
17 it's not necessarily going to help at all unless
18 people know earlier that they're not, you know -- is
19 there some significant downside to doing that? I
20 mean, are there other unintended consequences from
21 that that would be difficult? I'm trying to figure
22 out, is it just a matter of, I just don't know if it

1 will help that much, why is there that kind of debate
2 on that?

3 MR. TIM SHOREWOOD: Well, I think a lot of it
4 is because as an industry, people have spent a lot of
5 time on -- and spent a lot of money on systems built
6 around the time frame that we have now and
7 are unus- -- and it's -- I think it is predominantly
8 a cost issue. I'd say from our perspective -- and I
9 think from the LDCs in general when we spoke about
10 this prior to this -- our biggest concern was -- is
11 that folks would walk away with, we go to 4:00 a.m.
12 to 4:00 a.m. and get three nom cycles, the problem is
13 solved and we're all sitting back in front of you
14 guys two or three years from now when the electric
15 generators didn't get the gas that they needed to
16 operate and the legitimate question would be, I
17 thought you guys told us this was going to fix it.

18 And I strongly -- and I think the
19 other LDCs strongly come to the opinion of this
20 doesn't fix it and we don't want to give anybody the
21 illusion that a paint job makes a new car. It just
22 doesn't change fundamental problems that just need to

1 be addressed and these aren't problems that are
2 caused by bad behavior by power generators, it's the
3 nature of how they have to use gas and the gas grid
4 wasn't designed to satisfy that particular need.
5 It's not that they're doing something wrong. It
6 doesn't have anything to do with wrong and right,
7 it's just different in the way that the pipeline grid
8 was originally designed.

9 It was originally designed
10 predominantly designed to serve LDC load and then
11 opportunistically serve combustion turbine gas load
12 in the summertime when all of our customers were not
13 using gas for space heat and it worked really well
14 for that. You start bringing a lot more generation
15 on and it creates circumstances where they need to
16 use capacity at the same time that traditional users
17 of capacity need to use it and just -- it does
18 require these kind of discussions in understanding
19 how do we adjust the overall industry and marketplace
20 to best meet both needs and adequately and
21 appropriately allocate costs.

22 I mean, I'll be honest with you, we're

1 not interested in having Nicor customers pay for
2 flexibility services that they're not necessarily
3 benefitting from because that's our responsibility to
4 our customers and we will advocate those positions
5 and I know that I spoke for the other LDCs when I say
6 that as well.

7 COMMISSIONER COLGAN: Okay. Thank you. We're
8 a little bit behind schedule, so we're going to have
9 a little bit of a convenience break here and I'm
10 going to ask people to be back here by no later than
11 10 minutes after 3:00. We'll reconvene at 10 after
12 3:00.

13 (Recess taken.)

14 COMMISSIONER COLGAN: Very good discussion so
15 far. Very stimulating. And so we have a final panel
16 and we have just two people on this panel and one of
17 them has already been introduced to you, Ed Murrell
18 from FERC, but another person is on the panel who has
19 a history of working on a lot of these kinds of
20 issues and been really active in the NAESB process.
21 His name is Rick Smead and he's the managing director
22 for RBN Energy, LLC.

1 Rick is the managing director for RBN
2 Energy, an analytics and consulting firm based in the
3 fundamentals of natural gas oil and natural gas
4 liquids industries. He specializes primarily in the
5 natural gas sector offering expert policy analysis
6 and advice, litigation support and strategic advice
7 with respect to gas pipelines, potential supplies and
8 market initiatives.

9 His background includes over nine
10 years as the director with Navigant Consulting and
11 over three decades in the natural gas industry. That
12 experience included over 20 years in senior
13 management of major interstate pipeline systems. His
14 consulting practice has spent -- has spanned the
15 domestic natural gas industry, all aspects of the
16 Shale gas boom, liquidified natural gas trade and
17 consumption opportunities. He was a pioneer in the
18 understanding of the Shale boom managing and
19 coauthoring the first major quantification of the
20 U.S. Shale Potential in 2008, the pivotal North
21 American natural gas supply assessment.

