Research Bulletin No. 126
Illinois Gas Utilities
A Comparative Study of Gas Sales Statistics
For Calendar Years
1991 and 1990

Prepared by:
The Public Utilities Division

Illinois Commerce Commission
527 East Capitol Avenue
P.O. Box 19280
Springfield, Illinois 62794-9280

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I N T R O D U C T I O N

This study compares gas sales statistics for calendar year 1991 with gas sales statistics for calendar year 1990 for the following fifteen public utilities furnishing gas service in Illinois:

Central Illinois Light Company
Central Illinois Public Service Company
Consumers Gas Company
Illinois Gas Company
Illinois Power Company
Interstate Power Company
Iowa-Illinois Gas & Electric Company
Monarch Gas Company
Mt. Carmel Public Utility Company
North Shore Gas Company
Northern Illinois Gas Company
The Peoples Gas, Light, & Coke Company
South Beloit Water, Gas & Electric Company
Union Electric Company
United Cities Gas Company

All utilities included in this study followed the Uniform System of Accounts as prescribed by this Commission in 83 Ill. Adm. Code 505. Data presented in various tables was obtained from Annual Reports filed by the above entitled utilities with this Commission.

Consistent with similar Research Bulletins issued in the past, sales labeled "Interdepartmental" and "Sales For Resale" are not included in "Total Sales to Ultimate Consumers", but are stated separately.

This Bulletin is published annually and should be of value to those interested in detailed statistics of gas sales of public utilities regulated by the Illinois Commerce Commission.

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ILLINOIS GAS UTILITIES
TABLE ONE
SUMMARY OF GAS SALES BY CLASS OF SERVICE

	REVENUE			THERMS			CUSTOMERS		
	1991	1990	% CHG.	1991	1990	% CHG.	1991	1990	% CHG.
RESIDENTIAL SALES									
WITHOUT SPACE HTG	$52,949,927	$47,793,615	10.79%	58,564,109	59,093,623	-0.90%	285,239	290,631	-1.86%
WITH SPACE HTG	1,973,434,919	1,927,068,912	2.41%	4,222,213,144	4,029,732,217	4.78%	2,942,345	2,904,977	1.29%
COMMERCIAL AND INDUSTRIAL SALES:									
WITHOUT SPACE HTG	57,626,703	74,156,057	-22.29%	151,947,654	182,864,643	-16.91%	15,379	15,472	-0.60%
WITH SPACE HTG	637,089,927	666,474,921	-4.41%	1,522,777,840	1,540,560,763	-1.15%	278,667	275,109	1.29%
INTERRUPTIBLE	15,556,700	27,483,052	-43.40%	52,186,109	66,996,771	-22.11%	203	268	-24.25%
OTHER SALES (PUBLIC AUTHORITIES	258,819	268,386	-3.56%	516,151	542,593	-4.87%	693	682	1.61%
TOTAL GAS SALES TO ULTIMATE CONSUMERS	$2,736,916,725	$2,743,244,943	-0.23%	6,008,207,007	5,879,790,610	2.18%	3,522,526	3,487,139	1.01%
INTERDEPARTMENTAL SALES	1,890,451	2,766,016	-31.65%	8,387,639	18,529,417	-54.73%	0	0	0.00%
SALES FOR RESALE	312,826	316,447	-1.14%	829,830	736,630	12.65%	2	2	0.00%
TOTAL GAS SALES	$2,739,120,002	$2,746,327,406	-0.26%	6,017,424,476	5,899,056,657	2.01%	3,522,528	3,487,141	1.01%
PROVISIONS FOR RATE REFUND	0	13,552,168	100.00%						
OTHER GAS OPERATING REVENUES	371,659,504	336,972,584	10.29%						
TOTAL GAS OPERATING REVENUES	$3,110,779,506	$3,096,852,158	0.45%						

ILLINOIS GAS UTILITIES
TABLE ONE
(CONCLUDED)
SUMMARY OF GAS SALES BY CLASS OF SERVICE

1991

CLASS OF SERVICE	SEE TABLE NUMBER	REVENUE PER THERM (CENTS)	PERCENT OF TOTAL SALES TO ULTIMATE CUSTOMERS: REVENUE	PERCENT OF TOTAL SALES TO ULTIMATE CUSTOMERS: THERMS	PERCENT OF TOTAL SALES OF GAS: REVENUE	PERCENT OF TOTAL SALES OF GAS: THERMS	PERCENT OF TOTAL OPERATING REVENUES
RESIDENTIAL SALES							
WITHOUT SPACE HTG	2	90.41	1.93	0.97	1.93	0.97	1.70
WITH SPACE HTG	3	46.74	72.10	70.27	72.05	70.17	63.64
COMMERCIAL AND INDUSTRIAL SALES:							
WITHOUT SPACE HTG (INCL.SSML.SALES)	4	37.93	2.11	2.53	2.10	2.53	1.85
WITH SPACE HTG	5	41.84	23.28	25.34	23.26	25.31	20.48
INTERRUPTIBLE	6	29.81	0.57	0.87	0.57	0.87	0.50
OTHER SALES	7	50.14	0.01	0.01	0.01	0.01	0.01
TOTAL GAS SALES TO ULTIMATE CONSUMERS	8	45.55	100.00	100.00	99.92	99.86	87.98
INTERDEPARTMENTAL SALES	9	22.54			0.07	0.14	0.06
SALES FOR RESALE	9a	37.70			0.01	0.01	0.01
TOTAL GAS SALES	10	45.52			100.00	100.00	88.05
PROVISIONS FOR GAS REFUND	11						0.00
OTHER GAS OPERATING REVENUES	12						11.95
TOTAL GAS OPERATING REVENUES	13						100.00

ILLINOIS GAS UTILITIES
TABLE ONE
(CONTINUED)
REVENUE PER THERM BY CLASS OF SERVICE BY COMPANY
1991
****
(CENTS)