22 Most recently, he's been deeply

1 involved in the opportunities for the use of the
2 nation's natural gas abundance, including power
3 generation, LNG exports and gas to liquids
4 technology.

5 He holds a Bachelor's of Science in
6 Mechanical Engineering from the University of
7 Maryland and a law degree from George Washington
8 University.

9 I'd like to invite Mr. Smead to give
10 us some comments. The goal of this session is going
11 to be to get us into a discussion. We're going to
12 hear from Mr. Smead. We're going to hear from --
13 again, from Mr. Murrell in response to his comments
14 and then we'll go to questions and answers and just
15 hopefully a good open discussion with the
16 Commissioners.

17 Mr. Smead, the floor is yours.

18 PRESENTATION

19 BY

20 MR. RICK SMEAD:

21 Thanks, Commissioner.

22 Yeah, listening to the earlier

1 discussion, it was great. First off, I'm very proud
2 of Tim Sherwood because he worked for my former
3 company, Washington Gas Light, and now works for my
4 former boss, John Somerhalder, so overall I'm glad he
5 sounded intelligent.

6 (Laughter.)

7 You know, this issue, it's a huge
8 issue for Illinois because you don't have much high
9 capacity factor gas-fired generation and so on an
10 annual basis, you use very little. With the pressure
11 on coal, pressure on growth, everything else, it's
12 very likely you will have a lot, so I'm -- it's a
13 great effort to understand what that means.

14 As Ed pointed out earlier, I think it
15 is important to note -- and as Commissioner McCabe
16 noted, between pipe and storage, Illinois has a
17 marvelous situation in terms of gas reliability and
18 gas flexibility compared to most of the country.
19 Having spent many years competing in Chicago and
20 around Chicago, I can tell you this is the toughest
21 market in the United States to deal with for
22 commercial side because there are so many options.

1 This winter, with the severity of
2 everything that hit everybody, prices went way up in
3 Chicago for the first time that I can remember; but
4 you'll note that they went way up at the Canadian
5 border, and the reason -- a lot of the reason for
6 that is that the northeast got so constrained and the
7 north pipelines couldn't get there that the northeast
8 was pulling enormously hard on Canada and pulled all
9 the prices up here as well. So it means -- nobody is
10 an island, but meanwhile in terms of reliability,
11 you're better off than pretty much anybody in the
12 country.

13 The -- I guess elements that I would
14 like to highlight, number one, is that with all of
15 the changes that are happening, the evolution toward
16 gas-fired generation has been going on for 25 years.
17 It's representative of about 71 percent of the
18 capacity added in the United States since 1990. It's
19 still -- natural gas combined cycle plants are still
20 less capacity than coal; but the total gas-fired
21 generation is quite a bit more than coal, and now
22 we've gotten to the point where it's very likely it

1 has run in the winter.

2 We are fortunate that in 2012, because
3 of very low prices with gas running a lot, we had a
4 laboratory and running at very high capacity factors
5 for long periods of time. We know we can do it. We
6 know that combined cycles can do it at high
7 efficiency. This winter, we had a great experiment
8 in, Oh, my goodness, oh, my goodness, what are you
9 going to do? But everything worked. Reliability was
10 sustained around the country. Prices went crazy in
11 some instances.

12 In New York City, gas hit 120 bucks an
13 MCF I think on January 7th and -- maybe that was
14 Martin Luther King's birthday holiday -- anyway, it
15 happened -- very high prices a couple of times. That
16 applied to very little gas; but because of the way
17 power prices worked in competitive markets, it
18 applied to an enormous amount of power, so it had a
19 big consumer impact.

20 So understanding that, understanding
21 the interaction is very important, the NAESB
22 effort -- to have the two industries understand each

1 other is very important; but basically we've learned
2 an awful lot in the last two years, and it's great
3 that the regulators in the industry are picking it
4 all apart to see what it does mean for the future.