CLASS OF SERVICE	CILCO	CIPS	CONS. GAS	ILL. GAS	IP	INTER-ST. PWR	IOWA -ILL.	MON-ARCH	MT. CARMEL	NORTH SHORE	N. ILL. GAS	PEOPLES GAS	SOUTH BELOIT	UNION ELECTRIC	UNITED CITIES
RESIDENTIAL SALES															
WITHOUT SPACE HTG	89.94	90.78	0.00	75.52	82.64	70.90	68.84	0.00	49.59	65.06	66.50	97.44	46.35	62.72	0.00
WITH SPACE HTG	53.38	55.80	46.92	49.39	54.06	50.48	40.84	50.37	43.76	53.02	58.54	56.00	43.72	53.53	59.01
COMMERCIAL AND INDUSTRIAL SALES:															
WITHOUT SPACE HTG (INCL.SEAS.SALES)	44.89	46.88	22.40	41.12	35.34	44.51	35.89	0.00	49.82	33.18	33.32	52.35	39.05	58.01	0.00
WITH SPACE HTG	50.31	52.50	41.60	44.75	43.57	46.17	38.50	45.54	37.83	51.83	36.76	51.01	38.33	47.82	48.82
INTERRUPTIBLE	40.46	31.68	0.00	31.44	28.20	31.86	32.58	0.00	0.00	36.43	0.00	37.19	27.09	34.11	0.00
OTHER SALES	45.34	0.00	37.55	0.00	0.00	0.00	0.00	0.00	0.00	45.53	0.00	0.00	0.00	0.00	53.47
TOTAL GAS SALES TO ULTIMATE CONSUMERS	52.33	54.08	45.35	46.01	48.32	45.69	39.17	48.77	41.87	52.68	38.03	56.19	40.33	52.64	55.89
INTERDEPARTMENTAL SALES	41.62	40.56	0.00	0.00	21.95	51.06	28.80	0.00	0.00	0.00	0.00	0.00	33.99	0.00	0.00
SALES FOR RESALE	0.00	0.00	37.70	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL GAS SALES	52.33	54.08	44.44	46.01	47.96	45.69	39.15	48.77	41.87	52.68	38.05	56.19	40.33	52.64	55.89

TABLE ONE
CONTINUED
REVENUE PER THERM BY CLASS OF SERVICE BY COMPANY
1990
(CENTS)

CLASS OF SERVICE	CILCO	CIPS	CONS. GAS	ILL. GAS	IP	INTER-ST. PWR	IOWA -ILL.	MON-ARCH	MT. CARMEL	NORTH SHORE	N. ILL. GAS	PEOPLES GAS	SOUTH BELOIT	UNION ELECTRIC	UNITED CITIES
RESIDENTIAL SALES															
WITHOUT SPACE HTG	76.67	71.36	52.67	83.60	74.31	64.80	71.63	0.00	57.71	62.24	68.52	85.41	58.10	64.17	38.57
WITH SPACE HTG	51.09	49.95	50.48	54.56	55.83	47.81	43.89	46.26	50.21	49.90	40.72	56.61	55.95	54.28	61.92
COMMERCIAL AND INDUSTRIAL SALES:															
WITHOUT SPACE HTG (INCL.SSNL.SALES)	47.67	44.64	55.83	43.26	41.04	40.14	38.12	0.00	57.41	43.64	34.75	53.82	40.68	45.01	57.83
WITH SPACE HTG	52.44	48.75	46.09	49.80	45.77	43.20	41.44	40.58	44.64	48.08	38.40	52.79	47.64	47.40	52.51
INTERRUPTIBLE	44.35	31.82	0.00	36.95	44.62	26.74	34.81	0.00	0.00	33.48	0.00	37.10	37.72	37.62	55.54
OTHER SALES	47.89	0.00	41.28	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	53.61
TOTAL GAS SALES TO ULTIMATE CONSUMERS	51.15	48.72	48.94	51.74	51.21	42.23	41.93	44.11	48.46	49.49	39.97	56.52	50.26	51.29	58.93
INTERDEPARTMENTAL SALES	45.35	36.93	0.00	0.00	14.33	49.93	32.32	0.00	0.00	0.00	0.00	0.00	27.78	0.00	0.00
SALES FOR RESALE	0.00	0.00	42.96	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL GAS SALES	51.14	48.72	48.31	51.74	50.05	42.23	41.92	44.11	48.46	49.49	39.97	56.52	50.26	51.29	58.93

ILLINOIS GAS UTILITIES
TABLE TWO
RESIDENTIAL SALES - WITHOUT SPACE HEATING

UTILITY	REVENUE 1991	REVENUE 1990	REVENUE % CHG.	THERMS 1991	THERMS 1990	THERMS % CHG.	CUSTOMERS 1991	CUSTOMERS 1990	CUSTOMERS % CHG.
CENTRAL ILLINOIS LIGHT COMPANY	$507,211	$439,431	15.42%	563,960	573,174	-1.61%	3,124	3,141	-0.54%
CENTRAL ILLINOIS PUBLIC SERVICE CO	427,207	387,731	10.18%	470,607	543,353	-13.39%	2,636	2,781	-5.21%
CONSUMERS GAS COMPANY	0	7,737	-100.00%	0	14,690	-100.00%	0	17	-100.00%
ILLINOIS GAS COMPANY	6,379	6,713	-4.98%	8,447	8,030	5.19%	40	42	-4.76%
ILLINOIS POWER COMPANY	1,643,554	2,046,703	-19.70%	1,988,705	2,754,298	-27.80%	7,979	8,211	-2.83%
INTERSTATE POWER COMPANY	7,959	8,690	-8.41%	11,226	13,411	-16.29%	51	61	-16.39%
IOWA-ILLINOIS GAS & ELECTRIC CO	170,848	179,947	-5.06%	248,177	251,229	-1.21%	2,033	2,047	-0.68%
MT CARMEL PUBLIC UTILITY COMPANY	75,286	86,690	-13.15%	151,832	150,220	1.07%	567	374	-1.87%
NORTH SHORE GAS COMPANY	1,123,375	993,258	13.10%	1,726,770	1,595,730	8.21%	4,068	4,135	-1.62%
NORTHERN ILLINOIS GAS COMPANY	6,005,984	6,288,149	-4.49%	9,059,031	9,177,361	-1.29%	53,144	54,633	-2.73%
PEOPLES GAS LIGHT & COKE COMPANY	42,638,722	36,919,951	15.49%	43,759,410	43,227,070	1.23%	210,555	213,720	-1.48%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	46,607	38,396	21.39%	102,774	66,084	55.52%	153	127	20.47%
UNION ELECTRIC COMPANY	296,795	283,041	4.86%	473,170	441,100	7.27%	1,089	1,098	-0.82%
UNITED CITIES GAS COMPANY	0	197,178	-100.00%	0	277,873	-100.00%	0	244	-100.00%
TOTAL	$52,949,927	$47,793,615	10.79%	58,564,109	59,093,623	-0.90%	285,239	290,631	-1.86%