5 MISO, in particular, has gone through
6 a three-phase effort to understand the capacity
7 implications of having to run in the winter and has
8 gotten very sophisticated by the third level and
9 would commend that. I do a lot of work for America's
10 Natural Gas Alliance and in that role was working
11 with them a bit on it and just very impressed for
12 what they were able to learn.

13 In terms of storage, I wanted to
14 address Commissioner Maye's question. The national
15 level of storage injection that's going on this year
16 probably will come up short with most of the
17 shortfall being in the northeastern storage, in
18 Pennsylvania and West Virginia and New York in that
19 area, and that really shouldn't matter because the
20 deliverability from production in the Marcellus and
21 Utica Shales is ramping up faster than it ever has in
22 the past and so additional deliverability out of just

1 producing wells will probably make up for any missing
2 storage delivery this winter and it's all located in
3 the same place geographically, which is very
4 fortunate.

5 The overall effort that's going on,
6 the overall interaction in the industry, it's been
7 going on for over 10 years. When I worked for John
8 Somerhalder -- it was one of my first jobs -- you
9 know, on behalf of pipelines negotiating this stuff
10 in 2001, in charge of a couple of the efforts of
11 NAESB, I really think that what's going on in terms
12 of both industries understanding each other and
13 trying to fix each other's problems, is better faith
14 and more productive than anything I've ever seen in
15 the past.

16 So with that -- an awful lot of the
17 credit for that goes to a regulator who is willing to
18 understand both industries and who has brought them
19 together and every so often said, If you guys don't
20 fix it, I will, so I really commend Ed's efforts at
21 the FERC. Thank you.

22 COMMISSIONER COLGAN: Mr. Murrell?

1 MR. ED MURRELL: There are just a couple of
2 comments I'd like to add before we start actually
3 having dialogue.

4 FURTHER PRESENTATION

5 BY

6 MR. ED MURRELL:

7 This past winter was a real
8 eye-opening experience I think for a lot of people in
9 the industry. I think everybody in both the electric
10 and the gas industries -- events from the polar
11 vortex has caught everyone's attention. I don't
12 think there is anyone left who really doesn't believe
13 that there's an issue that needs to be resolved in
14 terms of improving how gas and electric are working
15 with each other. So I think that's a very important
16 point. I think people are motivated to not be as
17 scared this winter as they were last January.

18 The second point I want to make is
19 that I think it really is remarkable that despite all
20 of the challenges both industries faced over the
21 first quarter of this year, that everybody kept the
22 lights on in terms of gas delivery despite a couple

1 of, you know, somewhat significant failures of
2 pipelines serving the Midwest between NGPL and
3 TransCanada. There was still enough gas to meet the
4 necessary requirements. The residential, commercial
5 and industrial customers were served. The electric
6 generators got the gas they needed to operate and
7 both industries were able to keep things working
8 reliably. I think that's pretty important.

9 We've heard a number of comments
10 earlier today about a number of different aspects of
11 the events from the past few months. We've heard a
12 discussion about the NAESB process and the debate
13 that's going on about changing the schedules and
14 widening the schedules and I think that's very
15 important. I think we're going to see a commercial
16 response to high prices.

17 As an economist, I have a very strong
18 bias. I like markets. Even though I don't want to
19 pull out my checkbook and pay the bill when those
20 \$120 prices are flowing through the PJM electricity
21 rates, I'm going to. That's where I am. So --
22 unfortunately, I think Andy left, but I'll have words

1 with him later -- but the truth of the matter is is
2 that high prices are important for other reasons than
3 just creating revenues. High prices tell us clearly
4 in an ambiguous way, Hey, look, there's an issue here
5 and when there is an issue and everybody knows about
6 the issue, everybody has the ability to take what
7 they know and the individual details of the different
8 aspects of where they are in both of these industries
9 and come forward with better ideas and improvements
10 and ways to make things work better.