ILLINOIS GAS UTILITIES
TABLE TWO
CONTINUED
RESIDENTIAL SALES - WITHOUT SPACE HEATING

UTILITY	REVENUE PER THERM (CENTS) 1991	1990	% CHG.	THERMS PER CUSTOMER 1991	1990	% CHG.	REVENUE PER CUSTOMER (DOLLARS) 1991	1990	% CHG.
CENTRAL ILLINOIS LIGHT COMPANY	89.94	76.67	17.31%	181	182	-1.07%	$162.36	$139.90	16.05%
CENTRAL ILLINOIS PUBLIC SERVICE CO	90.78	71.36	27.21%	179	195	-8.62%	162.07	139.42	16.26%
CONSUMERS GAS COMPANY	0.00	52.67	-100.00%	0	864	-100.00%	0	455.12	-100.00%
ILLINOIS GAS COMPANY	75.52	83.60	-9.67%	211	191	10.45%	159.48	159.83	-0.22%
ILLINOIS POWER COMPANY	82.64	74.31	11.22%	249	335	-25.70%	205.98	249.26	-17.36%
INTERSTATE POWER COMPANY	70.90	64.80	9.41%	220	220	0.12%	156.06	142.46	9.55%
IOWA-ILLINOIS GAS & ELECTRIC CO	68.84	71.63	-3.89%	122	123	-0.53%	84.04	87.91	-4.40%
MT CARMEL PUBLIC UTILITY COMPANY	49.59	57.71	-14.08%	414	402	3.00%	205.14	231.79	-11.50%
NORTH SHORE GAS COMPANY	65.06	62.24	4.52%	424	386	9.99%	276.15	240.21	14.96%
NORTHERN ILLINOIS GAS COMPANY	66.30	68.52	-3.24%	170	168	1.48%	113.01	115.10	-1.81%
PEOPLES GAS LIGHT & COKE COMPANY	97.44	85.41	14.08%	208	202	2.75%	202.51	172.75	17.23%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	45.35	58.10	-21.95%	672	520	29.09%	304.62	302.33	0.76%
UNION ELECTRIC COMPANY	62.72	64.17	-2.25%	434	402	8.16%	272.54	257.78	5.73%
UNITED CITIES GAS COMPANY	0.00	38.57	-100.00%	0	1,139	-100.00%	0	439.25	-100.00%
AVERAGE	90.41	80.88	11.79%	205	203	0.98%	$185.63	$164.45	12.88%

ILLINOIS GAS UTILITIES
TABLE THREE
RESIDENTIAL SALES - WITH SPACE HEATING

UTILITY	REVENUE 1991	REVENUE 1990	REVENUE % CHG.	THERMS 1991	THERMS 1990	THERMS % CHG.	CUSTOMERS 1991	CUSTOMERS 1990	CUSTOMERS % CHG.
CENTRAL ILLINOIS LIGHT COMPANY	$101,081,871	$91,744,855	10.18%	189,369,028	179,586,638	5.45%	171,324	170,237	0.64%
CENTRAL ILLINOIS PUBLIC SERVICE CO	77,642,926	66,698,716	16.41%	139,142,747	133,542,697	4.19%	139,462	137,980	1.07%
CONSUMERS GAS COMPANY	2,051,713	2,135,367	-3.92%	4,372,690	4,230,440	3.36%	5,137	5,077	1.18%
ILLINOIS GAS COMPANY	3,966,877	4,143,122	-4.25%	8,030,985	7,593,787	5.76%	8,600	8,422	2.11%
ILLINOIS POWER COMPANY	182,345,962	178,468,294	2.17%	337,309,424	319,853,520	5.52%	346,859	344,838	0.59%
INTERSTATE POWER COMPANY	2,357,639	2,079,592	13.37%	4,670,324	4,349,290	7.38%	4,264	4,186	1.86%
IOWA-ILLINOIS GAS & ELECTRIC CO	26,858,635	27,201,466	-1.26%	65,758,644	61,975,472	6.10%	56,468	56,295	0.31%
MONARCH GAS COMPANY	1,458,137	1,249,327	16.71%	2,894,765	2,700,497	7.19%	2,816	2,817	-0.04%
MT CARMEL PUBLIC UTILITY COMPANY	1,167,005	1,356,552	-13.97%	2,666,558	2,701,736	-1.30%	2,778	2,767	0.40%
NORTH SHORE GAS COMPANY	98,662,141	87,313,233	13.00%	186,079,730	174,977,840	6.34%	108,331	105,908	2.29%
NORTHERN ILLINOIS GAS COMPANY	798,553,292	800,707,460	-0.27%	2,071,893,984	1,966,378,154	5.37%	1,479,957	1,453,440	1.82%
PEOPLES GAS LIGHT & COKE COMPANY	658,026,085	645,094,380	2.00%	1,175,006,390	1,139,559,610	3.11%	578,598	575,793	0.49%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	1,660,138	1,864,166	-10.94%	3,797,180	3,331,754	13.97%	3,677	3,571	2.97%
UNION ELECTRIC COMPANY	8,026,448	7,376,106	8.82%	14,995,210	13,588,110	10.36%	15,448	15,393	0.36%
UNITED CITIES GAS COMPANY	9,576,050	9,636,276	-0.62%	16,227,485	15,562,692	4.27%	18,626	18,253	2.04%
TOTAL	$1,973,434,919	$1,927,068,912	2.41%	4,222,215,144	4,029,732,217	4.78%	2,942,345	2,904,977	1.29%

ILLINOIS GAS UTILITIES
TABLE THREE
(CONTINUED)
RESIDENTIAL SALES - WITH SPACE HEATING

UTILITY	REVENUE PER THERM (CENTS) 1991	1990	% CHG.	THERMS PER CUSTOMER 1991	1990	% CHG.	REVENUE PER CUSTOMER (DOLLARS) 1991	1990	% CHG.
CENTRAL ILLINOIS LIGHT COMPANY	53.38	51.09	4.49%	1,105	1,055	4.78%	$590.00	$538.92	9.48%
CENTRAL ILLINOIS PUBLIC SERVICE CO	55.80	49.95	11.72%	998	968	3.09%	556.73	483.39	15.17%
CONSUMERS GAS COMPANY	46.92	50.48	-7.04%	851	833	2.16%	399.40	420.60	-5.04%
ILLINOIS GAS COMPANY	49.39	54.56	-9.47%	934	902	3.57%	461.26	491.94	-6.24%
ILLINOIS POWER COMPANY	54.06	55.83	-3.18%	972	927	4.91%	525.71	517.54	1.58%
INTERSTATE POWER COMPANY	50.48	47.81	5.58%	1,095	1,039	5.42%	552.92	496.80	11.30%
IOWA-ILLINOIS GAS & ELECTRIC CO	40.84	43.89	-6.94%	1,165	1,101	5.78%	475.64	483.20	-1.56%
MONARCH GAS COMPANY	50.37	46.26	8.88%	1,028	959	7.23%	517.80	443.50	16.76%
MT CARMEL PUBLIC UTILITY COMPANY	43.76	50.21	-12.84%	960	976	-1.69%	420.09	490.26	-14.31%
NORTH SHORE GAS COMPANY	53.02	49.90	6.26%	1,718	1,652	3.97%	910.75	824.43	10.47%
NORTHERN ILLINOIS GAS COMPANY	38.54	40.72	-5.35%	1,400	1,353	3.48%	539.58	550.91	-2.06%
PEOPLES GAS LIGHT & COKE COMPANY	56.00	56.61	-1.07%	2,031	1,979	2.61%	1,137.28	1,120.36	1.51%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	43.72	55.95	-21.86%	1,033	933	10.68%	451.49	522.03	-13.51%
UNION ELECTRIC COMPANY	53.53	54.28	-1.39%	971	885	9.96%	519.58	479.19	8.43%
UNITED CITIES GAS COMPANY	59.01	61.92	-4.70%	871	853	2.18%	514.12	527.93	-2.62%
AVERAGE	46.74	47.82	-2.26%	1,435	1,387	3.45%	$670.70	$663.37	1.11%

ILLINOIS GAS UTILITIES
TABLE FOUR
COMMERCIAL AND INDUSTRIAL SALES - WITHOUT SPACE HEATING
INCLUDES SEASONAL SALES

UTILITY	REVENUE 1991	REVENUE 1990	REVENUE % CHG.	THERMS 1991	THERMS 1990	THERMS % CHG.	CUSTOMERS 1991	CUSTOMERS 1990	CUSTOMERS % CHG.
CENTRAL ILLINOIS LIGHT COMPANY	$3,695,660	$4,671,400	-20.89%	8,232,355	9,798,449	-15.98%	912	944	-3.39%
CENTRAL ILLINOIS PUBLIC SERVICE CO	1,859,294	2,108,293	-11.81%	3,803,749	4,723,290	-19.47%	994	925	7.46%
CONSUMERS GAS COMPANY	215	575	-62.61%	960	1,030	-6.80%	8	1	700.00%
ILLINOIS GAS COMPANY	45,738	100,168	-54.34%	111,243	231,547	-51.96%	24	26	-7.69%
ILLINOIS POWER COMPANY	15,159,819	19,986,918	-24.15%	42,891,327	48,696,679	-11.92%	1,273	1,290	-1.32%
INTERSTATE POWER COMPANY	44,566	54,370	-18.03%	100,136	135,463	-26.08%	34	35	-2.86%
IOWA-ILLINOIS GAS & ELECTRIC CO	9,671,235	10,681,421	-9.46%	26,948,701	28,017,712	-3.82%	343	358	-3.63%
MT CARMEL PUBLIC UTILITY COMPANY	7,884	8,426	-6.43%	15,826	14,677	7.83%	32	31	3.23%
NORTH SHORE GAS COMPANY	719,335	1,182,452	-39.17%	2,168,220	2,709,280	-19.97%	325	360	-9.72%
NORTHERN ILLINOIS GAS COMPANY	15,961,405	21,795,600	-26.77%	47,898,185	62,721,150	-23.63%	7,795	7,777	0.23%
PEOPLES GAS LIGHT & COKE COMPANY	8,925,074	11,873,674	-24.83%	17,047,520	22,061,100	-22.73%	3,468	3,525	-1.62%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	96,756	111,571	-13.28%	247,752	274,274	-9.67%	31	25	24.00%
UNION ELECTRIC COMPANY	1,439,722	1,514,157	-4.92%	2,481,680	3,364,070	-26.23%	138	145	-4.83%
UNITED CITIES GAS COMPANY	0	67,032	-100.00%	0	115,922	-100.00%	0	30	-100.00%
TOTAL	$57,626,703	$74,156,057	-22.29%	151,947,654	182,864,643	-16.91%	15,379	15,472	-0.60%