11 I think we've already seen a lot of
12 small changes and some not so small changes. Ice in
13 New England dramatically changed the timing of its
14 market schedules because they realized after the
15 winter before last things weren't working well for
16 them. They needed to get their market commitments
17 earlier so they could reduce the issues their
18 gas-fired generators faced in procuring gas supply.

19 As long as we continue to have these
20 mismatches, there is a risk and there is a cost
21 associated with that risk. I'm afraid I still have
22 my economist hat on. I hope I'm not being too

1 mysterious about that; but generators are paying a
2 risk premium today because of these timing gaps and
3 those risk premiums are flowing to the ratepayers in
4 the electric industry because at the end of the day,
5 some of these generators are putting bids into the
6 markets that might be higher than what they would be
7 able to put forward if the two industries were better
8 aligned.

9 Those things represent efficiencies
10 that I think we can achieve. I don't think it is
11 going to matter at the end of the day if we pick a
12 4:00 a.m. start for the gas day or a 2:00 a.m. start
13 for the gas day or a midnight start for the gas day.
14 I think we're going to see some kind of decision made
15 to try to align those schedules a little bit better.
16 It will help.

17 So those are the comments I wanted to
18 leave you with. The only other comment comes from,
19 you know, my world as somebody who advises regulators
20 like yourselves. Federal regulators have a different
21 set of puzzles that they're sorting out; but, really,
22 it's the same kind of thing. We are trying to ensure

1 that we have fair and just and reasonable services
2 and rates. We're trying to make sure that we can
3 keep things working well and reliably. We're trying
4 to make sure that everyone is treated fairly. That's
5 the same basic regulatory portfolio that you have.

6 Over the years, one of the most
7 important lessons I've learned is I can't fix every
8 problem. Some of these problems have to be fixed by
9 the electric utility, some of them have to be fixed
10 by the natural gas pipeline company, some of these
11 problems have to be fixed by the financial market;
12 some of these problems can actually be fixed by
13 almost anyone. There are certain things that
14 really -- there's space for people from all different
15 sectors to come in and put improvements or
16 innovations or market solutions on the table to fix
17 it.

18 The same thing is going to be true for
19 you as you think about what are the important
20 problems that you have to identify and deal with.
21 You are going to have to decide what are the problems
22 within our control, what are the problems that we

1 need to leave to the marketplace, what are the
2 problems that require collaboration between diverse
3 interests and how do you move forward?

4 It's going to take concerted action
5 and individual action from the federal regulators to
6 the state regulators, the market participants, the
7 pipelines and the utilities and I think that what
8 encourages me about the experience of the polar
9 vortex, I think everyone is kind of energized and
10 focused on these problems.

11 Any questions?

12 COMMISSIONER COLGAN: Thank you. You know,
13 I've heard a lot here today, some of it I was already
14 somewhat familiar with and some of it I could see a
15 little bit of light in terms of -- it sounds like --
16 different parties agreeing and working together to
17 solve a very complex issue. There is vested interest
18 coming from all sides.

19 I guess I see that, you know, part of
20 this will probably be solved by the fact that there
21 is an enormous supply of the product and there's a
22 real interest in giving that product to the

1 marketplace and there is -- on the consumer side,
2 there is probably going to be some pushback in terms
3 of some of the costs that are associated with that
4 and all of that works in harmony with itself so that
5 you end up with, hopefully, reliable products, supply
6 and demand and affordable rates.

7 And I guess I'm just asking that
8 general question, is that -- that's kind of like a
9 really high altitude look at what I think I'm hearing
10 people say -- is that a reasonable perspective?