ILLINOIS GAS UTILITIES
TABLE FOUR
COMMERCIAL AND INDUSTRIAL SALES - WITHOUT SPACE HEATING
INCLUDES SEASONAL SALES

UTILITY	REVENUE PER THERM (CENTS) 1991	1990	% CHG.	THERMS PER CUSTOMER 1991	1990	% CHG.	REVENUE PER CUSTOMER (DOLLARS) 1991	1990	% CHG.
CENTRAL ILLINOIS LIGHT COMPANY	44.89	47.67	-5.84%	9,027	10,380	-13.04%	$4,052.26	$4,948.52	-18.11%
CENTRAL ILLINOIS PUBLIC SERVICE CO	48.88	44.64	9.51%	3,827	5,106	-25.06%	1,870.32	2,279.24	-17.93%
CONSUMERS GAS COMPANY	22.40	55.83	-59.88%	120	1,030	-88.35%	26.88	575.00	-95.33%
ILLINOIS GAS COMPANY	41.12	43.26	-4.96%	4,635	8,906	-47.95%	1,905.75	3,852.62	-50.53%
ILLINOIS POWER COMPANY	35.34	41.04	-13.89%	33,693	37,749	-10.75%	11,908.73	15,493.73	-23.14%
INTERSTATE POWER COMPANY	44.51	40.14	10.89%	2,945	3,870	-23.90%	1,310.76	1,553.43	-15.62%
IOWA-ILLINOIS GAS & ELECTRIC CO	35.89	38.12	-5.87%	78,112	78,262	-0.19%	28,032.57	29,836.37	-6.05%
MT CARMEL PUBLIC UTILITY COMPANY	49.82	57.41	-13.23%	495	475	4.46%	246.38	271.81	-9.36%
NORTH SHORE GAS COMPANY	33.18	43.64	-23.99%	6,671	7,526	-11.35%	2,213.34	3,284.59	-32.61%
NORTHERN ILLINOIS GAS COMPANY	33.32	34.75	-4.10%	6,148	8,065	-23.81%	2,047.65	2,802.37	-26.94%
PEOPLES GAS LIGHT & COKE COMPANY	52.35	53.82	-2.73%	4,916	6,258	-21.46%	2,573.55	3,368.42	-23.60%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	39.05	40.68	-3.99%	7,992	10,971	-27.15%	3,121.16	4,462.84	-30.06%
UNION ELECTRIC COMPANY	58.01	45.01	28.89%	17,985	23,200	-22.49%	10,432.77	10,442.46	-0.09%
UNITED CITIES GAS COMPANY	0.00	57.85	-100.00%	0	3,864	-100.00%	0	2,234.40	-100.00%
AVERAGE	37.93	40.55	-6.48%	9,880	11,819	-16.40%	$3,747.10	$4,792.92	-21.82%

ILLINOIS GAS UTILITIES
TABLE FIVE
COMMERCIAL AND INDUSTRIAL SALES - WITH SPACE HEATING

UTILITY	REVENUE 1991	REVENUE 1990	REVENUE % CHG.	THERMS 1991	THERMS 1990	THERMS % CHG.	CUSTOMERS 1991	CUSTOMERS 1990	CUSTOMERS % CHG.
CENTRAL ILLINOIS LIGHT COMPANY	$30,006,433	$27,371,917	9.62%	59,644,667	52,201,445	14.26%	14,413	14,096	2.25%
CENTRAL ILLINOIS PUBLIC SERVICE CO	25,841,954	22,941,743	12.64%	49,221,213	47,055,900	4.60%	15,395	15,312	0.54%
CONSUMERS GAS COMPANY	713,008	847,659	-15.89%	1,713,920	1,839,050	-6.80%	620	607	2.14%
ILLINOIS GAS COMPANY	1,350,964	1,387,378	-2.62%	3,018,850	2,785,982	8.36%	1,023	1,001	2.20%
ILLINOIS POWER COMPANY	66,140,020	66,447,242	-0.46%	151,790,840	145,173,839	4.56%	32,498	32,500	-0.01%
INTERSTATE POWER COMPANY	1,111,753	1,077,487	3.18%	2,407,785	2,494,347	-3.47%	416	414	0.48%
IOWA-ILLINOIS GAS & ELECTRIC CO	12,400,036	12,465,440	-0.52%	32,206,915	30,082,989	7.06%	4,595	4,583	0.26%
MONMARCH GAS COMPANY	652,408	669,881	-2.61%	1,432,725	1,650,565	-13.20%	69	70	-1.43%
MT CARMEL PUBLIC UTILITY COMPANY	594,059	729,600	-18.58%	1,570,423	1,634,344	-3.91%	373	363	2.75%
NORTH SHORE GAS COMPANY	22,168,456	20,242,051	9.52%	42,768,010	42,102,050	1.58%	7,395	7,320	1.02%
NORTHERN ILLINOIS GAS COMPANY	319,189,902	341,472,500	-6.53%	868,231,639	889,339,376	-2.37%	156,102	153,687	1.57%
PEOPLES GAS LIGHT & COKE COMPANY	150,827,346	164,903,785	-8.54%	295,661,520	312,373,240	-5.35%	42,609	42,074	1.27%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	992,761	1,210,571	-17.99%	2,590,314	2,540,906	1.94%	436	422	3.32%
UNION ELECTRIC COMPANY	1,660,990	1,564,949	6.14%	3,473,740	3,301,530	5.22%	1,127	1,127	0.00%
UNITED CITIES GAS COMPANY	3,439,837	3,142,718	9.45%	7,045,279	5,985,200	17.71%	1,596	1,535	4.11%
TOTAL	$637,089,927	$666,474,921	-4.41%	1,522,777,840	1,540,560,763	-1.15%	278,667	275,109	1.29%

ILLINOIS GAS UTILITIES
TABLE FIVE
COMMERCIAL AND INDUSTRIAL SALES - WITH SPACE HEATING

UTILITY	REVENUE PER THERM (CENTS) 1991	1990	% CHG.	THERMS PER CUSTOMER 1991	1990	% CHG.	REVENUE PER CUSTOMER (DOLLARS) 1991	1990	% CHG.
CENTRAL ILLINOIS LIGHT COMPANY	50.31	52.44	-4.06%	4,138	3,703	11.75%	$2,081.90	$1,941.82	7.21%
CENTRAL ILLINOIS PUBLIC SERVICE CO	52.50	48.75	7.69%	3,197	3,075	4.04%	1,678.59	1,498.29	12.03%
CONSUMERS GAS COMPANY	41.60	46.09	-9.74%	2,764	3,030	-8.76%	1,150.01	1,396.47	-17.65%
ILLINOIS GAS COMPANY	44.75	49.80	-10.14%	2,951	2,783	6.03%	1,320.59	1,385.99	-4.72%
ILLINOIS POWER COMPANY	43.57	45.77	-4.80%	4,671	4,467	4.56%	2,035.20	2,044.53	-0.46%
INTERSTATE POWER COMPANY	46.17	43.20	6.89%	5,788	6,025	-3.93%	2,672.48	2,602.63	2.68%
IOWA-ILLINOIS GAS & ELECTRIC CO	38.50	41.44	-7.08%	7,009	6,564	6.78%	2,698.59	2,719.93	-0.78%
MONARCH GAS COMPANY	45.54	40.58	12.20%	20,764	23,580	-11.94%	9,455.19	9,569.79	-1.20%
MT CARMEL PUBLIC UTILITY COMPANY	37.83	44.64	-15.26%	4,210	4,502	-6.49%	1,592.65	2,009.92	-20.76%
NORTH SHORE GAS COMPANY	51.83	48.08	7.81%	5,783	5,752	0.55%	2,997.76	2,765.31	8.41%
NORTHERN ILLINOIS GAS COMPANY	36.76	38.40	-4.25%	5,562	5,787	-3.88%	2,044.75	2,221.87	-7.97%
PEOPLES GAS LIGHT & COKE COMPANY	51.01	52.79	-3.37%	6,939	7,424	-6.54%	3,539.80	3,919.38	-9.68%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	38.33	47.64	-19.56%	5,941	6,021	-1.33%	2,276.97	2,868.85	-20.63%
UNION ELECTRIC COMPANY	47.82	47.40	0.88%	3,082	2,929	5.22%	1,473.82	1,388.60	6.14%
UNITED CITIES GAS COMPANY	48.82	52.51	-7.01%	4,414	3,904	13.07%	2,155.29	2,050.04	5.13%
AVERAGE	41.84	43.26	-3.29%	5,465	5,600	-2.42%	$2,286.21	$2,422.58	-5.63%

ILLINOIS GAS UTILITIES
TABLE SIX
COMMERCIAL AND INDUSTRIAL SALES - INTERRUPTIBLE

UTILITY	REVENUE 1991	REVENUE 1990	REVENUE % CHG.	THERMS 1991	THERMS 1990	THERMS % CHG.	CUSTOMERS 1991	CUSTOMERS 1990	CUSTOMERS % CHG.
CENTRAL ILLINOIS LIGHT COMPANY	$1,281,675	$2,442,505	-47.53%	3,167,659	5,507,506	-42.48%	6	21	-71.43%
CENTRAL ILLINOIS PUBLIC SERVICE CO	2,249,691	2,965,620	-24.14%	7,101,888	9,318,824	-23.79%	80	117	-31.62%
ILLINOIS GAS COMPANY	497,936	356,025	39.86%	1,583,978	963,524	64.39%	7	7	0.00%
ILLINOIS POWER COMPANY	10,162,331	17,345,600	-41.41%	36,037,029	38,877,569	-7.31%	96	98	-2.04%
INTERSTATE POWER COMPANY	546,291	461,233	18.44%	1,714,512	1,725,084	-0.61%	4	4	0.00%
IOWA-ILLINOIS GAS & ELECTRIC CO	383,965	361,872	6.11%	1,178,623	1,039,712	13.36%	2	2	0.00%
NORTH SHORE GAS COMPANY	115,290	337,815	-65.87%	316,350	1,009,080	-68.65%	4	5	-20.00%
PEOPLES GAS LIGHT & COKE COMPANY	(112,490)	2,480,315	-104.54%	(302,440)	6,686,210	-104.52%	0	4	-100.00%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	160,783	306,352	-47.52%	593,490	812,178	-26.93%	2	4	-50.00%
UNION ELECTRIC COMPANY	271,208	338,719	-19.93%	795,040	900,450	-11.71%	2	3	-33.33%
UNITED CITIES GAS COMPANY	0	86,998	-100.00%	0	156,634	-100.00%	0	3	-100.00%
TOTAL	$15,556,700	$27,483,052	-43.40%	52,186,109	66,996,771	-22.11%	203	268	-24.25%

ILLINOIS GAS UTILITIES
TABLE SEVEN
OTHER SALES TO PUBLIC AUTHORITIES

UTILITY	REVENUE 1991	REVENUE 1990	REVENUE % CHG.	THERMS 1991	THERMS 1990	THERMS % CHG.	CUSTOMERS 1991	CUSTOMERS 1990	CUSTOMERS % CHG.
CENTRAL ILLINOIS LIGHT COMPANY	$9,744	$9,237	5.49%	21,489	19,289	11.41%	1	1	0.00%
CONSUMERS GAS COMPANY	19,617	71,686	-72.63%	52,240	173,650	-69.92%	1	1	0.00%
UNITED CITIES GAS COMPANY	188,638	187,463	0.63%	392,762	349,654	0.89%	672	680	-1.18%
	$258,819	$268,386	-3.56%	516,151	542,593	-4.87%	693	682	1.61%

ILLINOIS GAS UTILITIES
TABLE SEVEN-A
SALES FOR RESALE

UTILITY	REVENUE 1991	REVENUE 1990	REVENUE % CHG.	THERMS 1991	THERMS 1990	THERMS % CHG.	AVERAGE NUMBER OF CUSTOMERS 1991	AVERAGE NUMBER OF CUSTOMERS 1990	AVERAGE NUMBER OF CUSTOMERS % CHG.
CONSUMERS GAS COMPANY	$312,826	$316,447	-1.14%	829,830	736,630	12.65%	2	2	0.00%