11 MR. RICK SMEAD: Yes, it is, Commissioner. I
12 think the extent of the U.S. natural gas abundance
13 now is still staggering. The industry is still
14 wrapping its mind around it, honestly. It's only
15 come forward in the last six years really and we've
16 gone in -- energy administration projections, six
17 years ago we were going to be importing about 7.8
18 billion cubic feet a day of LNG by 2030. Now we're
19 expecting to be exporting 9.2 BCF a day. The swing
20 between those two numbers is almost two guitars and
21 so it is just a staggering change and what's happened
22 so far is that more gas than expected keeps coming

1 into the market, especially in the Northeast, so that
2 is what put these enormous pressures of pipelines and
3 on the pipeline relationships with all users
4 including the producers and including the generators.

5 One of the challenges in generation --
6 and what we're seeing now, it's really the same
7 challenge LDCs have been facing since they've existed
8 which is they call it the load duration curve; but,
9 you know, you serve part of your load with pipe, part
10 of your load with underground storage, part of it
11 with peak shaving, part of it with interruption to
12 some customers. The generators are facing something
13 similar except that it's not because their load is
14 peaking, it's because of the rest of the market may
15 be pulling capacity back from them at the wrong time;
16 but it still comes down to how long is your
17 congestion problem going to last and does pipe make
18 the most sense in the way to solve that or some other
19 answer?

20 So in a lot of markets, they're
21 looking at alternate fuel capability or even on-site
22 LNG storage, different ways of style dealing with the

1 periods when you need to run and the system is
2 congested; but the learning curve is steep, the fuel
3 is abundant. It is just an issue of getting it where
4 it's needed, when it's needed is different. For the
5 power industry, a lot of power operators are used to
6 looking out at the window at the big pile of coal and
7 creating the equivalent of a big pile of coal in a
8 gas pipeline is the challenge.

9 COMMISSIONER COLGAN: Questions?

10 Commissioner McCabe.

11 COMMISSIONER McCABE: In the next few years
12 we'll see a lot more coal retirements and
13 environmental regulations being implemented. How do
14 you see that affecting all the gas issues?

15 MR. RICK SMEAD: The -- actually -- well,
16 actually, Chairman Scott and I got to listen to Gina
17 McCarthy for 3 hours on Friday and the EPA is
18 committed to being flexible, working with the States
19 and sorting things out in a way that doesn't cause a
20 lot of dislocation, she says.

21 And so still, you know, most of the
22 projections of coal retirements have been in the

1 60,000 megawatt kind of level, which is about 20
2 percent of the fleet, and that -- an awful lot of
3 that was going to happen with or without carbon
4 regulation because of with other pollutants and
5 economics. Add a 60,000 megawatt retirement and
6 filling in that energy with the existing gas combined
7 cycle fleet, it put -- nationwide, it puts both coal
8 and gas combined cycles in about a 60 to 62 percent
9 capacity factor just balancing out the same energy;
10 then under the analysis of 111D, they're trying to
11 push gas up to about 70 percent capacity factor.

12 But I guess the point -- the
13 intelligence I draw out of that is that at least on a
14 nationwide average basis, everything is somewhere
15 within a range of stuff that's already been done and
16 it can be done. It will vary a lot regionally and a
17 state like Illinois, if it has to retire major coal,
18 you can't do it with the existing gas plants without
19 a huge loss of efficiency -- you've got to build new
20 stuff or something -- and so that's going to be the
21 cycle we'll be going through.

22 MR. ED MURRELL: And I think a couple of things

1 I would add to that is that there's a pretty active
2 discussion going on, at least in a couple of the
3 regions, about what a generator's obligation is to
4 the capacity market as a capacity resource and does
5 the capacity market structure in PJM, in New England,
6 you know, potentially in some of the other regions --
7 is it sufficient to support where a coal-fired
8 generator has to make decisions about what it's going
9 to do going forward. It's going to be faced with
10 whatever aspect of the state implementation plan is
11 going to affect them directly; they're going to have
12 some potential capital decisions to make.

13 It's not clear to me -- I don't know
14 enough how that's going to affect the decisions of
15 the individual owners of these coal-fired plants. I
16 mean, we've seen plenty of the previous years. We've
17 seen the rate point experience. New England is
18 another example.