ILLINOIS GAS UTILITIES
TABLE EIGHT
TOTAL SALES TO ULTIMATE CONSUMERS

UTILITY	REVENUE 1991	REVENUE 1990	REVENUE % CHG.	THERMS 1991	THERMS 1990	THERMS % CHG.	CUSTOMERS 1991	CUSTOMERS 1990	CUSTOMERS % CHG.
CENTRAL ILLINOIS LIGHT COMPANY	$136,582,324	$126,679,345	7.82%	260,999,158	247,686,501	5.37%	189,780	188,440	0.71%
CENTRAL ILLINOIS PUBLIC SERVICE CO	108,021,072	95,102,103	13.58%	199,740,204	195,184,064	2.33%	158,567	157,115	0.92%
CONSUMERS GAS COMPANY	2,784,553	3,063,024	-9.09%	6,139,810	6,258,860	-1.90%	5,766	5,703	1.10%
ILLINOIS GAS COMPANY	5,867,894	5,993,404	-2.09%	12,753,503	11,582,870	10.11%	9,694	9,498	2.06%
ILLINOIS POWER COMPANY	275,451,686	284,294,757	-3.11%	570,017,325	555,155,905	2.68%	388,705	386,937	0.46%
INTERSTATE POWER COMPANY	4,068,208	3,681,372	10.51%	8,903,983	8,717,595	2.14%	4,769	4,700	1.47%
IOWA-ILLINOIS GAS & ELECTRIC CO	49,484,739	50,890,146	-2.76%	126,341,060	121,367,114	4.10%	63,445	63,285	0.25%
MONARCH GAS COMPANY	2,110,545	1,919,208	9.97%	4,327,490	4,351,062	-0.54%	2,885	2,887	-0.07%
MT CARMEL PUBLIC UTILITY COMPANY	1,844,234	2,181,268	-15.45%	4,404,639	4,500,977	-2.14%	3,550	3,535	0.42%
NORTH SHORE GAS COMPANY	122,829,417	110,068,809	11.59%	233,148,720	222,393,980	4.84%	120,142	117,728	2.05%
NORTHERN ILLINOIS GAS COMPANY	1,139,710,585	1,170,263,709	-2.61%	2,997,082,839	2,927,616,041	2.37%	1,696,998	1,669,537	1.64%
PEOPLES GAS LIGHT & COKE COMPANY	860,304,737	861,272,105	-0.11%	1,531,172,400	1,523,907,230	0.48%	835,230	835,116	0.01%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	2,957,045	3,531,056	-16.26%	7,331,510	7,025,176	4.36%	4,299	4,149	3.62%
UNION ELECTRIC COMPANY	11,695,163	11,076,972	5.58%	22,218,840	21,595,260	2.89%	17,804	17,766	0.21%
UNITED CITIES GAS COMPANY	13,204,525	13,227,665	-0.17%	25,625,526	22,447,975	5.25%	20,894	20,763	0.73%
TOTAL	$2,736,916,725	$2,743,244,943	-0.23%	6,008,207,007	5,879,790,610	2.18%	3,522,526	3,487,139	1.01%

ILLINOIS GAS UTILITIES
TABLE NINE
INTERDEPARTMENTAL SALES

UTILITY	REVENUE 1991	REVENUE 1990	REVENUE % CHG.	THERMS 1991	THERMS 1990	THERMS % CHG.	REVENUE PER THERM (CENTS) 1991	REVENUE PER THERM (CENTS) 1990	REVENUE PER THERM % CHG.
CENTRAL ILLINOIS LIGHT COMPANY	653,405	$96,573	-44.70%	128,329	222,784	-42.40%	41.62	43.35	-4.00%
CENTRAL ILLINOIS PUBLIC SERVICE CO	19,950	17,320	15.18%	49,158	46,896	4.82%	40.58	36.93	9.88%
ILLINOIS POWER COMPANY	1,758,873	2,589,604	-32.08%	8,013,550	18,069,120	-55.68%	21.95	14.33	53.15%
INTERSTATE POWER COMPANY	3,526	2,879	22.47%	6,905	5,766	19.75%	51.06	49.93	2.27%
IOWA-ILLINOIS GAS & ELECTRIC CO	54,234	58,990	-8.06%	188,335	182,511	3.19%	28.80	32.32	-10.91%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	465	650	-28.77%	1,362	2,340	-41.79%	33.99	27.78	22.38%
TOTAL	$1,890,451	$2,766,016	-31.65%	8,387,639	18,529,417	-54.73%	22.54	14.93	50.98%

ILLINOIS GAS UTILITIES
TABLE TEN
TOTAL GAS SALES

UTILITY	REVENUE 1991	REVENUE 1990	REVENUE % CHG.	THERMS 1991	THERMS 1990	THERMS % CHG.	CUSTOMERS 1991	CUSTOMERS 1990	CUSTOMERS % CHG.
CENTRAL ILLINOIS LIGHT COMPANY	$136,655,729	$126,775,918	7.78%	261,127,487	247,909,285	5.33%	189,780	188,440	0.71%
CENTRAL ILLINOIS PUBLIC SERVICE CO	108,041,022	95,119,423	13.58%	199,789,362	195,230,960	2.33%	158,567	157,115	0.92%
CONSUMERS GAS COMPANY	3,097,379	3,379,471	-8.35%	6,969,640	6,995,490	-0.37%	5,768	5,705	1.10%
ILLINOIS GAS COMPANY	5,867,894	5,993,404	-2.09%	12,753,503	11,582,870	10.11%	9,694	9,498	2.06%
ILLINOIS POWER COMPANY	277,210,559	286,884,361	-3.37%	578,030,875	575,225,025	0.84%	388,705	386,937	0.46%
INTERSTATE POWER COMPANY	4,071,734	3,684,251	10.52%	8,910,888	8,723,361	2.15%	4,769	4,700	1.47%
IOWA-ILLINOIS GAS & ELECTRIC CO	49,538,973	50,949,136	-2.77%	126,529,395	121,549,625	4.10%	63,443	63,285	0.25%
MONARCH GAS COMPANY	2,110,545	1,919,208	9.97%	4,327,490	4,351,062	-0.54%	2,885	2,887	-0.07%
MT CARMEL PUBLIC UTILITY COMPANY	1,844,234	2,181,268	-15.45%	4,404,639	4,500,977	-2.14%	3,550	3,535	0.42%
NORTH SHORE GAS COMPANY	122,829,417	110,068,809	11.59%	233,148,720	222,393,980	4.84%	120,142	117,728	2.05%
NORTHERN ILLINOIS GAS COMPANY	1,139,710,583	1,170,265,709	-2.61%	2,997,082,839	2,927,616,041	2.37%	1,696,998	1,669,537	1.64%
PEOPLES GAS LIGHT & COKE COMPANY	860,304,737	861,272,105	-0.11%	1,531,172,400	1,523,907,250	0.48%	835,230	835,116	0.01%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	2,957,508	3,531,706	-16.26%	7,332,872	7,027,516	4.35%	4,299	4,149	3.62%
UNION ELECTRIC COMPANY	11,695,163	11,076,972	5.58%	22,218,840	21,595,260	2.89%	17,804	17,766	0.21%
UNITED CITIES GAS COMPANY	13,204,525	13,227,665	-0.17%	23,625,526	22,447,975	5.25%	20,894	20,743	0.73%
TOTAL	$2,739,120,002	$2,746,327,406	-0.26%	6,017,424,476	5,899,056,657	2.01%	3,522,528	3,487,141	1.01%