19 So I think to some extent I have a
20 little bit of a wait-and-see attitude from my point
21 of view, but these capacity market changes may play a
22 role separately whenever a generator retirement

1 threatens reliability. Typically, the RTOs have a
2 review process they go through. There are times when
3 the RTO steps in and says, We can't really afford for
4 you to retire.

5 Now, I can't talk about a lot in
6 detail. There's still plenty of contested issues at
7 FERC about individual cases, but I know most of the
8 RTOs have some kind of process in place to enter into
9 must run agreements or SSR agreements or some other
10 kind of externally contractual commitment to
11 preserve reliability. It's probably no one's best
12 outcome because ratepayers are going to be paying.
13 The fact that that generator is there and available,
14 at least as a capacity item, may also have a
15 detrimental effect on capacity prices or may have
16 effects on other resources in the marketplace.

17 Presumably, RMR Agreements are only
18 there until an adequate replacement to preserve
19 reliability has gone; but those two features may have
20 a role to play as regions like the Midwest evaluate
21 where are we going to be in a few more years as we
22 implement these environmental relations? But as Rick

1 pointed out, I mean, a lot of these coal plants are
2 extremely old. Most of the early retirement
3 announcements were the smaller older coal plants
4 that, frankly, they may not be economic under any
5 circumstances that anyone can envision. It's not
6 driven -- it may be an excuse that they have to do
7 environmental investments; but, you know, they're not
8 in the market, not in the money.

9 Gas resources as an alternative may
10 play a role, but that's kind of how we expect markets
11 to work.

12 CHAIRMAN SCOTT: Can I follow up with you guys
13 for just a second and kind of play a "what if." So
14 we know that the 70 percent capacity ramp up in gas
15 is done -- whether we argue whether or not done based
16 on EPA saying that that's something that can be
17 doable, we've looked at the issue about availability
18 and the pipeline and other things; but it could get a
19 lot broader than that, especially in the Midwest.

20 And so I'm wondering about a scenario
21 where -- in addition to that -- states, you know, not
22 necessarily in Illinois, but states in the Midwest

1 that might have a lot of coal retirement, might look
2 to refuel switching or building new natural gas and
3 now you've got something very different than just the
4 70 percent or something in addition to that.

5 If we get to a scenario like that, are
6 we talking about substantial build-out then or other
7 infrastructure that's going to be -- that's going to
8 be necessary? What are the kind of the implications
9 of that if we have to go much beyond the 70 percent,
10 which is really possible in a place like the Midwest.

11 MR. RICK SMEAD: I think you have to add a lot
12 of new generation to make up for the coal retirement
13 initiatives in the market, Mr. Chairman. The obvious
14 question is, Do you have the pipeline infrastructure
15 in place to be able to serve that reliably? In many
16 instances you will. But it's going to come down to
17 this question, what time -- what times during the
18 year are you running and how are you running?

19 One of the important aspects of
20 gas-fired generation that I think gets lost in the
21 dialogue a lot is that when you're operating a
22 gas-fired combined cycle, the way you would operate a

1 coal plant or a nuclear plant and if that's what it's
2 replacing at a high capacity factor, you can afford
3 firm transportation, you're not changing your
4 nomination every day.

5 And it was one of the messages we
6 heard in the summer conferences of the FERC in 2012,
7 that utilities with gas-fired generation was saying,
8 you know, things were a lot quieter now because I'm
9 just running the things all the time and so it's only
10 when gas is doing what only gas can do which is
11 ramping rapidly up and down, filling gaps at
12 intermittent renewables, whatever, that all of these
13 nomination issues and business practice issues and
14 interaction with the infrastructure really get kind
15 of dicey.

16 And so assuming those are sorted out,
17 applying them to new generation and having the right
18 answer made for new generation shouldn't be a big
19 deal and the economics of the pipe to serve higher
20 capacity factor, generation should be a no-brainer.

21 CHAIRMAN SCOTT: Thanks.

22 MR. ED MURRELL: I would just like to add that

1 where it's clear that that new generation is going to
2 be run somewhat significantly in the wintertime, it's
3 more likely going to require more pipeline to be
4 built. If it's really more of a three-season type of
5 situation and it's really primarily covering some
6 repeats, it's going to put less pressure on the
7 pipeline infrastructure.

8 My guess is it's going to be a little
9 bit of a combination of both and it's going to depend
10 on the specific plant that's being repowered or
11 replaced.

12 CHAIRMAN SCOTT: Thank you.

13 COMMISSIONER DEL VALLE: I see we are nearing
14 the end here, so as I listen to all of this, I think
15 what would ratepayers be thinking right now if they
16 had sat through this entire presentation -- Illinois
17 ratepayers.

18 My guess is that many of them would be
19 scratching their heads in trying to understand how --
20 as we've heard here today, we're in great shape in
21 terms of storage, we're in good shape in terms of
22 pipeline, we have an abundance of natural gas, we're

1 exporting and yet we have these high prices, high
2 prices that were due to the polar vortex and we've
3 learned some lessons.

4 But as you've indicated, Mr. Murrell,
5 high prices tell us there is an issue. Can you in a
6 nutshell -- I know we've gone through this -- tell me
7 what you would say to a ratepayer -- an Illinois
8 ratepayer that ended up seeing those huge increases,
9 explain to them how it is -- why that happened given
10 all those other things you've just mentioned and what
11 steps need to be taken to prevent that from happening
12 to the extent that it happened this winter.

13 MR. ED MURRELL: I think I can answer the first
14 part of your question. I'm not sure I have a really
15 fabulous answer for the second part, but I'll give it
16 a stab.

17 This past winter, it was really cold
18 in the Eastern United States -- across the entire
19 Eastern United States. That cold weather increased
20 demand across literally the entire Eastern U.S. The
21 Southeast was cold and increasing their demands on
22 natural gas at the same time that New England was at

1 the same time that the Midwest was. When you have
2 that kind of unusual extreme weather, it's going to
3 tax the system, it's going to increase demand for the
4 resources that the system relies on to operate
5 reliably and it's going to increase prices.

6 That is, unfortunately, part of how
7 markets work. That increase in prices is the signal
8 that you need all the resources you have to take care
9 of these problems and, unfortunately, for this past
10 winter, we're all going to pay a little bit more.
11 We've already incurred those costs. They will
12 eventually flow through. We will be seeing higher
13 bills as a result of that.

14 The second part of your question is,
15 Can we enumerate what steps we're taking to help
16 protect against that happening in the future? And I
17 can give you a little bit of an answer to that, but I
18 don't think it's complete yet because I don't think
19 we've fully identified all the steps. I think we're
20 still working on that. I think we're looking to make
21 improvements in the coordination and the cooperation
22 across the two industries. We're looking to improve

1 the day-to-day communications between the gas
2 industry and the electric industry so that they
3 minimize the kinds of problems that can lead to
4 higher prices.

5 One example of that is scheduled
6 maintenance. Pipelines routinely -- the summer is
7 the slow period for a pipeline. So believe it or
8 not, you know, that's when pipelines schedule
9 maintenance. As a matter of coincidence, if they
10 have a misfortunate scheduled maintenance the same
11 day that that hot weather comes in and creates peak
12 demands, you've got a problem.

13 The utilities and pipelines are
14 communicating and coordinating that kind of
15 information today and largely avoiding those
16 problems, where two or three years ago they were
17 tripping over each other on a regular basis and we
18 have -- you know, unfortunately, there is several
19 regions of the country that have some mild horror
20 stories associated with that. So, you know, those
21 kinds of things have already been improved.