UTILITY	TABLE ELEVEN PROVISIONS FOR GAS REFUND 1991	1990	% CHG.	TABLE TWELVE OTHER GAS OPERATING REVENUES INCLUDING TRANSPORT GAS 1991	1990	% CHG.	TABLE THIRTEEN TOTAL GAS OPERATING REVENUES INCLUDING TRANSPORT GAS 1991	1990	% CHG.
CENTRAL ILLINOIS LIGHT COMPANY	$0	$0	0.00%	$11,830,762	$11,685,743	1.24%	$148,466,491	$138,461,661	7.23%
CENTRAL ILLINOIS PUBLIC SERVICE CO	0	0	0.00%	9,495,448	8,433,651	12.59%	117,536,470	103,553,074	13.50%
CONSUMERS GAS COMPANY	0	0	0.00%	227,610	351,856	-35.31%	3,324,989	3,731,327	-10.89%
ILLINOIS GAS COMPANY	0	0	0.00%	932,009	145,187	541.94%	6,799,903	6,138,591	10.77%
ILLINOIS POWER COMPANY	0	13,188,893	-100.00%	10,955,003	10,996,618	-0.38%	288,165,562	311,049,872	-7.36%
INTERSTATE POWER COMPANY	0	0	0.00%	56,640	6,115	826.25%	4,128,374	3,690,366	11.87%
IOWA-ILLINOIS GAS & ELECTRIC CO.	0	0	0.00%	2,951,185	2,887,855	2.19%	52,490,158	53,836,991	-2.50%
MONMOUTH GAS COMPANY	0	0	0.00%	23,939	19,468	22.97%	2,134,484	1,938,676	10.10%
MT. CARMEL PUBLIC UTILITY COMPANY	0	0	0.00%	26,297	1,462	1698.70%	1,870,531	2,182,730	-14.30%
NORTH SHORE GAS COMPANY	0	0	0.00%	11,766,858	10,742,991	9.53%	134,596,275	120,811,400	11.41%
NORTHERN ILLINOIS GAS COMPANY	0	0	0.00%	198,596,014	181,904,597	9.18%	1,338,306,597	1,352,168,306	-1.03%
PEOPLES GAS LIGHT & COKE COMPANY	0	0	0.00%	123,688,186	108,929,713	13.55%	983,992,923	970,201,818	1.42%
SOUTH BELOIT WATER, GAS & ELECTRIC CO.	0	0	0.00%	278,780	303,063	-8.01%	3,256,288	3,834,769	-15.61%
UNION ELECTRIC COMPANY	0	363,275	-100.00%	320,812	166,196	93.03%	12,015,975	11,606,443	3.53%
UNITED CITIES GAS COMPANY	0	0	0.00%	509,961	398,469	27.98%	13,714,486	13,626,134	0.65%
TOTAL	$0	$13,552,168	-100.00%	$371,659,504	$336,972,584	10.29%	$3,110,779,506	$3,096,852,158	0.45%

ILLINOIS GAS UTILITIES
TABLE FOURTEEN
GAS TRANSPORTED FOR OTHERS
REVENUES INCLUDED IN OTHER GAS OPERATING EXPENSES

UTILITY	REVENUE 1991	REVENUE 1990	REVENUE % CHG.	M. C. F. 1991	M. C. F. 1990	M. C. F. % CHG.	CUSTOMERS 1991	CUSTOMERS 1990	CUSTOMERS % CHG.
CENTRAL ILLINOIS LIGHT COMPANY (1)	$11,049,255	$10,987,597	0.56%	17,163,362	15,524,455	10.56%	631	675	-6.52%
CENTRAL ILLINOIS PUBLIC SERVICE CO	9,203,269	8,181,339	12.49%	11,988,783	11,391,982	5.24%	402	166	142.17%
CONSUMERS GAS COMPANY	76,756	77,950	-1.53%	96,649	92,415	4.58%	6	5	20.00%
ILLINOIS GAS COMPANY	257,211	290,416	-11.43%	185,028	226,918	-18.46%	2	2	0.00%
ILLINOIS POWER COMPANY	9,213,007	9,622,222	-4.25%	25,301,494	26,876,019	-5.86%	84	470	-82.13%
INTERSTATE POWER COMPANY	50,533	0	0.00%	32,729	0	0.00%	2	0	0.00%
IOWA-ILLINOIS GAS & ELECTRIC CO	288,344	190,831	51.10%	522,436	477,076	9.51%	2	1	100.00%
NORTH SHORE GAS COMPANY	11,371,135	10,397,799	9.36%	11,423,806	10,806,414	5.71%	1,588	1,343	18.24%
NORTHERN ILLINOIS GAS COMPANY	106,562,420	89,903,647	18.53%	157,987,796	141,828,218	11.39%	11,000	9,901	11.10%
PEOPLES GAS LIGHT & COKE COMPANY	111,719,922	99,529,980	12.25%	86,164,785	77,940,164	10.55%	8,155	8,337	-2.18%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	276,434	301,843	-8.42%	484,980	494,421	-1.91%	9	10	-10.00%
UNITED CITIES GAS COMPANY	271,282	318,249	-14.76%	487,368	551,714	-11.66%	5	6	-16.67%
UNION ELECTRIC COMPANY	277,424	148,070	87.34%	212,716	88,640	139.98%	31	30	3.33%
TOTAL (1)	$260,616,992	$229,949,943	13.34%	312,051,928	286,298,436	9.00%	21,917	20,946	4.64%

(1) DUE TO PROPRIETARY NATURE, M.C.F. OF GAS TRANSPORTED DOES NOT INCLUDE ALL AMOUNTS FOR RATE 10 CUSTOMERS.