22 The organized wholesale electric

1 markets are very complicated. There are a lot of
2 moving parts. There is a lot of interrelationships
3 between those moving parts. Each region of the
4 country -- including MISO, including PJM -- is taking
5 a hard look at those market rules and looking at
6 where they can improve those market rules to make
7 them more better, to make sure that generators have
8 the appropriate level of fuel security, to make sure
9 that the system is getting what it paid for and
10 hopefully to make sure that the relationship between
11 reliability and improvements in these operations and
12 the cost of delivering reliable electric to
13 ratepayers is balanced off so you don't have
14 excessive costs flowing through the system.

15 That's as far as I can go in terms
16 of --

17 COMMISSIONER DEL VALLE: We blame the
18 Northeast, we're going to see -- we need more
19 coordination and the markets are going to have to
20 make some changes? That's it?

21 MR. ED MURRELL: For now, I think.

22 MR. RICK SMEAD: There's more, Commissioner. I

1 think the most important message for ratepayers is
2 that nobody in the industry liked the high prices
3 either and that everyone is focused on which things
4 are inefficiencies, like timing and communication;
5 which things are infrastructure issues, the one that
6 we really didn't have an issue is the supply. You
7 know, on the day the gas hit 120 bucks in New York
8 City, 275 miles away in Pennsylvania, it was \$4.30.

9 So, it was a pure matter of pipeline
10 constraint and so we're getting those sorted out one
11 issue at a time as we go and I think the -- from the
12 producer's perspective, who I represent, that is our
13 biggest growth market and if it's busted, we don't
14 get to sell to it, it's that simple. So it's going
15 to be fixed.

16 COMMISSIONER DEL VALLE: Thank you.

17 COMMISSIONER COLGAN: Recently I went to the
18 Harvard -- Commissioner McCabe and I both went to the
19 Harvard Electric Policy and we had a whole session on
20 the downside of uplift. I think that's what we're
21 talking about here is the downside of the uplift
22 and -- but just maybe one final question. I think --

1 Commissioner Maye, did you have a question?

2 COMMISSIONER MAYE: No.

3 COMMISSIONER COLGAN: I think we talked
4 about -- you know, a lot of this has been brought to
5 light because, you know, the necessity being the
6 mother of invention, we had a polar vortex and it
7 brought all of this discussion that was going on in
8 the background really out into the forefront and we
9 had to come to grips with the fact that we're living
10 in a time where the unexpected can start to be
11 expected and I'm not sure that the polar vortex is as
12 much of an anomaly as we hoped that it was.

13 But there are other events that are
14 happening like Sandra and we had Sandy and we had --
15 some of the events that we have had in Illinois that
16 straight-lined events, kind of unheard of things
17 happening on a regular basis so -- and I think what
18 happened last winter is -- and I hear all the
19 planning that we had in place ended up to be
20 sufficient to and navigate through what was right on
21 the verge of a crisis.

22 But I think we saw on the horizon --

1 we saw the edge and it's kind of a scary edge and I'm
2 glad to hear that a lot is happening and I think it
3 brings people to come to grips with the fact that,
4 you know, we have this issue and that we need to work
5 with all too urgency to make sure that question avoid
6 these things from getting any more out of hand
7 than -- and I'm not sure it did get out of hand, but
8 it seemed like it was on the verge of it.

9 With that, I'd like -- any of the
10 Commissioners, would you like to make any final
11 comments? No?

12 Well, I thank everybody for being here
13 today. I know a lot of people traveled long
14 distances to be here. I'm sure it wasn't convenient
15 to do that; but I appreciate your response, all the
16 presenters, excellent job and I'd like to give you
17 all a big thank you.

18 (Applause.)

19 With that, Mr. Chairman, I'll turn the
20 meeting back to you.

21 CHAIRMAN SCOTT: I just want to thank
22 Commissioner Colgan and Linda one more time for

1 putting together a really excellent discussion and I
2 appreciate all the witnesses as well and your input
3 and your willingness to come out and talk to us.

4 COMMISSIONER COLGAN: And I do want to thank
5 Linda Wagner. She did the yeoman's work on this
6 project and did an excellent job.

7 CHAIRMAN SCOTT: Thanks again. Meeting is
8 adjourned.

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